

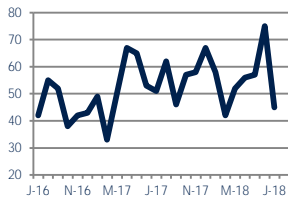
Focus On: Willingboro Housing Market

July 2018

Zip Code(s): 08046 and 08073

Units Sold

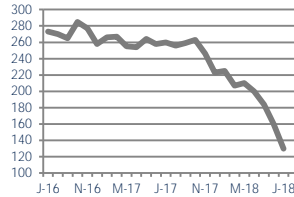
45



Down -12%
Vs. Year Ago

Active Inventory

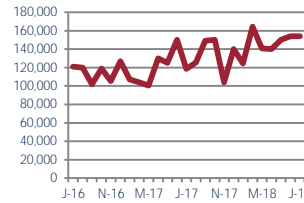
130



Down -50%
Vs. Year Ago

Median Sale Price

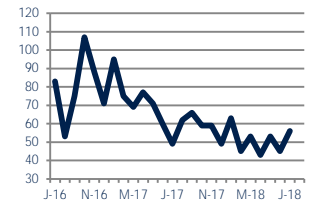
\$154,000



Up 30%
Vs. Year Ago

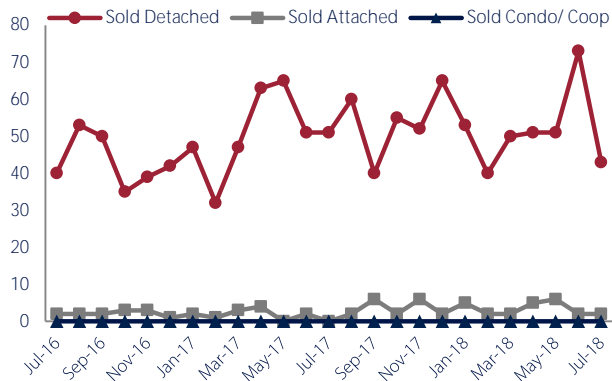
Days On Market

56



Up 14%
Vs. Year Ago

Units Sold*



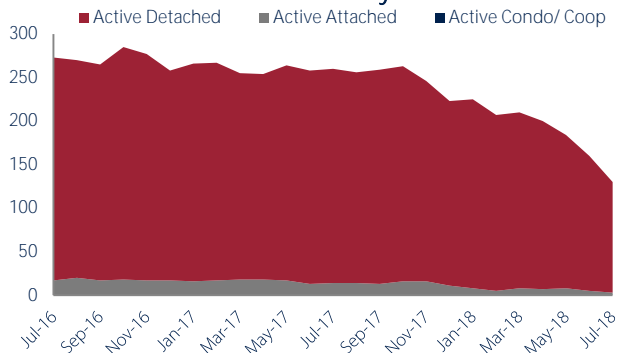
Units Sold

There was a decrease in total units sold in July, with 45 sold this month in Willingboro. This month's total units sold was lower than at this time last year.

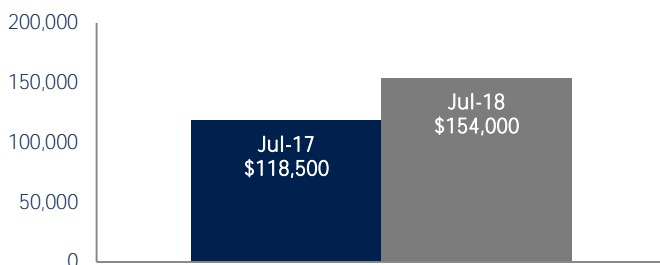
Active Inventory

Versus last year, the total number of homes available this month is lower by 130 units or 50%. The total number of active inventory this July was 130 compared to 260 in July 2017. This month's total of 130 is lower than the previous month's total supply of available inventory of 160, a decrease of 19%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Willingboro Homes was \$118,500. This July, the median sale price was \$154,000, an increase of 30% or \$35,500 compared to last year. The current median sold price is approximately the same as the median price in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Willingboro are defined as properties listed in zip code/s 08046 and 08073.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





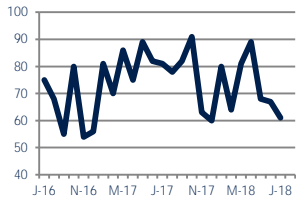
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July 2018

Zip Code(s): 08046 and 08073

New Listings

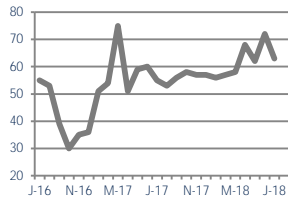
61



Down -25%
Vs. Year Ago

Current Contracts

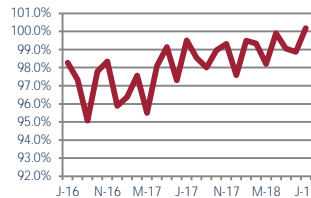
63



Up 15%
Vs. Year Ago

Sold Vs. List Price

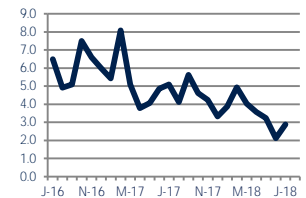
100.2%



Up 0.7%
Vs. Year Ago

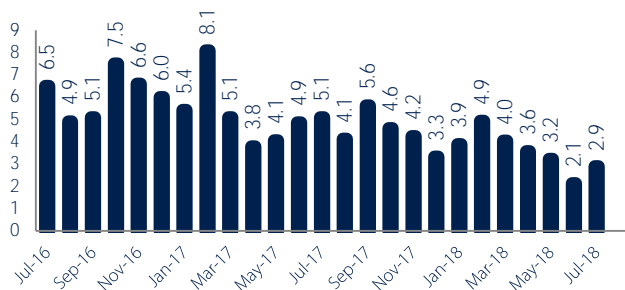
Months of Supply

2.9



Down -43%
Vs. Year Ago

Months Of Supply



Months of Supply

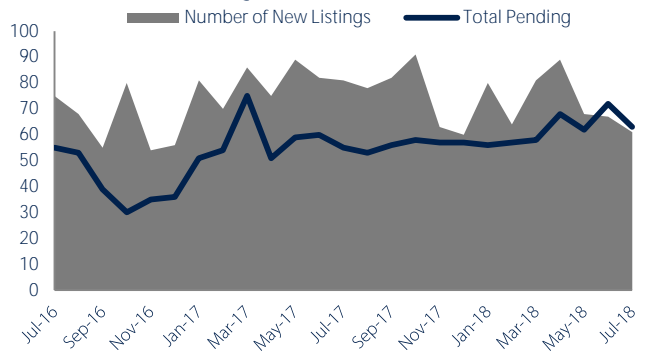
In July, there was 2.9 months of supply available in Willingboro, compared to 5.1 in July 2017. That is a decrease of 43% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

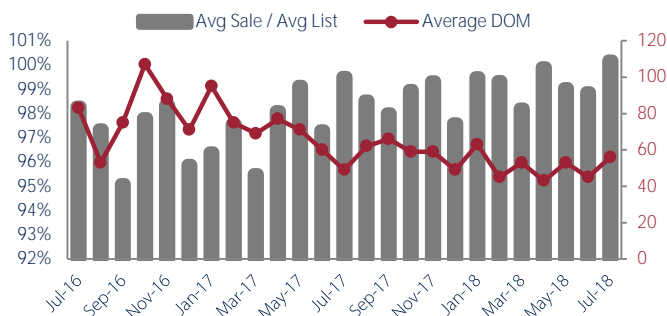
New Listings & Current Contracts

This month there were 61 homes newly listed for sale in Willingboro compared to 81 in July 2017, a decrease of 25%. There were 63 current contracts pending sale this July compared to 55 a year ago. The number of current contracts is 15% higher than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Willingboro was 100.2% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 56, higher than the average last year, which was 49, an increase of 14%.



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