

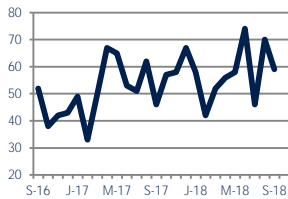
**Focus On:** Willingboro Housing Market

September 2018

Zip Code(s): 08046 and 08073

**Units Sold**

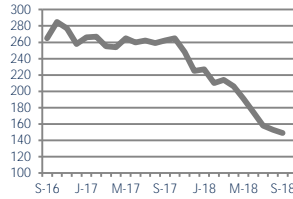
59



**Up 28%**  
Vs. Year Ago

**Active Inventory**

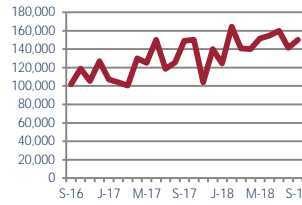
149



**Down -43%**  
Vs. Year Ago

**Median Sale Price**

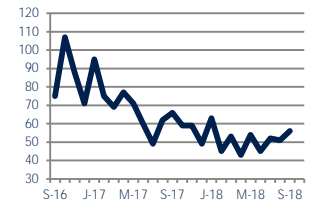
\$150,000



**Up 1%**  
Vs. Year Ago

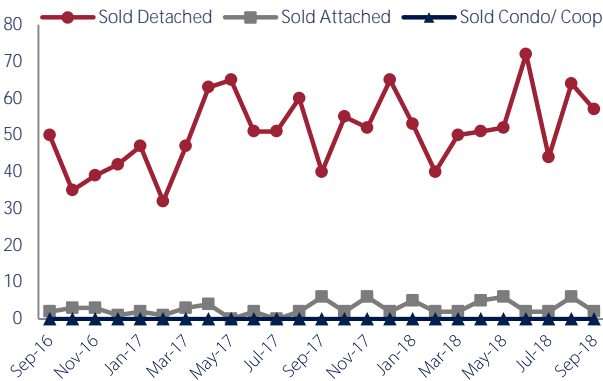
**Days On Market**

56



**Down -15%**  
Vs. Year Ago

**Units Sold\***



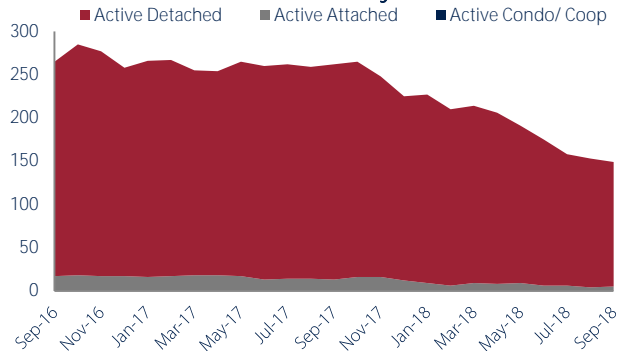
**Units Sold**

There was a decrease in total units sold in September, with 59 sold this month in Willingboro versus 70 last month, a decrease of 16%. This month's total units sold was higher than at this time last year, an increase of 28% versus September 2017.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 113 units or 43%. The total number of active inventory this September was 149 compared to 262 in September 2017. This month's total of 149 is lower than the previous month's total supply of available inventory of 153, a decrease of 3%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last September, the median sale price for Willingboro Homes was \$149,250. This September, the median sale price was \$150,000, an increase of 1% or \$750 compared to last year. The current median sold price is 6% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Willingboro are defined as properties listed in zip code/s 08046 and 08073.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



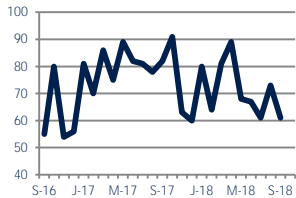
## Focus On: Willingboro Housing Market

September 2018

Zip Code(s): 08046 and 08073

### New Listings

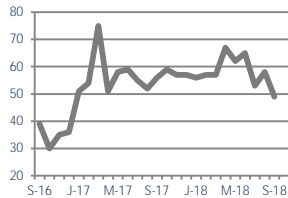
61



Down -26%  
Vs. Year Ago

### Current Contracts

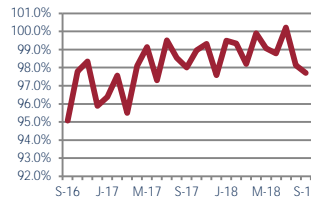
49



Down -13%  
Vs. Year Ago

### Sold Vs. List Price

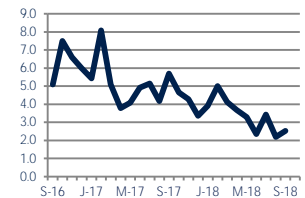
97.7%



No Change  
Vs. Year Ago

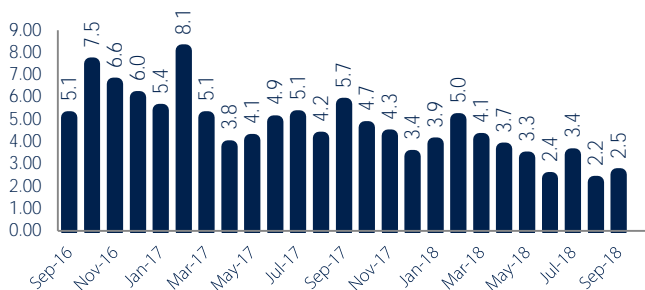
### Months of Supply

2.5



Down -56%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

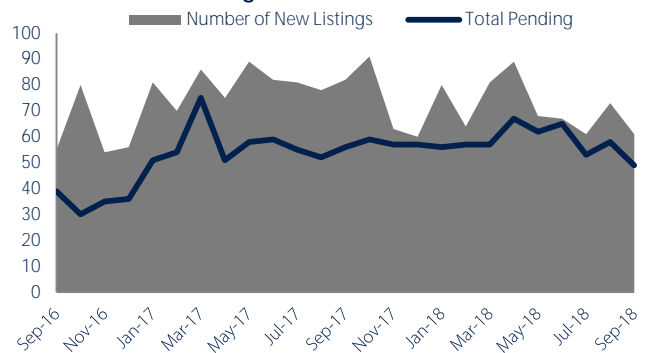
In September, there was 2.5 months of supply available in Willingboro, compared to 5.7 in September 2017. That is a decrease of 56% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

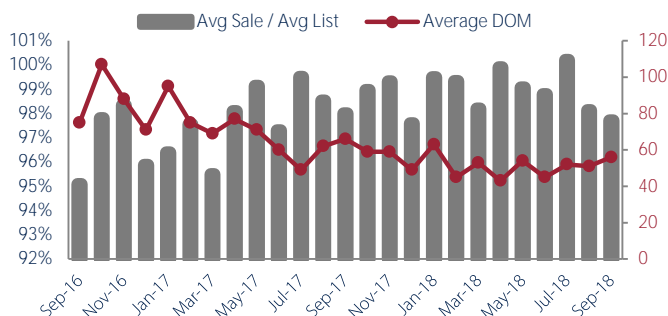
### New Listings & Current Contracts

This month there were 61 homes newly listed for sale in Willingboro compared to 82 in September 2017, a decrease of 26%. There were 49 current contracts pending sale this September compared to 56 a year ago. The number of current contracts is 13% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Willingboro was 97.7% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 66, a decrease of 15%.



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