



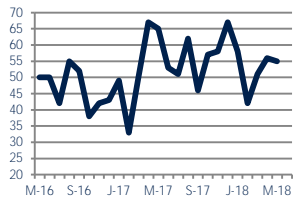
Focus On: Willingboro Housing Market

May 2018

Zip Code(s): 08046 and 08073

Units Sold

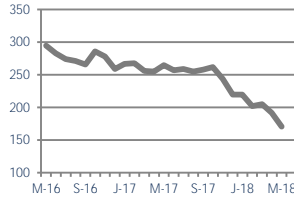
55



Down -15%
Vs. Year Ago

Active Inventory

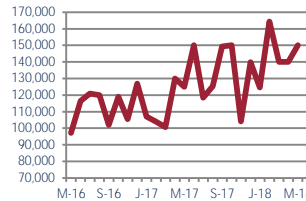
171



Down -35%
Vs. Year Ago

Median Sale Price

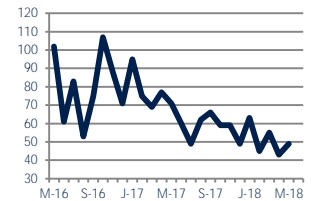
\$150,000



Up 20%
Vs. Year Ago

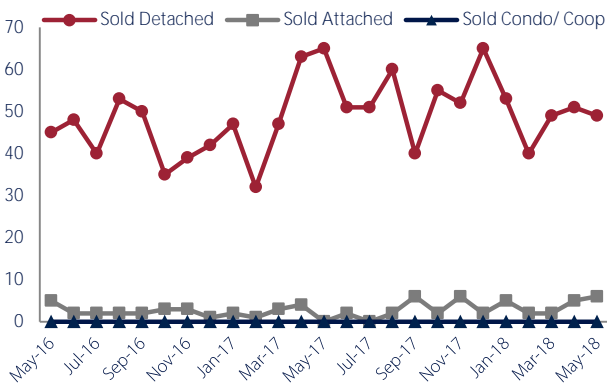
Days On Market

49



Down -31%
Vs. Year Ago

Units Sold*



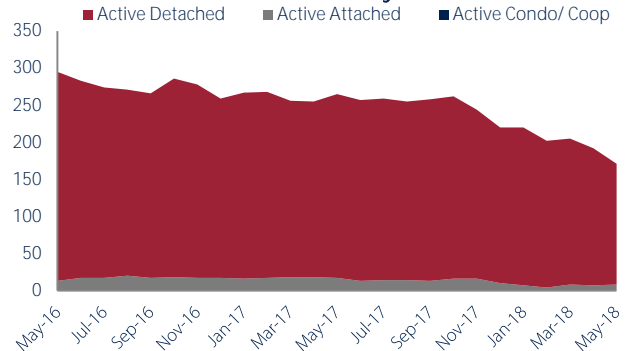
Units Sold

There was a decrease in total units sold in May, with 55 sold this month in Willingboro versus 56 last month, a decrease of 2%. This month's total units sold was lower than at this time last year, a decrease of 15% versus May 2017.

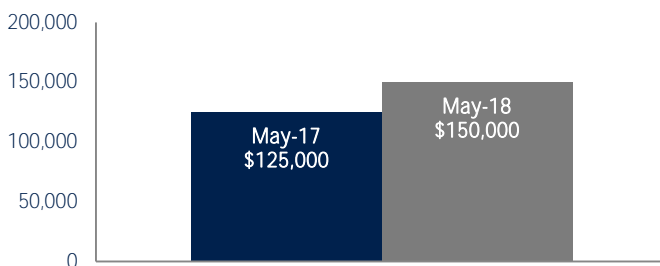
Active Inventory

Versus last year, the total number of homes available this month is lower by 94 units or 35%. The total number of active inventory this May was 171 compared to 265 in May 2017. This month's total of 171 is lower than the previous month's total supply of available inventory of 192, a decrease of 11%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Willingboro Homes was \$125,000. This May, the median sale price was \$150,000, an increase of 20% or \$25,000 compared to last year. The current median sold price is 7% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Willingboro are defined as properties listed in zip code/s 08046 and 08073.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.





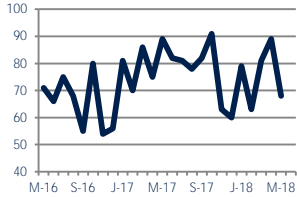
Focus On: Willingboro Housing Market

May 2018

Zip Code(s): 08046 and 08073

New Listings

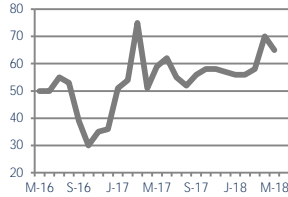
68



Down -24%
Vs. Year Ago

Current Contracts

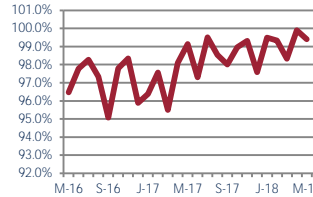
65



Up 10%
Vs. Year Ago

Sold Vs. List Price

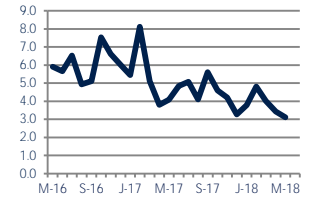
99.4%



No Change
Vs. Year Ago

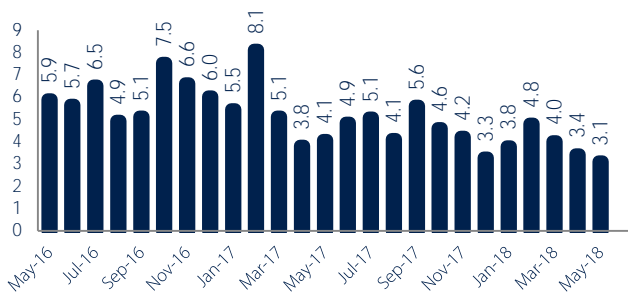
Months of Supply

3.1



Down -24%
Vs. Year Ago

Months Of Supply



Months of Supply

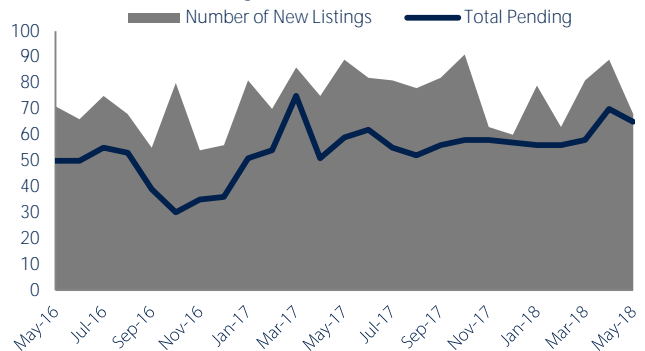
In May, there was 3.1 months of supply available in Willingboro, compared to 4.1 in May 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

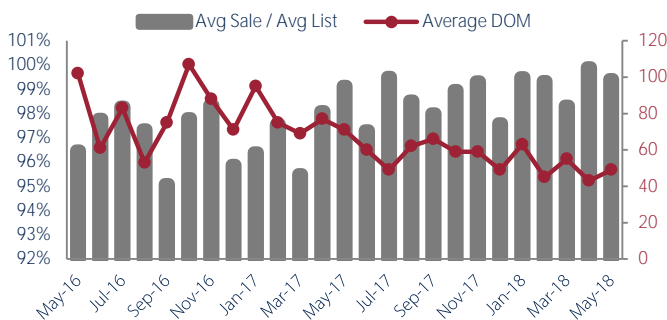
New Listings & Current Contracts

This month there were 68 homes newly listed for sale in Willingboro compared to 89 in May 2017, a decrease of 24%. There were 65 current contracts pending sale this May compared to 59 a year ago. The number of current contracts is 10% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Willingboro was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 49, lower than the average last year, which was 71, a decrease of 31%.



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