THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: MEDFORD AND LUMBERTON HOUSING MARKET

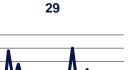
Active Inventory

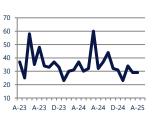
71

APRIL 2025

Zip Code(s): 08055 and 08048

Units Sold







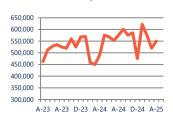
Up 22% Vs. Year Ago Vs. Year Ago

70

60

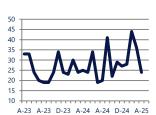
40

Median Sale Price \$550,000

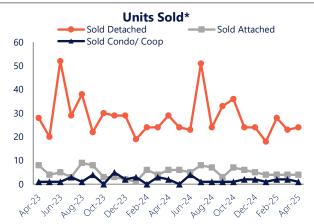


Up 12% Vs. Year Ago

Days On Market 24



Down -4% Vs. Year Ago

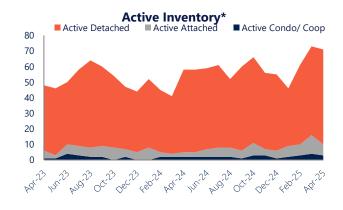


Active Inventory

Versus last year, the total number of homes available this month is higher by 13 units or 22%. The total number of active inventory this April was 71 compared to 58 in April 2024. This month's total of 71 is lower than the previous month's total supply of available inventory of 73, a decrease of 3%.

Units Sold

The number of units sold remained stable in April, with 29 sold this month in Medford and Lumberton. This month's total units sold was lower than at this time last year, a decrease of 22% versus April 2024.





Median Sale Price

Last April, the median sale price for Medford and Lumberton Homes was \$490,000. This April, the median sale price was \$550,000, an increase of 12% or \$60,000 compared to last year. The current median sold price is 6% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Medford and Lumberton are defined as properties listed in zip code/s 08055 and 08048



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*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

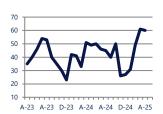
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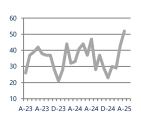
60



Up 18% Vs. Year Ago

Current Contracts

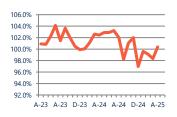
52



Up 58% Vs. Year Ago

Sold Vs. List Price

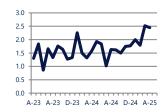
100.4%



Down -2% Vs. Year Ago

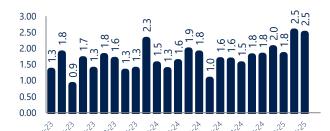
Months of Supply

2.5



Up 56% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 60 homes newly listed for sale in Medford and Lumberton compared to 51 in April 2024, an increase of 18%. There were 52 current contracts pending sale this April compared to 33 a year ago. The number of current contracts is 58% higher than last April.

Months of Supply

In April, there was 2.4 months of supply available in Medford and Lumberton, compared to 1.6 in April 2024. That is an increase of 56% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

Number of New Listings Total Pending Number of New Listings Total Pending



Sale Price to List Price Ratio

In April, the average sale price in Medford and Lumberton was 100.4% of the average list price, which is 2.0% lower than at this time last year.

Days On Market

This month, the average number of days on market was 24, lower than the average last year, which was 25, a decrease of 4%.

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