THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HOWELL AND FARMINGDALE HOUSING MARKET

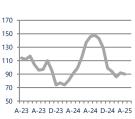
APRIL 2025

Zip Code(s): 07731 and 07727

Units Sold



Active Inventory 90

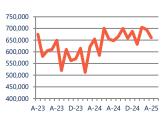


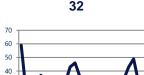
Median Sale Price Days On Market \$660,000 32

30

20

10





Down -4% Vs. Year Ago

Down -1% Vs. Year Ago

Up 1% Vs. Year Ago

Down -11% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

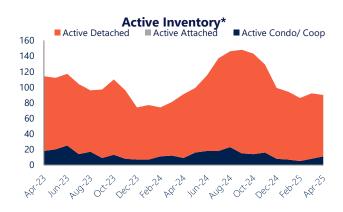


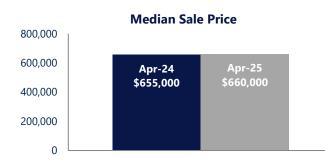
Units Sold

There was an increase in total units sold in April, with 46 sold this month in Howell and Farmingdale versus 45 last month, an increase of 2%. This month's total units sold was lower than at this time last year, a decrease of 4% versus April 2024.



Versus last year, the total number of homes available this month is lower by 1 units or 1%. The total number of active inventory this April was 90 compared to 91 in April 2024. This month's total of 90 is lower than the previous month's total supply of available inventory of 92, a decrease of 2%.





Median Sale Price

Last April, the median sale price for Howell and Farmingdale Homes was \$655,000. This April, the median sale price was \$660,000, an increase of 1% or \$5,000 compared to last year. The current median sold price is 5% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Howell and Farmingdale are defined as properties listed in zip code/s 07731 and 07727



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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MARKET MINUTE™

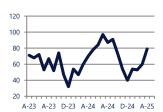
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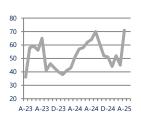
79



Up 13% Vs. Year Ago

Current Contracts

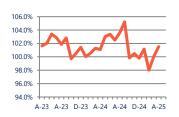
71



Up 39% Vs. Year Ago

Sold Vs. List Price

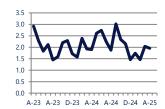
101.5%



No Change Vs. Year Ago

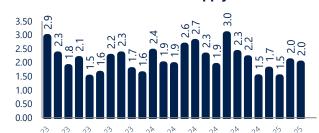
Months of Supply

2.0



No Change Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 79 homes newly listed for sale in Howell and Farmingdale compared to 70 in April 2024, an increase of 13%. There were 71 current contracts pending sale this April compared to 51 a year ago. The number of current contracts is 39% higher than last April.

Months of Supply

In April, there was 2.0 months of supply available in Howell and Farmingdale. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



MOMLS or Long & Foster Real Estate, Inc

Sale Price to List Price Ratio

In April, the average sale price in Howell and Farmingdale was 101.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 32, lower than the average last year, which was 36, a decrease of 11%.

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