

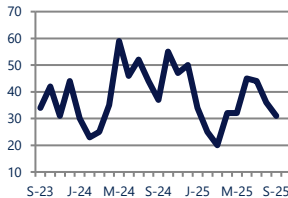
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: **HAMILTON SQUARE-MERCERVILLE HOUSING MARKET** SEPTEMBER 2025

Zip Code(s): 08690 and 08619

Units Sold

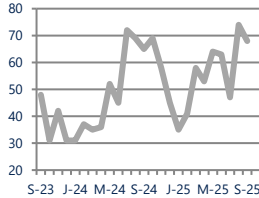
31



Down -16%
Vs. Year Ago

Active Inventory

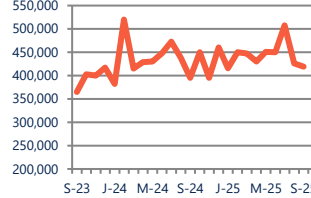
68



Up 5%
Vs. Year Ago

Median Sale Price

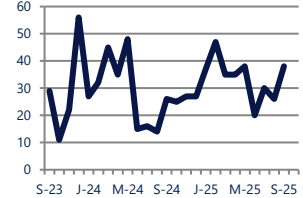
\$419,000



Up 6%
Vs. Year Ago

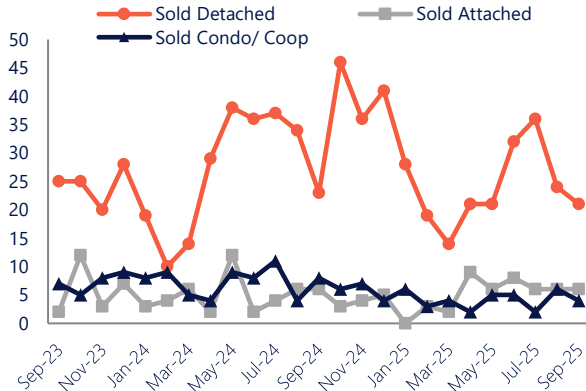
Days On Market

38



Up 46%
Vs. Year Ago

Units Sold*



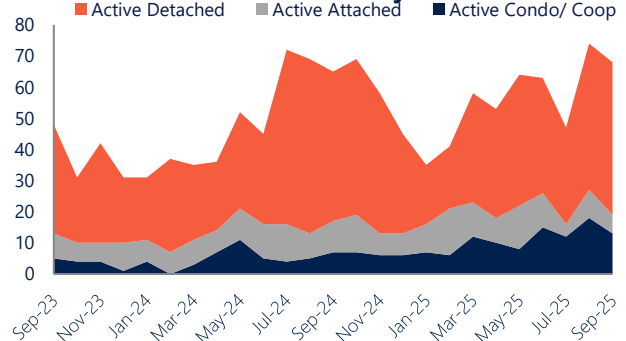
Units Sold

There was a decrease in total units sold in September, with 31 sold this month in Hamilton Square-Mercerville versus 36 last month, a decrease of 14%. This month's total units sold was lower than at this time last year, a decrease of 16% versus September 2024.

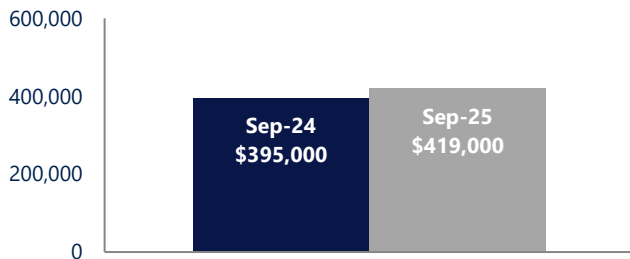
Active Inventory

Versus last year, the total number of homes available this month is higher by 3 units or 5%. The total number of active inventory this September was 68 compared to 65 in September 2024. This month's total of 68 is lower than the previous month's total supply of available inventory of 74, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Hamilton Square-Mercerville Homes was \$395,000. This September, the median sale price was \$419,000, an increase of 6% or \$24,000 compared to last year. The current median sold price is 2% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hamilton Square-Mercerville are defined as properties listed in zip code/s 08690 and 08619.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

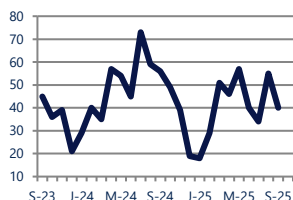
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Zip Code(s): 08690 and 08619

New Listings

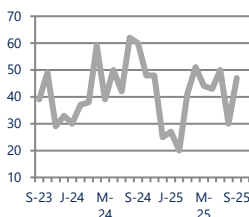
40



Down -29%
Vs. Year Ago

Current Contracts

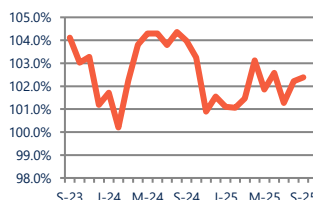
47



Down -22%
Vs. Year Ago

Sold Vs. List Price

102.4%



Down -1.5%
Vs. Year Ago

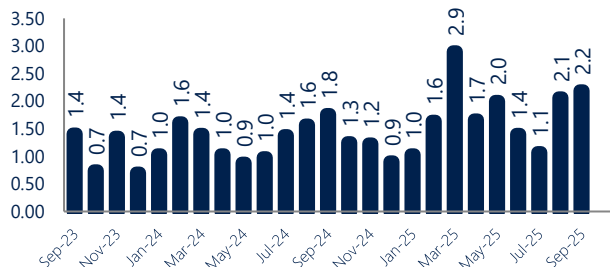
Months of Supply

2.2



Up 24%
Vs. Year Ago

Months Of Supply



Months of Supply

In September, there was 2.2 months of supply available in Hamilton Square-Mercerville, compared to 1.8 in September 2024. That is an increase of 25% versus a year ago.

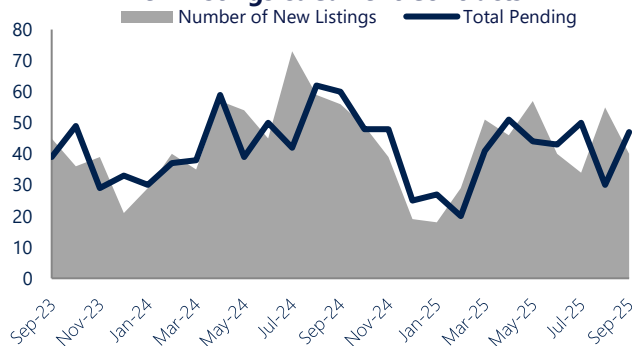
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

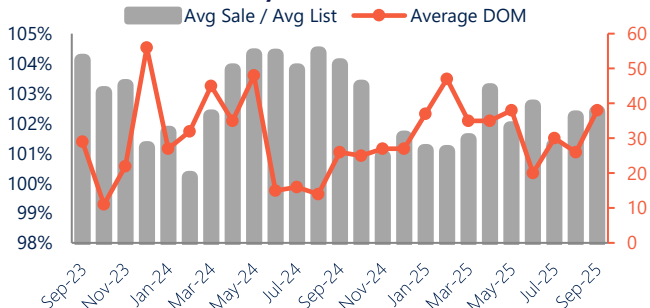
This month there were 40 homes newly listed for sale in Hamilton Square-Mercerville compared to 56 in September 2024, a decrease of 29%. There were 47 current contracts pending sale this September compared to 60 a year ago.

The number of current contracts is 22% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Hamilton Square-Mercerville was 102.4% of the average list price, which is 1.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 38, higher than the average last year, which was 26, an increase of 46%.

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