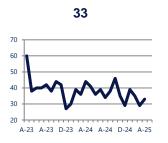
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: GLOUCESTER CITY AND MOUNT EPHRAIM HOUSING MARKET

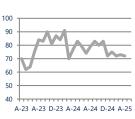
APRIL 2025

Zip Code(s): 08104, 08030 and 08059

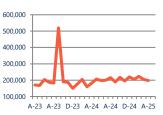


Units Sold

Active Inventory 72



Median Sale Price \$197,500



Days On Market



Down -25% Vs. Year Ago

Down -6% Vs. Year Ago

Up 9% Vs. Year Ago

Up 14% Vs. Year Ago

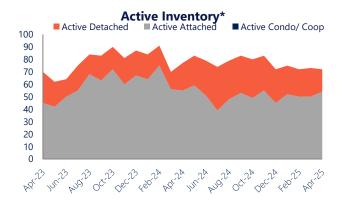


Units Sold

There was an increase in total units sold in April, with 33 sold this month in Gloucester City and Mount Ephraim versus 29 last month, an increase of 14%. This month's total units sold was lower than at this time last year, a decrease of 25% versus April 2024.



Versus last year, the total number of homes available this month is lower by 5 units or 6%. The total number of active inventory this April was 72 compared to 77 in April 2024. This month's total of 72 is lower than the previous month's total supply of available inventory of 73, a decrease of 1%.





Median Sale Price

Last April, the median sale price for Gloucester City and Mount Ephraim Homes was \$181,450. This April, the median sale price was \$197,500, an increase of 9% or \$16,050 compared to last year. The current median sold price is 4% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Gloucester City and Mount Ephraim are defined as properties listed in zip code/s 08104, 08030 and 08059.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's LONG & FOSTEX knowledgeable and experienced sales associates.

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MARKET MINUTE

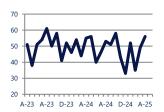
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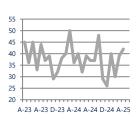
56



Up 2% Vs. Year Ago

Current Contracts

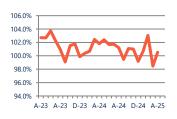
42



Up 17% Vs. Year Ago

Sold Vs. List Price

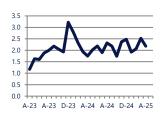
100.5%



Down -1.3% Vs. Year Ago

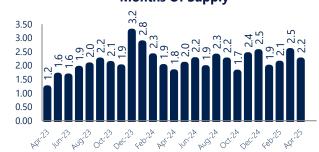
Months of Supply

2.2



Up 25% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

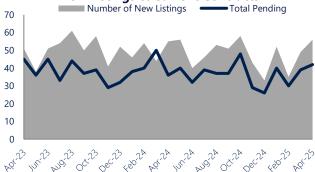
This month there were 56 homes newly listed for sale in Gloucester City and Mount Ephraim compared to 55 in April 2024, an increase of 2%. There were 42 current contracts pending sale this April compared to 36 a year ago. The number of current contracts is 17% higher than last April.

Months of Supply

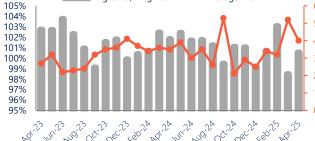
In April, there was 2.2 months of supply available in Gloucester City and Mount Ephraim, compared to 1.8 in April 2024. That is an increase of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/List Price & DOM Avg Sale / Avg List ——— Average DOM



Sale Price to List Price Ratio

In April, the average sale price in Gloucester City and Mount Ephraim was 100.5% of the average list price, which is 1.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 40, higher than the average last year, which was 35, an increase of 14%.

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