# THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: EATONTOWN, OCEANPORT, AND WEST LONG BRANCH HOUSING MARKET

APRIL 2025

Zip Code(s): 07724, 07757, 07764, 07702 and 07703

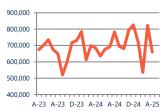


**Units Sold** 

# Active Inventory 103



Median Sale Price Days On Market \$660,000 35



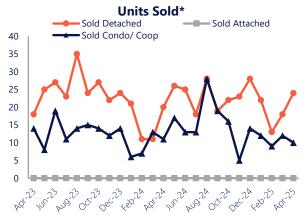


Up 10% Vs. Year Ago

**Up 56%** Vs. Year Ago

**Down -4%** Vs. Year Ago

Down -10% Vs. Year Ago

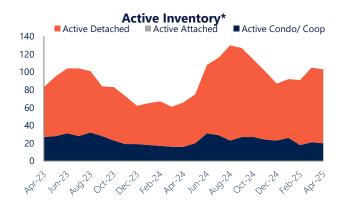


## **Units Sold**

There was an increase in total units sold in April, with 34 sold this month in Eatontown, Oceanport, and West Long Branch versus 30 last month, an increase of 13%. This month's total units sold was higher than at this time last year, an increase of 10% versus April 2024.



Versus last year, the total number of homes available this month is higher by 37 units or 56%. The total number of active inventory this April was 103 compared to 66 in April 2024. This month's total of 103 is lower than the previous month's total supply of available inventory of 105, a decrease of 2%.





## **Median Sale Price**

Last April, the median sale price for Eatontown, Oceanport, and West Long Branch Homes was \$685,000. This April, the median sale price was \$660,000, a decrease of 4% or \$25,000 compared to last year. The current median sold price is 20% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Eatontown, Oceanport, and West Long Branch are defined as properties listed in zip code/s 07724, 07757, 07764, 07702 and 07703.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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**Current Contracts** 

APRII 2025

Zip Code(s): 07724, 07757, 07764, 07702 and 07703



**50** 

90

80

70

60

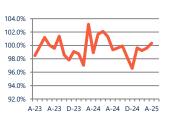
50

40



# **Sold Vs. List Price**

100.3%



**Months of Supply** 

3.0



Down -17% Vs. Year Ago

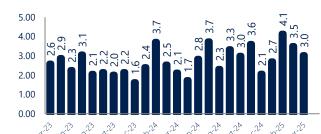
A-23 A-23 D-23 A-24 A-24 D-24 A-25

Down -24% Vs. Year Ago

Up 1.4% Vs. Year Ago

Up 42% Vs. Year Ago

### **Months Of Supply**



# Months of Supply

In April, there was 3.0 months of supply available in Eatontown, Oceanport, and West Long Branch, compared to 2.1 in April 2024. That is an increase of 42% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

# **New Listings & Current Contracts**

This month there were 50 homes newly listed for sale in Eatontown, Oceanport, and West Long Branch compared to 60 in April 2024, a decrease of 17%. There were 34 current contracts pending sale this April compared to 45 a year ago. The number of current contracts is 24% lower than last April.





# Sale Price to List Price Ratio

In April, the average sale price in Eatontown, Oceanport, and West Long Branch was 100.3% of the average list price, which is 1.4% higher than at this time last year.

# Days On Market

This month, the average number of days on market was 35, lower than the average last year, which was 39, a decrease of 10%.

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