

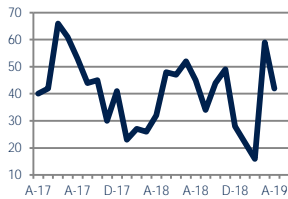
## Focus On: Collingswood and Oaklyn Housing Market

April 2019

Zip Code(s): 08107 and 08108

### Units Sold

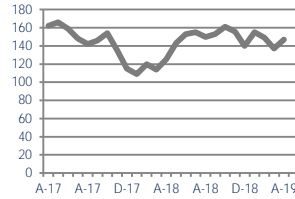
42



Up 31%  
Vs. Year Ago

### Active Inventory

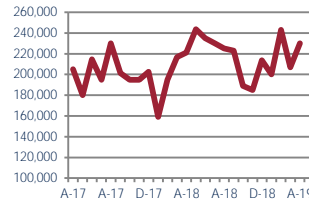
147



Up 18%  
Vs. Year Ago

### Median Sale Price

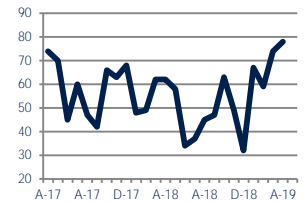
\$229,950



Up 4%  
Vs. Year Ago

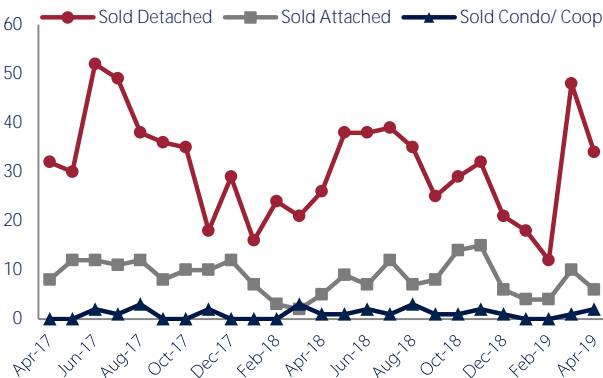
### Days On Market

78



Up 26%  
Vs. Year Ago

### Units Sold\*



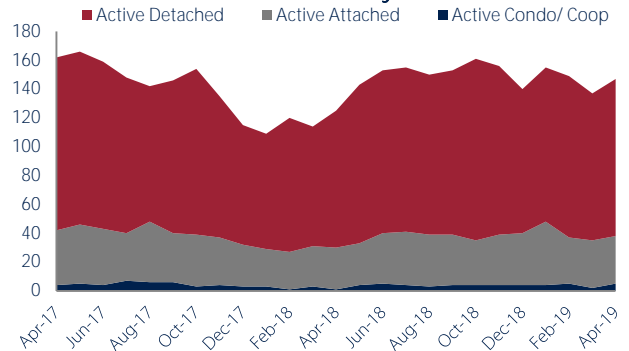
### Units Sold

There was a decrease in total units sold in April, with 42 sold this month in Collingswood and Oaklyn versus 59 last month, a decrease of 29%. This month's total units sold was higher than at this time last year, an increase of 31% versus April 2018.

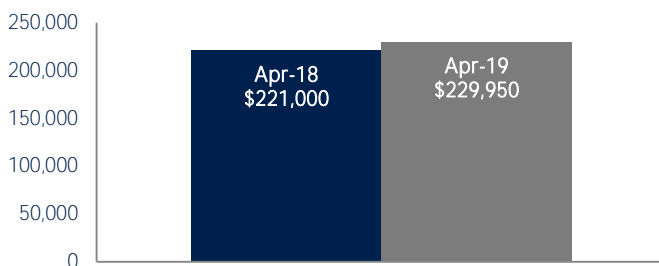
### Active Inventory

Versus last year, the total number of homes available this month is higher by 22 units or 18%. The total number of active inventory this April was 147 compared to 125 in April 2018. This month's total of 147 is higher than the previous month's total supply of available inventory of 137, an increase of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Collingswood and Oaklyn Homes was \$221,000. This April, the median sale price was \$229,950, an increase of 4% or \$8,950 compared to last year. The current median sold price is 11% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Collingswood and Oaklyn are defined as properties listed in zip code/s 08107 and 08108.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



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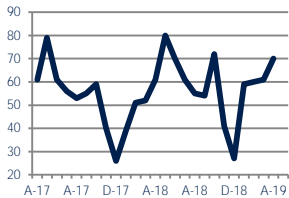
## Focus On: Collingswood and Oaklyn Housing Market

April 2019

Zip Code(s): 08107 and 08108

### New Listings

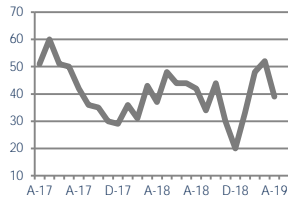
70



Up 15%  
Vs. Year Ago

### Current Contracts

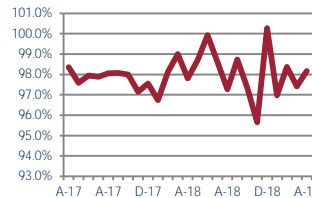
39



Up 5%  
Vs. Year Ago

### Sold Vs. List Price

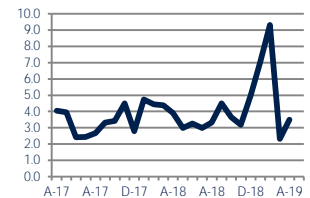
98.2%



No Change  
Vs. Year Ago

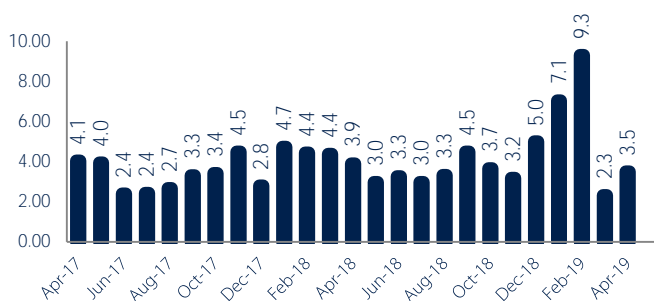
### Months of Supply

3.5



Down -10%  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

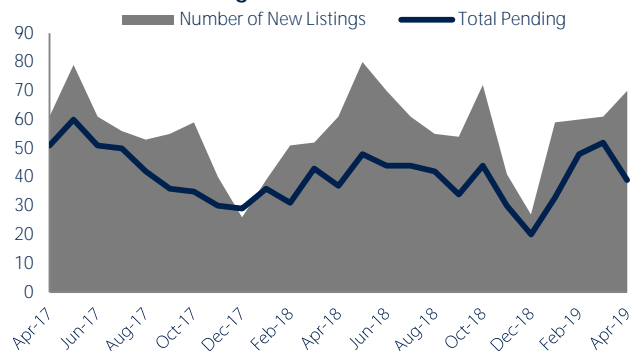
This month there were 70 homes newly listed for sale in Collingswood and Oaklyn compared to 61 in April 2018, an increase of 15%. There were 39 current contracts pending sale this April compared to 37 a year ago. The number of current contracts is 5% higher than last April.

### Months of Supply

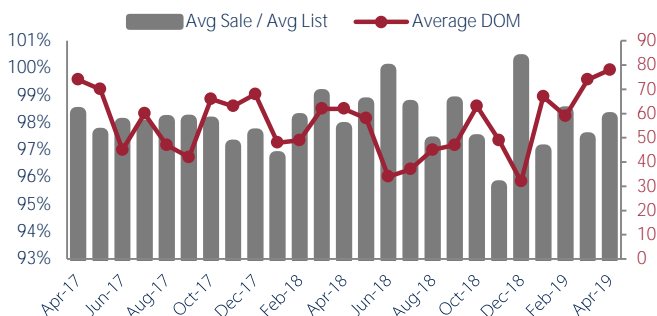
In April, there was 3.5 months of supply available in Collingswood and Oaklyn, compared to 3.9 in April 2018. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Collingswood and Oaklyn was 98.2% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 78, higher than the average last year, which was 62, an increase of 26%.



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