

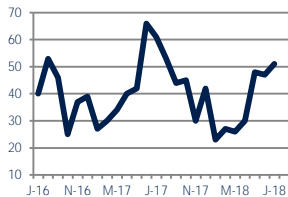
## Focus On: Collingswood and Oaklyn Housing Market

July 2018

Zip Code(s): 08107 and 08108

### Units Sold

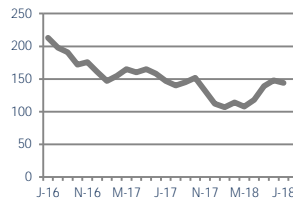
51



Down -16%  
Vs. Year Ago

### Active Inventory

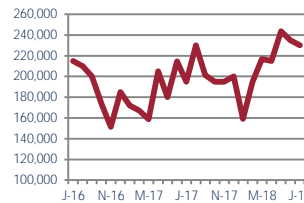
144



Down -2%  
Vs. Year Ago

### Median Sale Price

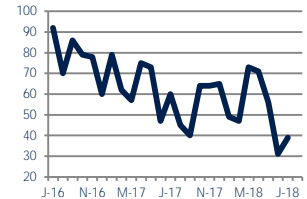
\$230,000



Up 18%  
Vs. Year Ago

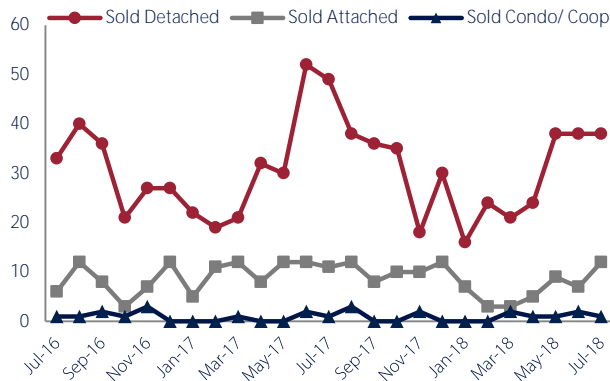
### Days On Market

39



Down -35%  
Vs. Year Ago

### Units Sold\*



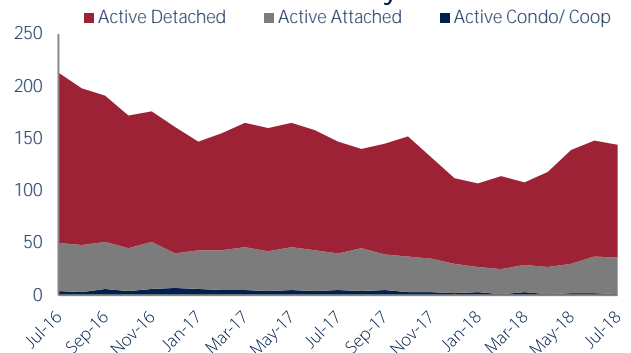
### Units Sold

There was an increase in total units sold in July, with 51 sold this month in Collingswood and Oaklyn versus 47 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 16% versus July 2017.

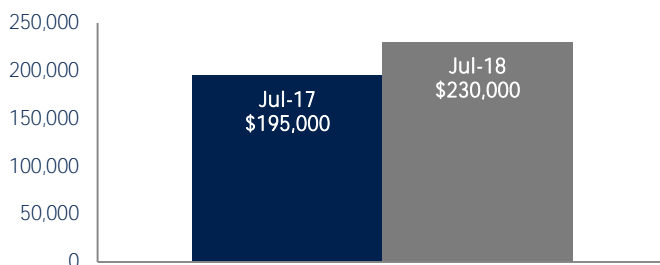
### Active Inventory

Versus last year, the total number of homes available this month is lower by 3 units or 2%. The total number of active inventory this July was 144 compared to 147 in July 2017. This month's total of 144 is lower than the previous month's total supply of available inventory of 148, a decrease of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last July, the median sale price for Collingswood and Oaklyn Homes was \$195,000. This July, the median sale price was \$230,000, an increase of 18% or \$35,000 compared to last year. The current median sold price is 2% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Collingswood and Oaklyn are defined as properties listed in zip code/s 08107 and 08108.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



CHRISTIE'S INTERNATIONAL REAL ESTATE



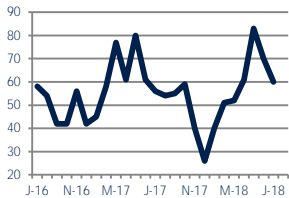
## Focus On: Collingswood and Oaklyn Housing Market

July 2018

Zip Code(s): 08107 and 08108

### New Listings

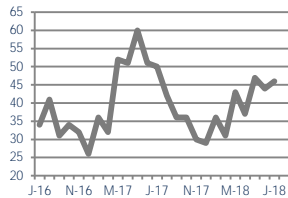
60



Up 7%  
Vs. Year Ago

### Current Contracts

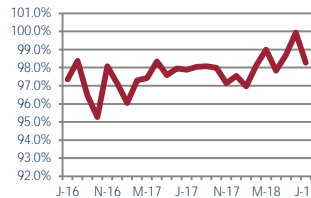
46



Down -8%  
Vs. Year Ago

### Sold Vs. List Price

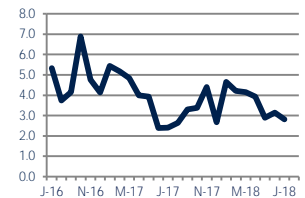
98.3%



No Change  
Vs. Year Ago

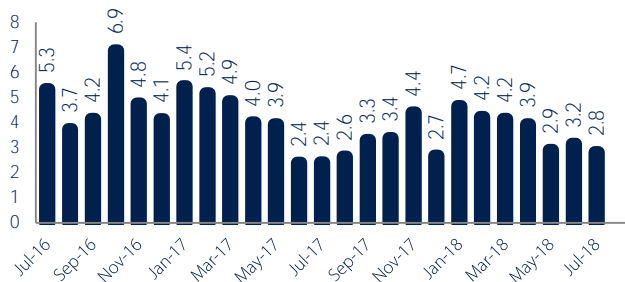
### Months of Supply

2.8



Up 17%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

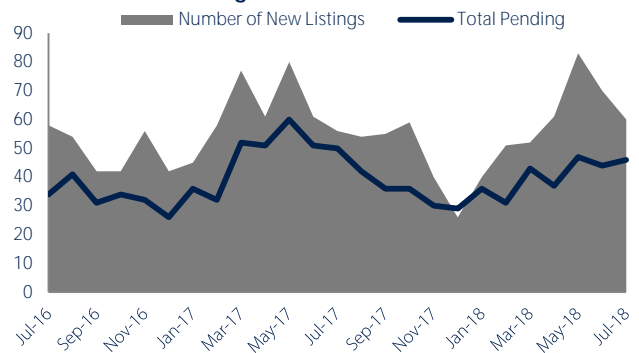
In July, there was 2.8 months of supply available in Collingswood and Oaklyn, compared to 2.4 in July 2017. That is an increase of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

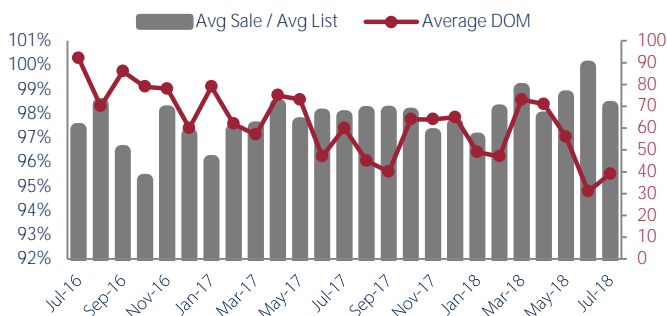
### New Listings & Current Contracts

This month there were 60 homes newly listed for sale in Collingswood and Oaklyn compared to 56 in July 2017, an increase of 7%. There were 46 current contracts pending sale this July compared to 50 a year ago. The number of current contracts is 8% lower than last July.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In July, the average sale price in Collingswood and Oaklyn was 98.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 39, lower than the average last year, which was 60, a decrease of 35%.



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