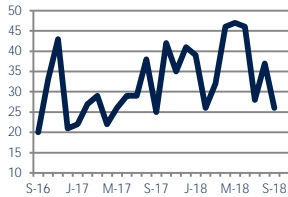


Zip Code(s): 08104, 08105, 08103 and 08102

Units Sold

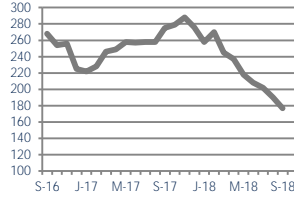
26



Up 4%
Vs. Year Ago

Active Inventory

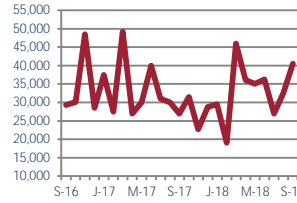
177



Down -36%
Vs. Year Ago

Median Sale Price

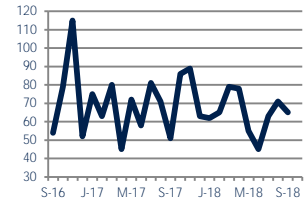
\$40,500



Up
Vs. Year Ago

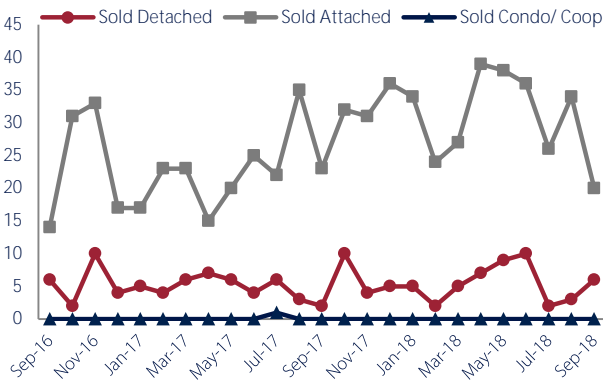
Days On Market

65



Up 27%
Vs. Year Ago

Units Sold*



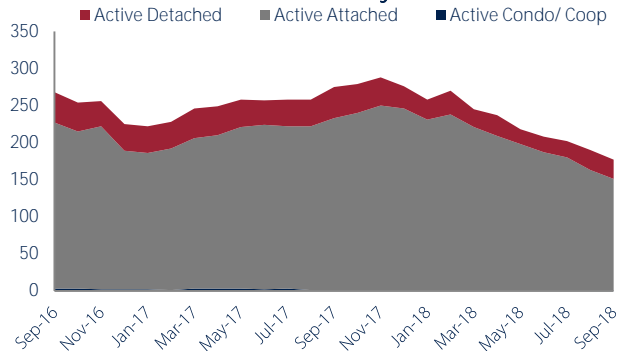
Units Sold

There was a decrease in total units sold in September, with 26 sold this month in Camden, Rosedale, and Lanning Square versus 37 last month, a decrease of 30%. This month's total units sold was higher than at this time last year, an increase of 4% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 98 units or 36%. The total number of active inventory this September was 177 compared to 275 in September 2017. This month's total of 177 is lower than the previous month's total supply of available inventory of 190, a decrease of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last September, the median sale price for Camden, Rosedale, and Lanning Square Homes was \$26,999. This September, the median sale price was \$40,500, an increase of \$13,501 compared to last year. The current median sold price is higher than in August. Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Camden, Rosedale, and Lanning Square are defined as properties listed in zip code/s 08104, 08105, 08103 and 08102.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.

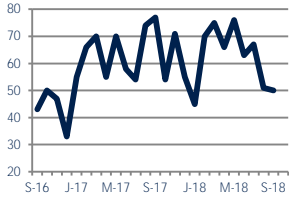




Zip Code(s): 08104, 08105, 08103 and 08102

New Listings

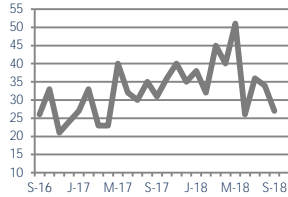
50



Down -35%
Vs. Year Ago

Current Contracts

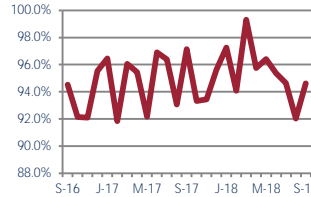
27



Down -13%
Vs. Year Ago

Sold Vs. List Price

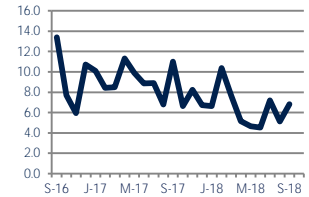
94.6%



Down -2.6%
Vs. Year Ago

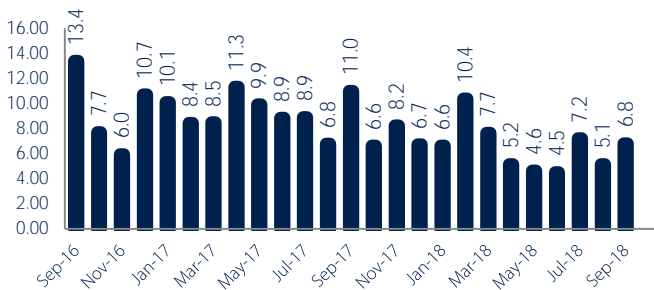
Months of Supply

6.8



Down -38%
Vs. Year Ago

Months Of Supply



Months of Supply

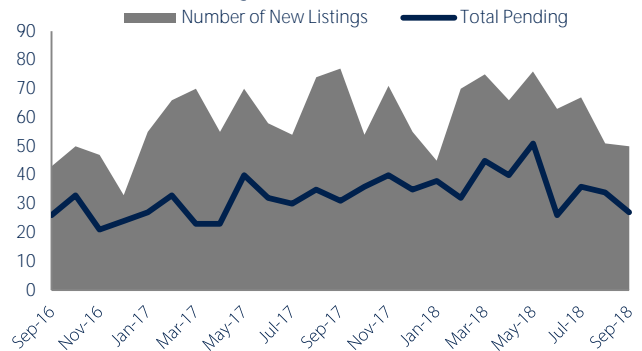
In September, there was 6.8 months of supply available in Camden, Rosedale, and Lanning Square, compared to 11.0 in September 2017. That is a decrease of 38% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

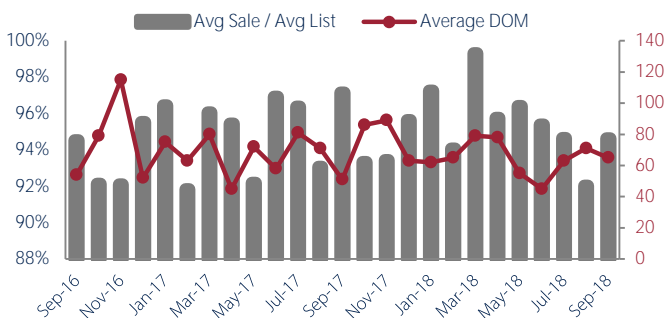
New Listings & Current Contracts

This month there were 50 homes newly listed for sale in Camden, Rosedale, and Lanning Square compared to 77 in September 2017, a decrease of 35%. There were 27 current contracts pending sale this September compared to 31 a year ago. The number of current contracts is 13% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Camden, Rosedale, and Lanning Square was 94.6% of the average list price, which is 2.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 65, higher than the average last year, which was 51, an increase of 27%.



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