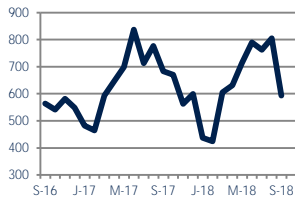


Units Sold

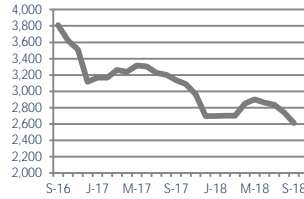
594



Down -13%
Vs. Year Ago

Active Inventory

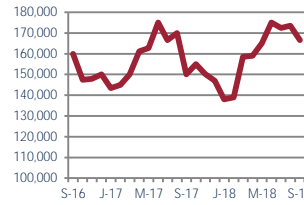
2,612



Down -17%
Vs. Year Ago

Median Sale Price

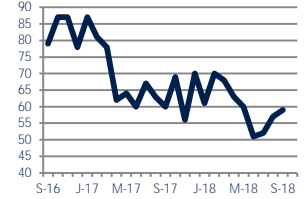
\$166,500



Up 11%
Vs. Year Ago

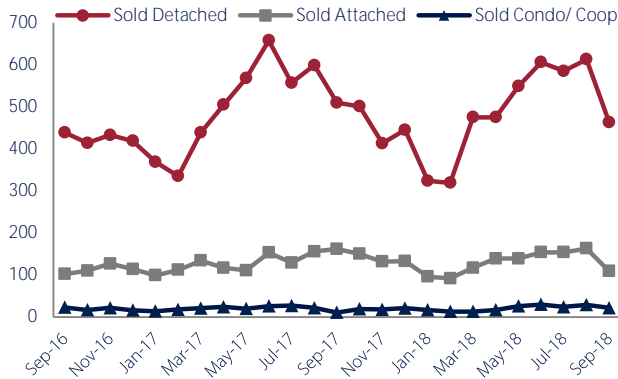
Days On Market

59



Down -2%
Vs. Year Ago

Units Sold*



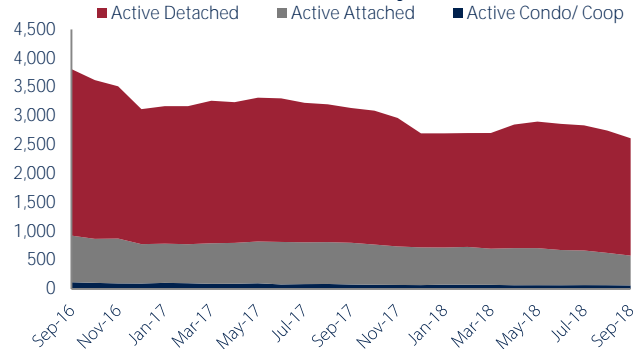
Units Sold

There was a decrease in total units sold in September, with 594 sold this month in Camden County versus 805 last month, a decrease of 26%. This month's total units sold was lower than at this time last year, a decrease of 13% versus September 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 525 units or 17%. The total number of active inventory this September was 2,612 compared to 3,137 in September 2017. This month's total of 2,612 is lower than the previous month's total supply of available inventory of 2,745, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Camden County Homes was \$150,000. This September, the median sale price was \$166,500, an increase of 11% or \$16,500 compared to last year. The current median sold price is 4% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

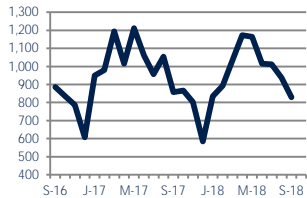


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TREND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TREND or Long & Foster Real Estate, Inc.



New Listings

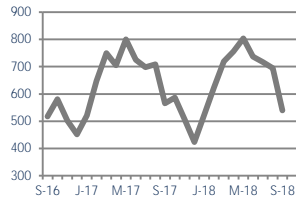
830



Down -3%
Vs. Year Ago

Current Contracts

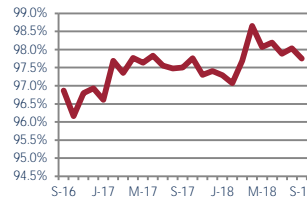
540



Down -4%
Vs. Year Ago

Sold Vs. List Price

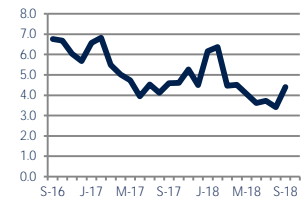
97.8%



No Change
Vs. Year Ago

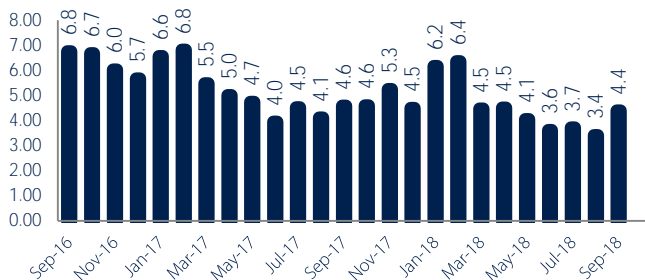
Months of Supply

4.4



Down -4%
Vs. Year Ago

Months Of Supply



Months of Supply

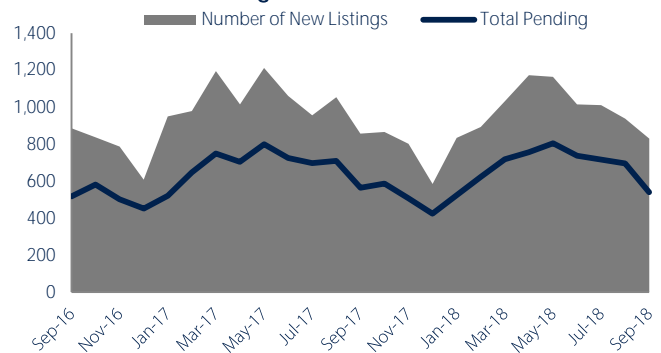
In September, there was 4.4 months of supply available in Camden County, compared to 4.6 in September 2017. That is a decrease of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

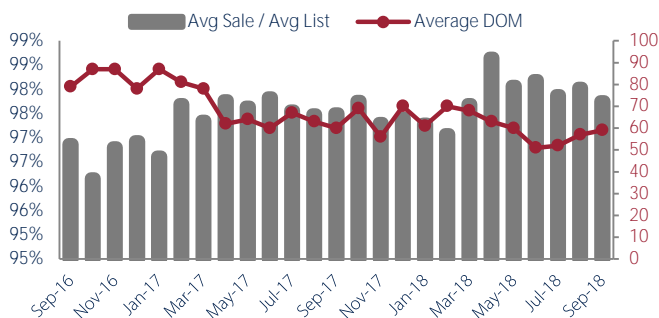
New Listings & Current Contracts

This month there were 830 homes newly listed for sale in Camden County compared to 857 in September 2017, a decrease of 3%. There were 540 current contracts pending sale this September compared to 565 a year ago. The number of current contracts is 4% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Camden County was 97.8% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 59, lower than the average last year, which was 60, a decrease of 2%.



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