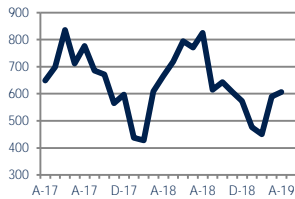


Units Sold

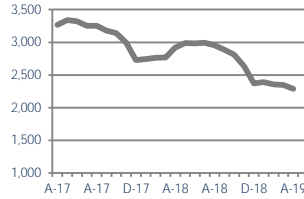
607



Down -9%
Vs. Year Ago

Active Inventory

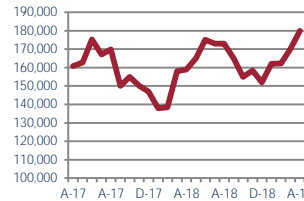
2,289



Down -22%
Vs. Year Ago

Median Sale Price

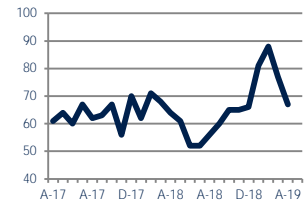
\$180,000



Up 13%
Vs. Year Ago

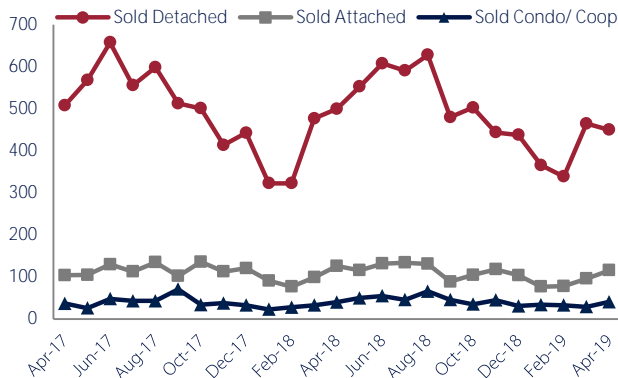
Days On Market

67



Up 5%
Vs. Year Ago

Units Sold*



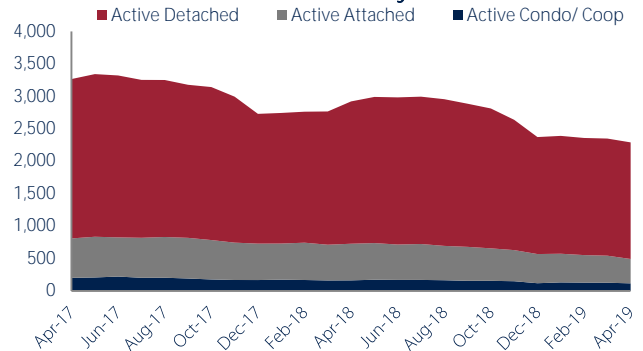
Units Sold

There was an increase in total units sold in April, with 607 sold this month in Camden County versus 590 last month, an increase of 3%. This month's total units sold was lower than at this time last year, a decrease of 9% versus April 2018.

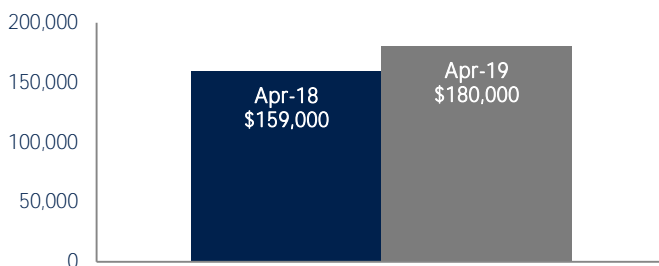
Active Inventory

Versus last year, the total number of homes available this month is lower by 632 units or 22%. The total number of active inventory this April was 2,289 compared to 2,921 in April 2018. This month's total of 2,289 is lower than the previous month's total supply of available inventory of 2,348, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for Camden County Homes was \$159,000. This April, the median sale price was \$180,000, an increase of 13% or \$21,000 compared to last year. The current median sold price is 6% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

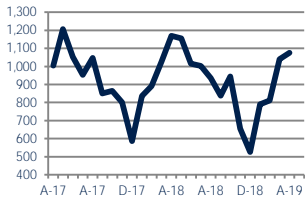


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



New Listings

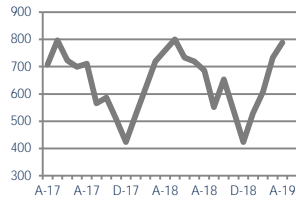
1,076



Down -8%
Vs. Year Ago

Current Contracts

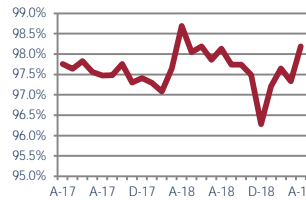
788



Up 4%
Vs. Year Ago

Sold Vs. List Price

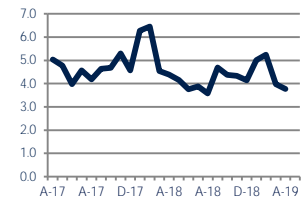
98.2%



Down -0.5%
Vs. Year Ago

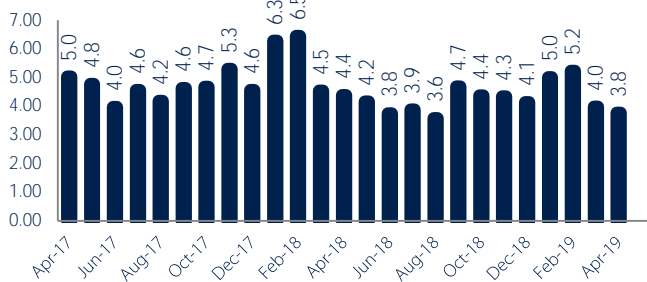
Months of Supply

3.8



Down -14%
Vs. Year Ago

Months Of Supply



Months of Supply

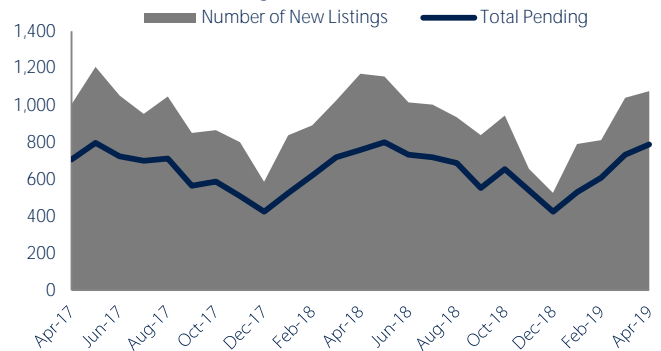
In April, there was 3.8 months of supply available in Camden County, compared to 4.4 in April 2018. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

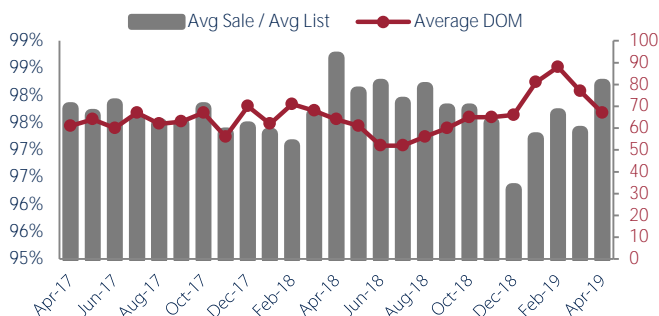
New Listings & Current Contracts

This month there were 1,076 homes newly listed for sale in Camden County compared to 1,170 in April 2018, a decrease of 8%. There were 788 current contracts pending sale this April compared to 759 a year ago. The number of current contracts is 4% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Camden County was 98.2% of the average list price, which is 0.5% lower than at this time last year.

Days On Market

This month, the average number of days on market was 67, higher than the average last year, which was 64, an increase of 5%.



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