THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: BURLINGTON, FLORENCE, AND ROEBLING HOUSING MARKET

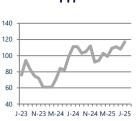
JULY 2025

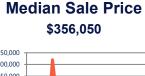
Zip Code(s): 08016, 08518 and 08554



Units Sold

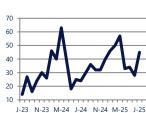
Active Inventory 117







Days On Market 45



Up 8% Vs. Year Ago

Up 5% Vs. Year Ago

Down -2% Vs. Year Ago

Up 88% Vs. Year Ago

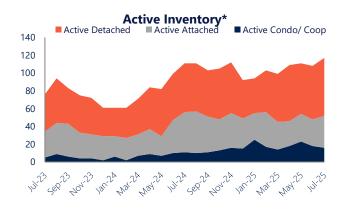


Units Sold

There was a decrease in total units sold in July, with 42 sold this month in Burlington, Florence, and Roebling versus 46 last month, a decrease of 9%. This month's total units sold was higher than at this time last year, an increase of 8% versus July 2024.

Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 5%. The total number of active inventory this July was 117 compared to 111 in July 2024. This month's total of 117 is higher than the previous month's total supply of available inventory of 108, an increase of 8%.





Median Sale Price

Last July, the median sale price for Burlington, Florence, and Roebling Homes was \$365,000. This July, the median sale price was \$356,050, a decrease of 2% or \$8,950 compared to last year. The current median sold price is 3% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Burlington, Florence, and Roebling are defined as properties listed in zip code/s 08016, 08518 and 08554.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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JULY 2025

Zip Code(s): 08016, 08518 and 08554



80

70

60

50

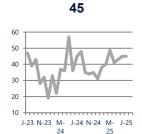
30

71

Up 13% Vs. Year Ago

J-23 N-23 M-24 J-24 N-24 M-25 J-25

Current Contracts



No Change Vs. Year Ago

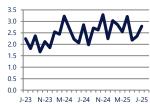
Sold Vs. List Price



Down -1.2% Vs. Year Ago

Months of Supply





No Change Vs. Year Ago

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New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Burlington, Florence, and Roebling compared to 63 in July 2024, an increase of 13%. There were 45 current contracts pending sale this July, approximately the same as a year ago. The number of current contracts is also similar as compared to the previous month.

Months of Supply

In July, there was 2.8 months of supply available in Burlington, Florence, and Roebling. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts Number of New Listings Total Pending



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Burlington, Florence, and Roebling was 101.5% of the average list price, which is 1.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 45, higher than the average last year, which was 24, an increase of 88%.

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