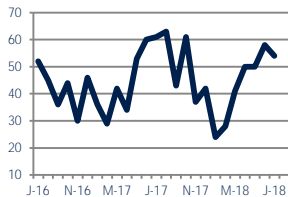


Zip Code(s): 08505, 08022, 08515, 08562 and 08042

Units Sold

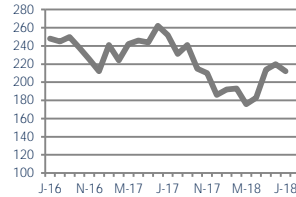
54



Down -11%
Vs. Year Ago

Active Inventory

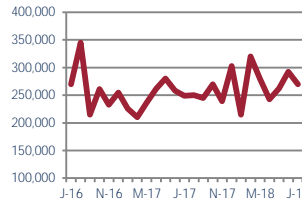
212



Down -16%
Vs. Year Ago

Median Sale Price

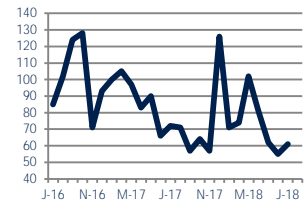
\$269,950



Up 8%
Vs. Year Ago

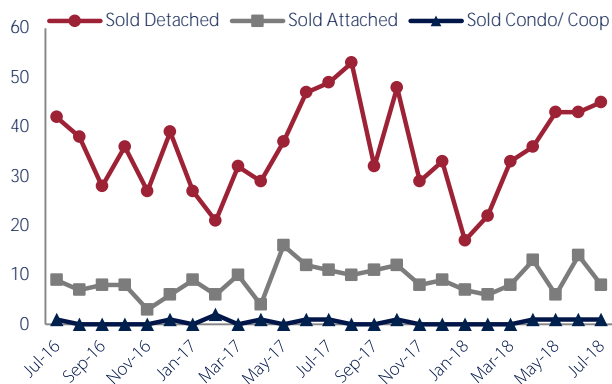
Days On Market

61



Down -15%
Vs. Year Ago

Units Sold*



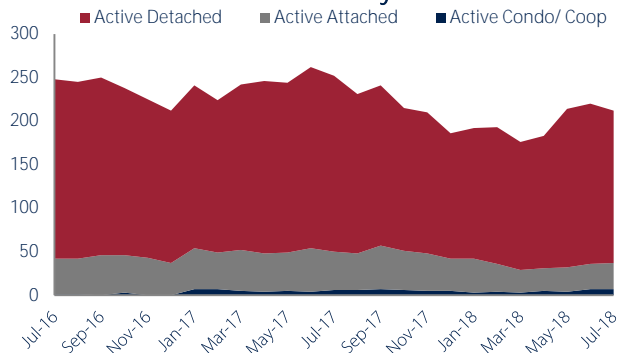
Units Sold

There was a decrease in total units sold in July, with 54 sold this month in Bordentown, Columbus, and Chesterfield versus 58 last month, a decrease of 7%. This month's total units sold was lower than at this time last year, a decrease of 11% versus July 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 40 units or 16%. The total number of active inventory this July was 212 compared to 252 in July 2017. This month's total of 212 is lower than the previous month's total supply of available inventory of 220, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last July, the median sale price for Bordentown, Columbus, and Chesterfield Homes was \$249,000. This July, the median sale price was \$269,950, an increase of 8% or \$20,950 compared to last year. The current median sold price is 8% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Bordentown, Columbus, and Chesterfield are defined as properties listed in zip code/s 08505, 08022, 08515, 08562 and 08042.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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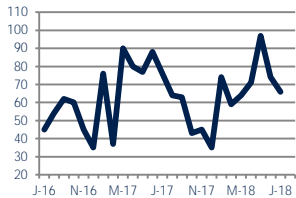
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 08505, 08022, 08515, 08562 and 08042

New Listings

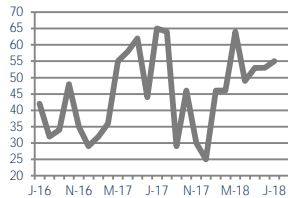
66



Down -13%
Vs. Year Ago

Current Contracts

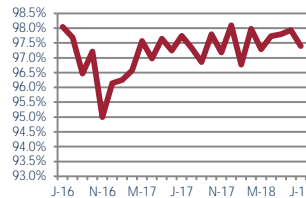
55



Down -15%
Vs. Year Ago

Sold Vs. List Price

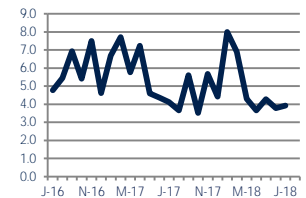
97.4%



No Change
Vs. Year Ago

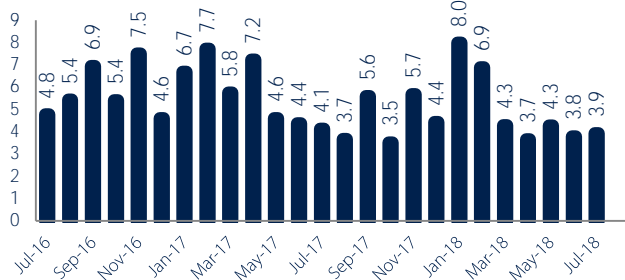
Months of Supply

3.9



Down -5%
Vs. Year Ago

Months Of Supply



Months of Supply

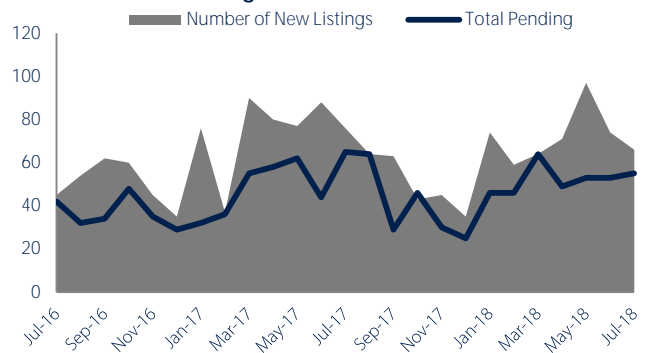
In July, there was 3.9 months of supply available in Bordentown, Columbus, and Chesterfield, compared to 4.1 in July 2017. That is a decrease of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

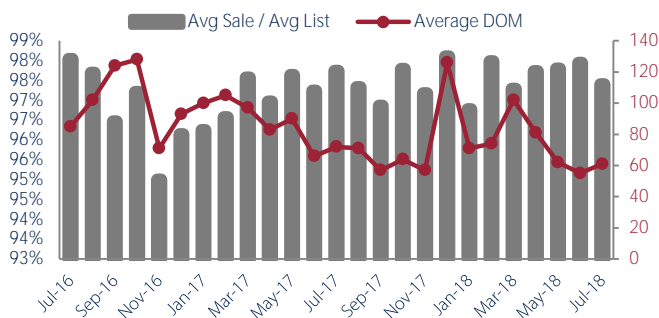
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Bordentown, Columbus, and Chesterfield compared to 76 in July 2017, a decrease of 13%. There were 55 current contracts pending sale this July compared to 65 a year ago. The number of current contracts is 15% lower than last July.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In July, the average sale price in Bordentown, Columbus, and Chesterfield was 97.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 61, lower than the average last year, which was 72, a decrease of 15%.



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