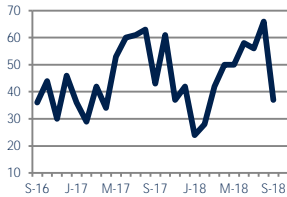


Zip Code(s): 08505, 08022, 08515, 08562 and 08042

Units Sold

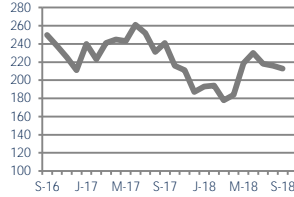
37



Down
Vs. Year Ago

Active Inventory

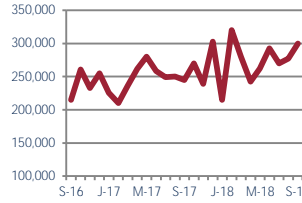
213



Down -12%
Vs. Year Ago

Median Sale Price

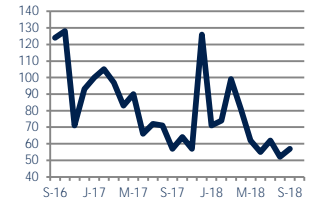
\$300,000



Up 22%
Vs. Year Ago

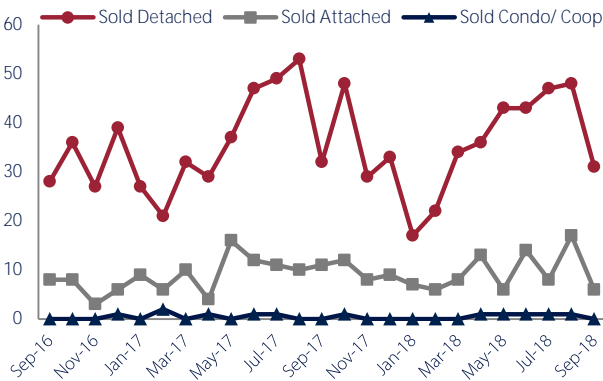
Days On Market

57



No Change
Vs. Year Ago

Units Sold*



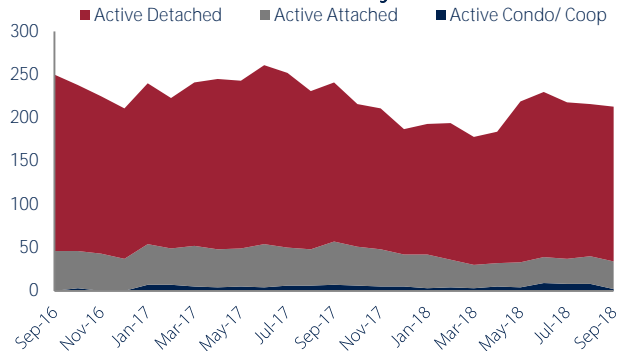
Units Sold

With relatively few transactions, there was a decrease in total units sold in September, with 37 sold this month in Bordentown, Columbus, and Chesterfield. This month's total units sold was lower than at this time last year, a decrease from September 2017.

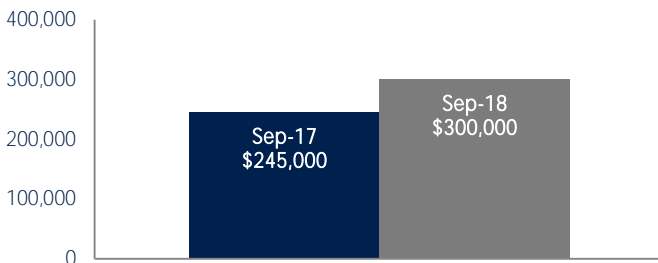
Active Inventory

Versus last year, the total number of homes available this month is lower by 28 units or 12%. The total number of active inventory this September was 213 compared to 241 in September 2017. This month's total of 213 is lower than the previous month's total supply of available inventory of 216, a decrease of 1%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Bordentown, Columbus, and Chesterfield Homes was \$245,000. This September, the median sale price was \$300,000, an increase of 22% or \$55,000 compared to last year. The current median sold price is 8% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Bordentown, Columbus, and Chesterfield are defined as properties listed in zip code/s 08505, 08022, 08515, 08562 and 08042.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

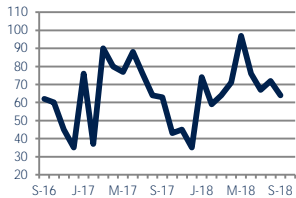
Information included in this report is based on data supplied by TRiND and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TRiND or Long & Foster Real Estate, Inc.



Zip Code(s): 08505, 08022, 08515, 08562 and 08042

New Listings

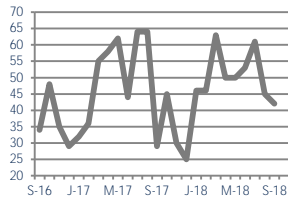
64



Up 2%
Vs. Year Ago

Current Contracts

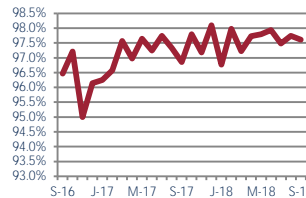
42



Up 45%
Vs. Year Ago

Sold Vs. List Price

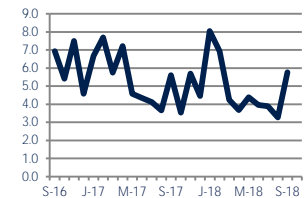
97.6%



Up 0.8%
Vs. Year Ago

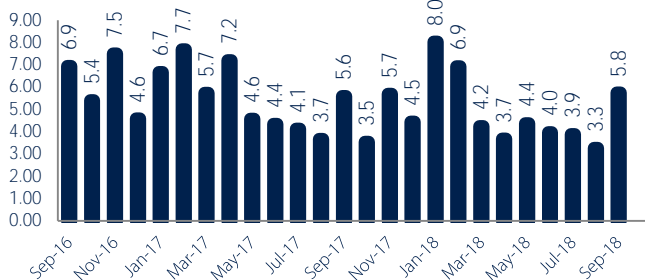
Months of Supply

5.8



Up 3%
Vs. Year Ago

Months Of Supply



Months of Supply

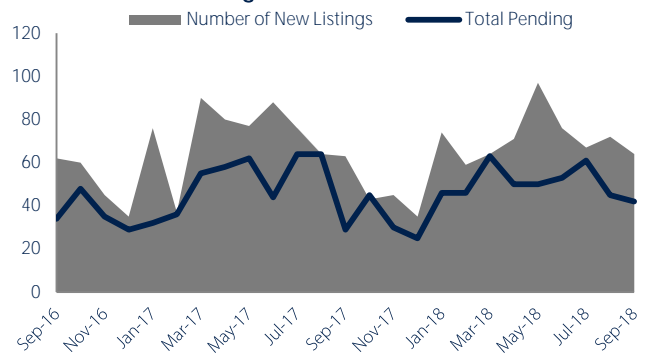
In September, there was 5.8 months of supply available in Bordentown, Columbus, and Chesterfield, compared to 5.6 in September 2017. That is an increase of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

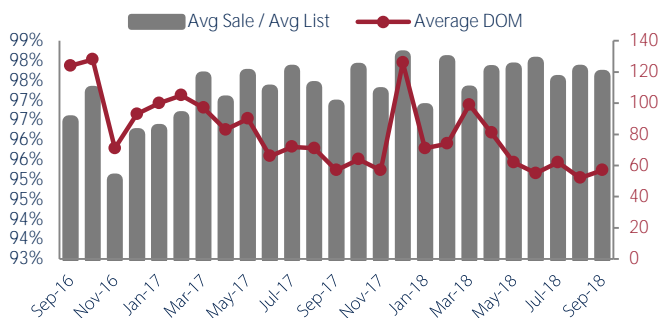
New Listings & Current Contracts

This month there were 64 homes newly listed for sale in Bordentown, Columbus, and Chesterfield compared to 63 in September 2017, an increase of 2%. There were 42 current contracts pending sale this September compared to 29 a year ago. The number of current contracts is 45% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Bordentown, Columbus, and Chesterfield was 97.6% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 57, which is similar compared to a year ago.



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