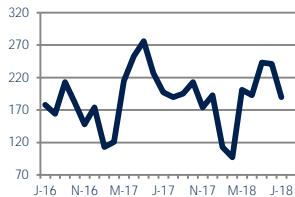


### Units Sold

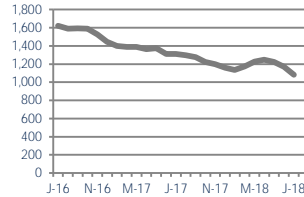
190



Down -4%  
Vs. Year Ago

### Active Inventory

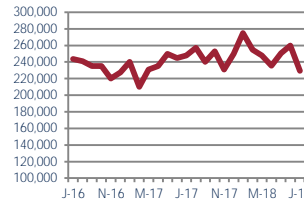
1,081



Down -18%  
Vs. Year Ago

### Median Sale Price

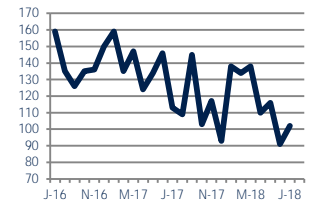
\$229,500



Down -7%  
Vs. Year Ago

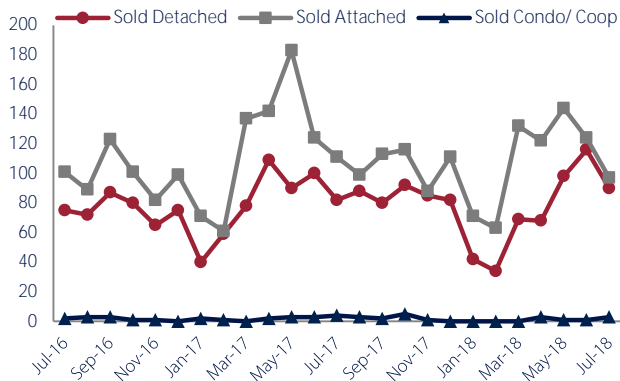
### Days On Market

102



Down -10%  
Vs. Year Ago

### Units Sold\*



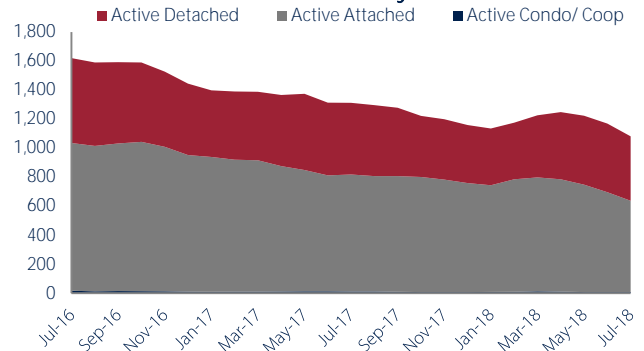
### Units Sold

There was a decrease in total units sold in July, with 190 sold this month in Worcester County versus 241 last month, a decrease of 21%. This month's total units sold was lower than at this time last year, a decrease of 4% versus July 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 231 units or 18%. The total number of active inventory this July was 1,081 compared to 1,312 in July 2017. This month's total of 1,081 is lower than the previous month's total supply of available inventory of 1,169, a decrease of 8%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last July, the median sale price for Worcester County Homes was \$248,000. This July, the median sale price was \$229,500, a decrease of 7% or \$18,500 compared to last year. The current median sold price is 12% lower than in June.

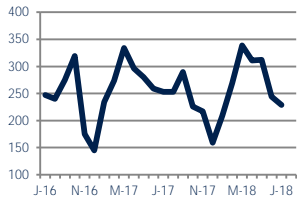
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

### New Listings

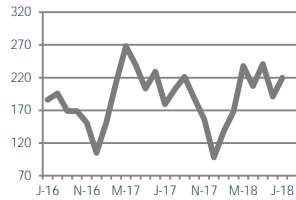
229



Down -9%  
Vs. Year Ago

### Current Contracts

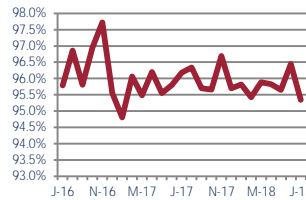
220



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

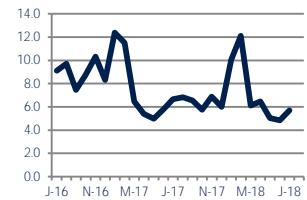
95.4%



Down -0.9%  
Vs. Year Ago

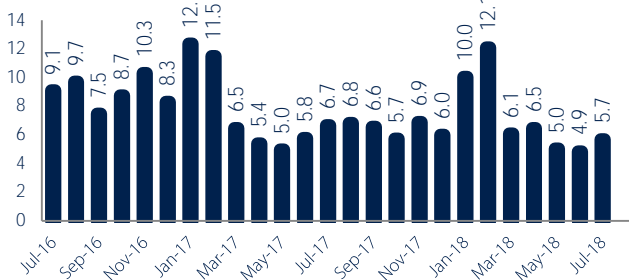
### Months of Supply

5.7



Down -15%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

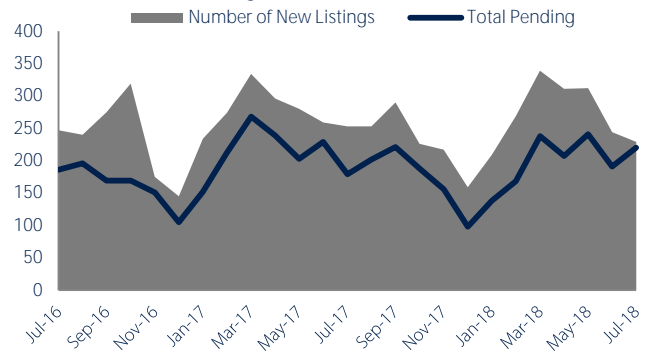
In July, there was 5.7 months of supply available in Worcester County, compared to 6.7 in July 2017. That is a decrease of 15% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

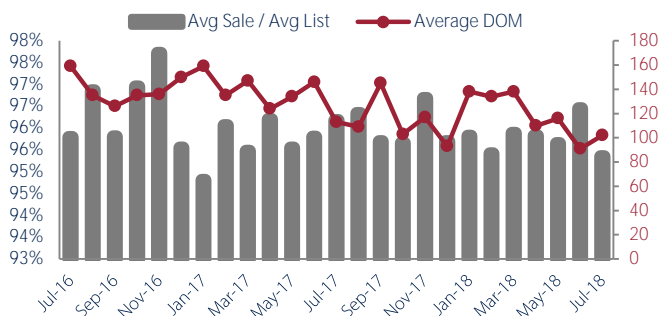
### New Listings & Current Contracts

This month there were 229 homes newly listed for sale in Worcester County compared to 253 in July 2017, a decrease of 9%. There were 220 current contracts pending sale this July compared to 179 a year ago. The number of current contracts is 23% higher than last July.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In July, the average sale price in Worcester County was 95.4% of the average list price, which is 0.8% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 102, lower than the average last year, which was 113, a decrease of 10%.



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