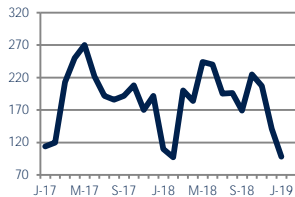


Units Sold

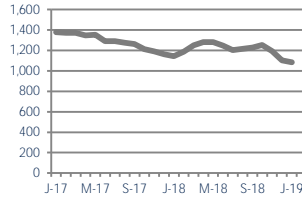
98



Down -11%
Vs. Year Ago

Active Inventory

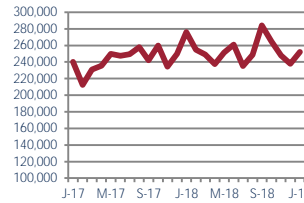
1,084



Down -5%
Vs. Year Ago

Median Sale Price

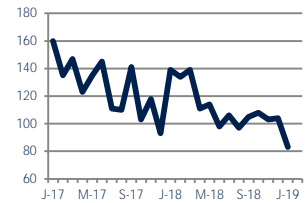
\$252,000



Down -9%
Vs. Year Ago

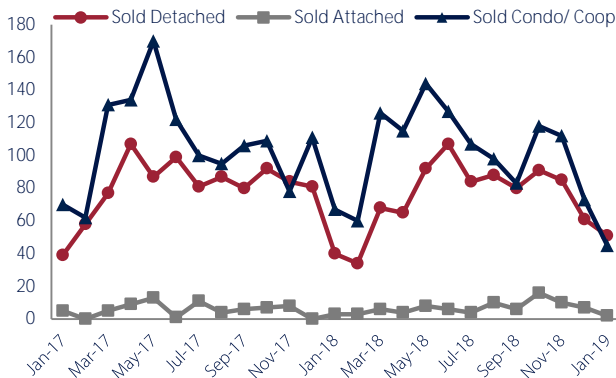
Days On Market

83



Down -40%
Vs. Year Ago

Units Sold*



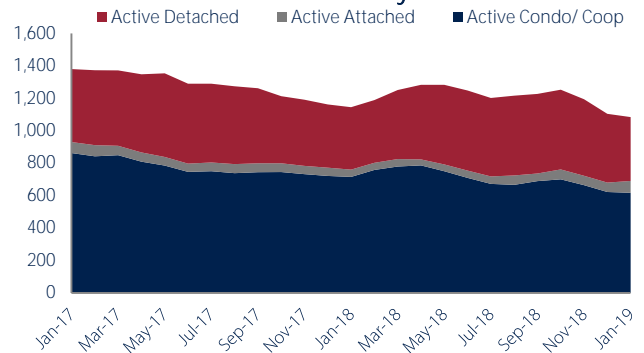
Units Sold

There was a decrease in total units sold in January, with 98 sold this month in Worcester County versus 141 last month, a decrease of 30%. This month's total units sold was lower than at this time last year, a decrease of 11% versus January 2018.

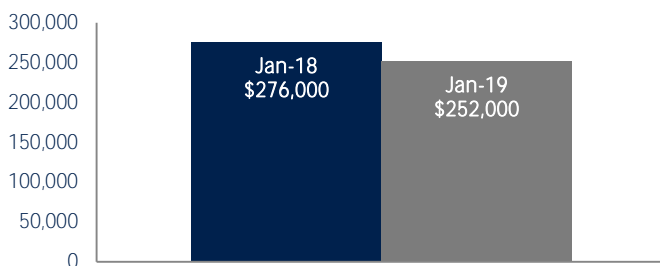
Active Inventory

Versus last year, the total number of homes available this month is lower by 61 units or 5%. The total number of active inventory this January was 1,084 compared to 1,145 in January 2018. This month's total of 1,084 is lower than the previous month's total supply of available inventory of 1,104, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Worcester County Homes was \$276,000. This January, the median sale price was \$252,000, a decrease of 9% or \$24,000 compared to last year. The current median sold price is 6% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



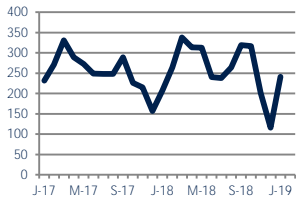
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





New Listings

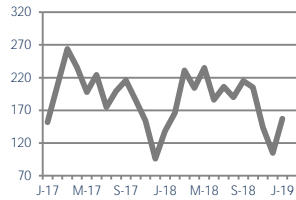
241



Up 16%
Vs. Year Ago

Current Contracts

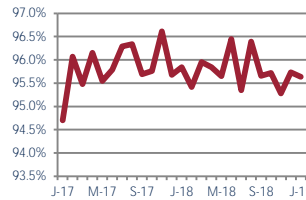
157



Up 14%
Vs. Year Ago

Sold Vs. List Price

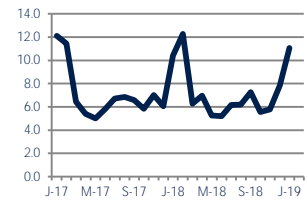
95.6%



No Change
Vs. Year Ago

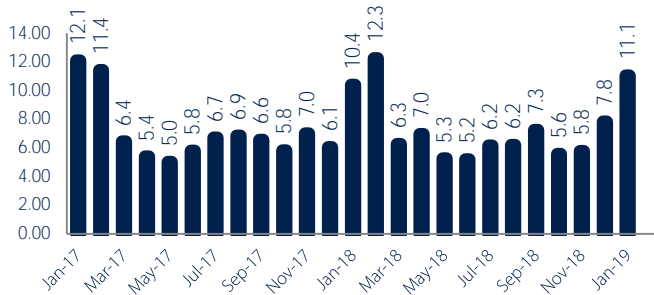
Months of Supply

11.1



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

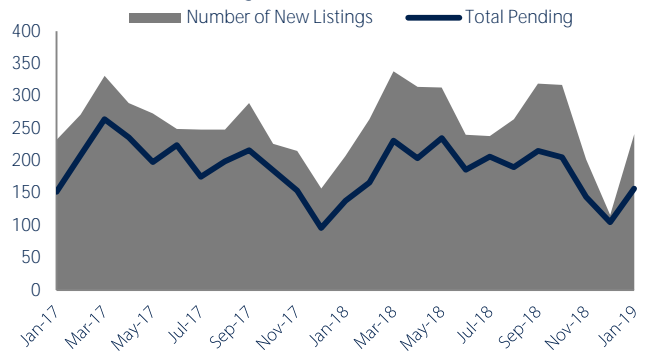
In January, there was 11.1 months of supply available in Worcester County, compared to 10.4 in January 2018. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

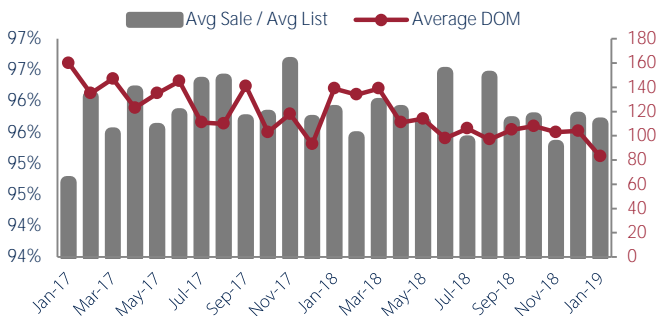
New Listings & Current Contracts

This month there were 241 homes newly listed for sale in Worcester County compared to 207 in January 2018, an increase of 16%. There were 157 current contracts pending sale this January compared to 138 a year ago. The number of current contracts is 14% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Worcester County was 95.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 83, lower than the average last year, which was 139, a decrease of 40%.



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