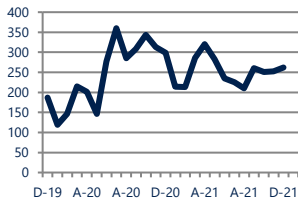


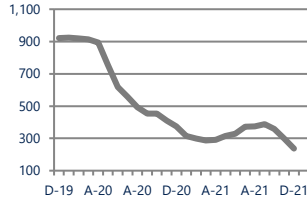


Units Sold
262



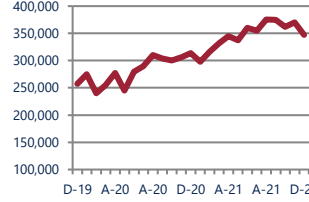
Down -12%
Vs. Year Ago

Active Inventory
237



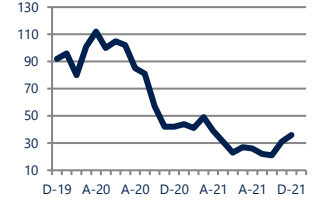
Down -37%
Vs. Year Ago

Median Sale Price
\$347,500



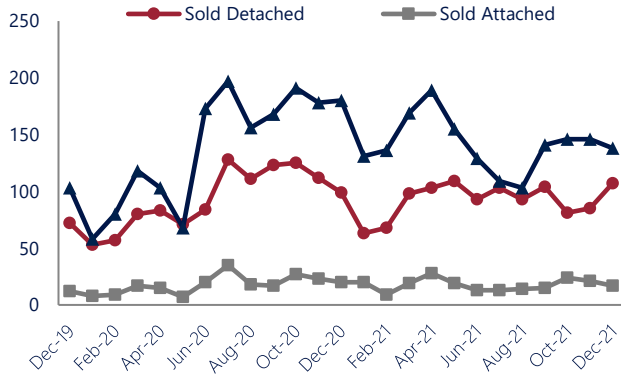
Up 11%
Vs. Year Ago

Days On Market
36



Down -14%
Vs. Year Ago

Units Sold*



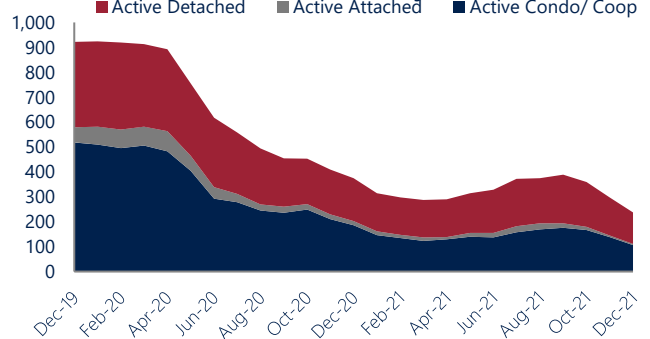
Units Sold

There was an increase in total units sold in December, with 262 sold this month in Worcester County versus 252 last month, an increase of 4%. This month's total units sold was lower than at this time last year, a decrease of 12% versus December 2020.

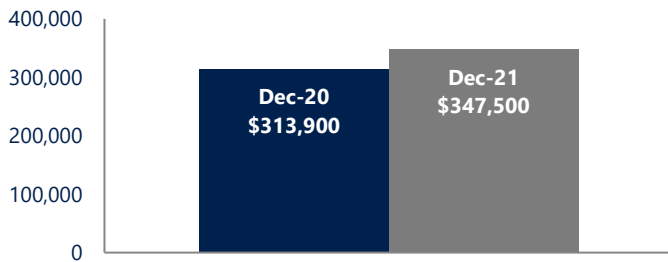
Active Inventory

Versus last year, the total number of homes available this month is lower by 138 units or 37%. The total number of active inventory this December was 237 compared to 375 in December 2020. This month's total of 237 is lower than the previous month's total supply of available inventory of 298, a decrease of 20%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Worcester County Homes was \$313,900. This December, the median sale price was \$347,500, an increase of 11% or \$33,600 compared to last year. The current median sold price is 6% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



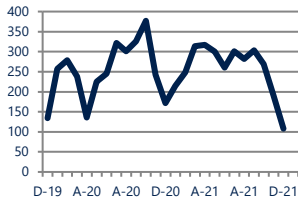
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





New Listings

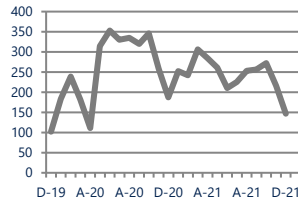
108



Down -37%
Vs. Year Ago

Current Contracts

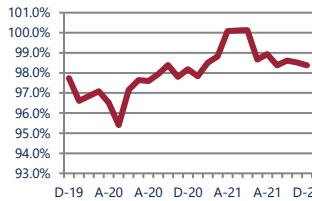
147



Down -21%
Vs. Year Ago

Sold Vs. List Price

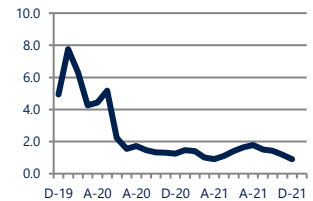
98.4%



No Change
Vs. Year Ago

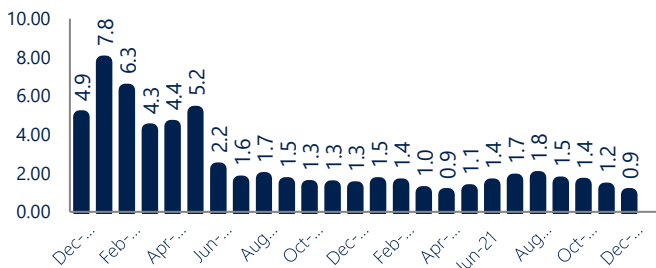
Months of Supply

0.9



Down -28%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

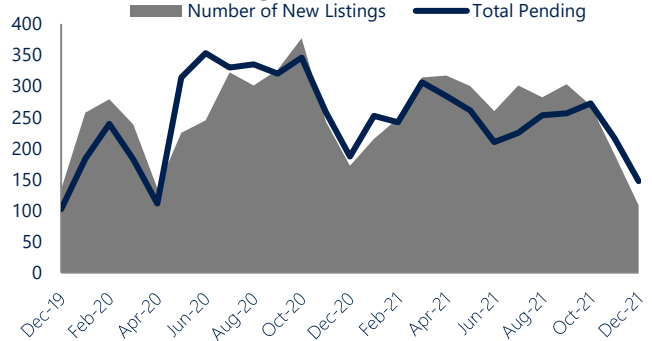
This month there were 108 homes newly listed for sale in Worcester County compared to 172 in December 2020, a decrease of 37%. There were 147 current contracts pending sale this December compared to 187 a year ago. The number of current contracts is 21% lower than last December.

Months of Supply

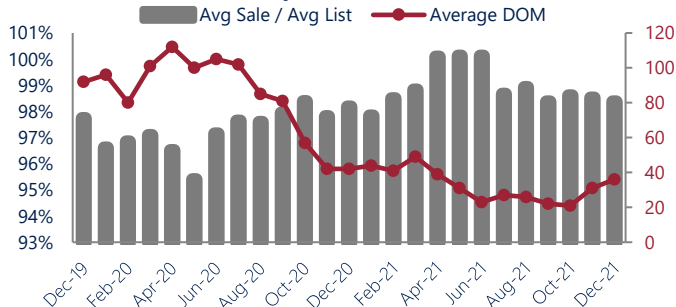
In December, there was 0.9 months of supply available in Worcester County, compared to 1.3 in December 2020. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Worcester County was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 42, a decrease of 14%.



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