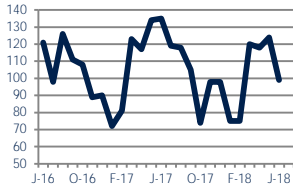


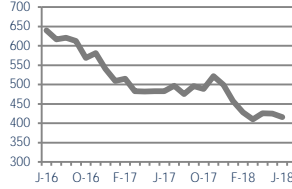


Units Sold
99



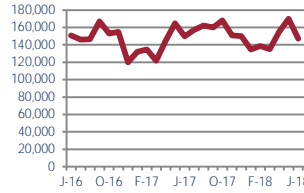
Down -27%
Vs. Year Ago

Active Inventory
416



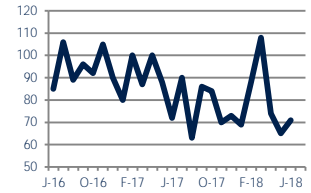
Down -14%
Vs. Year Ago

Median Sale Price
\$147,000



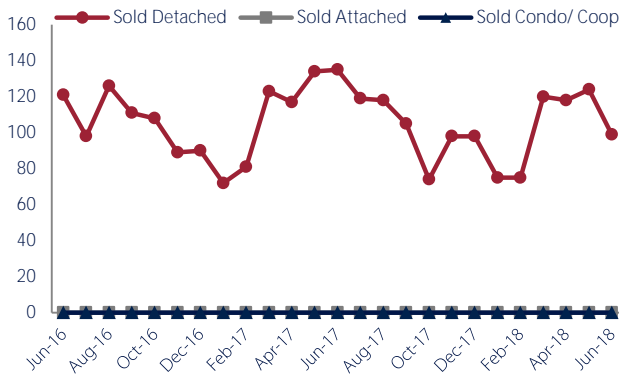
Down -2%
Vs. Year Ago

Days On Market
71



Down -1%
Vs. Year Ago

Units Sold*



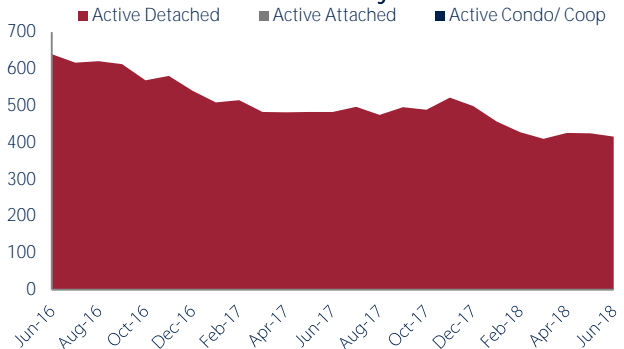
Units Sold

There was a decrease in total units sold in June, with 99 sold this month in Wicomico County versus 124 last month, a decrease of 20%. This month's total units sold was lower than at this time last year, a decrease of 27% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 67 units or 14%. The total number of active inventory this June was 416 compared to 483 in June 2017. This month's total of 416 is lower than the previous month's total supply of available inventory of 425, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Wicomico County Homes was \$149,900. This June, the median sale price was \$147,000, a decrease of 2% or \$2,900 compared to last year. The current median sold price is 14% lower than in May.

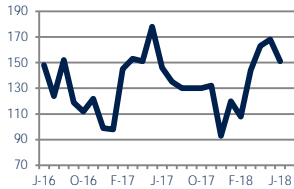
Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

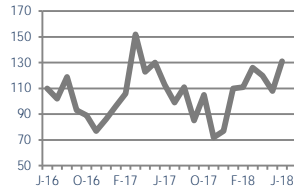


New Listings 151



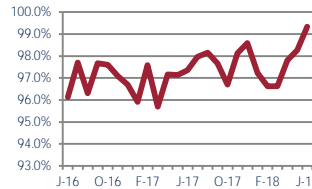
Up 3%
Vs. Year Ago

Current Contracts 131



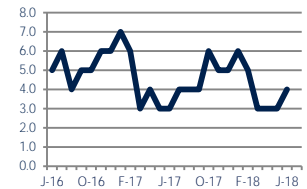
Up 16%
Vs. Year Ago

Sold Vs. List Price 99.3%



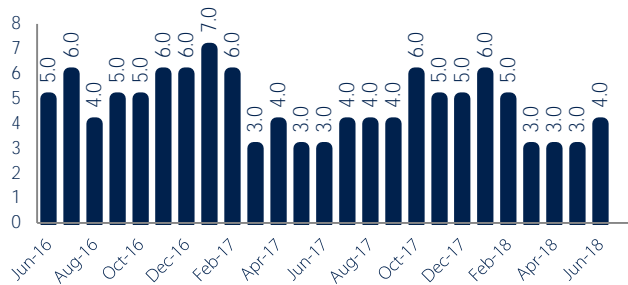
Up 2%
Vs. Year Ago

Months of Supply 4.0



Up 33%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

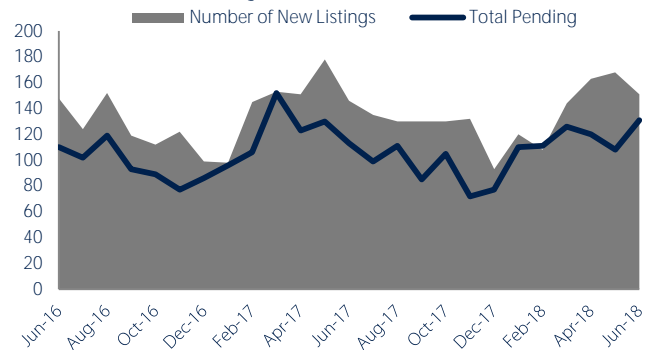
This month there were 151 homes newly listed for sale in Wicomico County compared to 146 in June 2017, an increase of 3%. There were 131 current contracts pending sale this June compared to 113 a year ago. The number of current contracts is 16% higher than last June.

Months of Supply

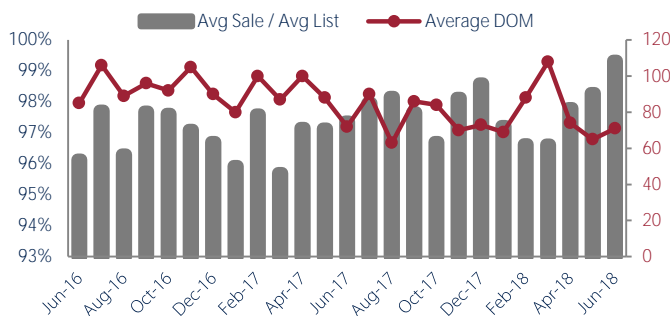
In June, there was 4.2 months of supply available in Wicomico County, compared to 3.6 in June 2017. That is an increase of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Wicomico County was 99.3% of the average list price, which is 2.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 71, lower than the average last year, which was 72, a decrease of 1%.



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