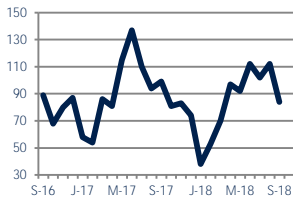


Zip Code(s): 21157, 21158 and 21787

Units Sold

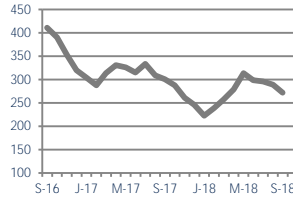
84



Down -15%
Vs. Year Ago

Active Inventory

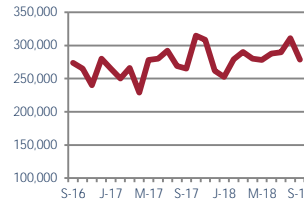
272



Down -10%
Vs. Year Ago

Median Sale Price

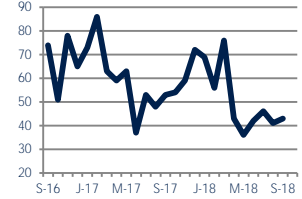
\$278,675



Up 5%
Vs. Year Ago

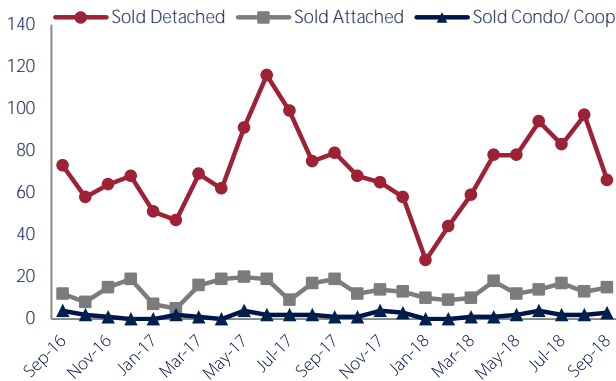
Days On Market

43



Down -19%
Vs. Year Ago

Units Sold*



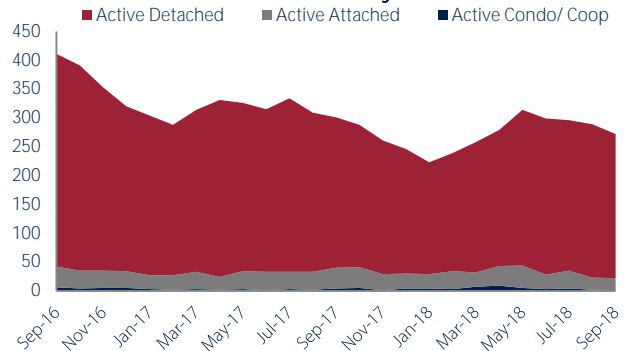
Units Sold

There was a decrease in total units sold in September, with 84 sold this month in Westminster and Taneytown versus 112 last month, a decrease of 25%. This month's total units sold was lower than at this time last year, a decrease of 15% versus September 2017.

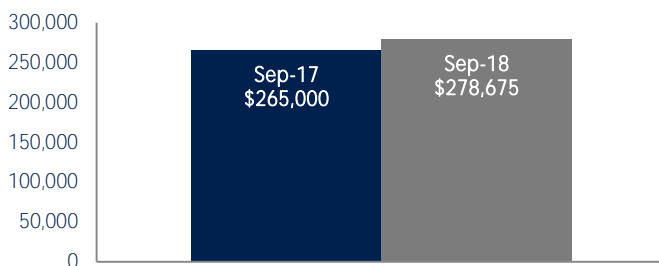
Active Inventory

Versus last year, the total number of homes available this month is lower by 29 units or 10%. The total number of active inventory this September was 272 compared to 301 in September 2017. This month's total of 272 is lower than the previous month's total supply of available inventory of 289, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Westminster and Taneytown Homes was \$265,000. This September, the median sale price was \$278,675, an increase of 5% or \$13,675 compared to last year. The current median sold price is 10% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Westminster and Taneytown are defined as properties listed in zip code/s 21157, 21158 and 21787.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE



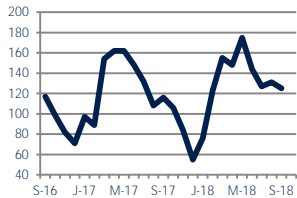
Focus On: Westminster and Taneytown Housing Market

September 2018

Zip Code(s): 21157, 21158 and 21787

New Listings

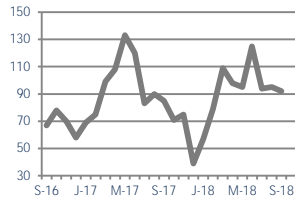
125



Up 8%
Vs. Year Ago

Current Contracts

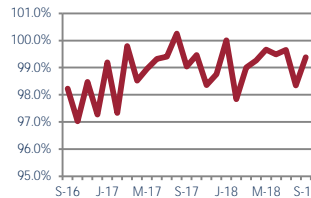
92



Up 8%
Vs. Year Ago

Sold Vs. List Price

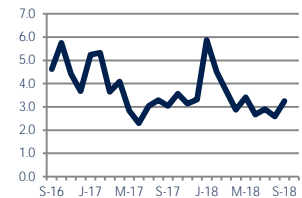
99.4%



No Change
Vs. Year Ago

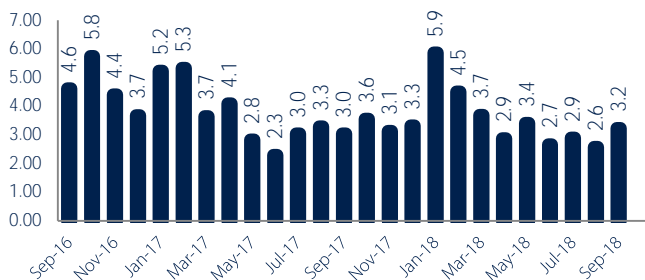
Months of Supply

3.2



Up 7%
Vs. Year Ago

Months Of Supply



Months of Supply

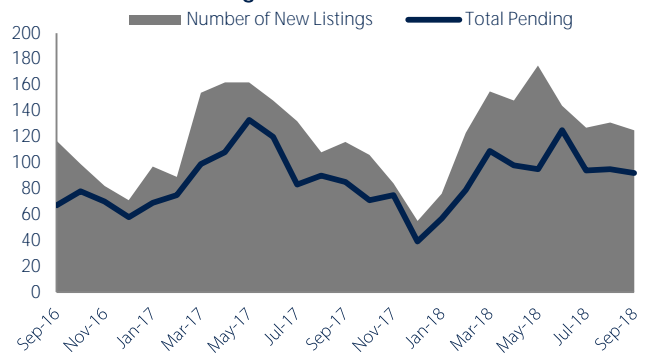
In September, there was 3.2 months of supply available in Westminster and Taneytown, compared to 3.0 in September 2017. That is an increase of 7% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

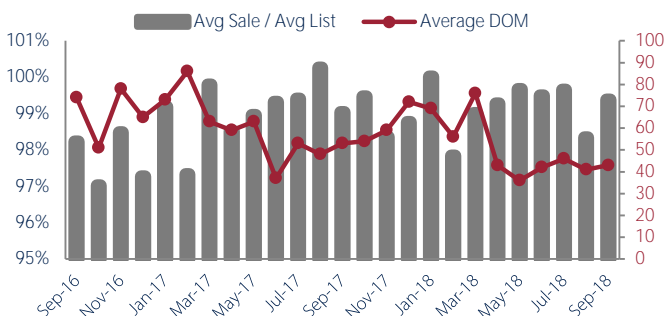
New Listings & Current Contracts

This month there were 125 homes newly listed for sale in Westminster and Taneytown compared to 116 in September 2017, an increase of 8%. There were 92 current contracts pending sale this September compared to 85 a year ago. The number of current contracts is 8% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Westminster and Taneytown was 99.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 43, lower than the average last year, which was 53, a decrease of 19%.



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