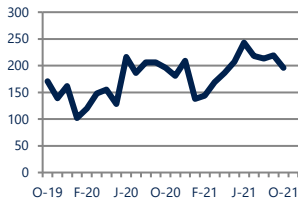


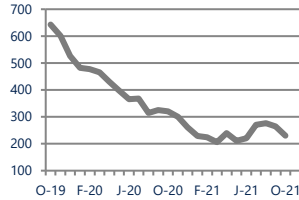


### Units Sold 196



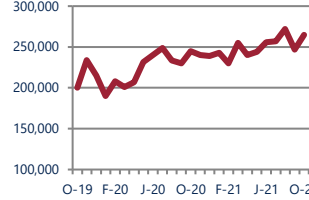
No Change  
Vs. Year Ago

### Active Inventory 230



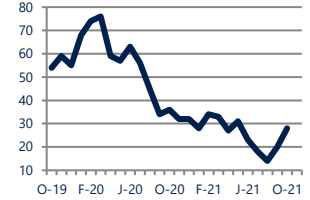
Down -28%  
Vs. Year Ago

### Median Sale Price \$265,000



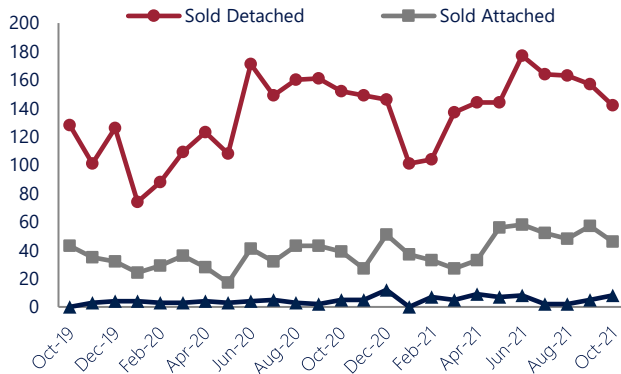
Up 8%  
Vs. Year Ago

### Days On Market 28



Down -22%  
Vs. Year Ago

### Units Sold\*



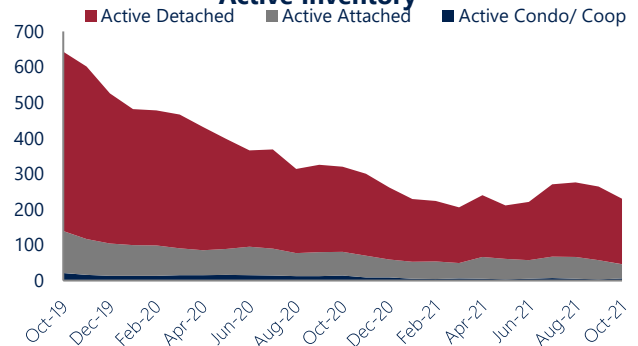
### Units Sold

There was a decrease in total units sold in October, with 196 sold this month in Washington County, a decrease of 11%. This month's total units sold is similar compared to a year ago.

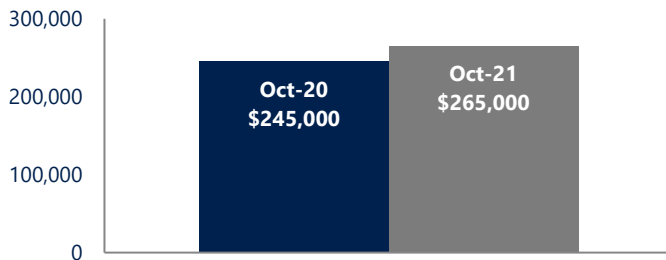
### Active Inventory

Versus last year, the total number of homes available this month is lower by 90 units or 28%. The total number of active inventory this October was 230 compared to 320 in October 2020. This month's total of 230 is lower than the previous month's total supply of available inventory of 264, a decrease of 13%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last October, the median sale price for Washington County Homes was \$245,000. This October, the median sale price was \$265,000, an increase of 8% or \$20,000 compared to last year. The current median sold price is 7% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



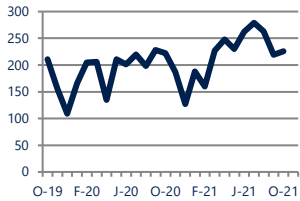
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





### New Listings

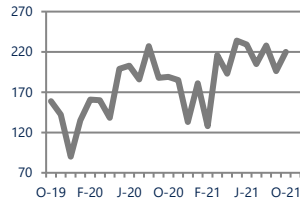
226



**Up 2%**  
Vs. Year Ago

### Current Contracts

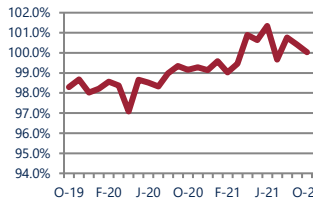
220



**Up 16%**  
Vs. Year Ago

### Sold Vs. List Price

100.0%



**Up 0.9%**  
Vs. Year Ago

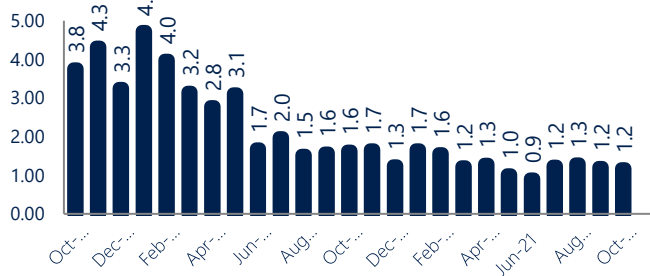
### Months of Supply

1.2



**Down -28%**  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

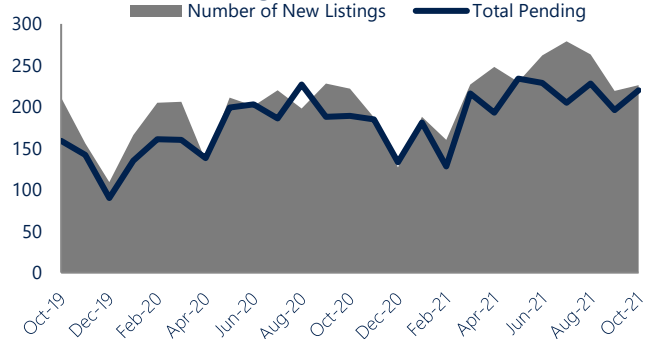
This month there were 226 homes newly listed for sale in Washington County compared to 222 in October 2020, an increase of 2%. There were 220 current contracts pending sale this October compared to 189 a year ago. The number of current contracts is 16% higher than last October.

### Months of Supply

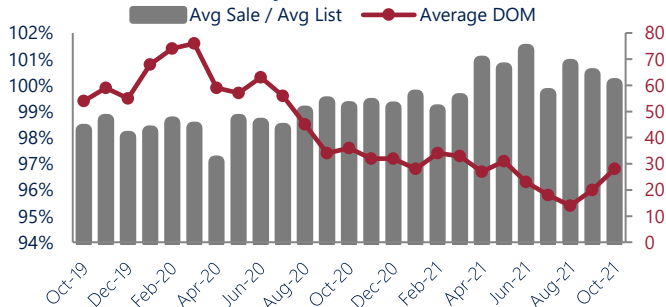
In October, there was 1.2 months of supply available in Washington County, compared to 1.6 in October 2020. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In October, the average sale price in Washington County was 100.0% of the average list price, which is 0.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 28, lower than the average last year, which was 36, a decrease of 22%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

