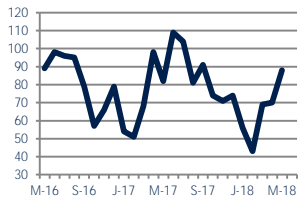




Units Sold

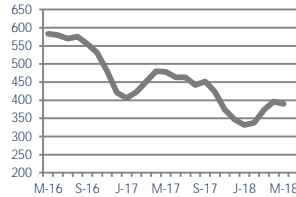
88



Up 7%
Vs. Year Ago

Active Inventory

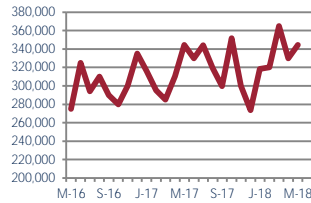
390



Down -18%
Vs. Year Ago

Median Sale Price

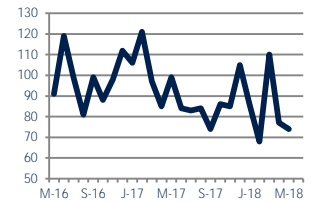
\$344,500



No Change
Vs. Year Ago

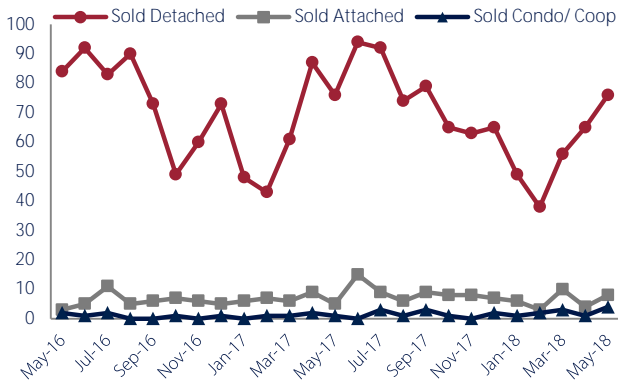
Days On Market

74



Down -25%
Vs. Year Ago

Units Sold*



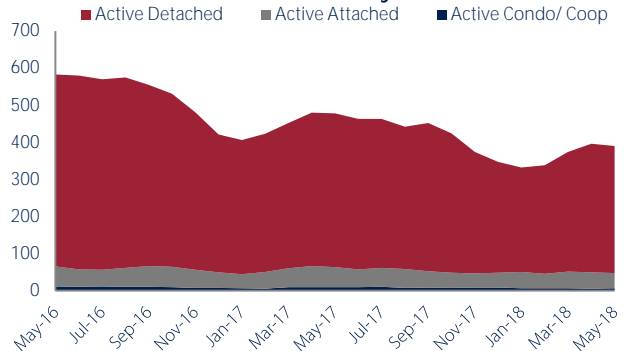
Units Sold

There was an increase in total units sold in May, with 88 sold this month in Queen Anne's County versus 70 last month, an increase of 26%. This month's total units sold was higher than at this time last year, an increase of 7% versus May 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 88 units or 18%. The total number of active inventory this May was 390 compared to 478 in May 2017. This month's total of 390 is lower than the previous month's total supply of available inventory of 396, a decrease of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Queen Anne's County Homes was \$344,400. This May, the median sale price was \$344,500, which is similar compared to a year ago. The current median sold price is 4% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

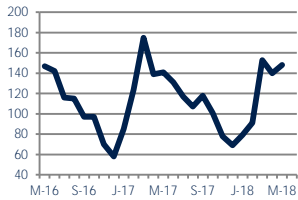


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

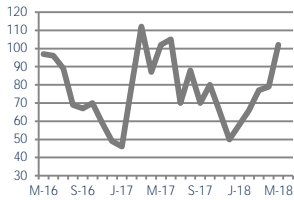
148



Up 5%
Vs. Year Ago

Current Contracts

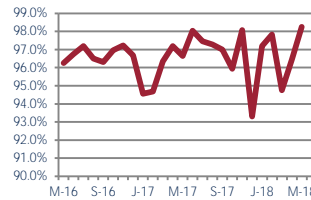
102



No Change
Vs. Year Ago

Sold Vs. List Price

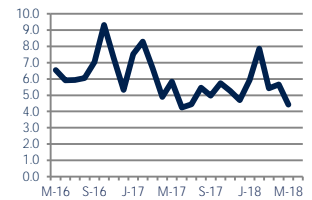
98.3%



Up 1.7%
Vs. Year Ago

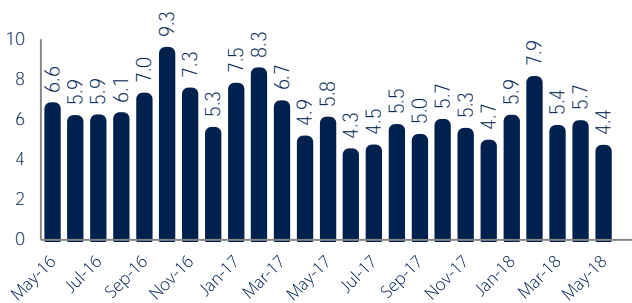
Months of Supply

4.4



Down -24%
Vs. Year Ago

Months Of Supply



Months of Supply

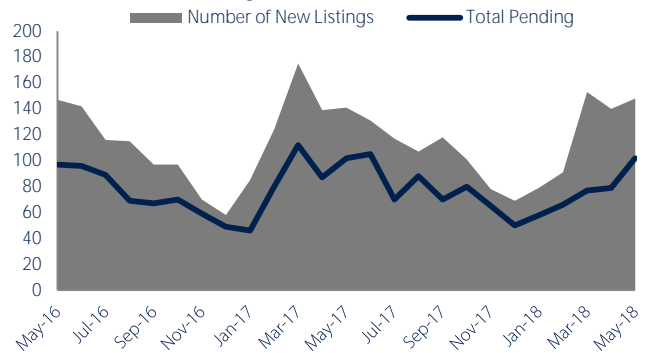
In May, there was 4.4 months of supply available in Queen Anne's County, compared to 5.8 in May 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

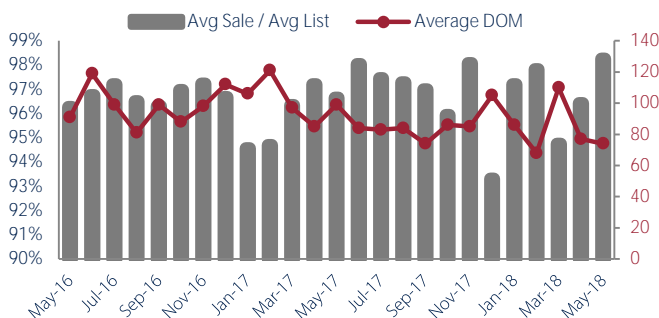
New Listings & Current Contracts

This month there were 148 homes newly listed for sale in Queen Anne's County compared to 141 in May 2017, an increase of 5%. There were 102 current contracts pending sale this May, consistent with the volume a year ago. The number of current contracts is 29% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Queen Anne's County was 98.3% of the average list price, which is 1.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 74, lower than the average last year, which was 99, a decrease of 25%.



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