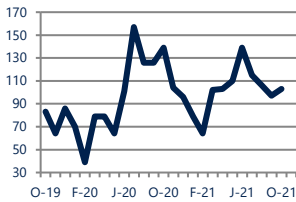


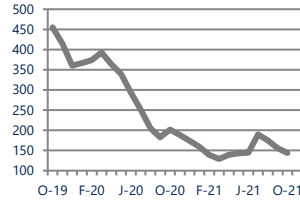


Units Sold
103



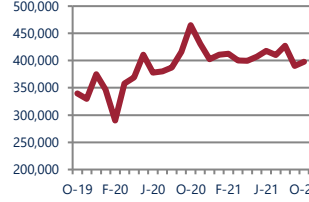
Down -26%
Vs. Year Ago

Active Inventory
144



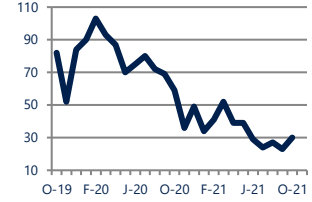
Down -29%
Vs. Year Ago

Median Sale Price
\$398,000



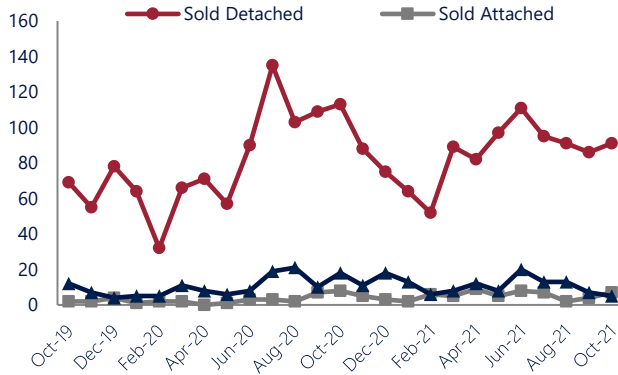
Down -14%
Vs. Year Ago

Days On Market
30



Down -49%
Vs. Year Ago

Units Sold*



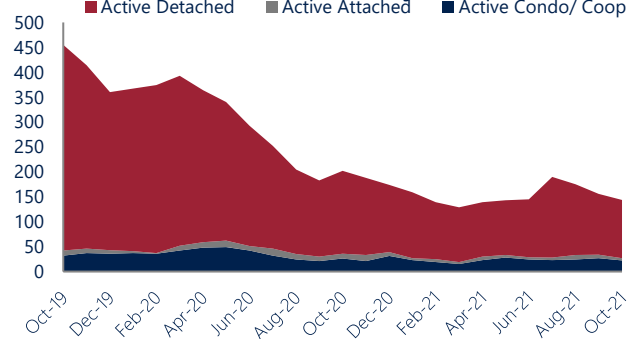
Units Sold

There was an increase in total units sold in October, with 103 sold this month in Queen Anne's County versus 97 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 26% versus October 2020.

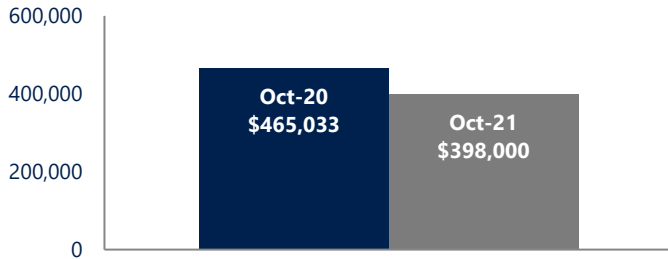
Active Inventory

Versus last year, the total number of homes available this month is lower by 58 units or 29%. The total number of active inventory this October was 144 compared to 202 in October 2020. This month's total of 144 is lower than the previous month's total supply of available inventory of 156, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last October, the median sale price for Queen Anne's County Homes was \$465,033. This October, the median sale price was \$398,000, a decrease of 14% or \$67,033 compared to last year. The current median sold price is 2% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



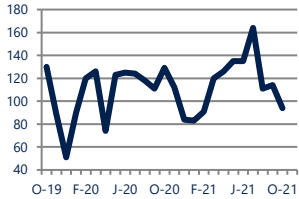
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





New Listings

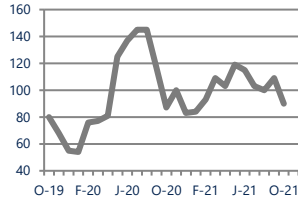
94



Down -27%
Vs. Year Ago

Current Contracts

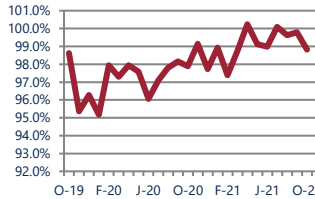
90



Up 3%
Vs. Year Ago

Sold Vs. List Price

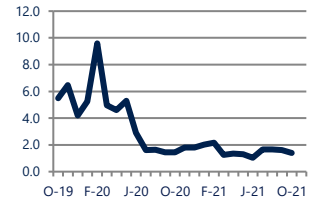
98.8%



Up 1%
Vs. Year Ago

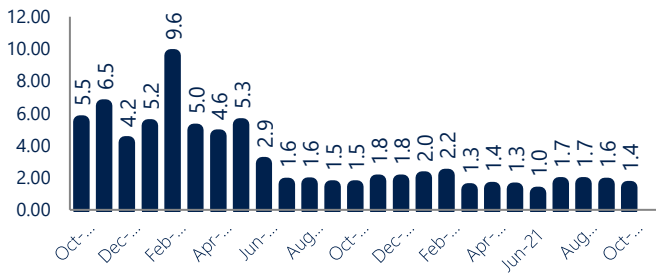
Months of Supply

1.4



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

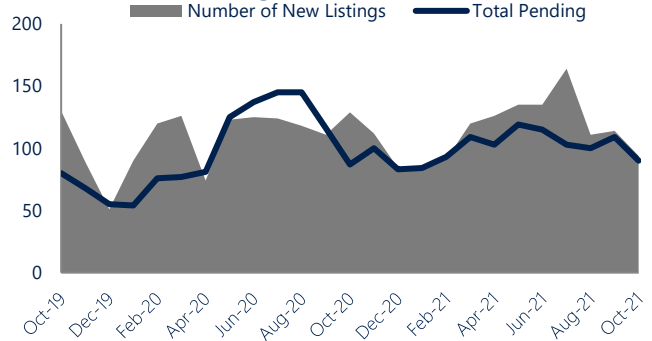
In October, there was 1.4 months of supply available in Queen Anne's County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

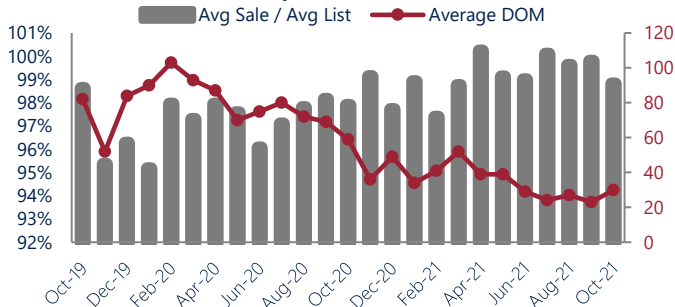
New Listings & Current Contracts

This month there were 94 homes newly listed for sale in Queen Anne's County compared to 129 in October 2020, a decrease of 27%. There were 90 current contracts pending sale this October compared to 87 a year ago. The number of current contracts is 3% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Queen Anne's County was 98.8% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 59, a decrease of 49%.



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