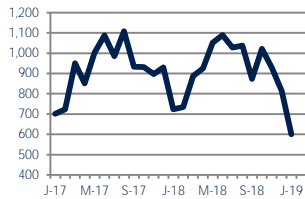
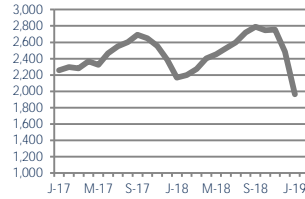


Units Sold 600



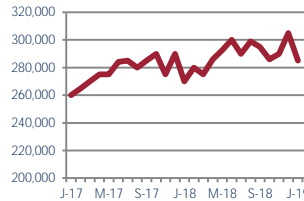
Down -17%
Vs. Year Ago

Active Inventory 1,963



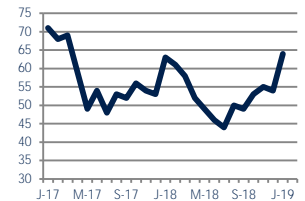
Down -9%
Vs. Year Ago

Median Sale Price \$285,000



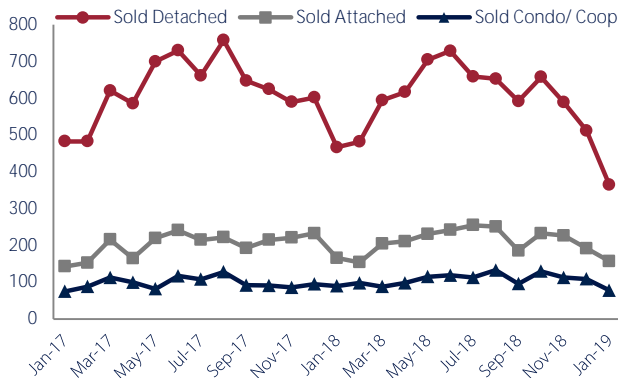
Up 6%
Vs. Year Ago

Days On Market 64



Up 2%
Vs. Year Ago

Units Sold*



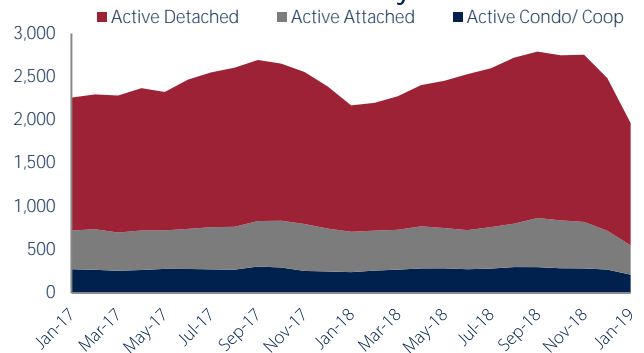
Units Sold

There was a decrease in total units sold in January, with 600 sold this month in Prince George's County versus 813 last month, a decrease of 26%. This month's total units sold was lower than at this time last year, a decrease of 17% versus January 2018.

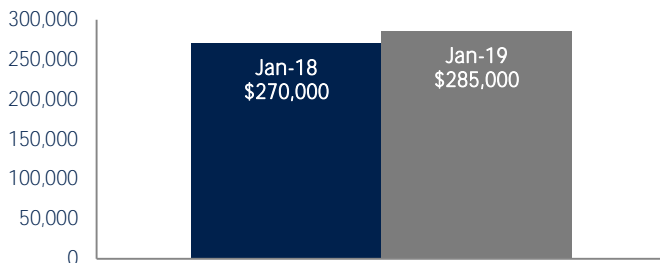
Active Inventory

Versus last year, the total number of homes available this month is lower by 205 units or 9%. The total number of active inventory this January was 1,963 compared to 2,168 in January 2018. This month's total of 1,963 is lower than the previous month's total supply of available inventory of 2,483, a decrease of 21%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Prince George's County Homes was \$270,000. This January, the median sale price was \$285,000, an increase of 6% or \$15,000 compared to last year. The current median sold price is 7% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

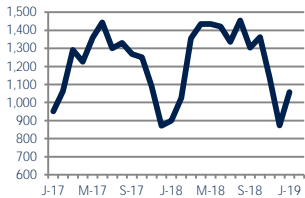


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



New Listings

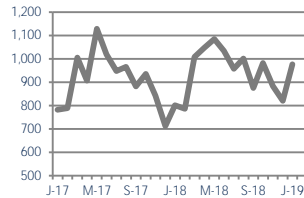
1,058



Up 18%
Vs. Year Ago

Current Contracts

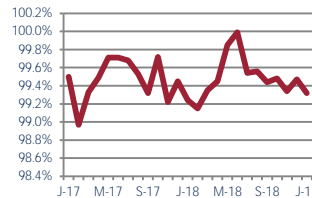
977



Up 22%
Vs. Year Ago

Sold Vs. List Price

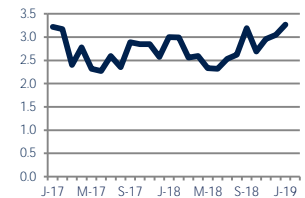
99.3%



No Change
Vs. Year Ago

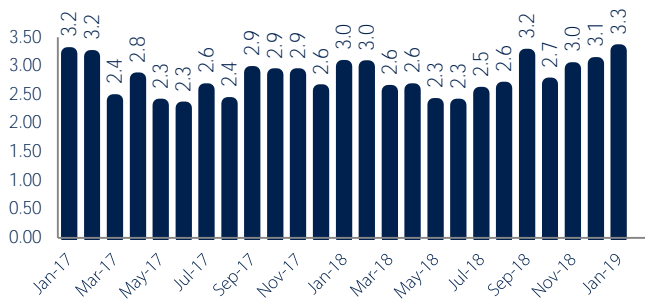
Months of Supply

3.3



Up 9%
Vs. Year Ago

Months Of Supply



Months of Supply

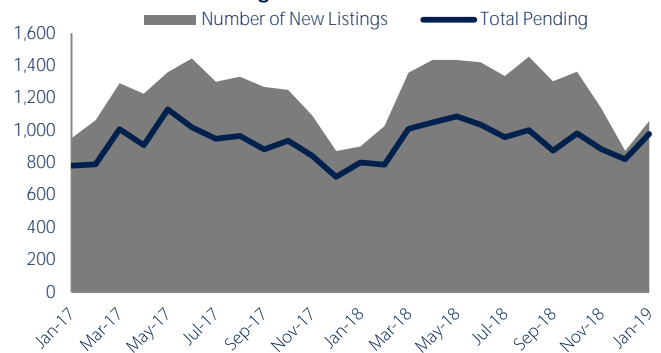
In January, there was 3.3 months of supply available in Prince George's County, compared to 3.0 in January 2018. That is an increase of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

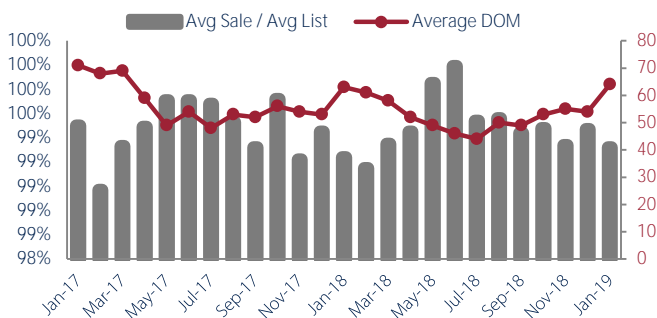
New Listings & Current Contracts

This month there were 1,058 homes newly listed for sale in Prince George's County compared to 900 in January 2018, an increase of 18%. There were 977 current contracts pending sale this January compared to 801 a year ago. The number of current contracts is 22% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Prince George's County was 99.3% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 64, higher than the average last year, which was 63, an increase of 2%.



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