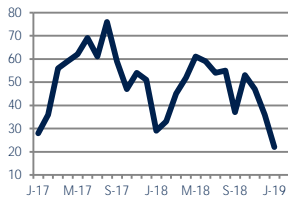


Zip Code(s): 20723, 20794 and 20763

Units Sold

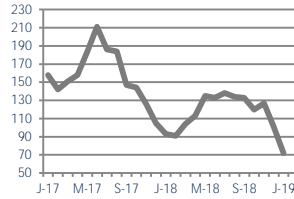
22



Down
Vs. Year Ago

Active Inventory

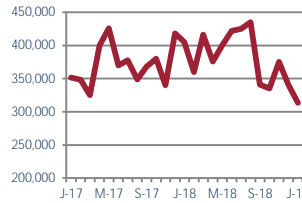
72



Down -23%
Vs. Year Ago

Median Sale Price

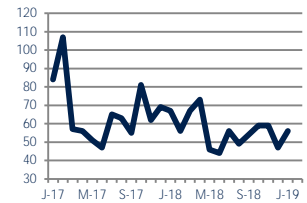
\$313,450



Down -23%
Vs. Year Ago

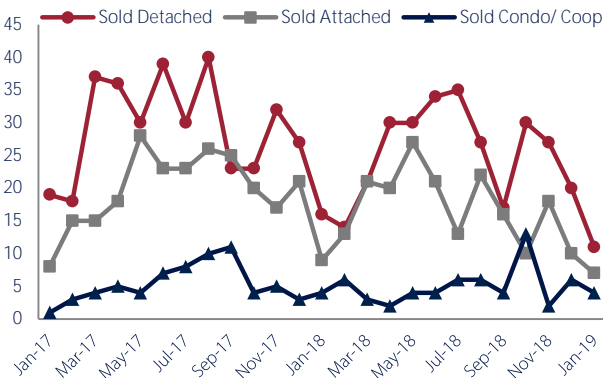
Days On Market

56



Down -16%
Vs. Year Ago

Units Sold*



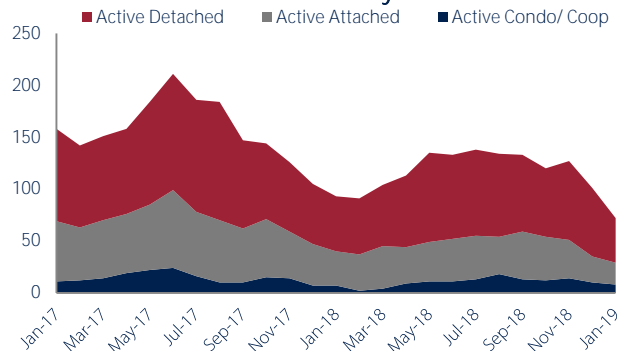
Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 22 sold this month in Northern Laurel, Jessup, and Savage. This month's total units sold was lower than at this time last year, a decrease from January 2018.

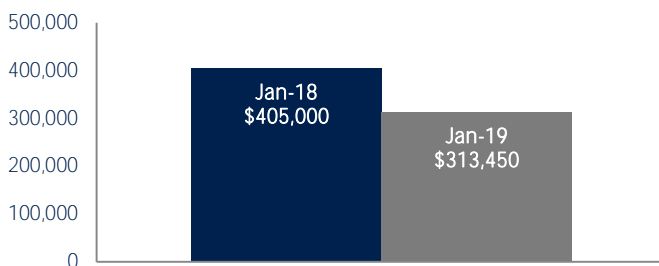
Active Inventory

Versus last year, the total number of homes available this month is lower by 21 units or 23%. The total number of active inventory this January was 72 compared to 93 in January 2018. This month's total of 72 is lower than the previous month's total supply of available inventory of 101, a decrease of 29%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Northern Laurel, Jessup, and Savage Homes was \$405,000. This January, the median sale price was \$313,450, a decrease of 23% or \$91,550 compared to last year. The current median sold price is 8% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Northern Laurel, Jessup, and Savage are defined as properties listed in zip code/s 20723, 20794 and 20763.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



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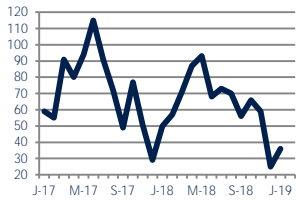




Zip Code(s): 20723, 20794 and 20763

New Listings

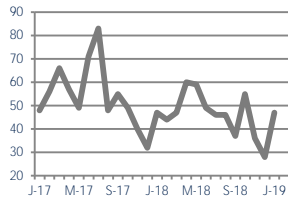
36



Down -28%
Vs. Year Ago

Current Contracts

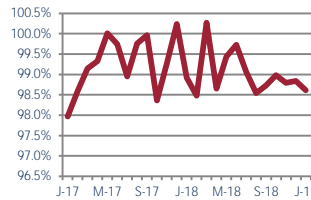
47



No Change
Vs. Year Ago

Sold Vs. List Price

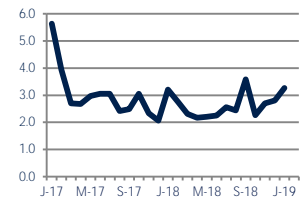
98.6%



No Change
Vs. Year Ago

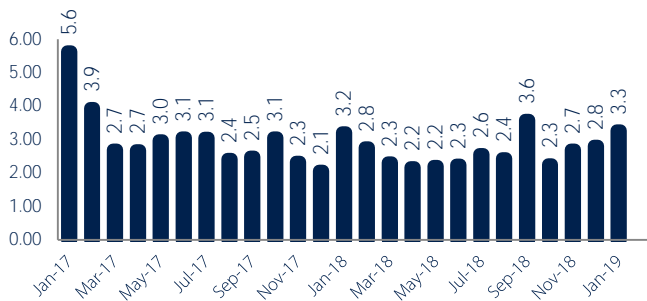
Months of Supply

3.3



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

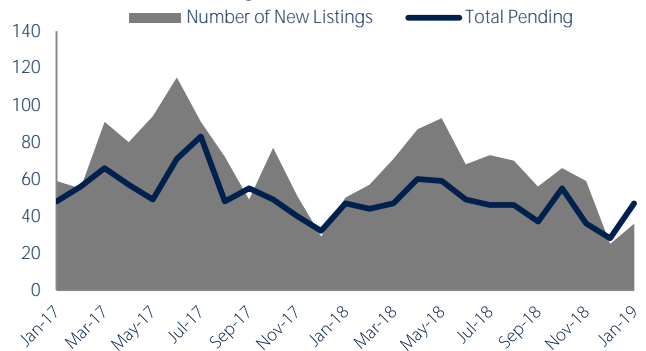
In January, there was 3.3 months of supply available in Northern Laurel, Jessup, and Savage. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

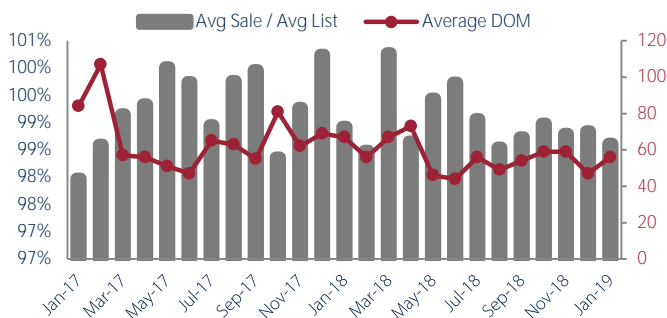
New Listings & Current Contracts

This month there were 36 homes newly listed for sale in Northern Laurel, Jessup, and Savage compared to 50 in January 2018, a decrease of 28%. There were 47 current contracts pending sale this January, consistent with the volume a year ago. The number of current contracts is 68% higher than last month.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Northern Laurel, Jessup, and Savage was 98.6% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 56, lower than the average last year, which was 67, a decrease of 16%.



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