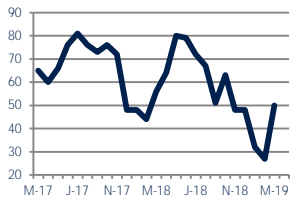


Zip Code(s): 21901, 21911, 21903, 21918, 21904, 21917 and 21914

### Units Sold

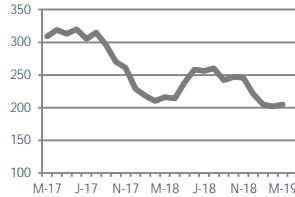
50



Down -11%  
Vs. Year Ago

### Active Inventory

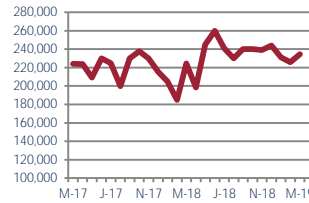
205



Down -5%  
Vs. Year Ago

### Median Sale Price

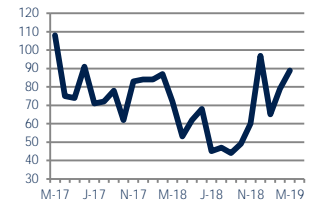
\$234,450



Up 4%  
Vs. Year Ago

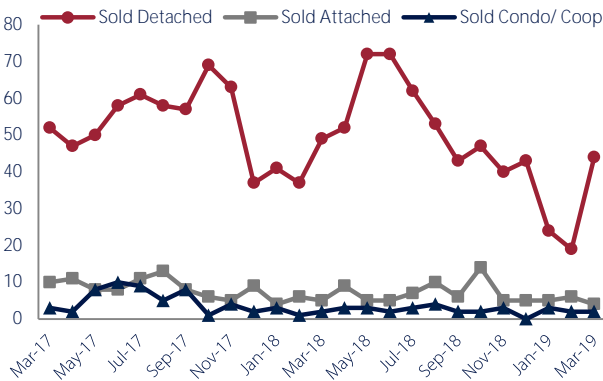
### Days On Market

89



Up 24%  
Vs. Year Ago

### Units Sold\*



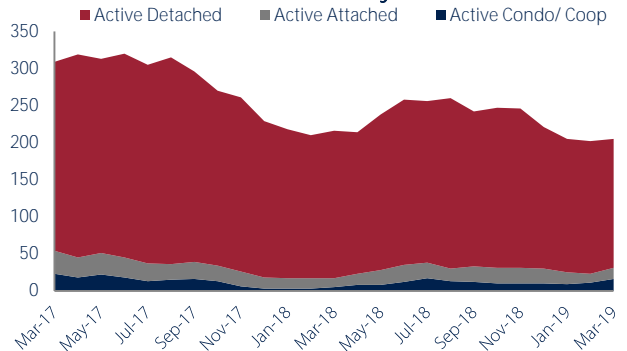
### Units Sold

There was an increase in total units sold in March, with 50 sold this month in North East, Rising Sun, and Perryville. This month's total units sold was lower than at this time last year.

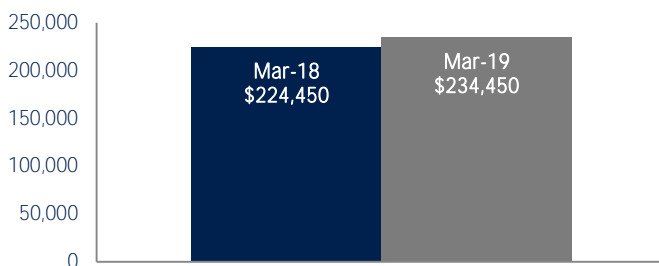
### Active Inventory

Versus last year, the total number of homes available this month is lower by 11 units or 5%. The total number of active inventory this March was 205 compared to 216 in March 2018. This month's total of 205 is higher than the previous month's total supply of available inventory of 202, an increase of 1%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for North East, Rising Sun, and Perryville Homes was \$224,450. This March, the median sale price was \$234,450, an increase of 4% or \$10,000 compared to last year. The current median sold price is 4% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

North East, Rising Sun, and Perryville are defined as properties listed in zip code/s 21901, 21911, 21903, 21918, 21904, 21917 and 21914.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S INTERNATIONAL REAL ESTATE





# The Long & Foster Market Minute™

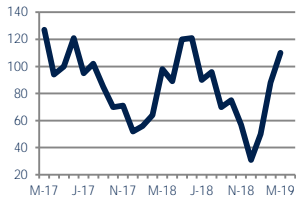
Focus On: North East, Rising Sun, and Perryville Housing Market

March 2019

Zip Code(s): 21901, 21911, 21903, 21918, 21904, 21917 and 21914

### New Listings

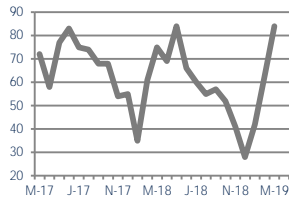
110



Up 12%  
Vs. Year Ago

### Current Contracts

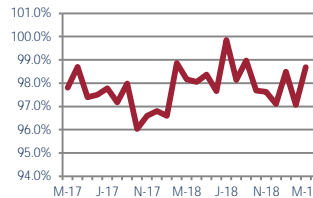
84



Up 12%  
Vs. Year Ago

### Sold Vs. List Price

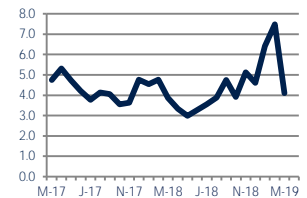
98.7%



Up 0.5%  
Vs. Year Ago

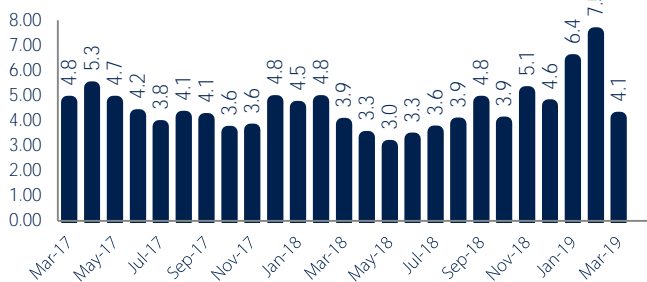
### Months of Supply

4.1



Up 6%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

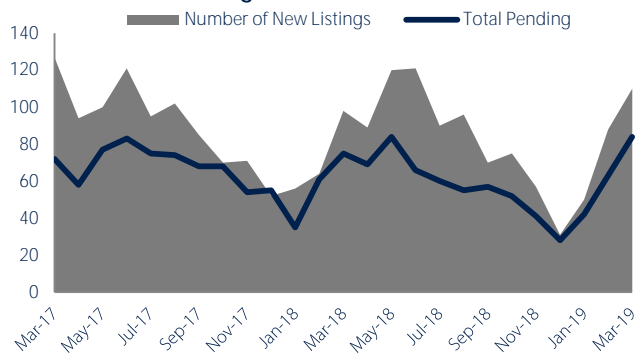
In March, there was 4.1 months of supply available in North East, Rising Sun, and Perryville, compared to 3.9 in March 2018. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

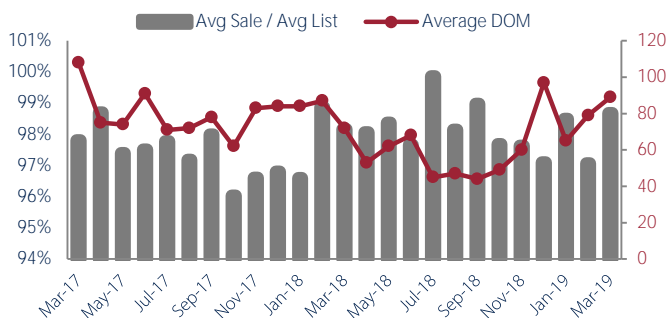
### New Listings & Current Contracts

This month there were 110 homes newly listed for sale in North East, Rising Sun, and Perryville compared to 98 in March 2018, an increase of 12%. There were 84 current contracts pending sale this March compared to 75 a year ago. The number of current contracts is 12% higher than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in North East, Rising Sun, and Perryville was 98.7% of the average list price, which is 0.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 89, higher than the average last year, which was 72, an increase of 24%.



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