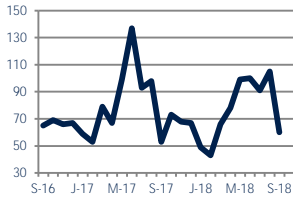


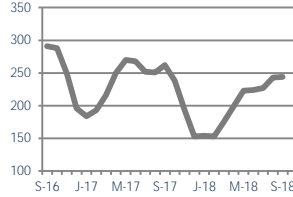
Zip Code(s): 21093, 21030 and 21022

Units Sold
60



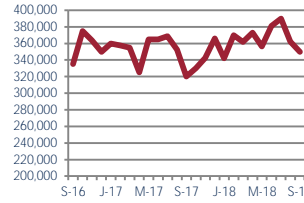
Up 13%
Vs. Year Ago

Active Inventory
244



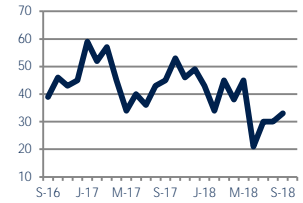
Down -7%
Vs. Year Ago

Median Sale Price
\$350,000



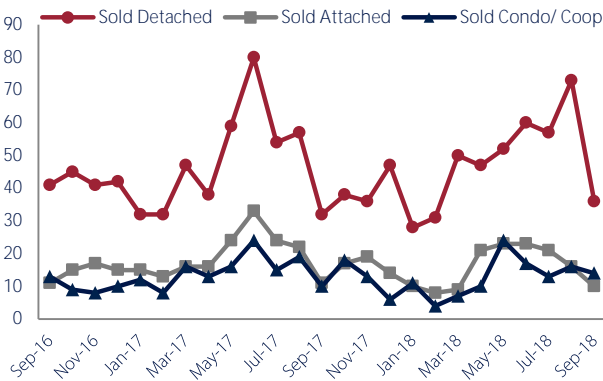
Up 9%
Vs. Year Ago

Days On Market
33



Down -27%
Vs. Year Ago

Units Sold*



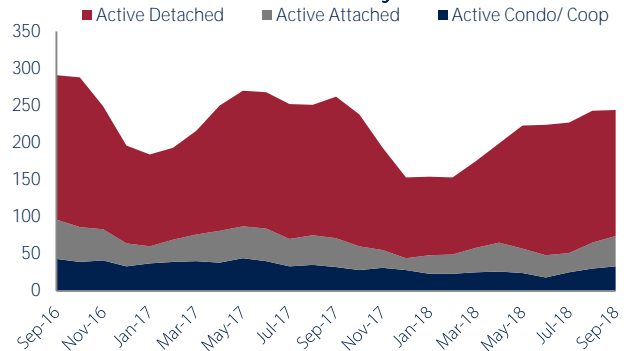
Units Sold

There was a decrease in total units sold in September, with 60 sold this month in Lutherville, Timonium, and Cockeysville. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 18 units or 7%. The total number of active inventory this September was 244 compared to 262 in September 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$320,000. This September, the median sale price was \$350,000, an increase of 9% or \$30,000 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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The Long & Foster Market Minute™

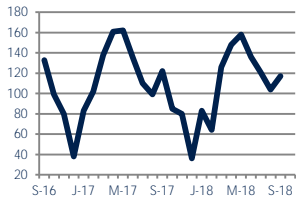
Focus On: Lutherville, Timonium, and Cockeysville Housing Market

September 2018

Zip Code(s): 21093, 21030 and 21022

New Listings

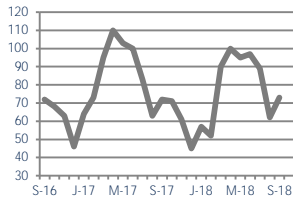
117



Down -4%
Vs. Year Ago

Current Contracts

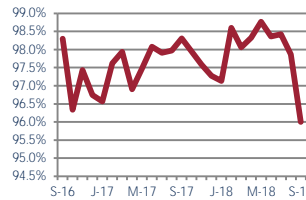
73



Up 1%
Vs. Year Ago

Sold Vs. List Price

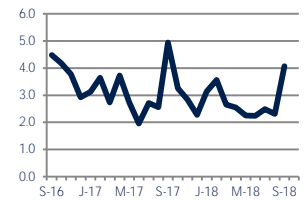
96.0%



Down -2.3%
Vs. Year Ago

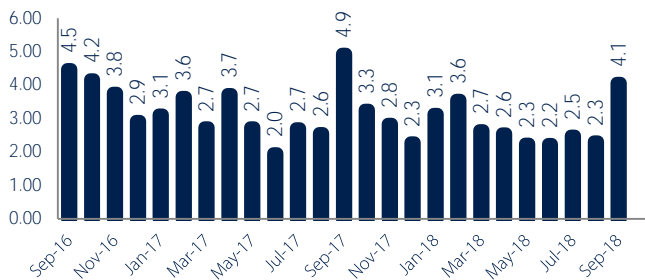
Months of Supply

4.1



Down -18%
Vs. Year Ago

Months Of Supply



Months of Supply

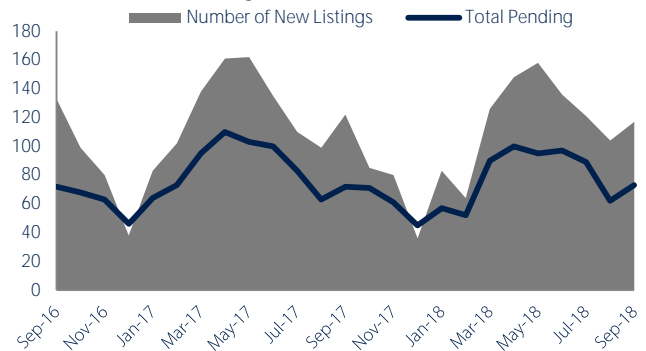
In September, there was 4.1 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 4.9 in September 2017. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

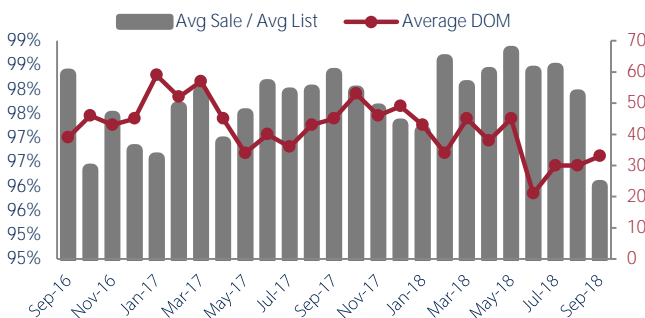
New Listings & Current Contracts

This month there were 117 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 122 in September 2017, a decrease of 4%. There were 73 current contracts pending sale this September compared to 72 a year ago. The number of current contracts is 1% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Lutherville, Timonium, and Cockeysville was 96.0% of the average list price, which is 2.3% lower than at this time last year.

Days On Market

This month, the average number of days on market was 33, lower than the average last year, which was 45, a decrease of 27%.



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