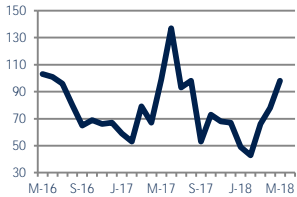


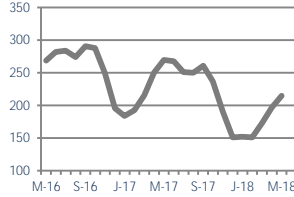
Zip Code(s): 21093, 21030 and 21022

Units Sold
98



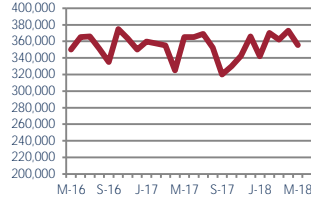
Down -1%
Vs. Year Ago

Active Inventory
215



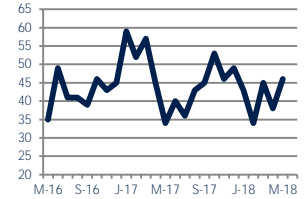
Down -20%
Vs. Year Ago

Median Sale Price
\$355,700



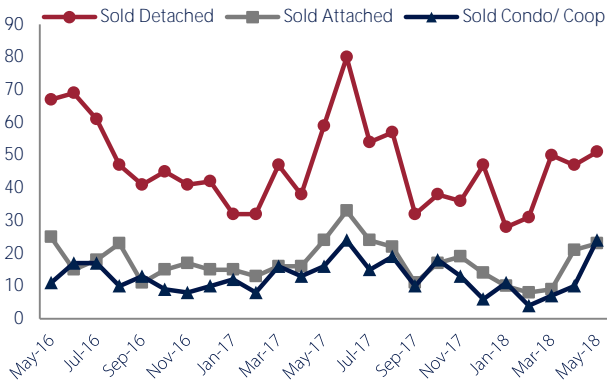
Down -3%
Vs. Year Ago

Days On Market
46



Up 35%
Vs. Year Ago

Units Sold*



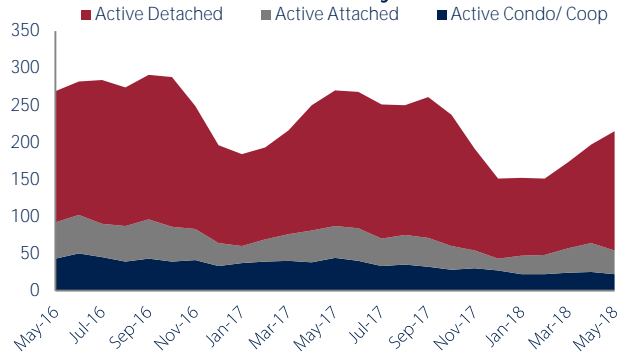
Units Sold

There was an increase in total units sold in May, with 98 sold this month in Lutherville, Timonium, and Cockeysville versus 78 last month, an increase of 26%. This month's total units sold was lower than at this time last year, a decrease of 1% versus May 2017.

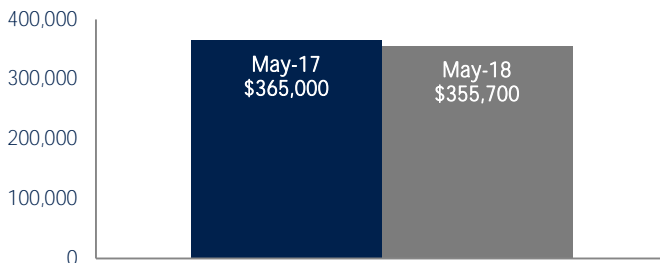
Active Inventory

Versus last year, the total number of homes available this month is lower by 55 units or 20%. The total number of active inventory this May was 215 compared to 270 in May 2017. This month's total of 215 is higher than the previous month's total supply of available inventory of 197, an increase of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$365,000. This May, the median sale price was \$355,700, a decrease of 3% or \$9,300 compared to last year. The current median sold price is 5% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



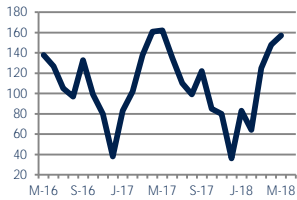
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21093, 21030 and 21022

New Listings

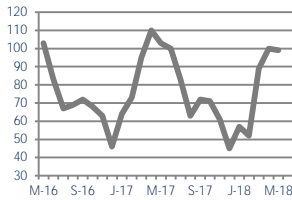
157



Down -3%
Vs. Year Ago

Current Contracts

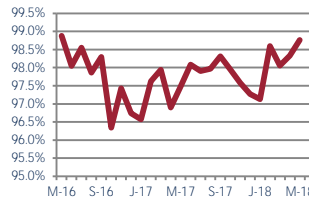
99



Down -4%
Vs. Year Ago

Sold Vs. List Price

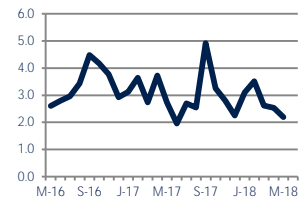
98.8%



Up 1.3%
Vs. Year Ago

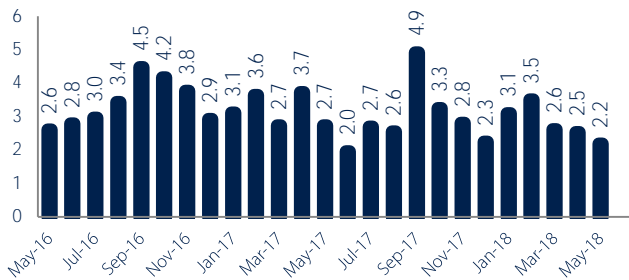
Months of Supply

2.2



Down -20%
Vs. Year Ago

Months Of Supply



Months of Supply

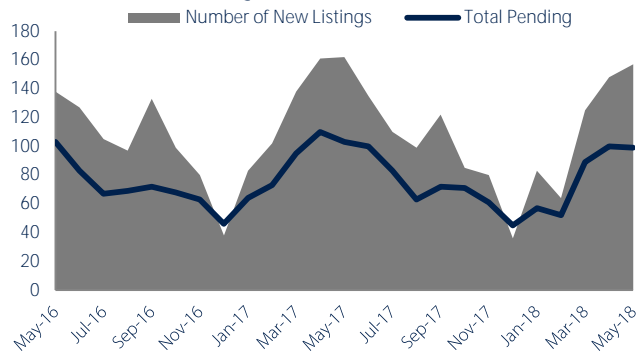
In May, there was 2.2 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 2.7 in May 2017. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

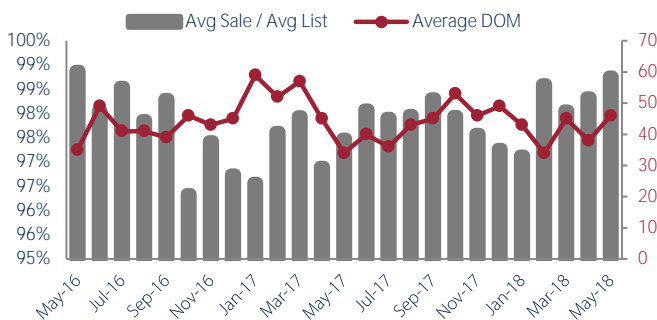
New Listings & Current Contracts

This month there were 157 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 162 in May 2017, a decrease of 3%. There were 99 current contracts pending sale this May compared to 103 a year ago. The number of current contracts is 4% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Lutherville, Timonium, and Cockeysville was 98.8% of the average list price, which is 1.3% higher than at this time last year.

Days On Market

This month, the average number of days on market was 46, higher than the average last year, which was 34, an increase of 35%.



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