



The Long & Foster Market Minute™

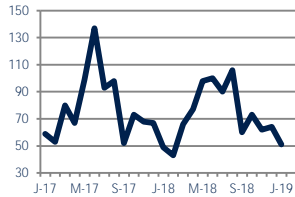
Focus On: Lutherville, Timonium, and Cockeysville Housing Market

January 2019

Zip Code(s): 21093, 21030 and 21022

Units Sold

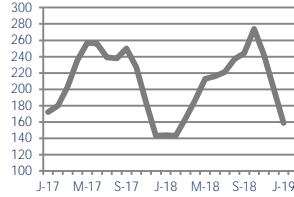
51



Up 4%
Vs. Year Ago

Active Inventory

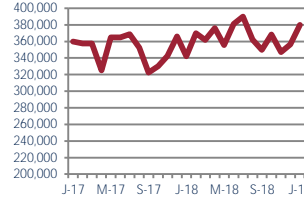
159



Up 10%
Vs. Year Ago

Median Sale Price

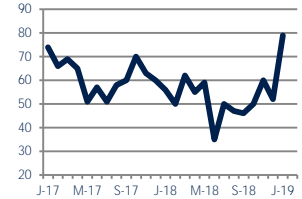
\$380,000



Up 11%
Vs. Year Ago

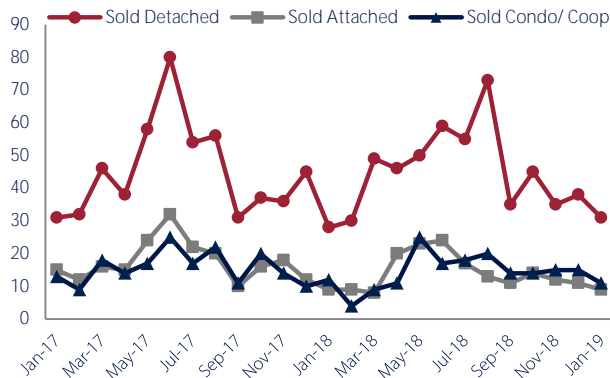
Days On Market

79



Up 41%
Vs. Year Ago

Units Sold*



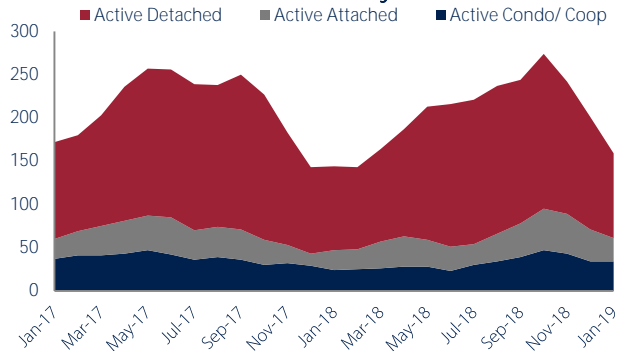
Units Sold

There was a decrease in total units sold in January, with 51 sold this month in Lutherville, Timonium, and Cockeysville versus 64 last month, a decrease of 20%. This month's total units sold was higher than at this time last year, an increase of 4% versus January 2018.

Active Inventory

Versus last year, the total number of homes available this month is higher by 15 units or 10%. The total number of active inventory this January was 159 compared to 144 in January 2018. This month's total of 159 is lower than the previous month's total supply of available inventory of 201, a decrease of 21%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$342,000. This January, the median sale price was \$380,000, an increase of 11% or \$38,000 compared to last year. The current median sold price is 7% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



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INTERNATIONAL REAL ESTATE

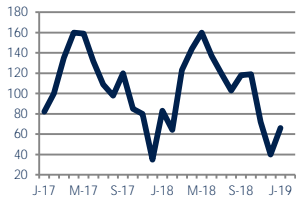




Zip Code(s): 21093, 21030 and 21022

New Listings

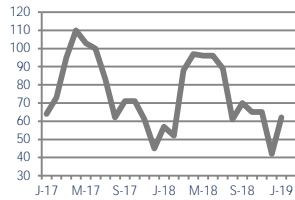
66



Down -20%
Vs. Year Ago

Current Contracts

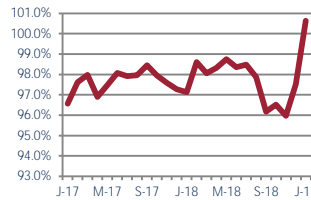
62



Up 9%
Vs. Year Ago

Sold Vs. List Price

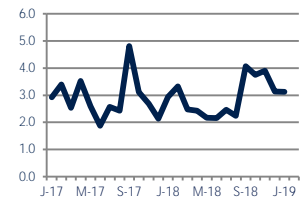
100.6%



Up 3.6%
Vs. Year Ago

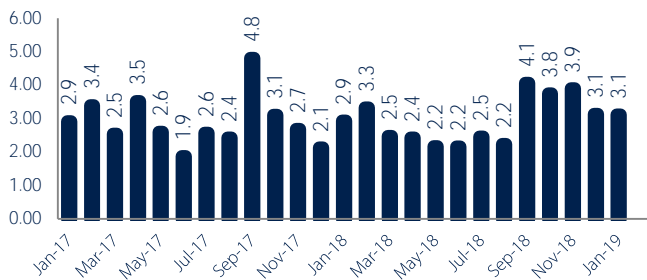
Months of Supply

3.1



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

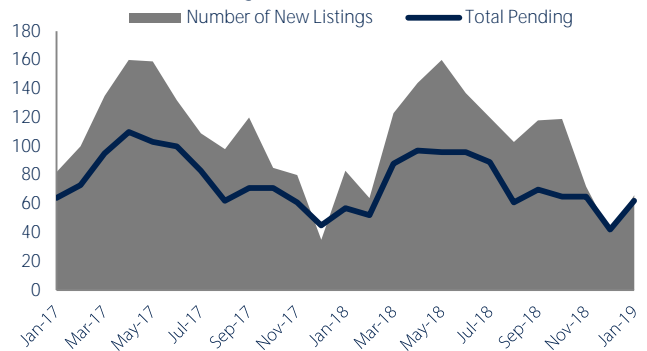
In January, there was 3.1 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 2.9 in January 2018. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

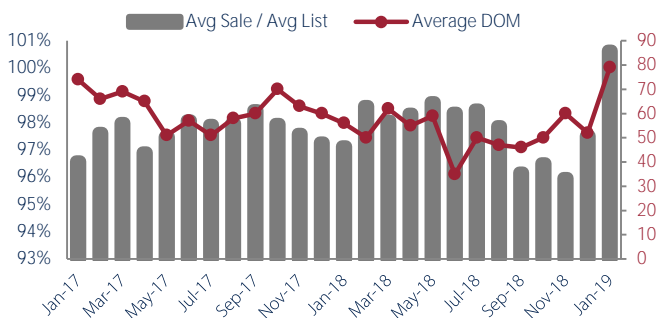
New Listings & Current Contracts

This month there were 66 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 83 in January 2018, a decrease of 20%. There were 62 current contracts pending sale this January compared to 57 a year ago. The number of current contracts is 9% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Lutherville, Timonium, and Cockeysville was 100.6% of the average list price, which is 3.5% higher than at this time last year.

Days On Market

This month, the average number of days on market was 79, higher than the average last year, which was 56, an increase of 41%.



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