



# The Long & Foster Market Minute™

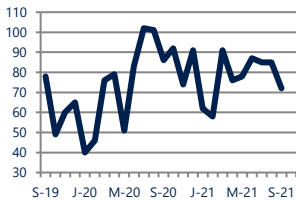
**Focus On: Leonardtown, Hollywood, and California Housing Market**

**September 2021**

**Zip Code(s): 20650, 20636 and 20619**

## Units Sold

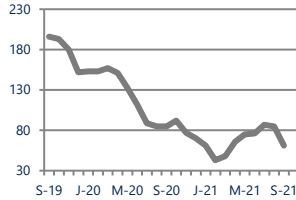
**72**



**Down -16%**  
Vs. Year Ago

## Active Inventory

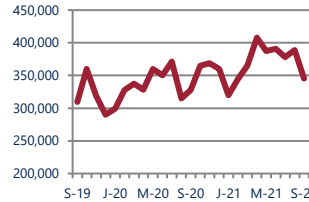
**61**



**Down -28%**  
Vs. Year Ago

## Median Sale Price

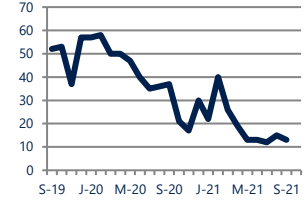
**\$345,500**



**Up 5%**  
Vs. Year Ago

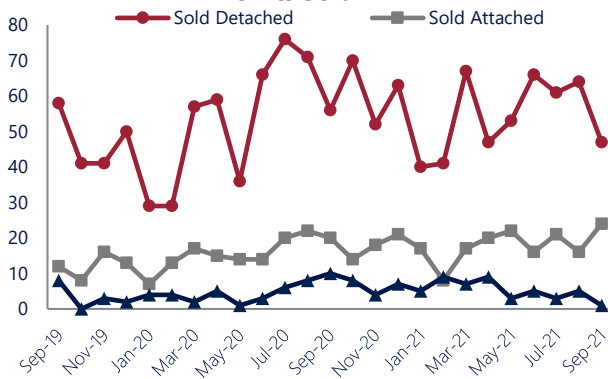
## Days On Market

**13**



**Down -65%**  
Vs. Year Ago

## Units Sold\*

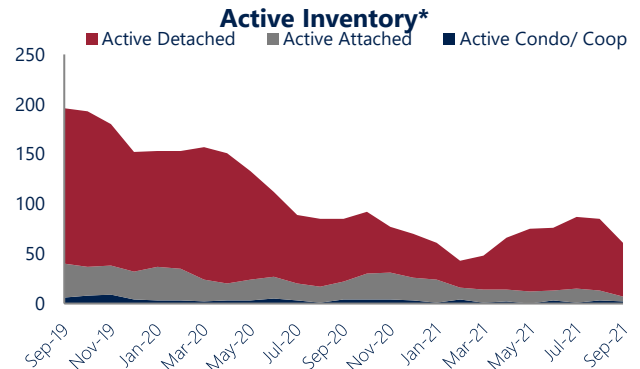


## Units Sold

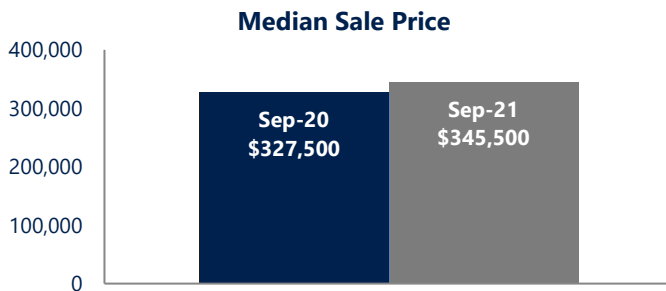
There was a decrease in total units sold in September, with 72 sold this month in Leonardtown, Hollywood, and California versus 85 last month, a decrease of 15%. This month's total units sold was lower than at this time last year, a decrease of 16% versus September 2020.

## Active Inventory

Versus last year, the total number of homes available this month is lower by 24 units or 28%. The total number of active inventory this September was 61 compared to 85 in September 2020. This month's total of 61 is lower than the previous month's total supply of available inventory of 85, a decrease of 28%.



## Median Sale Price



Last September, the median sale price for Leonardtown, Hollywood, and California Homes was \$327,500. This September, the median sale price was \$345,500, an increase of 5% or \$18,000 compared to last year. The current median sold price is 11% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Leonardtown, Hollywood, and California are defined as properties listed in zip code/s 20650, 20636 and 20619.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

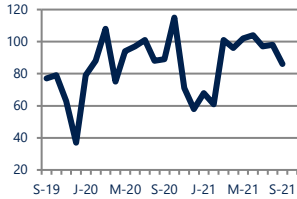




Zip Code(s): 20650, 20636 and 20619

### New Listings

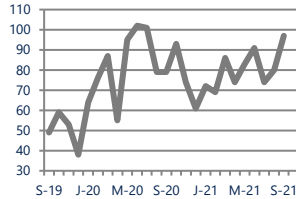
86



Down -3%  
Vs. Year Ago

### Current Contracts

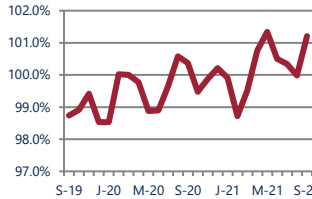
97



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

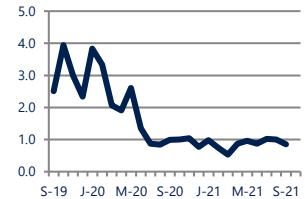
101.2%



Up 0.8%  
Vs. Year Ago

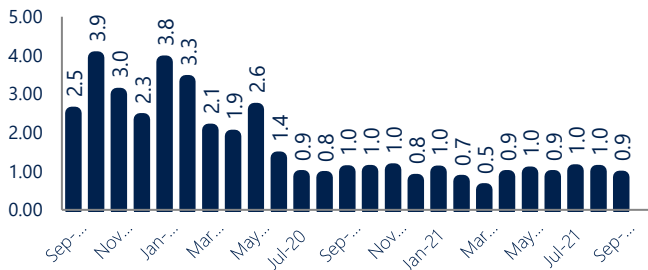
### Months of Supply

0.9



Down -14%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

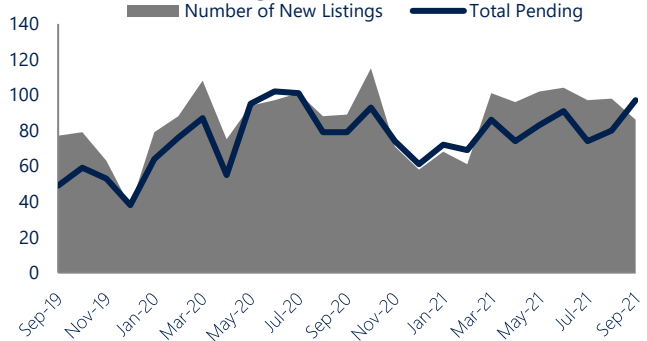
In September, there was 0.8 months of supply available in Leonardtown, Hollywood, and California, compared to 1.0 in September 2020. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

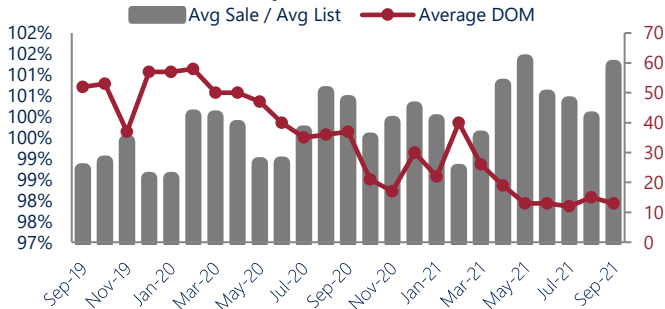
### New Listings & Current Contracts

This month there were 86 homes newly listed for sale in Leonardtown, Hollywood, and California compared to 89 in September 2020, a decrease of 3%. There were 97 current contracts pending sale this September compared to 79 a year ago. The number of current contracts is 23% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Leonardtown, Hollywood, and California was 101.2% of the average list price, which is 0.8% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 13, lower than the average last year, which was 37, a decrease of 65%.



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