# THE LONG & FOSTER **MARKET MINUTE**

FOCUS ON: HOWARD COUNTY HOUSING MARKET

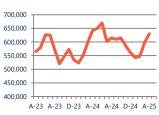
APRIL 2025



# **Active Inventory** 373



# **Median Sale Price** \$630,000



**Days On Market** 16



Down -3% Vs. Year Ago

Down -4% Vs. Year Ago

Down -2% Vs. Year Ago

Down -6% Vs. Year Ago

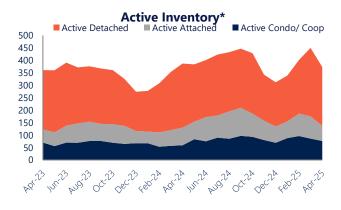


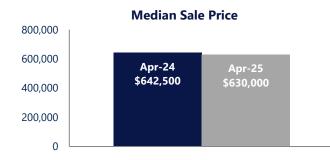
#### **Units Sold**

There was an increase in total units sold in April, with 307 sold this month in Howard County. This month's total units sold was lower than at this time last year.



Versus last year, the total number of homes available this month is lower by 14 units or 4%. The total number of active inventory this April was 373 compared to 387 in April 2024. This month's total of 373 is lower than the previous month's total supply of available inventory of 450, a decrease of 17%.





knowledgeable and experienced sales associates

### **Median Sale Price**

Last April, the median sale price for Howard County Homes was \$642,500. This April, the median sale price was \$630,000, a decrease of 2% or \$12,500 compared to last year. The current median sold price is 5% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.







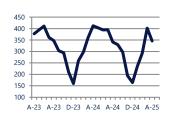
# THE LONG & FOSTER

# MARKET MINUTE

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APRII 2025

## **New Listings** 346



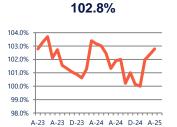
Down -16% Vs. Year Ago

## **Current Contracts**



**Up 6%** Vs. Year Ago

#### **Sold Vs. List Price**



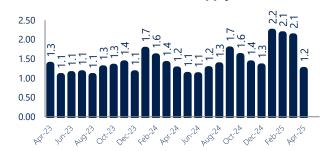
No Change Vs. Year Ago

### **Months of Supply**



No Change Vs. Year Ago

#### **Months Of Supply**



# **New Listings & Current Contracts**

This month there were 346 homes newly listed for sale in Howard County compared to 412 in April 2024, a decrease of 16%. There were 379 current contracts pending sale this April compared to 358 a year ago. The number of current contracts is 6% higher than last April.

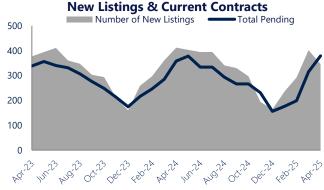
Sale Price / List Price & DOM

🛮 Avg Sale / Avg List 🧸

# Months of Supply

In April, there was 1.2 months of supply available in Howard County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



- Average DOM



opinion of BRIGHTMLS or Long & Foster Real Estate, Inc

# Sale Price to List Price Ratio

In April, the average sale price in Howard County was 102.8% of the average list price, which is similar compared to a year ago.

# Days On Market

This month, the average number of days on market was 16, lower than the average last year, which was 17, a decrease of 6%.



104%

103%





