THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HOMELAND, ROLAND PARK, AND CEDARCROFT HOUSING MARKET

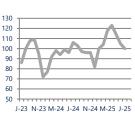
JULY 2025

Zip Code(s): 21212 and 21210





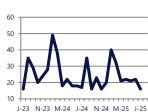
Active Inventory 100



Median Sale Price \$502,000



Days On Market



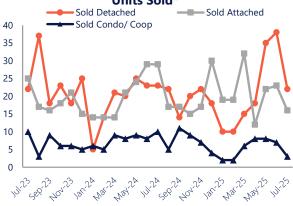
Down -34% Vs. Year Ago

Down -6% Vs. Year Ago

Up 21% Vs. Year Ago

Down -6% Vs. Year Ago



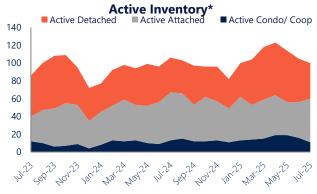


Units Sold

There was a decrease in total units sold in July, with 41 sold this month in Homeland, Roland Park, and Cedarcroft. This month's total units sold was lower than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 6 units or 6%. The total number of active inventory this July was 100 compared to 106 in July 2024. This month's total of 100 is lower than the previous month's total supply of available inventory of 105, a decrease of 5%.



Median Sale Price



Last July, the median sale price for Homeland, Roland Park, and Cedarcroft Homes was \$415,000. This July, the median sale price was \$502,000, an increase of 21% or \$87,000 compared to last year. The current median sold price is 4% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Homeland, Roland Park, and Cedarcroft are defined as properties listed in zip code/s 21212 and 21210.

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MARKET MINUTE™

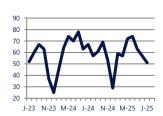
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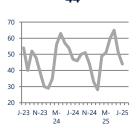
51



Down -24% Vs. Year Ago

Current Contracts

44



Down -6% Vs. Year Ago

Sold Vs. List Price

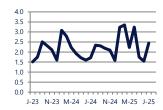
100.6%



Up 1.2% Vs. Year Ago

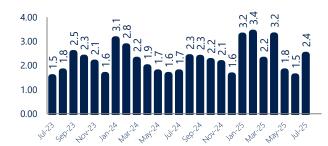
Months of Supply

2.4



Up 43% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 51 homes newly listed for sale in Homeland, Roland Park, and Cedarcroft compared to 67 in July 2024, a decrease of 24%. There were 44 current contracts pending sale this July compared to 47 a year ago. The number of current contracts is 6% lower than last July.

Months of Supply

In July, there was 2.4 months of supply available in Homeland, Roland Park, and Cedarcroft, compared to 1.7 in July 2024. That is an increase of 43% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

Number of New Listings Total Pending Number of New Listings Total Pending Number of New Listings Total Pending Number of New Listings Total Pending



50 Sale Price to List Price Ratio

40 In July, the average sale price in Homeland, Roland Park, and 30 Cedarcroft was 100.6% of the average list price, which is 1.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 16, lower than the average last year, which was 17, a decrease of 6%.

Homeland, Roland Park, and Cedarcroft are defined as properties listed in zip code/s 21212 and 21210.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.





