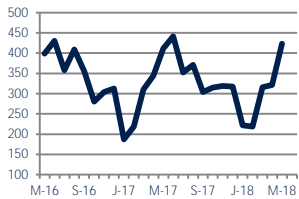




**Units Sold**

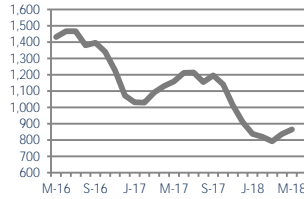
423



**Up 3%**  
Vs. Year Ago

**Active Inventory**

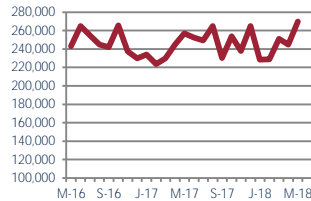
866



**Down -25%**  
Vs. Year Ago

**Median Sale Price**

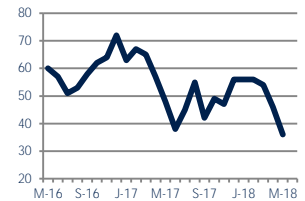
\$270,000



**Up 5%**  
Vs. Year Ago

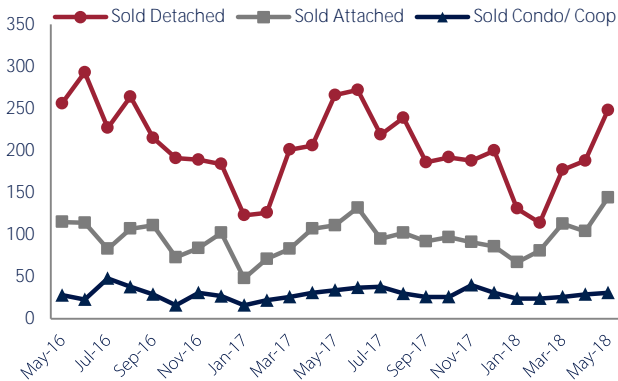
**Days On Market**

36



**Down -25%**  
Vs. Year Ago

**Units Sold\***



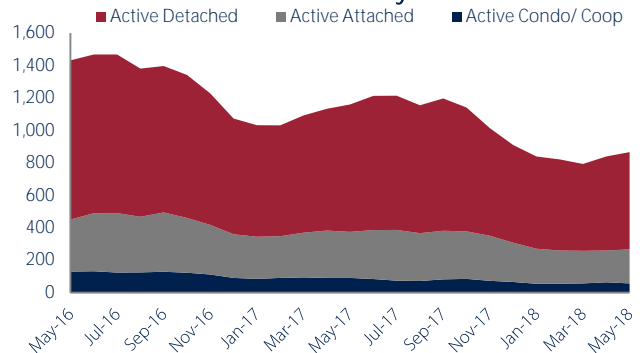
**Units Sold**

There was an increase in total units sold in May, with 423 sold this month in Harford County versus 321 last month, an increase of 32%. This month's total units sold was higher than at this time last year, an increase of 3% versus May 2017.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 294 units or 25%. The total number of active inventory this May was 866 compared to 1,160 in May 2017. This month's total of 866 is higher than the previous month's total supply of available inventory of 839, an increase of 3%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last May, the median sale price for Harford County Homes was \$256,900. This May, the median sale price was \$270,000, an increase of 5% or \$13,100 compared to last year. The current median sold price is 10% higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



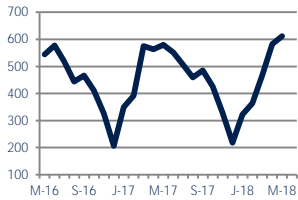
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

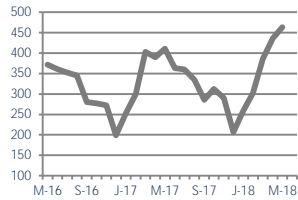
612



Up 6%  
Vs. Year Ago

### Current Contracts

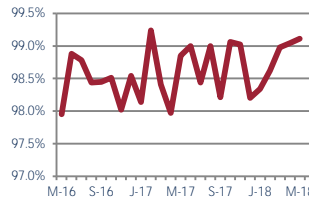
463



Up 13%  
Vs. Year Ago

### Sold Vs. List Price

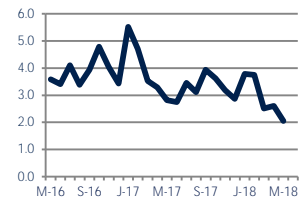
99.1%



No Change  
Vs. Year Ago

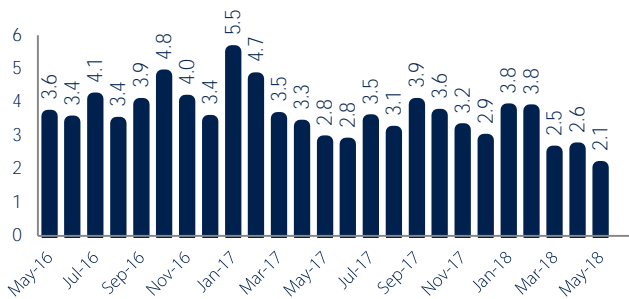
### Months of Supply

2.1



Down -27%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

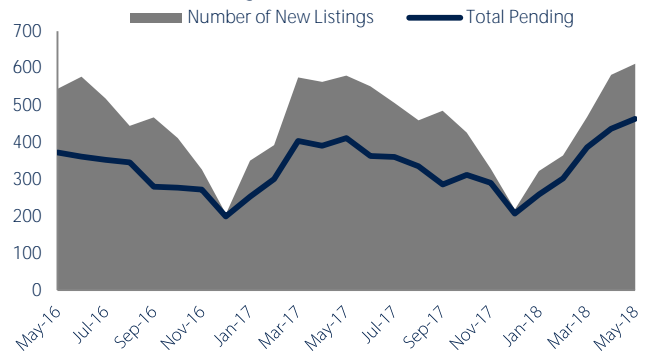
In May, there was 2.0 months of supply available in Harford County, compared to 2.8 in May 2017. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

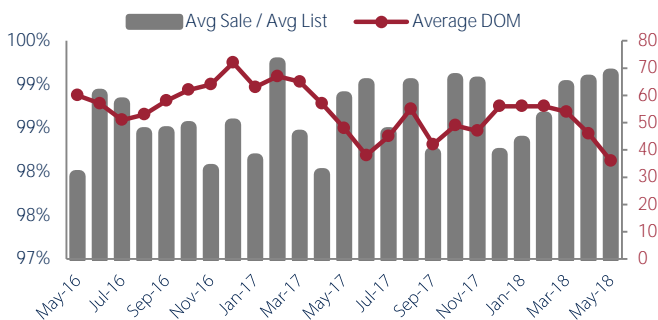
### New Listings & Current Contracts

This month there were 612 homes newly listed for sale in Harford County compared to 580 in May 2017, an increase of 6%. There were 463 current contracts pending sale this May compared to 411 a year ago. The number of current contracts is 13% higher than last May.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In May, the average sale price in Harford County was 99.1% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 48, a decrease of 25%.



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