

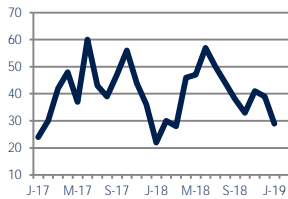
Focus On: Hanover and Linthicum Heights Housing Market

January 2019

Zip Code(s): 21076, 21090 and 21077

Units Sold

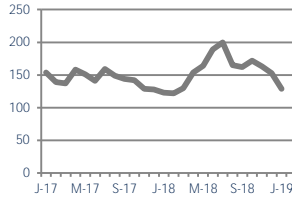
29



Up 32%
Vs. Year Ago

Active Inventory

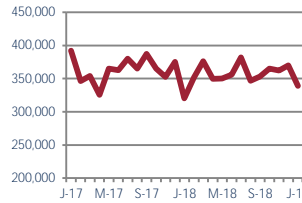
129



Up 5%
Vs. Year Ago

Median Sale Price

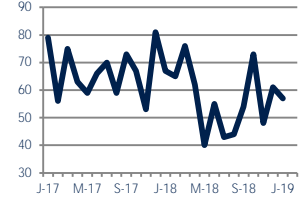
\$339,000



Up 6%
Vs. Year Ago

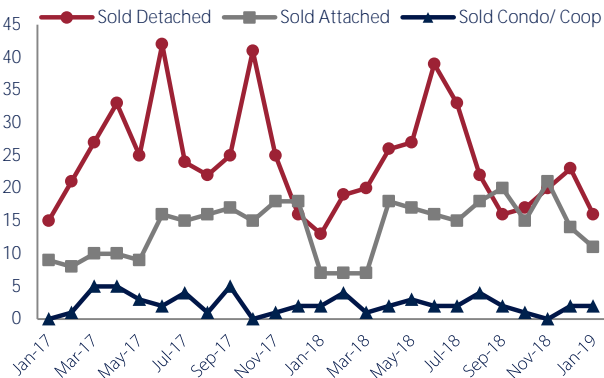
Days On Market

57



Down -15%
Vs. Year Ago

Units Sold*



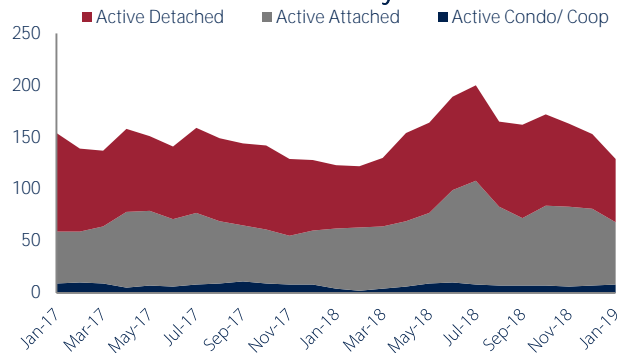
Units Sold

There was a decrease in total units sold in January, with 29 sold this month in Hanover and Linthicum Heights versus 39 last month, a decrease of 26%. This month's total units sold was higher than at this time last year, an increase of 32% versus January 2018.

Active Inventory

Versus last year, the total number of homes available this month is higher by 6 units or 5%. The total number of active inventory this January was 129 compared to 123 in January 2018. This month's total of 129 is lower than the previous month's total supply of available inventory of 153, a decrease of 16%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Hanover and Linthicum Heights Homes was \$320,500. This January, the median sale price was \$339,000, an increase of 6% or \$18,500 compared to last year. The current median sold price is 8% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hanover and Linthicum Heights are defined as properties listed in zip code/s 21076, 21090 and 21077.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S INTERNATIONAL REAL ESTATE



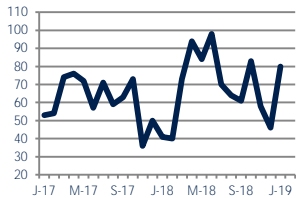
Focus On: Hanover and Linthicum Heights Housing Market

January 2019

Zip Code(s): 21076, 21090 and 21077

New Listings

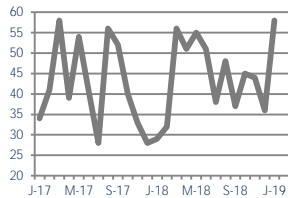
80



Up 95%
Vs. Year Ago

Current Contracts

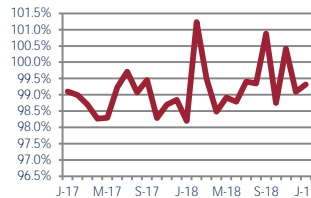
58



Up 100%
Vs. Year Ago

Sold Vs. List Price

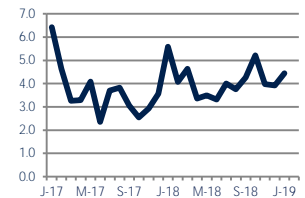
99.3%



Up 1.1%
Vs. Year Ago

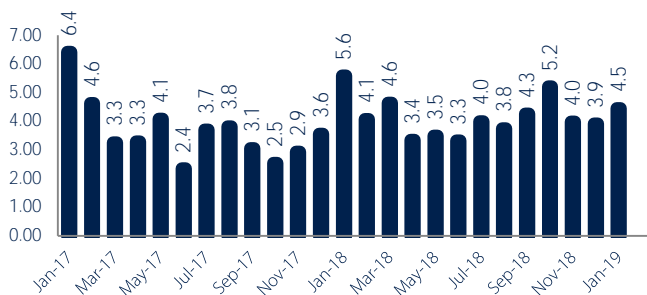
Months of Supply

4.5



Down -20%
Vs. Year Ago

Months Of Supply



Months of Supply

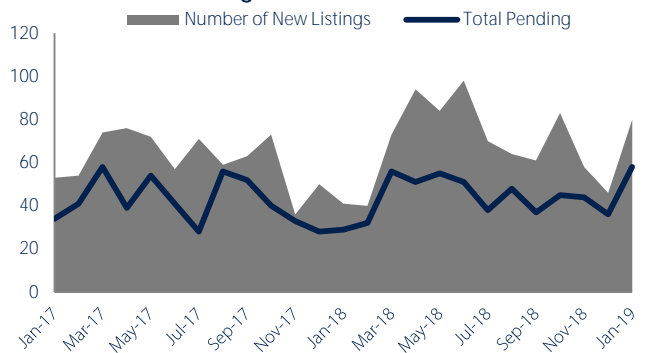
In January, there was 4.4 months of supply available in Hanover and Linthicum Heights, compared to 5.6 in January 2018. That is a decrease of 20% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

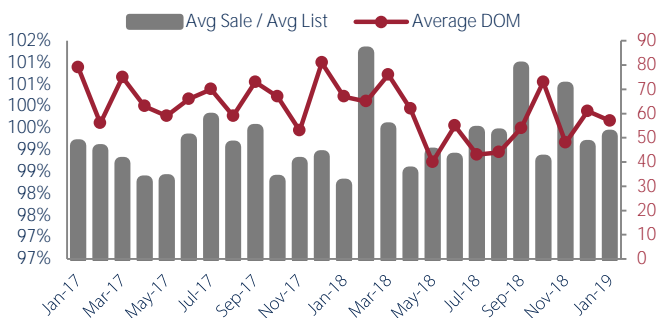
New Listings & Current Contracts

This month there were 80 homes newly listed for sale in Hanover and Linthicum Heights compared to 41 in January 2018, an increase of 95%. There were 58 current contracts pending sale this January compared to 29 a year ago. The number of current contracts is 100% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Hanover and Linthicum Heights was 99.3% of the average list price, which is 1.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 57, lower than the average last year, which was 67, a decrease of 15%.



Hanover and Linthicum Heights are defined as properties listed in zip code/s 21076, 21090 and 21077.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

