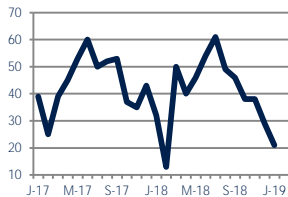


Zip Code(s): 21074, 21048, 21102 and 21088

### Units Sold

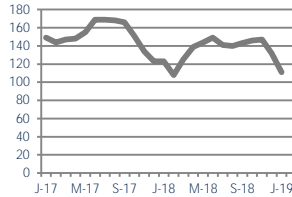
21



Down -34%  
Vs. Year Ago

### Active Inventory

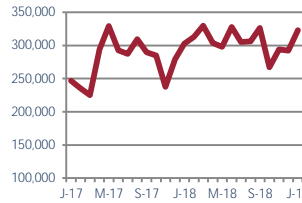
111



Down -10%  
Vs. Year Ago

### Median Sale Price

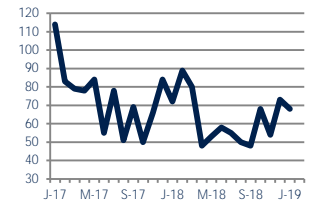
\$323,000



Up 7%  
Vs. Year Ago

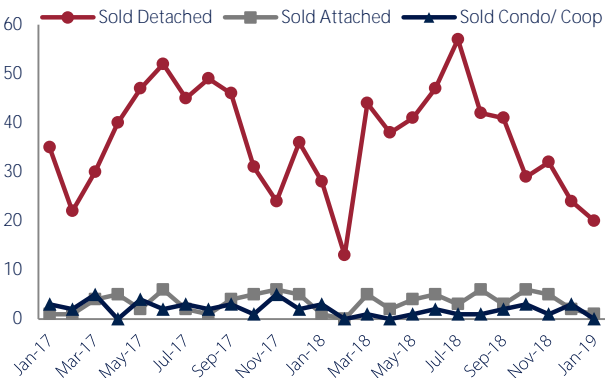
### Days On Market

68



Down -6%  
Vs. Year Ago

### Units Sold\*



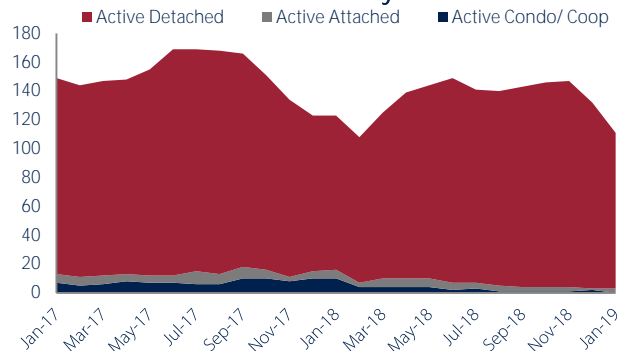
### Units Sold

There was a decrease in total units sold in January, with 21 sold this month in Hampstead, Finksburg, and Manchester versus 29 last month, a decrease of 28%. This month's total units sold was lower than at this time last year, a decrease of 34% versus January 2018.

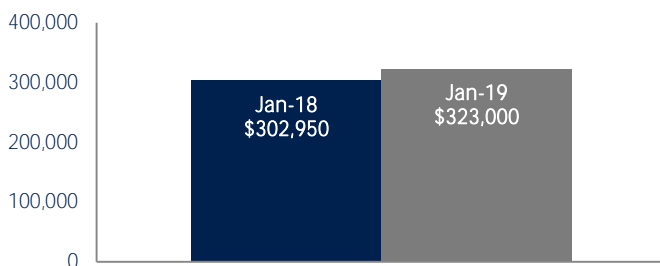
### Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 10%. The total number of active inventory this January was 111 compared to 123 in January 2018. This month's total of 111 is lower than the previous month's total supply of available inventory of 132, a decrease of 16%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Hampstead, Finksburg, and Manchester Homes was \$302,950. This January, the median sale price was \$323,000, an increase of 7% or \$20,050 compared to last year. The current median sold price is 11% higher than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hampstead, Finksburg, and Manchester are defined as properties listed in zip code/s 21074, 21048, 21102 and 21088.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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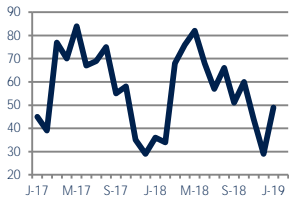
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



Zip Code(s): 21074, 21048, 21102 and 21088

### New Listings

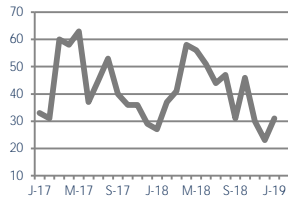
49



Up 36%  
Vs. Year Ago

### Current Contracts

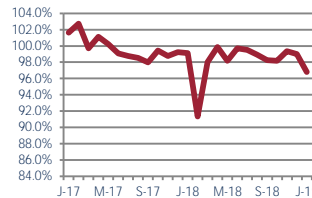
31



Up 15%  
Vs. Year Ago

### Sold Vs. List Price

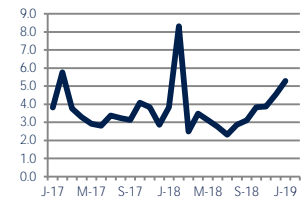
96.8%



Down -2.3%  
Vs. Year Ago

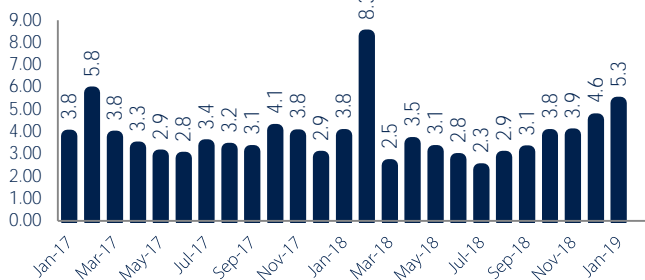
### Months of Supply

5.3



Up 38%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

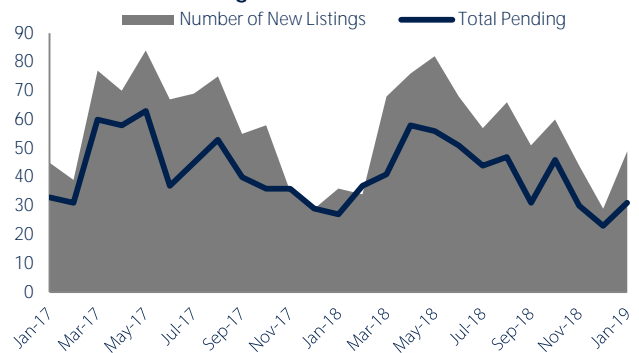
In January, there was 5.3 months of supply available in Hampstead, Finksburg, and Manchester, compared to 3.8 in January 2018. That is an increase of 38% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

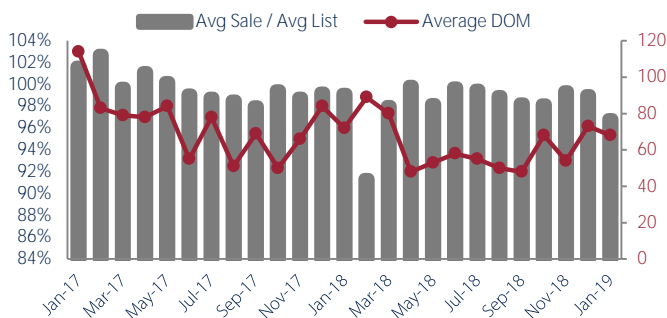
### New Listings & Current Contracts

This month there were 49 homes newly listed for sale in Hampstead, Finksburg, and Manchester compared to 36 in January 2018, an increase of 36%. There were 31 current contracts pending sale this January compared to 27 a year ago. The number of current contracts is 15% higher than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Hampstead, Finksburg, and Manchester was 96.8% of the average list price, which is 2.3% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 68, lower than the average last year, which was 72, a decrease of 6%.



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