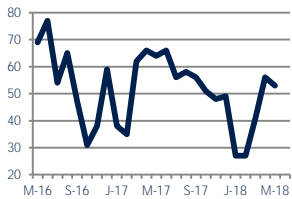


Zip Code(s): 21201, 21202 and 21231

Units Sold

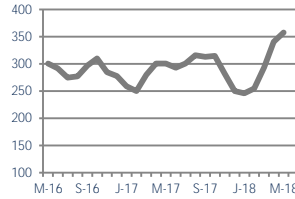
53



Down -17%
Vs. Year Ago

Active Inventory

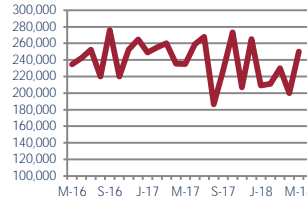
358



Up 19%
Vs. Year Ago

Median Sale Price

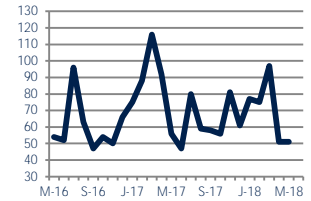
\$250,000



Up 6%
Vs. Year Ago

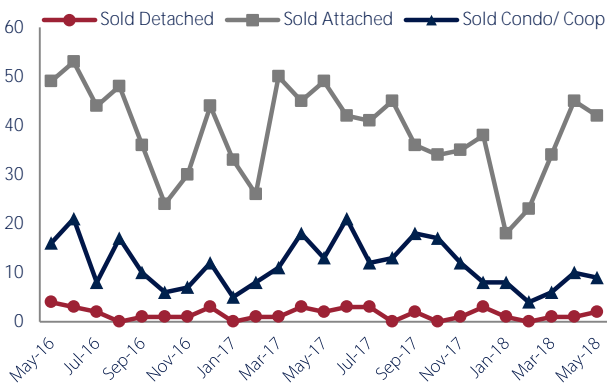
Days On Market

51



Down -9%
Vs. Year Ago

Units Sold*



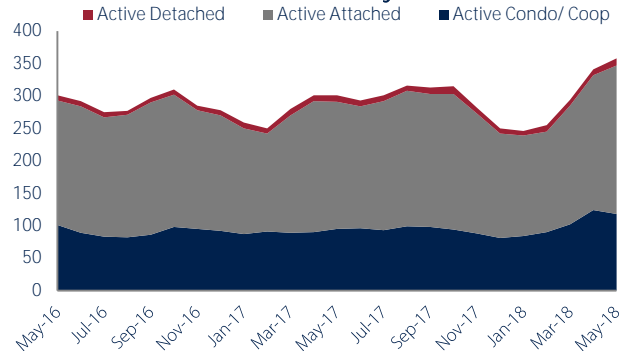
Units Sold

There was a decrease in total units sold in May, with 53 sold this month in Downtown Baltimore, Fells Point, and Butchers Hill versus 56 last month, a decrease of 5%. This month's total units sold was lower than at this time last year, a decrease of 17% versus May 2017.

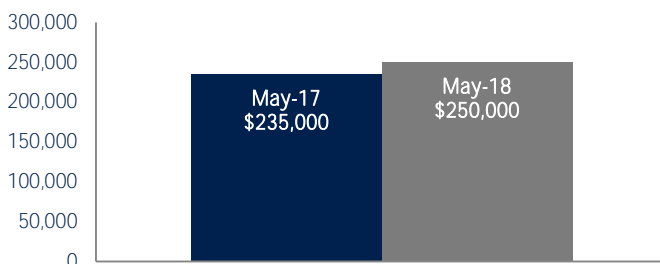
Active Inventory

Versus last year, the total number of homes available this month is higher by 57 units or 19%. The total number of active inventory this May was 358 compared to 301 in May 2017. This month's total of 358 is higher than the previous month's total supply of available inventory of 341, an increase of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Downtown Baltimore, Fells Point, and Butchers Hill Homes was \$235,000. This May, the median sale price was \$250,000, an increase of \$15,000 compared to last year. The current median sold price is higher than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Downtown Baltimore, Fells Point, and Butchers Hill are defined as properties listed in zip code/s 21201, 21202 and 21231.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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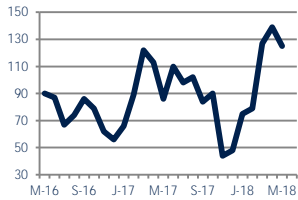
CHRISTIE'S
INTERNATIONAL REAL ESTATE



Zip Code(s): 21201, 21202 and 21231

New Listings

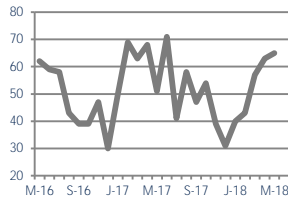
125



Up 45%
Vs. Year Ago

Current Contracts

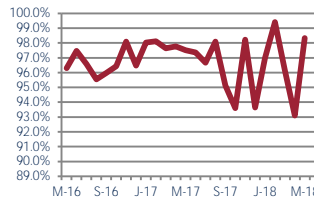
65



Up 27%
Vs. Year Ago

Sold Vs. List Price

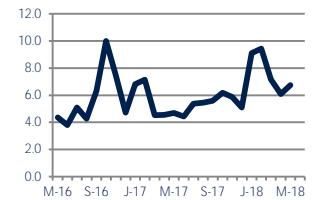
98.3%



Up 0.8%
Vs. Year Ago

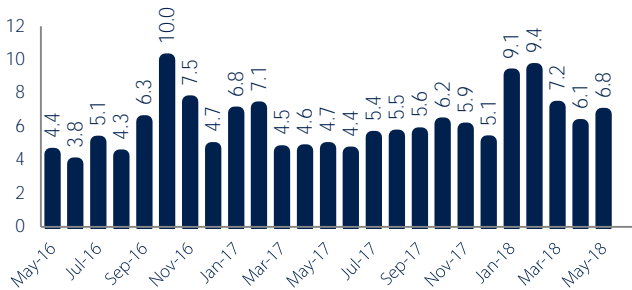
Months of Supply

6.8



Up 44%
Vs. Year Ago

Months Of Supply



Months of Supply

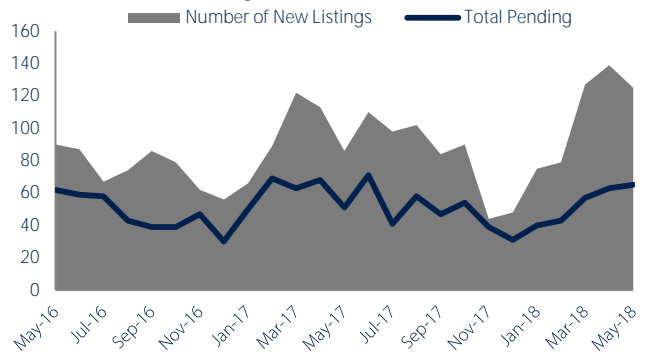
In May, there was 6.8 months of supply available in Downtown Baltimore, Fells Point, and Butchers Hill, compared to 4.7 in May 2017. That is an increase of 44% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

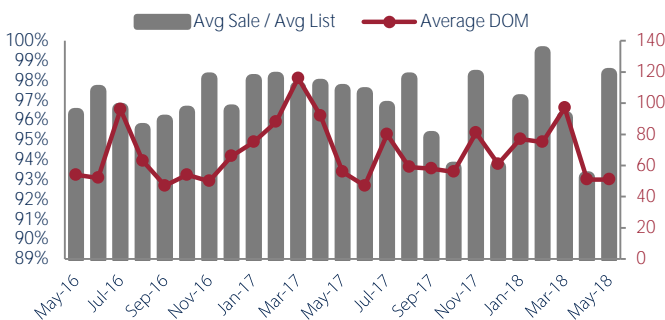
New Listings & Current Contracts

This month there were 125 homes newly listed for sale in Downtown Baltimore, Fells Point, and Butchers Hill compared to 86 in May 2017, an increase of 45%. There were 65 current contracts pending sale this May compared to 51 a year ago. The number of current contracts is 27% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Downtown Baltimore, Fells Point, and Butchers Hill was 98.3% of the average list price, which is 0.8% higher than at this time last year.

Days On Market

This month, the average number of days on market was 51, lower than the average last year, which was 56, a decrease of 9%.



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