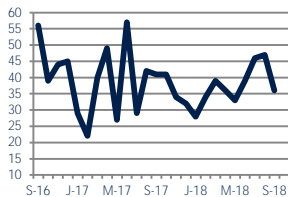


Units Sold

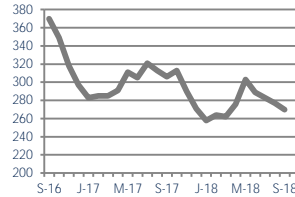
36



Down -12%
Vs. Year Ago

Active Inventory

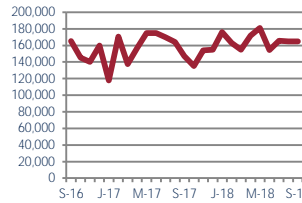
270



Down -12%
Vs. Year Ago

Median Sale Price

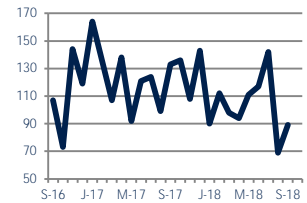
\$165,000



Up 12%
Vs. Year Ago

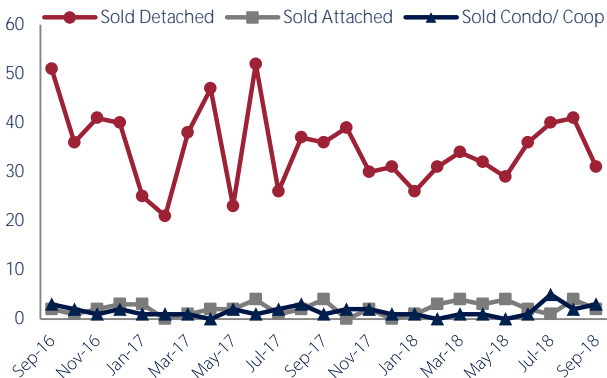
Days On Market

89



Down -33%
Vs. Year Ago

Units Sold*



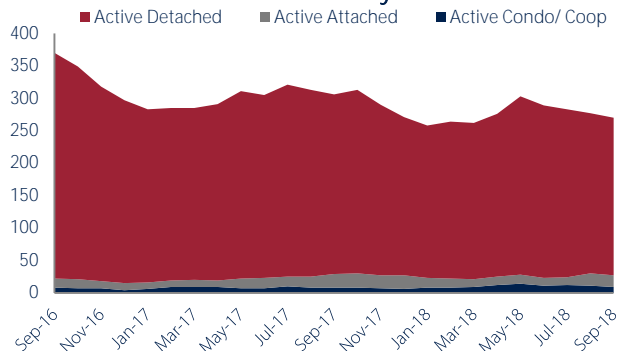
Units Sold

There was a decrease in total units sold in September, with 36 sold this month in Dorchester County versus 47 last month, a decrease of 23%. This month's total units sold was lower than at this time last year, a decrease of 12% versus September 2017.

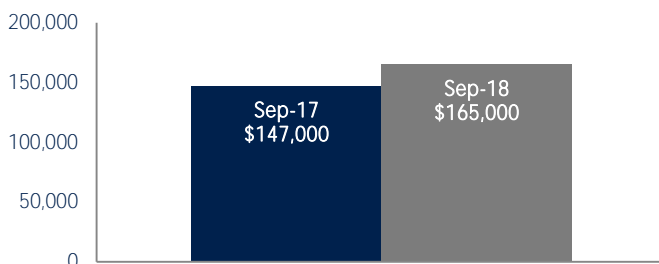
Active Inventory

Versus last year, the total number of homes available this month is lower by 36 units or 12%. The total number of active inventory this September was 270 compared to 306 in September 2017. This month's total of 270 is lower than the previous month's total supply of available inventory of 277, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Dorchester County Homes was \$147,000. This September, the median sale price was \$165,000, an increase of 12% or \$18,000 compared to last year. The current median sold price is approximately the same as the median price in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

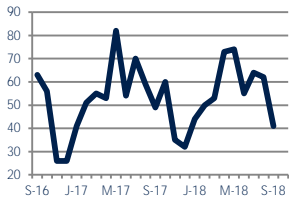


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

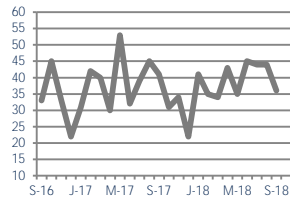
41



Down -16%
Vs. Year Ago

Current Contracts

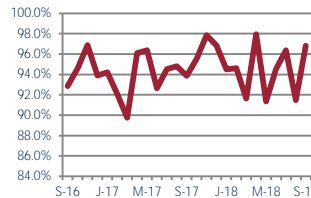
36



Down -12%
Vs. Year Ago

Sold Vs. List Price

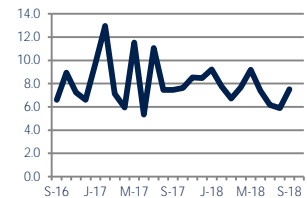
96.8%



Up 3.2%
Vs. Year Ago

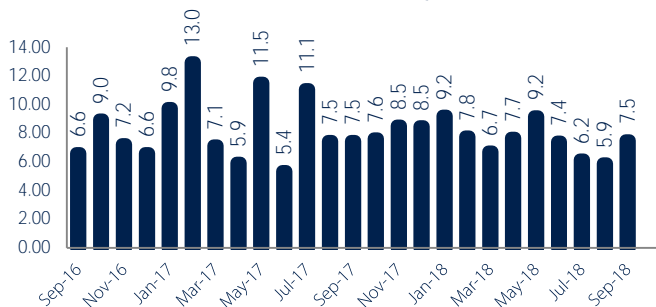
Months of Supply

7.5



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

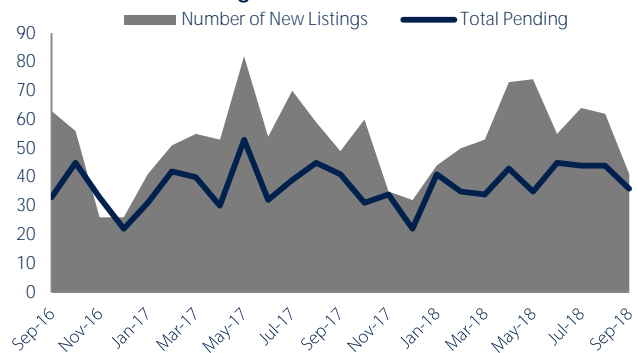
In September, there was 7.5 months of supply available in Dorchester County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

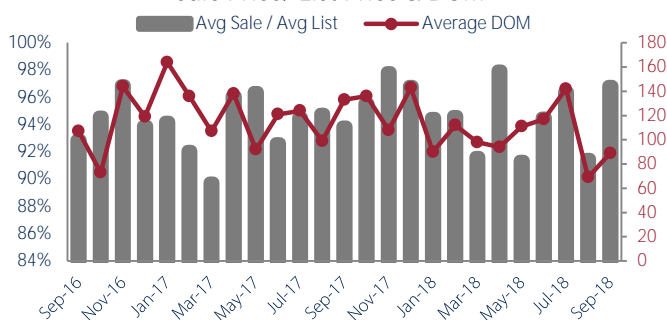
New Listings & Current Contracts

This month there were 41 homes newly listed for sale in Dorchester County compared to 49 in September 2017, a decrease of 16%. There were 36 current contracts pending sale this September compared to 41 a year ago. The number of current contracts is 12% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Dorchester County was 96.8% of the average list price, which is 3.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 89, lower than the average last year, which was 133, a decrease of 33%.



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