

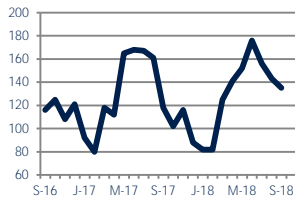
## Focus On: Columbia Housing Market

September 2018

Zip Code(s): 21044, 21045 and 21046

### Units Sold

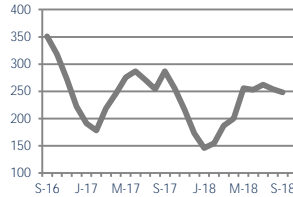
135



Up 14%  
Vs. Year Ago

### Active Inventory

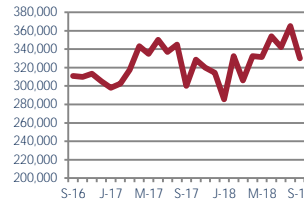
248



Down -14%  
Vs. Year Ago

### Median Sale Price

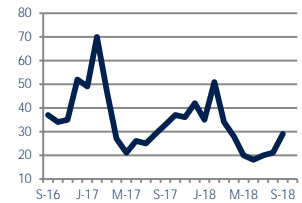
\$330,000



Up 10%  
Vs. Year Ago

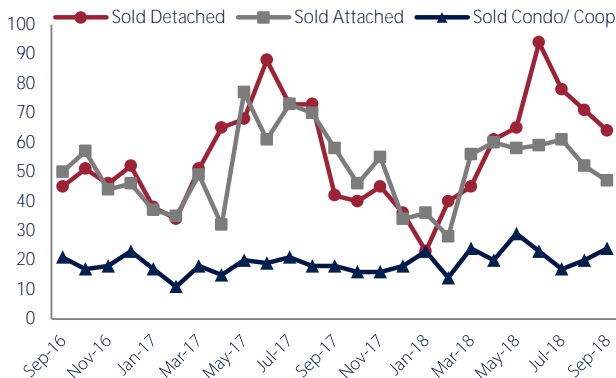
### Days On Market

29



Down -12%  
Vs. Year Ago

### Units Sold\*



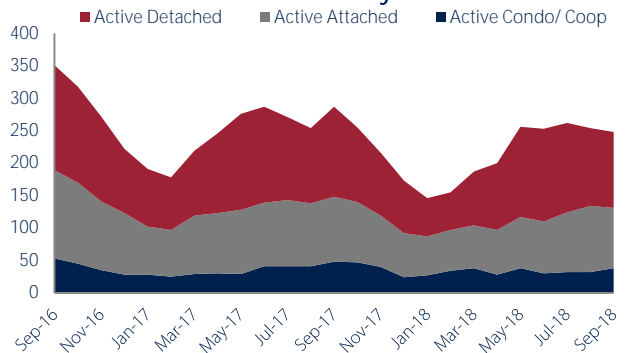
### Units Sold

There was a decrease in total units sold in September, with 135 sold this month in Columbia versus 143 last month, a decrease of 6%. This month's total units sold was higher than at this time last year, an increase of 14% versus September 2017.

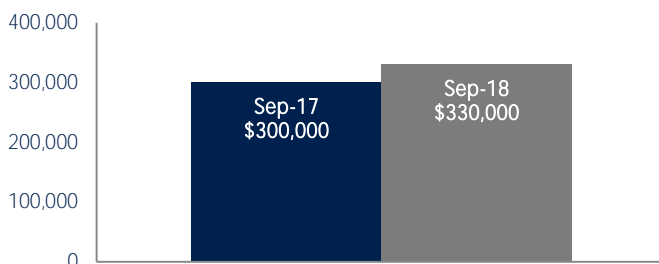
### Active Inventory

Versus last year, the total number of homes available this month is lower by 39 units or 14%. The total number of active inventory this September was 248 compared to 287 in September 2017. This month's total of 248 is lower than the previous month's total supply of available inventory of 254, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Columbia Homes was \$300,000. This September, the median sale price was \$330,000, an increase of 10% or \$30,000 compared to last year. The current median sold price is 10% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia are defined as properties listed in zip code/s 21044, 21045 and 21046.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



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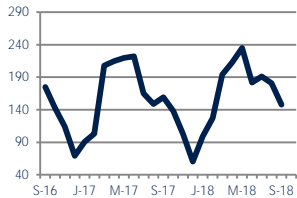
## Focus On: Columbia Housing Market

September 2018

Zip Code(s): 21044, 21045 and 21046

### New Listings

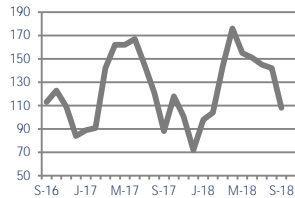
148



Down -7%  
Vs. Year Ago

### Current Contracts

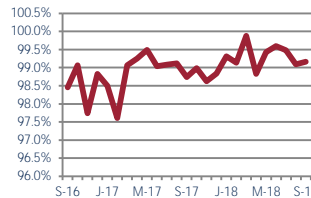
108



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

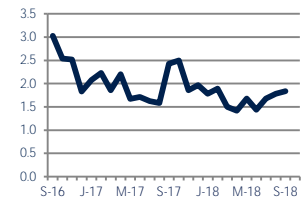
99.2%



No Change  
Vs. Year Ago

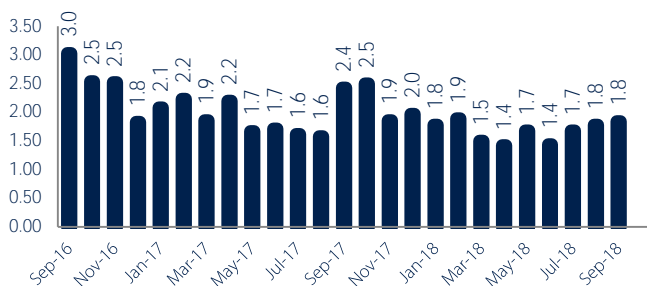
### Months of Supply

1.8



Down -24%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

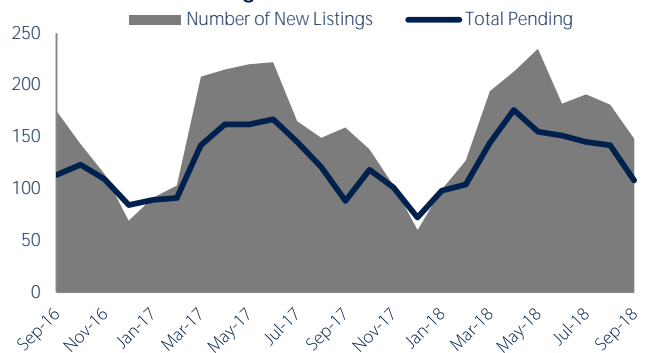
In September, there was 1.8 months of supply available in Columbia, compared to 2.4 in September 2017. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

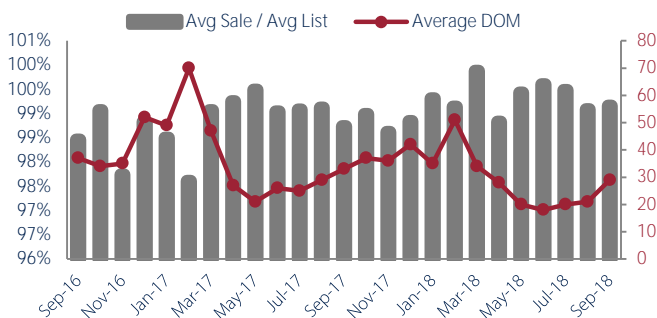
### New Listings & Current Contracts

This month there were 148 homes newly listed for sale in Columbia compared to 159 in September 2017, a decrease of 7%. There were 108 current contracts pending sale this September compared to 88 a year ago. The number of current contracts is 23% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Columbia was 99.2% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 29, lower than the average last year, which was 33, a decrease of 12%.



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