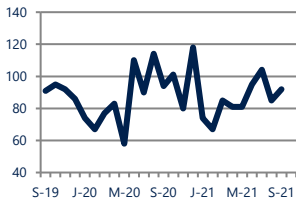




Zip Code(s): 20735, 20613 and 20623

Units Sold

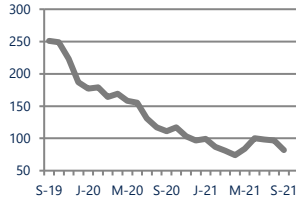
92



Down -2%
Vs. Year Ago

Active Inventory

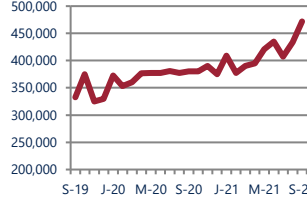
82



Down -26%
Vs. Year Ago

Median Sale Price

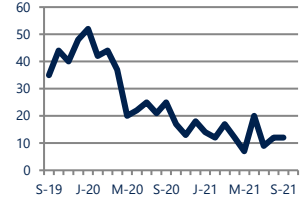
\$471,868



Up 24%
Vs. Year Ago

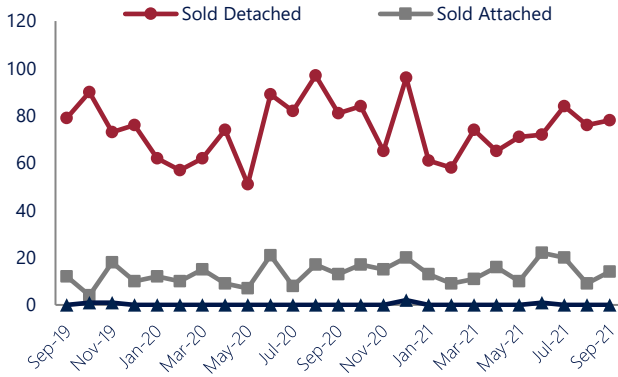
Days On Market

12



Down -52%
Vs. Year Ago

Units Sold*



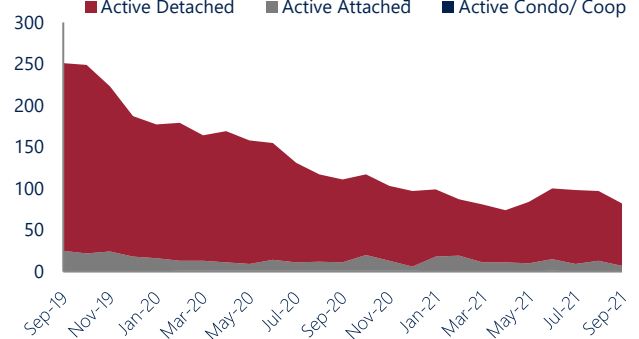
Units Sold

There was an increase in total units sold in September, with 92 sold this month in Clinton, Brandywine, and Cheltenham versus 85 last month, an increase of 8%. This month's total units sold was lower than at this time last year, a decrease of 2% versus September 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 29 units or 26%. The total number of active inventory this September was 82 compared to 111 in September 2020. This month's total of 82 is lower than the previous month's total supply of available inventory of 97, a decrease of 15%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Clinton, Brandywine, and Cheltenham Homes was \$380,000. This September, the median sale price was \$471,868, an increase of 24% or \$91,868 compared to last year. The current median sold price is 9% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Clinton, Brandywine, and Cheltenham are defined as properties listed in zip code/s 20735, 20613 and 20623.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

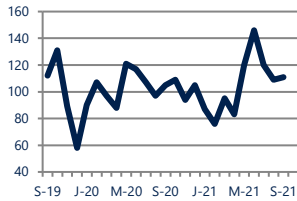




Zip Code(s): 20735, 20613 and 20623

New Listings

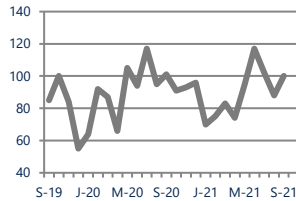
111



Up 6%
Vs. Year Ago

Current Contracts

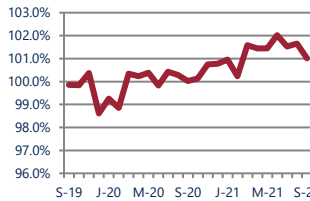
100



Down -1%
Vs. Year Ago

Sold Vs. List Price

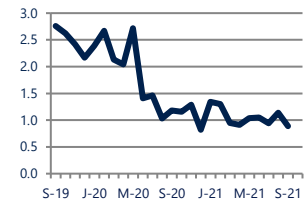
101.0%



Up 1%
Vs. Year Ago

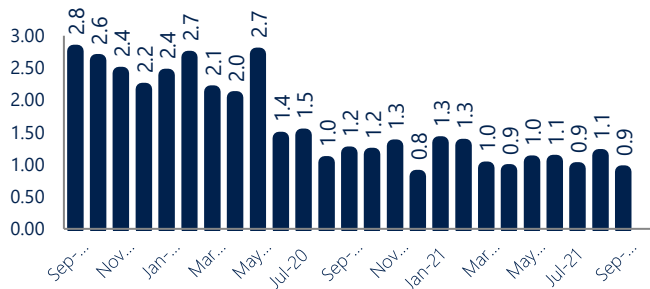
Months of Supply

0.9



Down -25%
Vs. Year Ago

Months Of Supply



Months of Supply

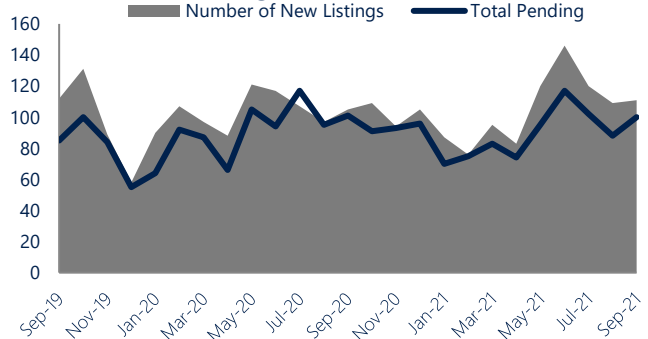
In September, there was 0.9 months of supply available in Clinton, Brandywine, and Cheltenham, compared to 1.2 in September 2020. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

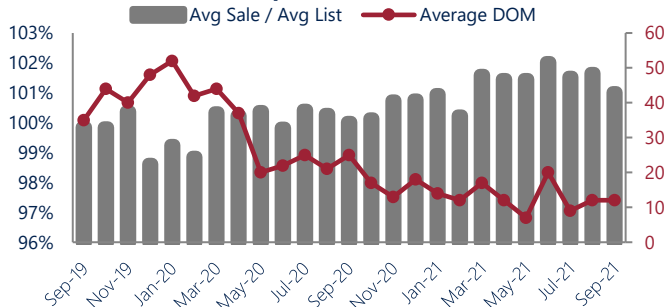
New Listings & Current Contracts

This month there were 111 homes newly listed for sale in Clinton, Brandywine, and Cheltenham compared to 105 in September 2020, an increase of 6%. There were 100 current contracts pending sale this September compared to 101 a year ago. The number of current contracts is 1% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Clinton, Brandywine, and Cheltenham was 101.0% of the average list price, which is 1.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 12, lower than the average last year, which was 25, a decrease of 52%.



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