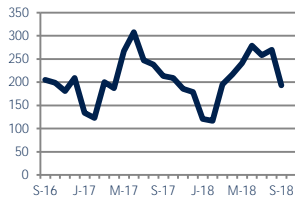


**Units Sold**

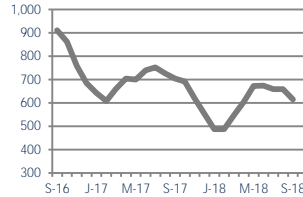
193



Down -9%  
Vs. Year Ago

**Active Inventory**

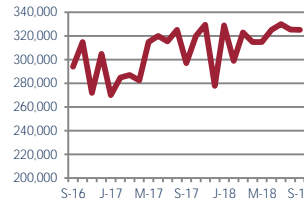
616



Down -13%  
Vs. Year Ago

**Median Sale Price**

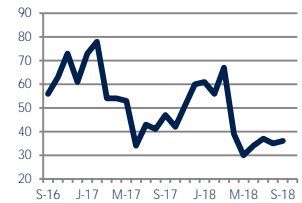
\$325,000



Up 9%  
Vs. Year Ago

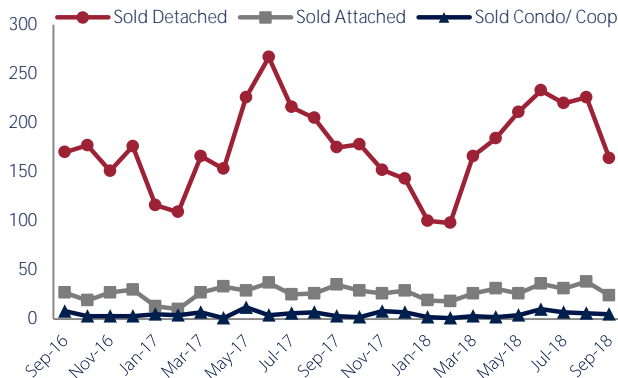
**Days On Market**

36



Down -23%  
Vs. Year Ago

**Units Sold\***



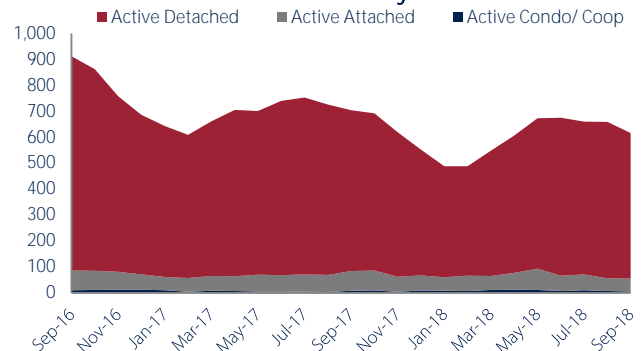
**Units Sold**

There was a decrease in total units sold in September, with 193 sold this month in Carroll County versus 270 last month, a decrease of 29%. This month's total units sold was lower than at this time last year, a decrease of 9% versus September 2017.

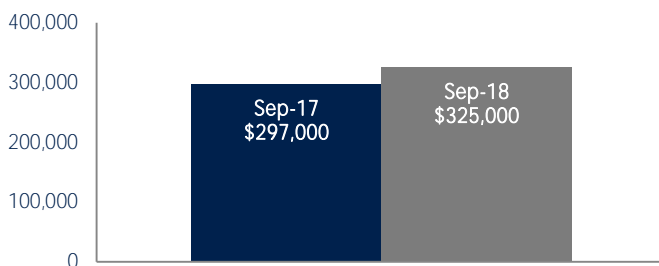
**Active Inventory**

Versus last year, the total number of homes available this month is lower by 88 units or 13%. The total number of active inventory this September was 616 compared to 704 in September 2017. This month's total of 616 is lower than the previous month's total supply of available inventory of 659, a decrease of 7%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last September, the median sale price for Carroll County Homes was \$297,000. This September, the median sale price was \$325,000, an increase of 9% or \$28,000 compared to last year. The current median sold price is approximately the same as the median price in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



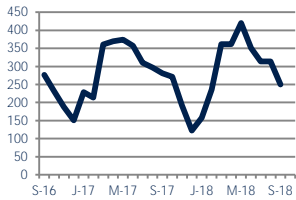
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

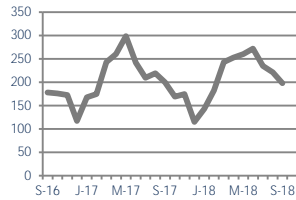
250



Down -11%  
Vs. Year Ago

### Current Contracts

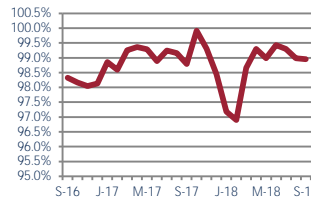
198



Down -1%  
Vs. Year Ago

### Sold Vs. List Price

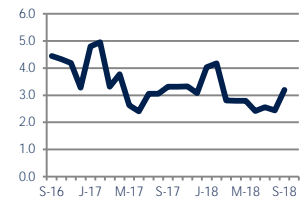
99.0%



No Change  
Vs. Year Ago

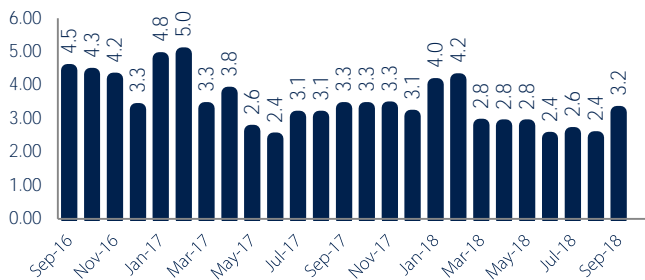
### Months of Supply

3.2



Down -4%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

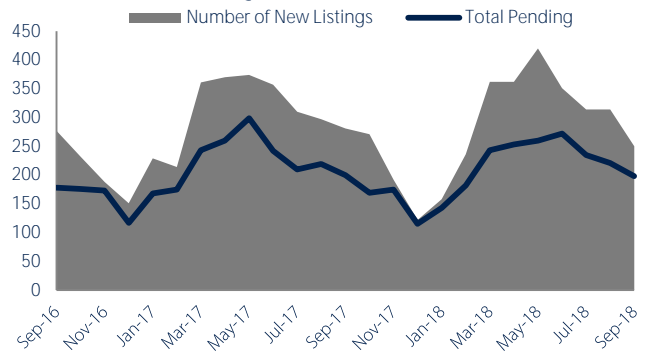
In September, there was 3.2 months of supply available in Carroll County, compared to 3.3 in September 2017. That is a decrease of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

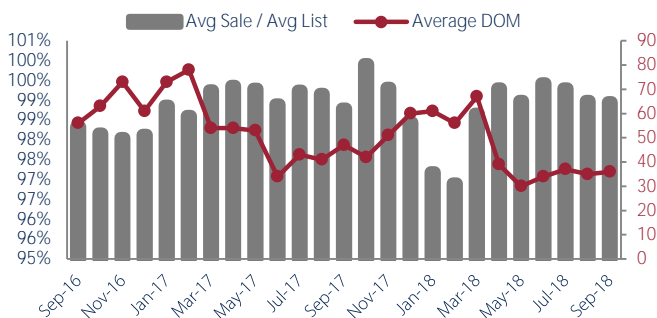
### New Listings & Current Contracts

This month there were 250 homes newly listed for sale in Carroll County compared to 281 in September 2017, a decrease of 11%. There were 198 current contracts pending sale this September compared to 200 a year ago. The number of current contracts is 1% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Carroll County was 99.0% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 47, a decrease of 23%.



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