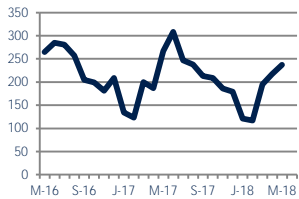




Units Sold

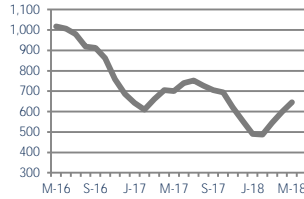
237



Down -11%
Vs. Year Ago

Active Inventory

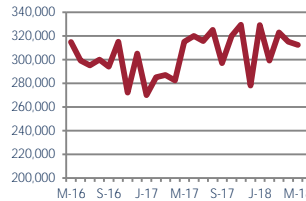
645



Down -8%
Vs. Year Ago

Median Sale Price

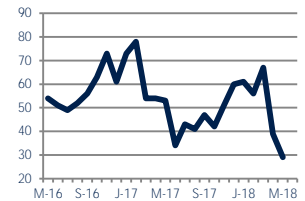
\$312,500



Down -1%
Vs. Year Ago

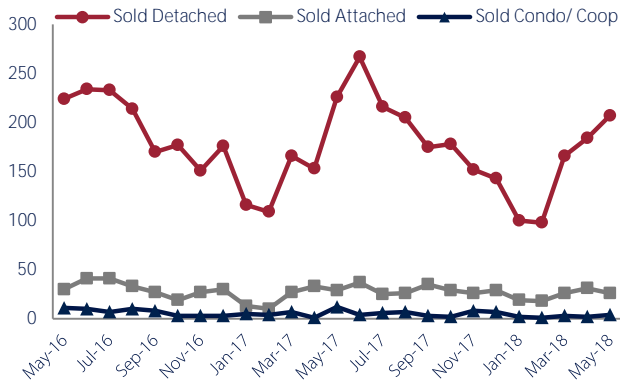
Days On Market

29



Down -45%
Vs. Year Ago

Units Sold*



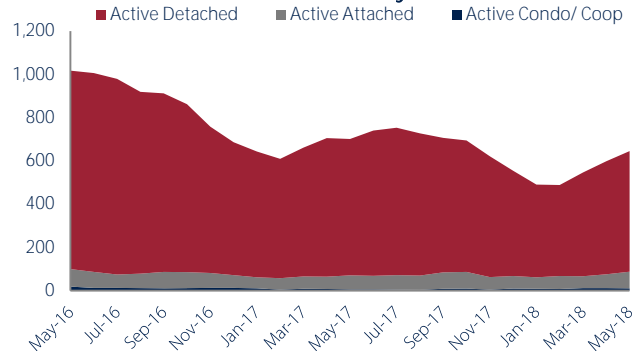
Units Sold

There was an increase in total units sold in May, with 237 sold this month in Carroll County versus 217 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 11% versus May 2017.

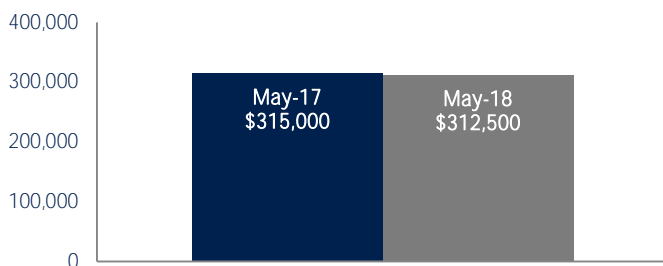
Active Inventory

Versus last year, the total number of homes available this month is lower by 56 units or 8%. The total number of active inventory this May was 645 compared to 701 in May 2017. This month's total of 645 is higher than the previous month's total supply of available inventory of 598, an increase of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Carroll County Homes was \$315,000. This May, the median sale price was \$312,500, a decrease of 1% or \$2,500 compared to last year. The current median sold price is 1% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



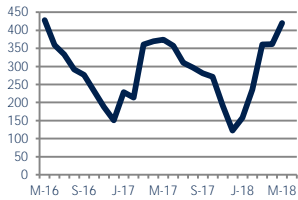
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

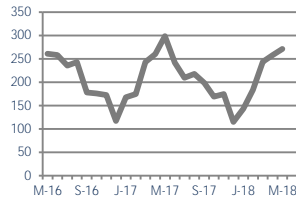
420



Up 12%
Vs. Year Ago

Current Contracts

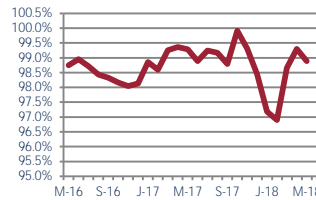
271



Down -9%
Vs. Year Ago

Sold Vs. List Price

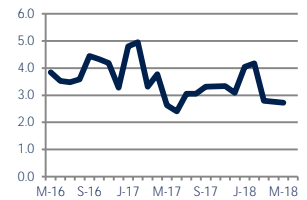
98.9%



No Change
Vs. Year Ago

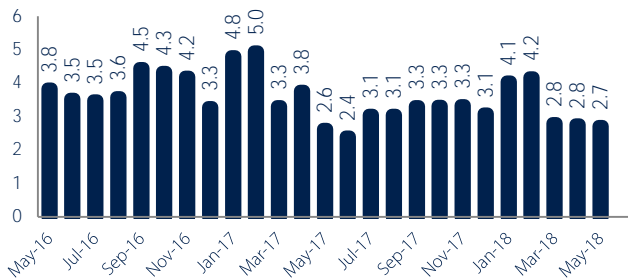
Months of Supply

2.7



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

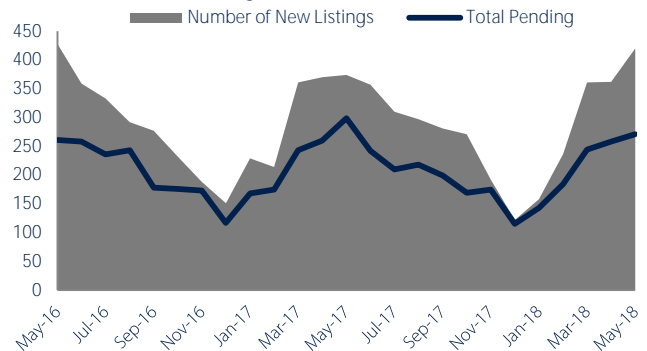
In May, there was 2.7 months of supply available in Carroll County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

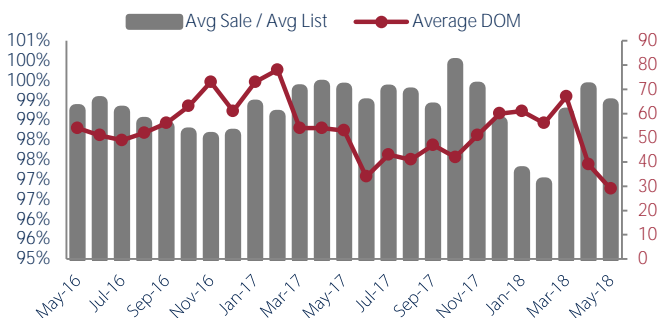
New Listings & Current Contracts

This month there were 420 homes newly listed for sale in Carroll County compared to 374 in May 2017, an increase of 12%. There were 271 current contracts pending sale this May compared to 299 a year ago. The number of current contracts is 9% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Carroll County was 98.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 29, lower than the average last year, which was 53, a decrease of 45%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

