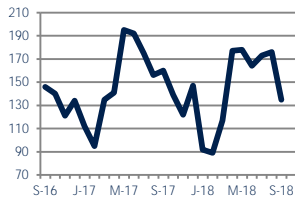
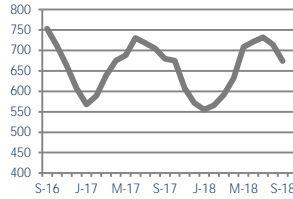


Units Sold 135



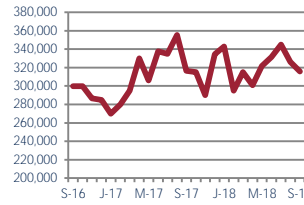
Down -16%
Vs. Year Ago

Active Inventory 674



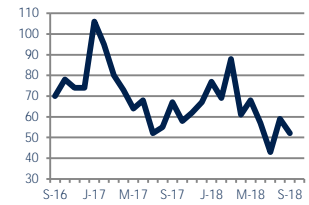
Down -1%
Vs. Year Ago

Median Sale Price \$315,900



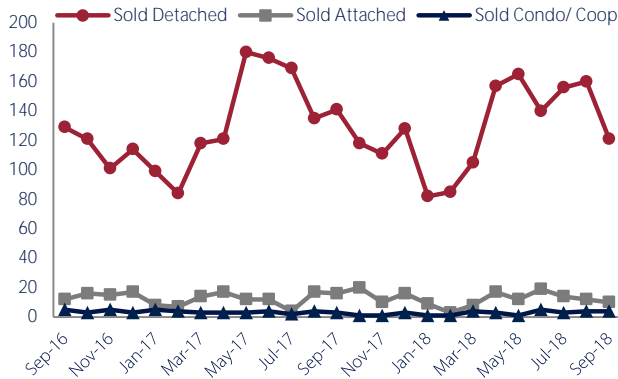
No Change
Vs. Year Ago

Days On Market 52



Down -22%
Vs. Year Ago

Units Sold*



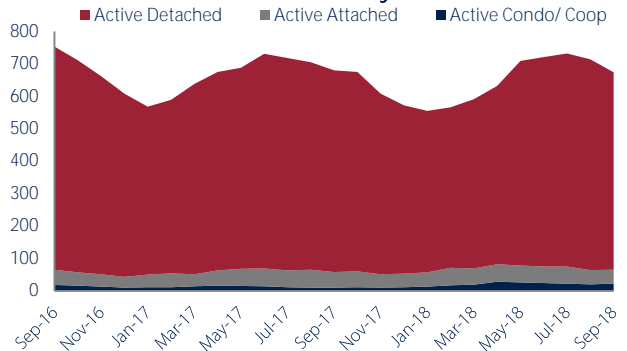
Units Sold

There was a decrease in total units sold in September, with 135 sold this month in Calvert County versus 176 last month, a decrease of 23%. This month's total units sold was lower than at this time last year, a decrease of 16% versus September 2017.

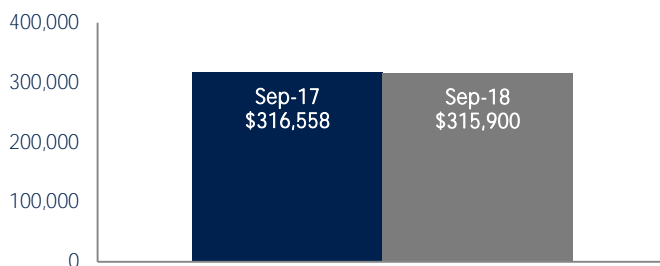
Active Inventory

Versus last year, the total number of homes available this month is lower by 6 units or 1%. The total number of active inventory this September was 674 compared to 680 in September 2017. This month's total of 674 is lower than the previous month's total supply of available inventory of 714, a decrease of 6%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Calvert County Homes was \$316,558. This September, the median sale price was \$315,900, which is similar compared to a year ago. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

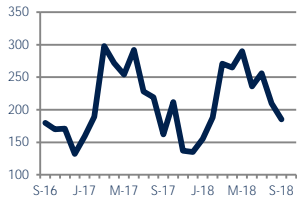


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

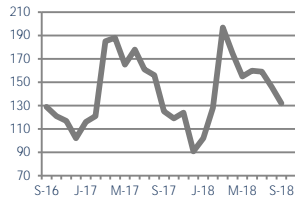
185



Up 14%
Vs. Year Ago

Current Contracts

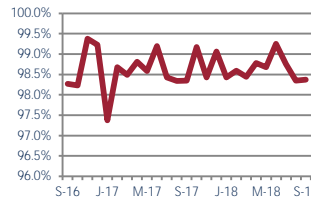
132



Up 6%
Vs. Year Ago

Sold Vs. List Price

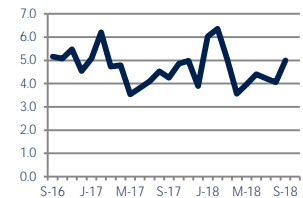
98.4%



No Change
Vs. Year Ago

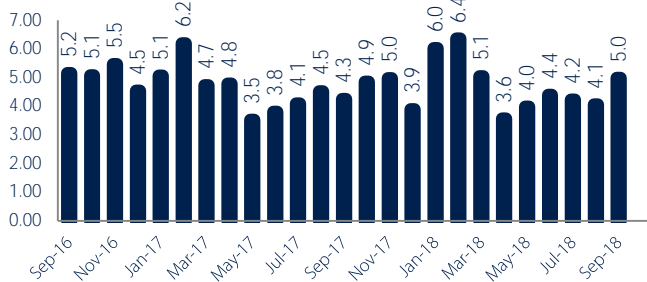
Months of Supply

5.0



Up 17%
Vs. Year Ago

Months Of Supply



Months of Supply

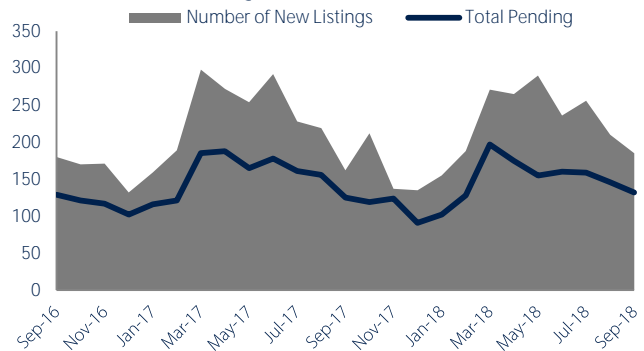
In September, there was 5.0 months of supply available in Calvert County, compared to 4.3 in September 2017. That is an increase of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

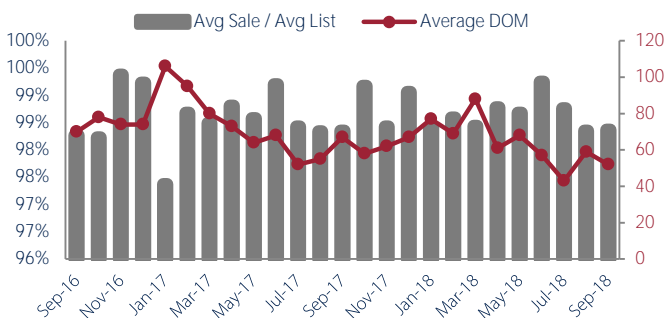
New Listings & Current Contracts

This month there were 185 homes newly listed for sale in Calvert County compared to 162 in September 2017, an increase of 14%. There were 132 current contracts pending sale this September compared to 125 a year ago. The number of current contracts is 6% higher than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Calvert County was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 67, a decrease of 22%.



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