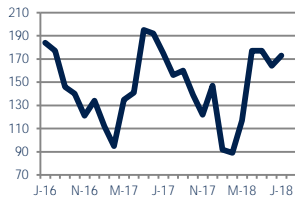


### Units Sold

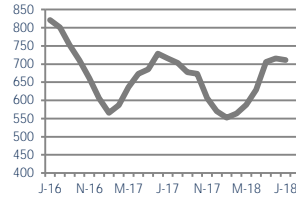
173



Down -1%  
Vs. Year Ago

### Active Inventory

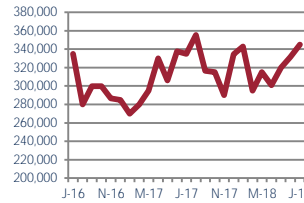
711



Down -1%  
Vs. Year Ago

### Median Sale Price

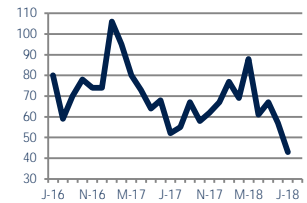
\$345,000



Up 3%  
Vs. Year Ago

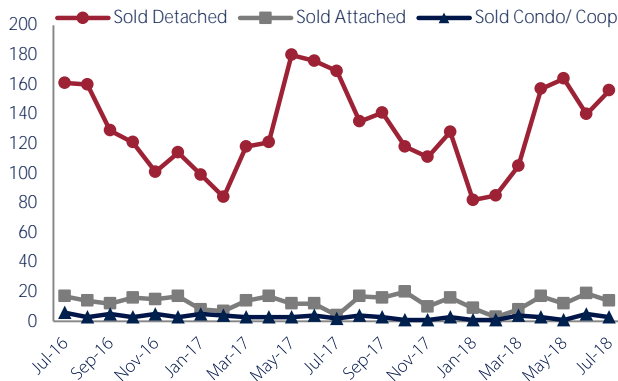
### Days On Market

43



Down -17%  
Vs. Year Ago

### Units Sold\*



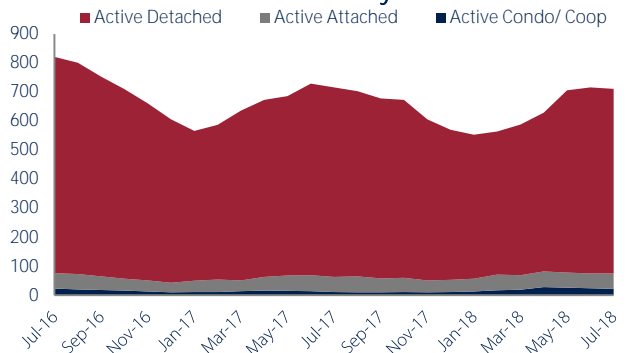
### Units Sold

There was an increase in total units sold in July, with 173 sold this month in Calvert County versus 164 last month, an increase of 5%. This month's total units sold was lower than at this time last year, a decrease of 1% versus July 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 5 units or 1%. The total number of active inventory this July was 711 compared to 716 in July 2017. This month's total of 711 is lower than the previous month's total supply of available inventory of 716, a decrease of 1%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last July, the median sale price for Calvert County Homes was \$335,000. This July, the median sale price was \$345,000, an increase of 3% or \$10,000 compared to last year. The current median sold price is 4% higher than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

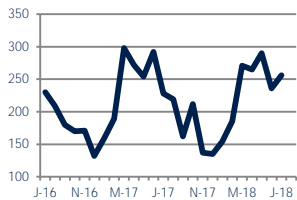


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

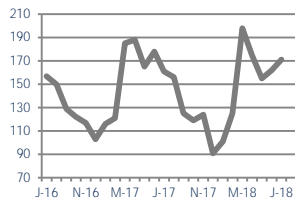
256



Up 12%  
Vs. Year Ago

### Current Contracts

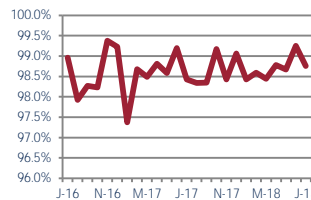
171



Up 6%  
Vs. Year Ago

### Sold Vs. List Price

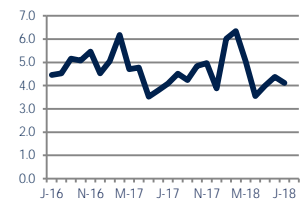
98.8%



No Change  
Vs. Year Ago

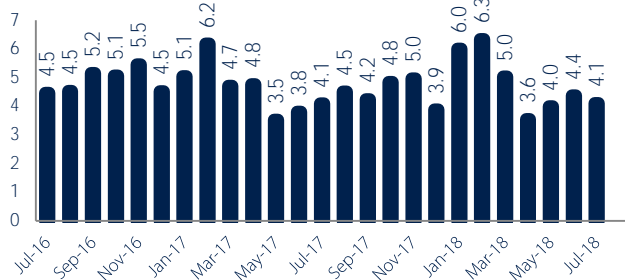
### Months of Supply

4.1



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

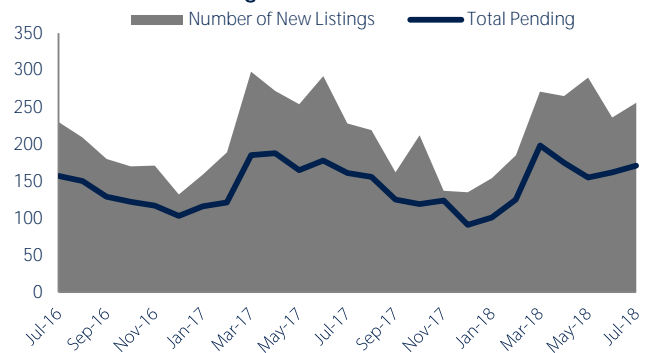
In July, there was 4.1 months of supply available in Calvert County. The amount of supply is similar compared to a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

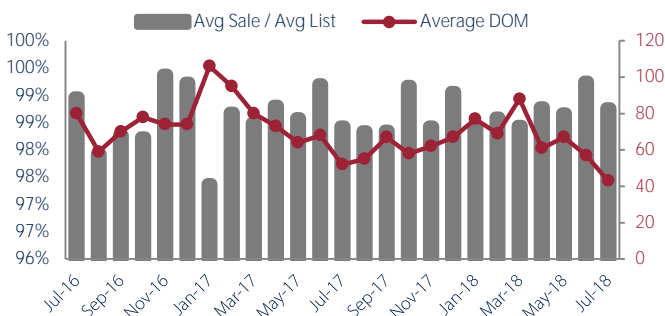
### New Listings & Current Contracts

This month there were 256 homes newly listed for sale in Calvert County compared to 228 in July 2017, an increase of 12%. There were 171 current contracts pending sale this July compared to 161 a year ago. The number of current contracts is 6% higher than last July.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In July, the average sale price in Calvert County was 98.8% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 43, lower than the average last year, which was 52, a decrease of 17%.



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