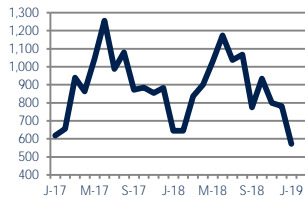


Units Sold

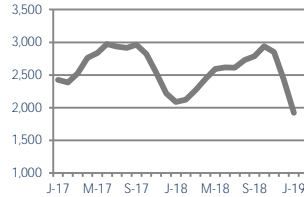
573



Down -11%
Vs. Year Ago

Active Inventory

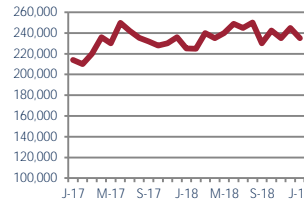
1,922



Down -8%
Vs. Year Ago

Median Sale Price

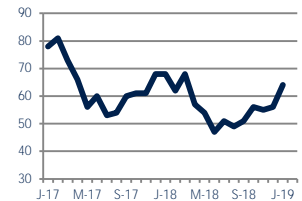
\$235,000



Up 4%
Vs. Year Ago

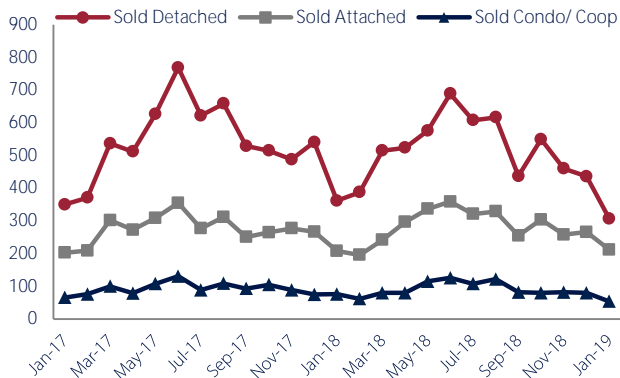
Days On Market

64



Down -6%
Vs. Year Ago

Units Sold*



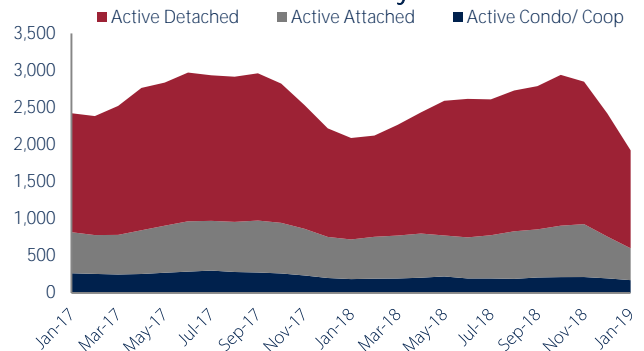
Units Sold

There was a decrease in total units sold in January, with 573 sold this month in Baltimore County versus 782 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 11% versus January 2018.

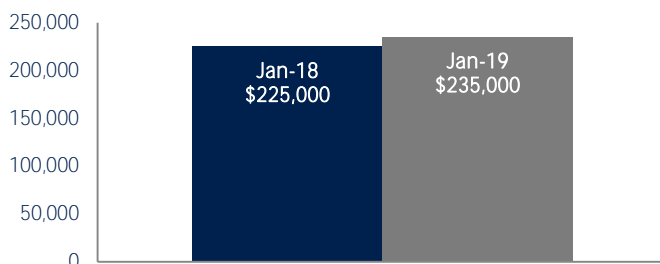
Active Inventory

Versus last year, the total number of homes available this month is lower by 167 units or 8%. The total number of active inventory this January was 1,922 compared to 2,089 in January 2018. This month's total of 1,922 is lower than the previous month's total supply of available inventory of 2,420, a decrease of 21%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Baltimore County Homes was \$225,000. This January, the median sale price was \$235,000, an increase of 4% or \$10,000 compared to last year. The current median sold price is 4% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

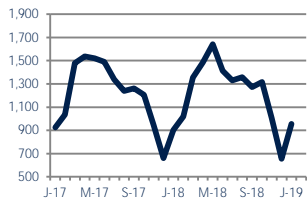


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



New Listings

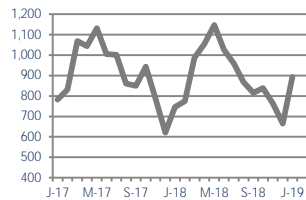
956



Up 6%
Vs. Year Ago

Current Contracts

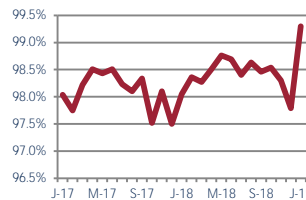
894



Up 20%
Vs. Year Ago

Sold Vs. List Price

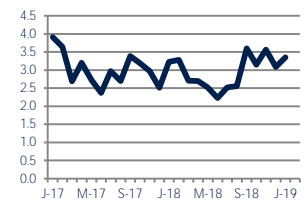
99.3%



Up 1.3%
Vs. Year Ago

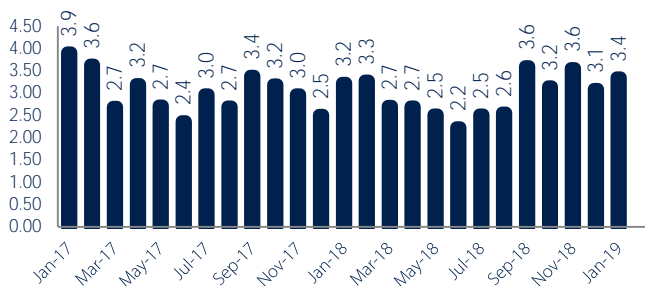
Months of Supply

3.4



Up 4%
Vs. Year Ago

Months Of Supply



Months of Supply

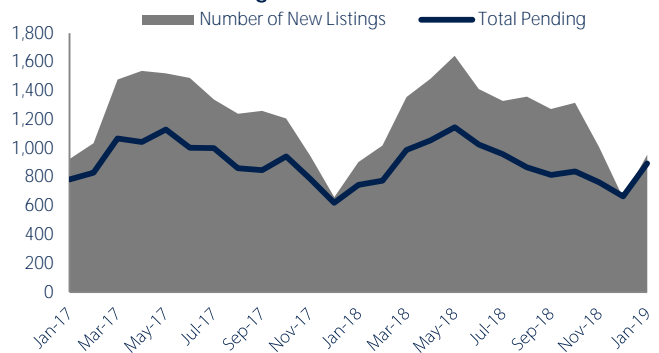
In January, there was 3.4 months of supply available in Baltimore County, compared to 3.2 in January 2018. That is an increase of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

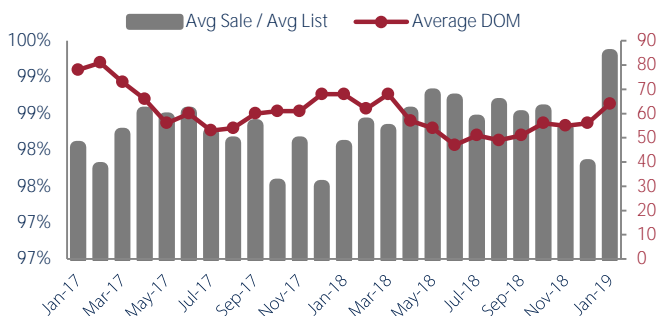
New Listings & Current Contracts

This month there were 956 homes newly listed for sale in Baltimore County compared to 904 in January 2018, an increase of 6%. There were 894 current contracts pending sale this January compared to 746 a year ago. The number of current contracts is 20% higher than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Baltimore County was 99.3% of the average list price, which is 1.3% higher than at this time last year.

Days On Market

This month, the average number of days on market was 64, lower than the average last year, which was 68, a decrease of 6%.



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