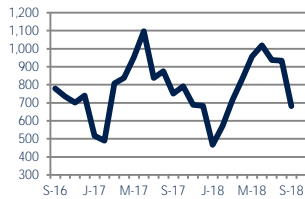
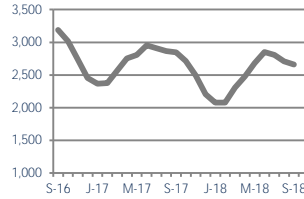


### Units Sold 682



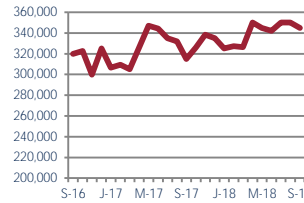
Down -9%  
Vs. Year Ago

### Active Inventory 2,659



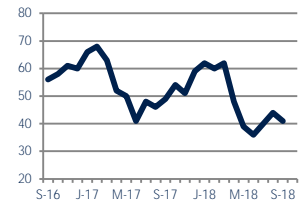
Down -7%  
Vs. Year Ago

### Median Sale Price \$345,000



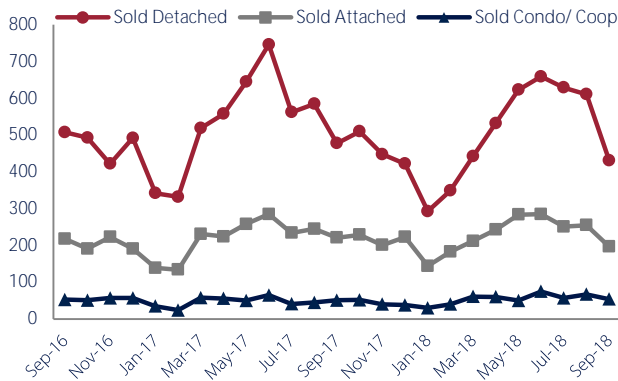
Up 10%  
Vs. Year Ago

### Days On Market 41



Down -16%  
Vs. Year Ago

### Units Sold\*



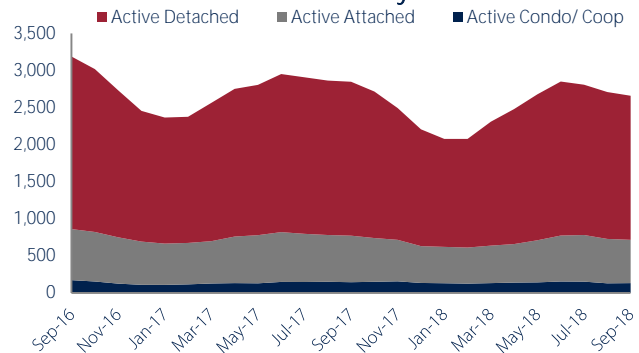
### Units Sold

There was a decrease in total units sold in September, with 682 sold this month in Anne Arundel County versus 933 last month, a decrease of 27%. This month's total units sold was lower than at this time last year, a decrease of 9% versus September 2017.

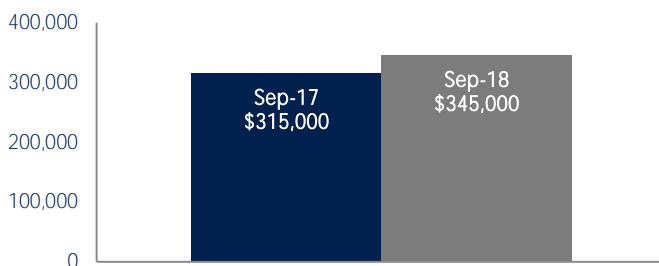
### Active Inventory

Versus last year, the total number of homes available this month is lower by 189 units or 7%. The total number of active inventory this September was 2,659 compared to 2,848 in September 2017. This month's total of 2,659 is lower than the previous month's total supply of available inventory of 2,709, a decrease of 2%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Anne Arundel County Homes was \$315,000. This September, the median sale price was \$345,000, an increase of 10% or \$30,000 compared to last year. The current median sold price is 1% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



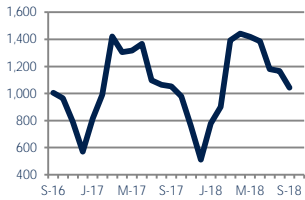
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

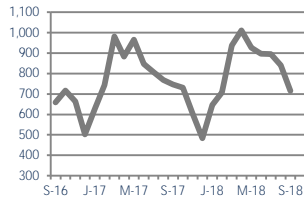
1,044



Down -1%  
Vs. Year Ago

### Current Contracts

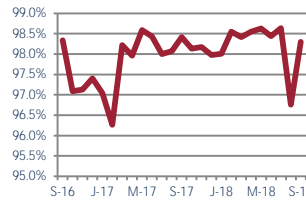
715



Down -4%  
Vs. Year Ago

### Sold Vs. List Price

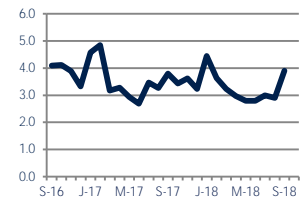
98.3%



No Change  
Vs. Year Ago

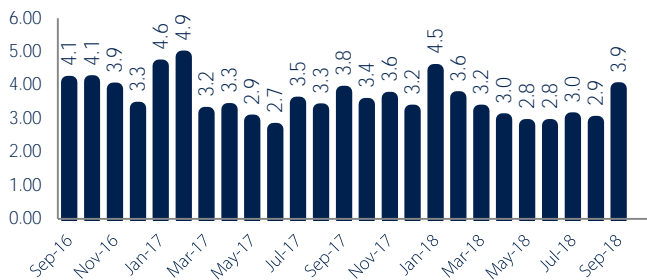
### Months of Supply

3.9



Up 3%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

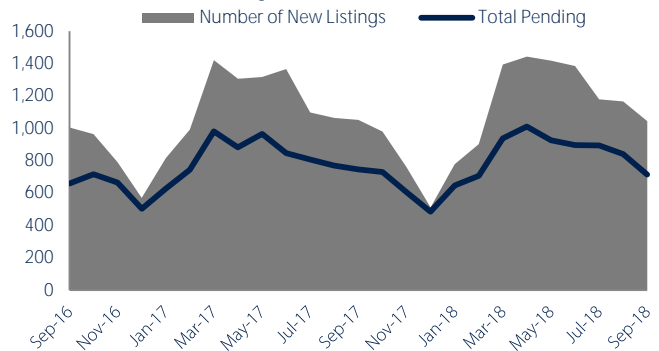
In September, there was 3.9 months of supply available in Anne Arundel County, compared to 3.8 in September 2017. That is an increase of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

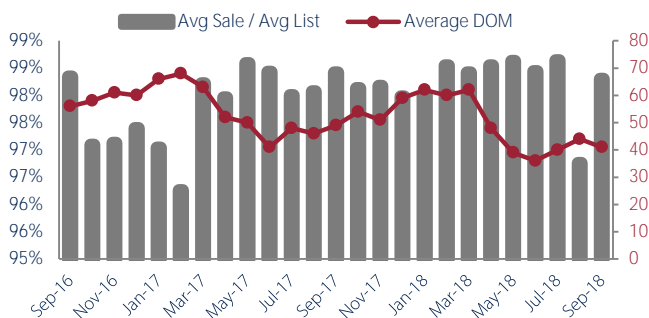
### New Listings & Current Contracts

This month there were 1,044 homes newly listed for sale in Anne Arundel County compared to 1,052 in September 2017, a decrease of 1%. There were 715 current contracts pending sale this September compared to 746 a year ago. The number of current contracts is 4% lower than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Anne Arundel County was 98.3% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 41, lower than the average last year, which was 49, a decrease of 16%.



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