



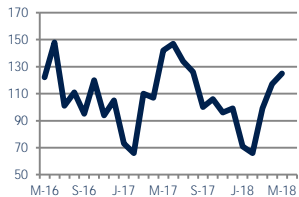
Focus On: Annapolis Housing Market

May 2018

Zip Code(s): 21401, 21403, 21402 and 21405

Units Sold

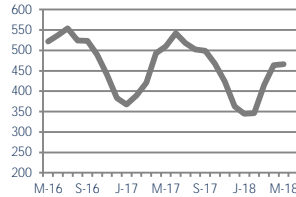
125



Down -12%
Vs. Year Ago

Active Inventory

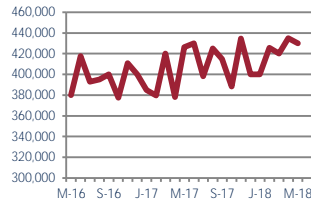
466



Down -9%
Vs. Year Ago

Median Sale Price

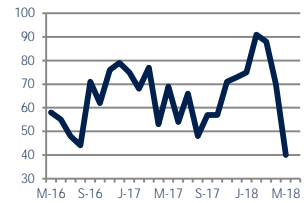
\$429,900



Up 1%
Vs. Year Ago

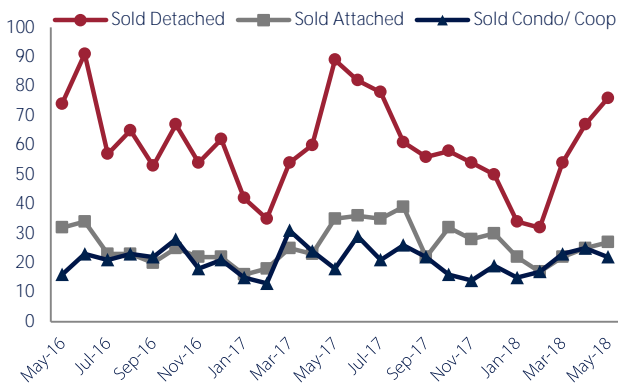
Days On Market

40



Down -42%
Vs. Year Ago

Units Sold*



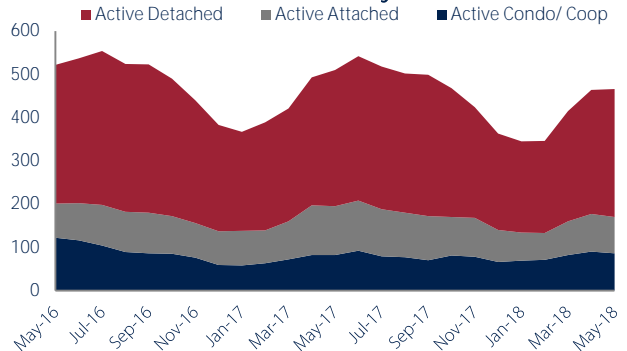
Units Sold

There was an increase in total units sold in May, with 125 sold this month in Annapolis versus 117 last month, an increase of 7%. This month's total units sold was lower than at this time last year, a decrease of 12% versus May 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 44 units or 9%. The total number of active inventory this May was 466 compared to 510 in May 2017. This month's supply remained stable as compared to last month.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Annapolis Homes was \$426,250. This May, the median sale price was \$429,900, an increase of 1% or \$3,650 compared to last year. The current median sold price is 1% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Annapolis are defined as properties listed in zip code/s 21401, 21403, 21402 and 21405.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



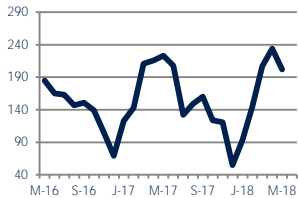
Focus On: Annapolis Housing Market

May 2018

Zip Code(s): 21401, 21403, 21402 and 21405

New Listings

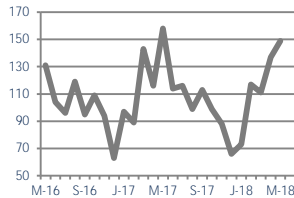
202



Down -9%
Vs. Year Ago

Current Contracts

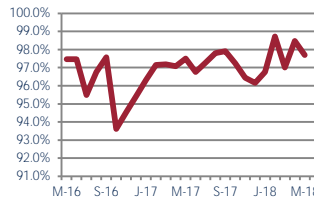
149



Down -6%
Vs. Year Ago

Sold Vs. List Price

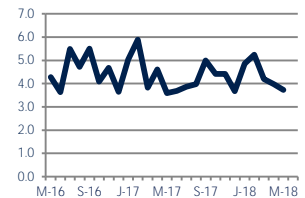
97.7%



No Change
Vs. Year Ago

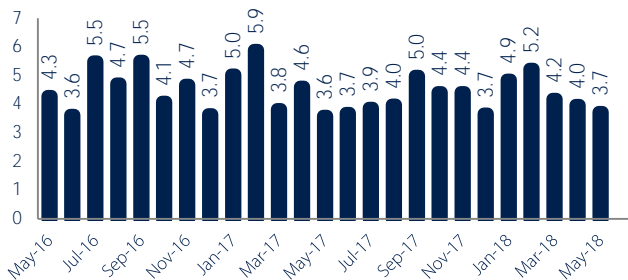
Months of Supply

3.7



Up 4%
Vs. Year Ago

Months Of Supply



Months of Supply

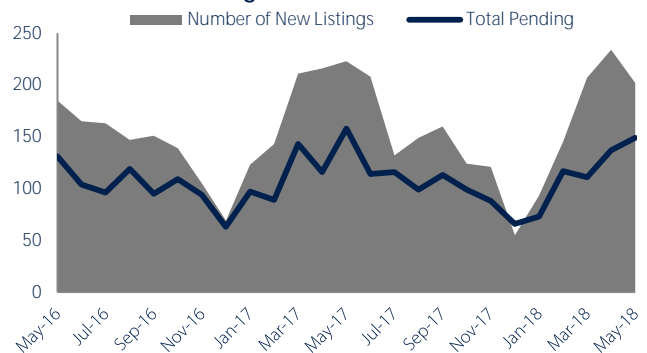
In May, there was 3.7 months of supply available in Annapolis, compared to 3.6 in May 2017. That is an increase of 4% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

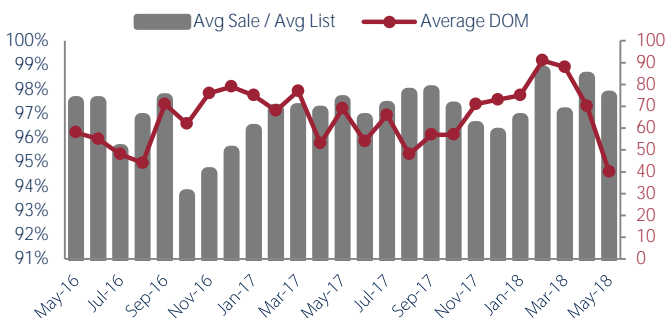
New Listings & Current Contracts

This month there were 202 homes newly listed for sale in Annapolis compared to 223 in May 2017, a decrease of 9%. There were 149 current contracts pending sale this May compared to 158 a year ago. The number of current contracts is 6% lower than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Annapolis was 97.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 69, a decrease of 42%.



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