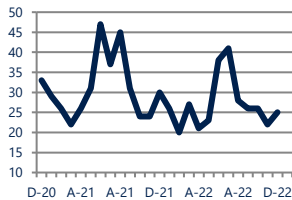




Zip Code(s): 19707,19807,19710 and 19736

Units Sold

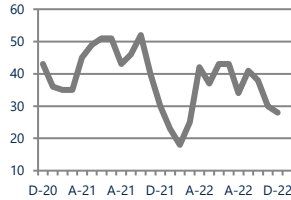
25



Down -17%
Vs. Year Ago

Active Inventory

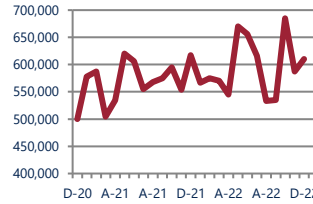
28



Down -7%
Vs. Year Ago

Median Sale Price

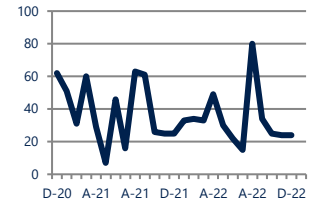
\$610,000



Down -1%
Vs. Year Ago

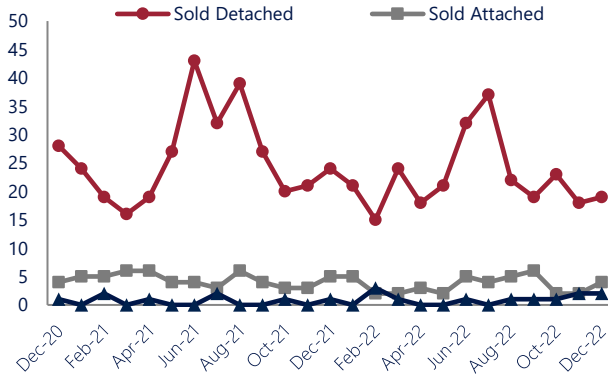
Days On Market

24



Down -4%
Vs. Year Ago

Units Sold*



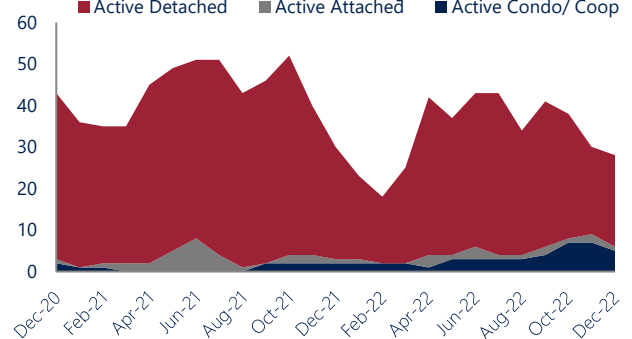
Units Sold

There was an increase in total units sold in December, with 25 sold this month in Hockessin, Greenville, and Centerville versus 22 last month, an increase of 14%. This month's total units sold was lower than at this time last year, a decrease of 17% versus December 2021.

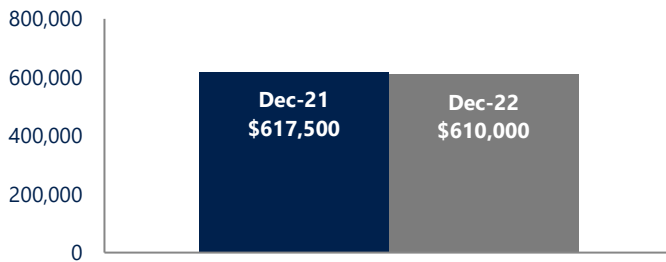
Active Inventory

Versus last year, the total number of homes available this month is lower by 2 units or 7%. The total number of active inventory this December was 28 compared to 30 in December 2021. This month's total of 28 is lower than the previous month's total supply of available inventory of 30, a decrease of 7%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Hockessin, Greenville, and Centerville Homes was \$617,500. This December, the median sale price was \$610,000, a decrease of 1% or \$7,500 compared to last year. The current median sold price is 4% higher than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hockessin, Greenville, and Centerville are defined as properties listed in zip code/s 19707,19807,19710 and 19736.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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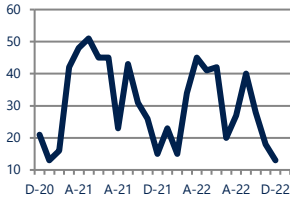




Zip Code(s): 19707,19807,19710 and 19736

New Listings

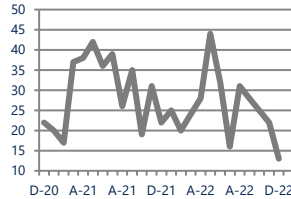
13



Down -13%
Vs. Year Ago

Current Contracts

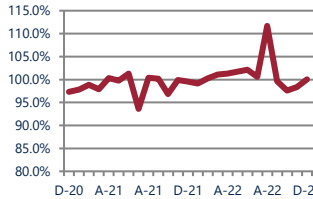
13



Down -41%
Vs. Year Ago

Sold Vs. List Price

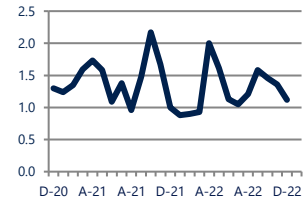
100.1%



No Change
Vs. Year Ago

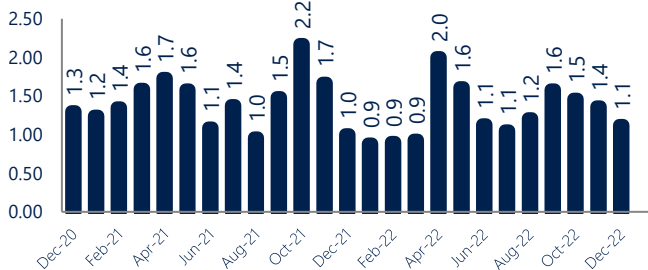
Months of Supply

1.1



Up 12%
Vs. Year Ago

Months Of Supply



Months of Supply

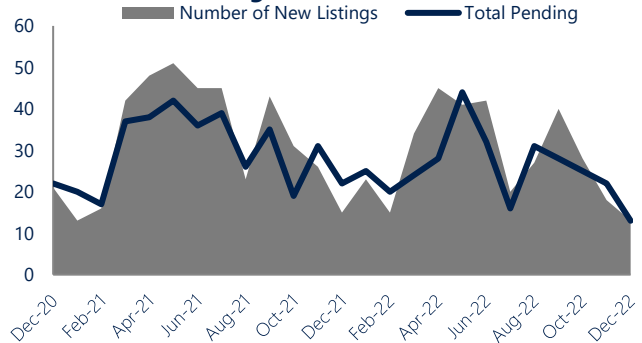
In December, there was 1.1 months of supply available in Hockessin, Greenville, and Centerville, compared to 1.0 in December 2021. That is an increase of 12% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

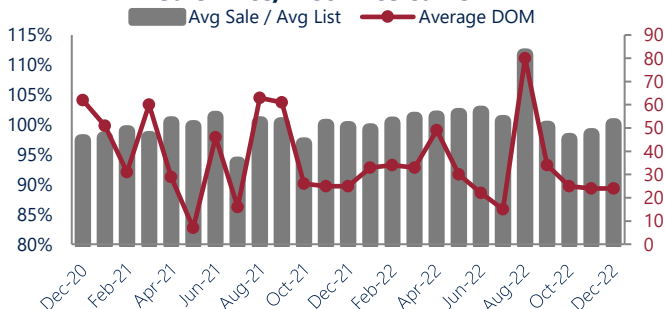
New Listings & Current Contracts

This month there were 13 homes newly listed for sale in Hockessin, Greenville, and Centerville compared to 15 in December 2021, a decrease of 13%. There were 13 current contracts pending sale this December compared to 22 a year ago. The number of current contracts is 41% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Hockessin, Greenville, and Centerville was 100.1% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 24, lower than the average last year, which was 25, a decrease of 4%.



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