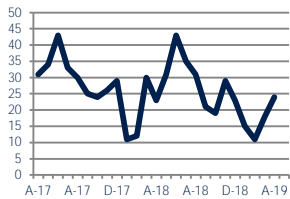


Zip Code(s): 19707,19807,19710 and 19736

### Units Sold

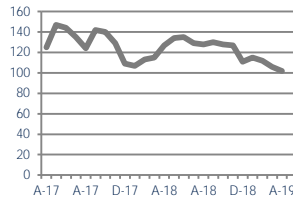
24



Up 4%  
Vs. Year Ago

### Active Inventory

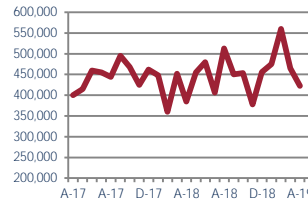
102



Down -20%  
Vs. Year Ago

### Median Sale Price

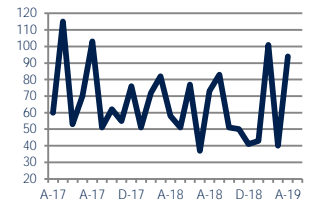
\$422,500



Up 10%  
Vs. Year Ago

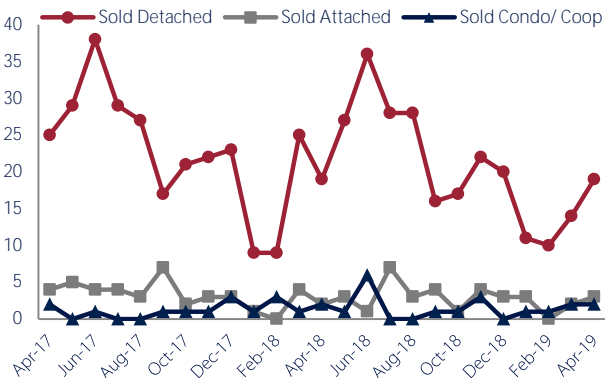
### Days On Market

94



Up  
Vs. Year Ago

### Units Sold\*



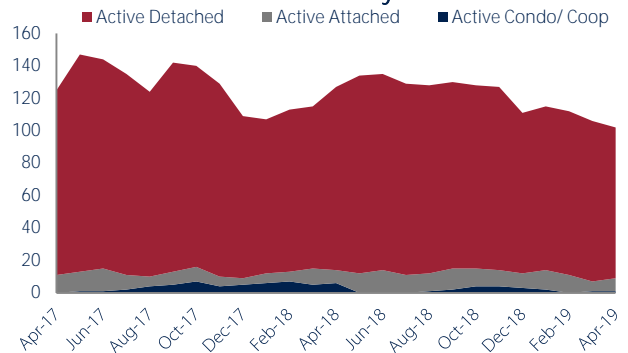
### Units Sold

There was an increase in total units sold in April, with 24 sold this month in Hockessin, Greenville, and Centerville versus 18 last month, an increase of 33%. This month's total units sold was higher than at this time last year, an increase of 4% versus April 2018.

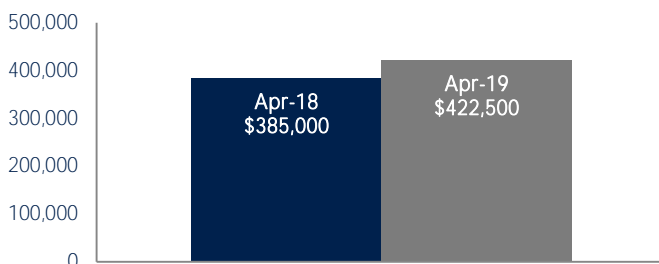
### Active Inventory

Versus last year, the total number of homes available this month is lower by 25 units or 20%. The total number of active inventory this April was 102 compared to 127 in April 2018. This month's total of 102 is lower than the previous month's total supply of available inventory of 106, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Hockessin, Greenville, and Centerville Homes was \$385,000. This April, the median sale price was \$422,500, an increase of 10% or \$37,500 compared to last year. The current median sold price is 9% lower than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Hockessin, Greenville, and Centerville are defined as properties listed in zip code/s 19707,19807,19710 and 19736.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



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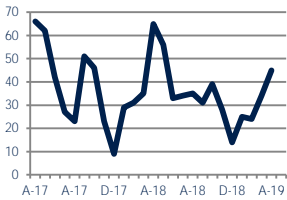




Zip Code(s): 19707,19807,19710 and 19736

### New Listings

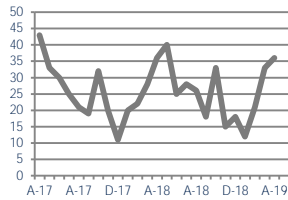
45



**Down -31%**  
Vs. Year Ago

### Current Contracts

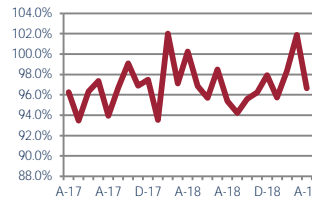
36



**No Change**  
Vs. Year Ago

### Sold Vs. List Price

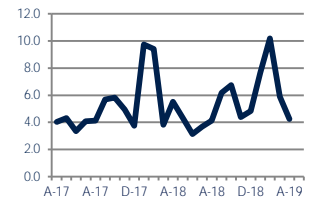
96.6%



**Down -3.6%**  
Vs. Year Ago

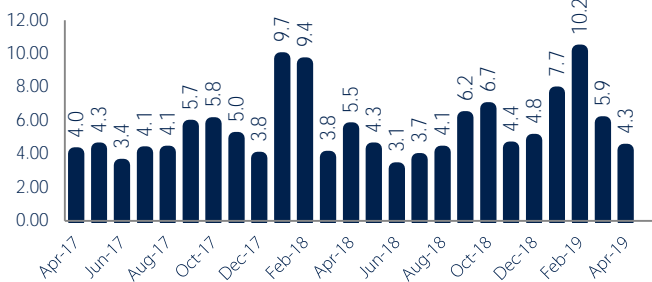
### Months of Supply

4.3



**Down -23%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

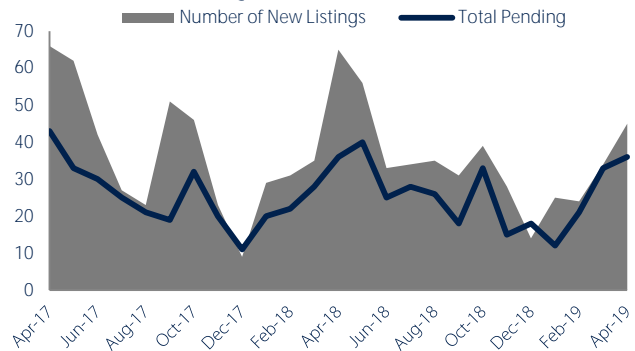
In April, there was 4.3 months of supply available in Hockessin, Greenville, and Centerville, compared to 5.5 in April 2018. That is a decrease of 23% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

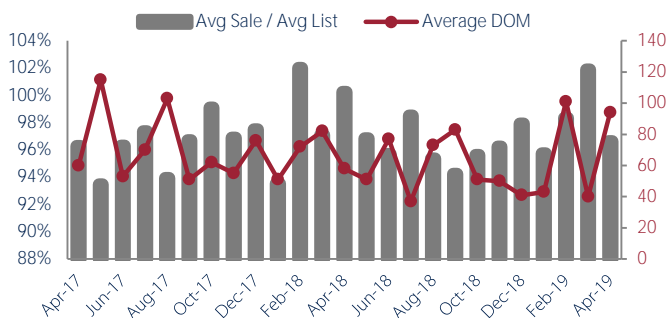
### New Listings & Current Contracts

This month there were 45 homes newly listed for sale in Hockessin, Greenville, and Centerville compared to 65 in April 2018, a decrease of 31%. There were 36 current contracts pending sale this April, consistent with the volume a year ago. The number of current contracts is 9% higher than last month.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Hockessin, Greenville, and Centerville was 96.6% of the average list price, which is 3.6% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 94, higher than the average last year, which was 58. This increase was impacted by the limited number of sales.

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