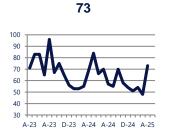
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: DOVER HOUSING MARKET

50

APRIL 2025

Zip Code(s): 19904, 19936, 19901, 19961 and 19902



Units Sold

172 250 200 150

Active Inventory



Median Sale Price



Days On Market

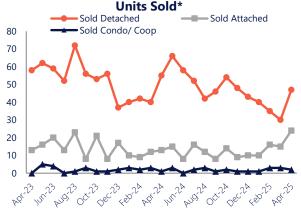
Up 6% Vs. Year Ago

Up 15% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Up 10% Vs. Year Ago

Up 46% Vs. Year Ago

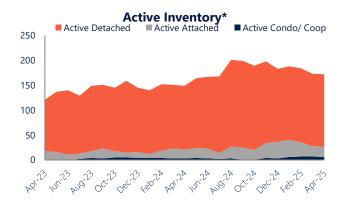


Units Sold

There was an increase in total units sold in April, with 73 sold this month in Dover. This month's total units sold was higher than at this time last year.



Versus last year, the total number of homes available this month is higher by 23 units or 15%. The total number of active inventory this April was 172 compared to 149 in April 2024. This month's total of 172 is lower than the previous month's total supply of available inventory of 173, a decrease of 1%.





Median Sale Price

Last April, the median sale price for Dover Homes was \$295,000. This April, the median sale price was \$324,000, an increase of 10% or \$29,000 compared to last year. The current median sold price is 5% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Dover are defined as properties listed in zip code/s 19904, 19936, 19901, 19961 and 19902.





*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

THE LONG & FOSTER

MARKET MINUTE™

FOCUS ON: DOVER HOUSING MARKET

APRII 2025

Zip Code(s): 19904, 19936, 19901, 19961 and 19902



101

120

100

90

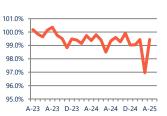
80

70

60

100 90 80 70 60 50 40 A-23 A-23 D-23 A-24 A-24 D-24 A-25

Sold Vs. List Price 99.4%



Months of Supply

2.4



Up 13% Vs. Year Ago

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Up 11% Vs. Year Ago

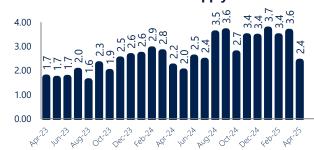
Current Contracts

84

No Change Vs. Year Ago

Up 9% Vs. Year Ago





Months of Supply

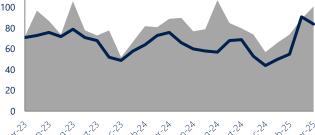
In April, there was 2.4 months of supply available in Dover, compared to 2.2 in April 2024. That is an increase of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

This month there were 101 homes newly listed for sale in Dover compared to 89 in April 2024, an increase of 13%. There were 84 current contracts pending sale this April compared to 76 a year ago. The number of current contracts is 11% higher than last April.

New Listings & Current Contracts ■ Number of New Listings Total Pending



Sale Price / List Price & DOM Avg Sale / Avg List ——— Average DOM 101% 100% 99% 98% 97% 96% 95%

Sale Price to List Price Ratio

In April, the average sale price in Dover was 99.4% of the 30 average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 51, higher than the average last year, which was 35, an increase of 46%.

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120