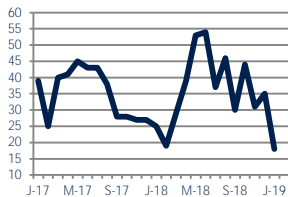


Zip Code(s): 20005 and 20036

### Units Sold

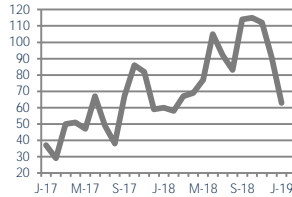
18



**Down**  
Vs. Year Ago

### Active Inventory

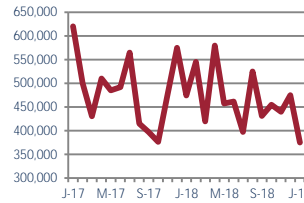
63



**Up 5%**  
Vs. Year Ago

### Median Sale Price

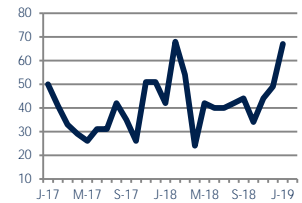
\$375,000



**Down -21%**  
Vs. Year Ago

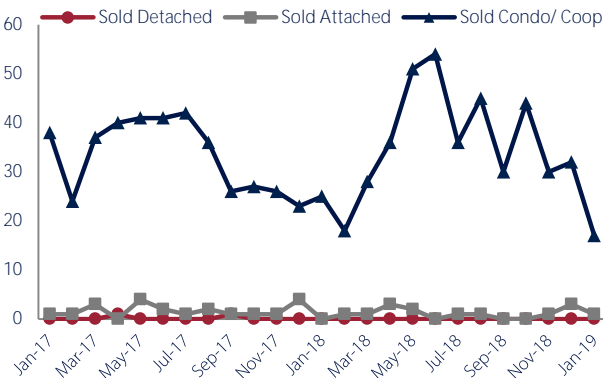
### Days On Market

67



**Up**  
Vs. Year Ago

### Units Sold\*



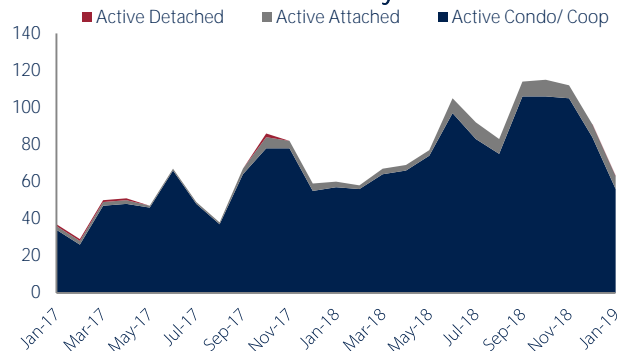
### Units Sold

With relatively few transactions, there was a decrease in total units sold in January, with 18 sold this month in Logan Circle and Dupont. This month's total units sold was lower than at this time last year, a decrease from January 2018.

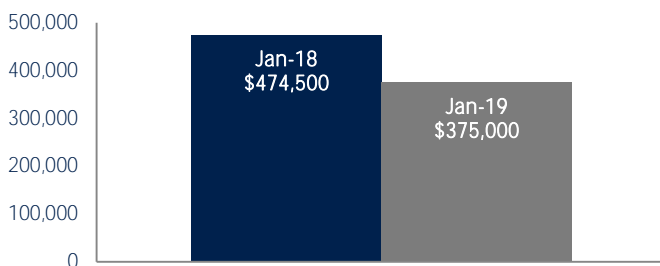
### Active Inventory

Versus last year, the total number of homes available this month is higher by 3 units or 5%. The total number of active inventory this January was 63 compared to 60 in January 2018. This month's total of 63 is lower than the previous month's total supply of available inventory of 91, a decrease of 31%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last January, the median sale price for Logan Circle and Dupont Homes was \$474,500. This January, the median sale price was \$375,000, a decrease of 21% or \$99,500 compared to last year. The current median sold price is 21% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Logan Circle and Dupont are defined as properties in zip codes 20005 and 20036.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S  
INTERNATIONAL REAL ESTATE



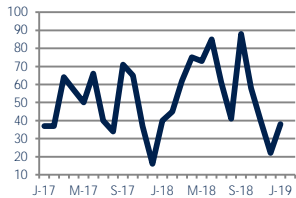
## Focus On: Logan Circle and Dupont Housing Market

January 2019

Zip Code(s): 20005 and 20036

### New Listings

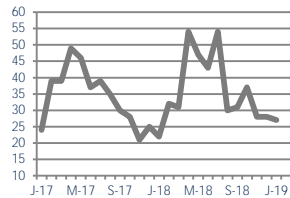
38



Down -5%  
Vs. Year Ago

### Current Contracts

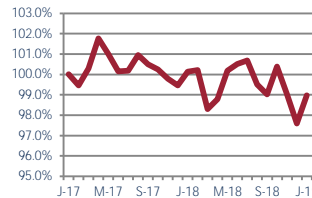
27



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

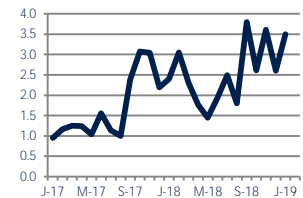
99.0%



Down -1.2%  
Vs. Year Ago

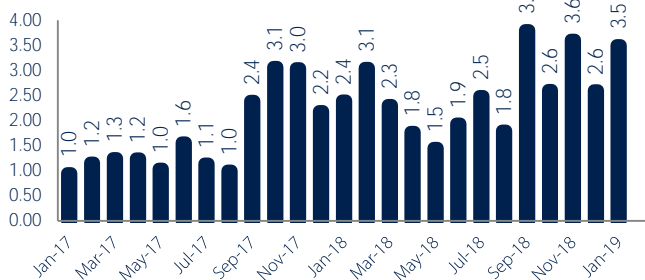
### Months of Supply

3.5



Up 46%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

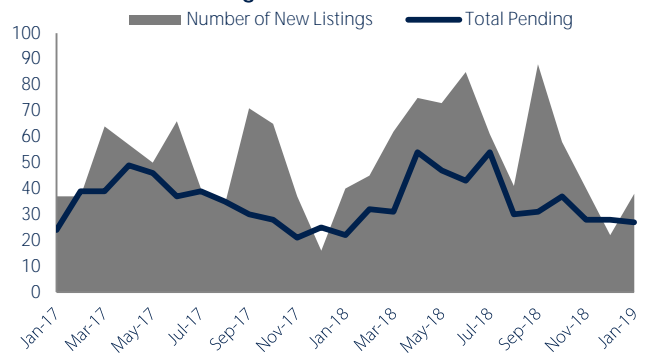
In January, there was 3.5 months of supply available in Logan Circle and Dupont, compared to 2.4 in January 2018. That is an increase of 46% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

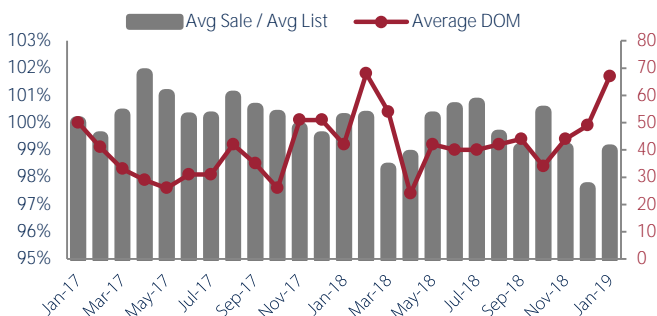
### New Listings & Current Contracts

This month there were 38 homes newly listed for sale in Logan Circle and Dupont compared to 40 in January 2018, a decrease of 5%. There were 27 current contracts pending sale this January compared to 22 a year ago. The number of current contracts is 23% higher than last January.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In January, the average sale price in Logan Circle and Dupont was 99.0% of the average list price, which is 1.2% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 67, higher than the average last year, which was 42. This increase was impacted by the limited number of sales.



Logan Circle and Dupont are defined as properties in zip codes 20005 and 20036.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.

