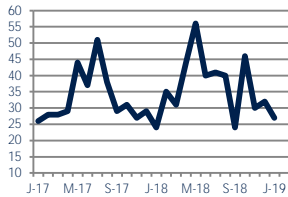


Zip Code(s): 20010

Units Sold

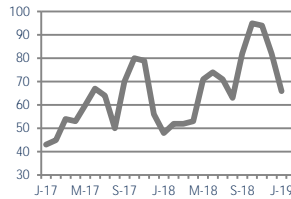
27



Up 13%
Vs. Year Ago

Active Inventory

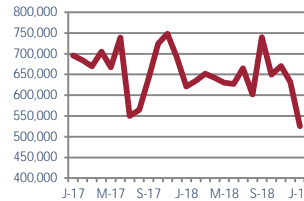
66



Up 38%
Vs. Year Ago

Median Sale Price

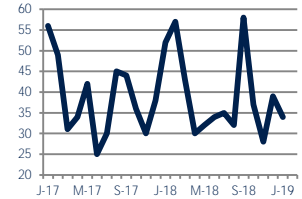
\$525,000



Down -15%
Vs. Year Ago

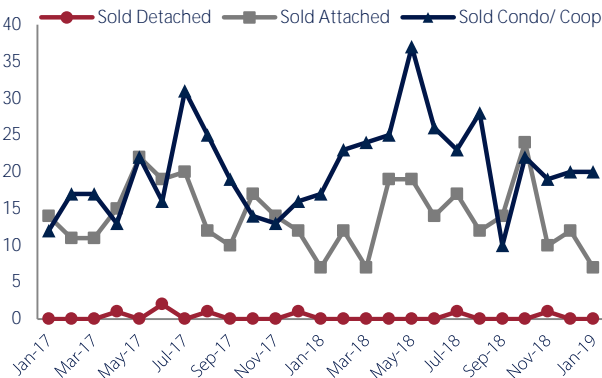
Days On Market

34



Down -35%
Vs. Year Ago

Units Sold*



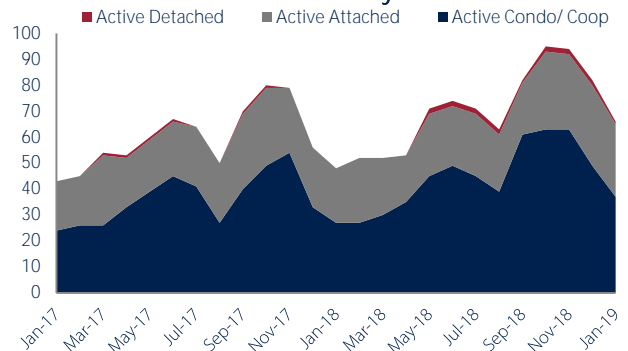
Units Sold

There was a decrease in total units sold in January, with 27 sold this month in Columbia Heights and Mt. Pleasant versus 32 last month, a decrease of 16%. This month's total units sold was higher than at this time last year, an increase of 13% versus January 2018.

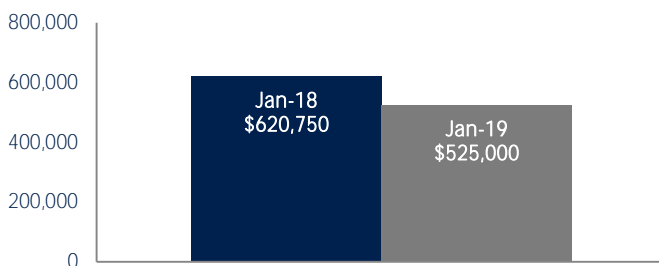
Active Inventory

Versus last year, the total number of homes available this month is higher by 18 units or 38%. The total number of active inventory this January was 66 compared to 48 in January 2018. This month's total of 66 is lower than the previous month's total supply of available inventory of 82, a decrease of 20%.

Active Inventory*



Median Sale Price



Median Sale Price

Last January, the median sale price for Columbia Heights and Mt. Pleasant Homes was \$620,750. This January, the median sale price was \$525,000, a decrease of 15% or \$95,750 compared to last year. The current median sold price is 17% lower than in December.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia Heights and Mt. Pleasant are defined as properties in zip code 20010.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.



CHRISTIE'S
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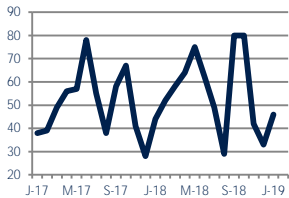




Zip Code(s): 20010

New Listings

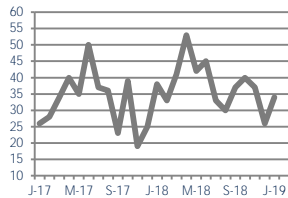
46



Up 5%
Vs. Year Ago

Current Contracts

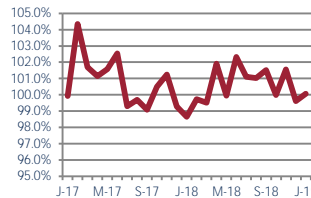
34



Down -11%
Vs. Year Ago

Sold Vs. List Price

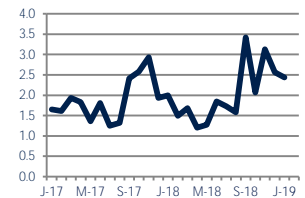
100.1%



Up 1.4%
Vs. Year Ago

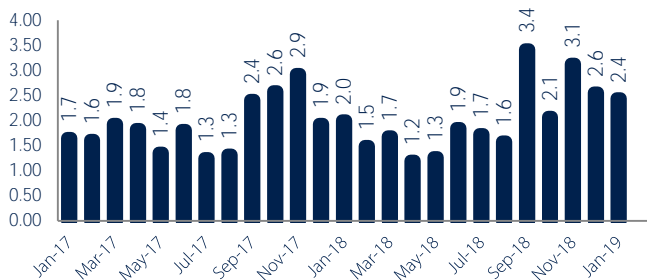
Months of Supply

2.4



Up 22%
Vs. Year Ago

Months Of Supply



Months of Supply

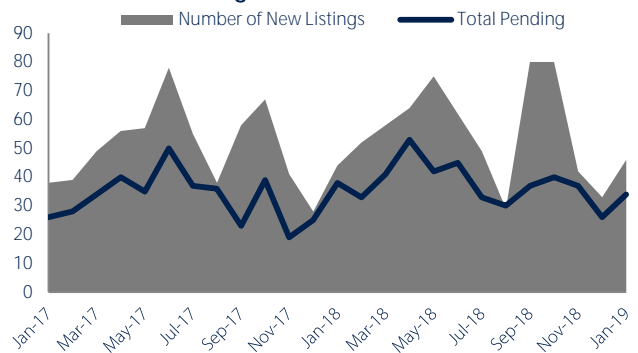
In January, there was 2.4 months of supply available in Columbia Heights and Mt. Pleasant, compared to 2.0 in January 2018. That is an increase of 22% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

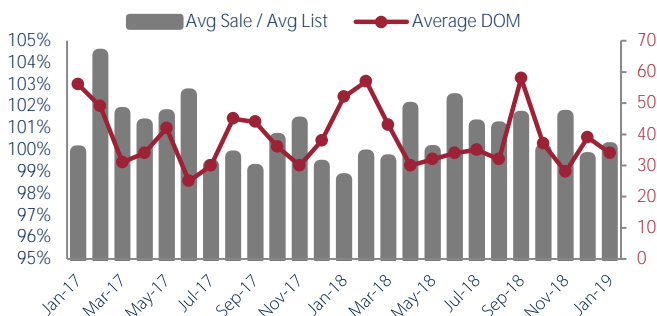
New Listings & Current Contracts

This month there were 46 homes newly listed for sale in Columbia Heights and Mt. Pleasant compared to 44 in January 2018, an increase of 5%. There were 34 current contracts pending sale this January compared to 38 a year ago. The number of current contracts is 11% lower than last January.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In January, the average sale price in Columbia Heights and Mt. Pleasant was 100.1% of the average list price, which is 1.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 52, a decrease of 35%.



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