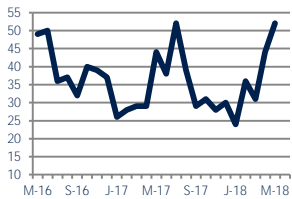


Zip Code(s): 20010

Units Sold

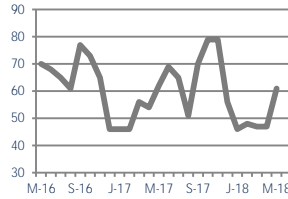
52



Up 18%
Vs. Year Ago

Active Inventory

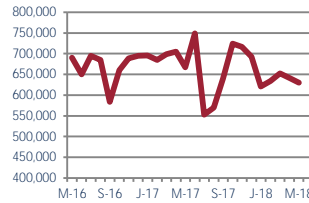
61



Down -2%
Vs. Year Ago

Median Sale Price

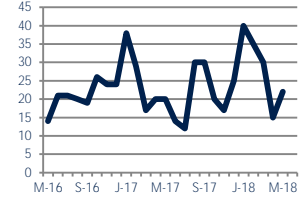
\$630,000



Down -6%
Vs. Year Ago

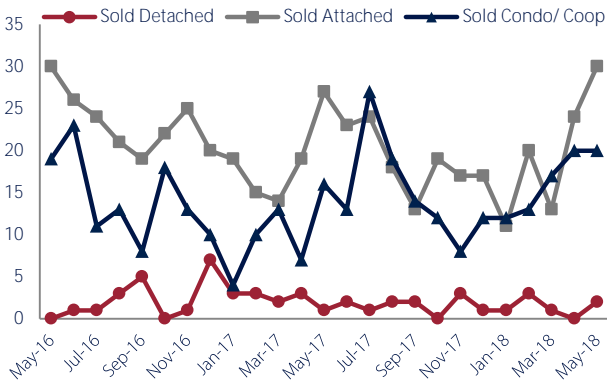
Days On Market

22



Up 10%
Vs. Year Ago

Units Sold*



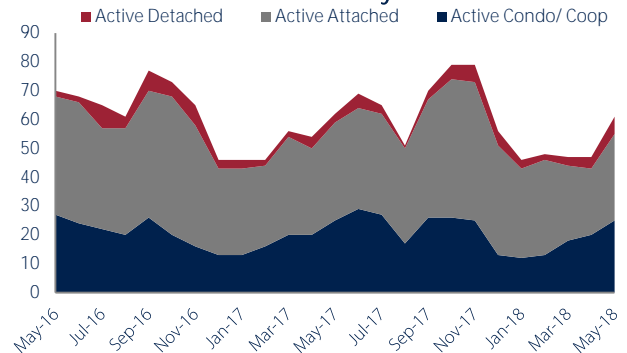
Units Sold

There was an increase in total units sold in May, with 52 sold this month in Columbia Heights and Mt. Pleasant versus 44 last month, an increase of 18%. This month's total units sold was higher than at this time last year, an increase of 18% versus May 2017.

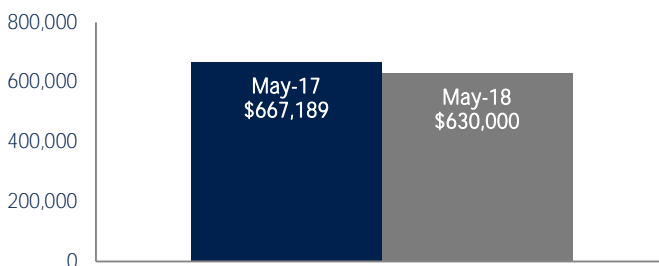
Active Inventory

Versus last year, the total number of homes available this month is lower by 1 units or 2%. The total number of active inventory this May was 61 compared to 62 in May 2017. This month's total of 61 is higher than the previous month's total supply of available inventory of 47, an increase of 30%.

Active Inventory*



Median Sale Price



Median Sale Price

Last May, the median sale price for Columbia Heights and Mt. Pleasant Homes was \$667,189. This May, the median sale price was \$630,000, a decrease of 6% or \$37,189 compared to last year. The current median sold price is 2% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Columbia Heights and Mt. Pleasant are defined as properties in zip code 20010.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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CHRISTIE'S
INTERNATIONAL REAL ESTATE

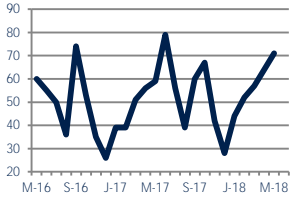




Zip Code(s): 20010

New Listings

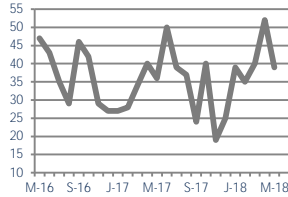
71



Up 20%
Vs. Year Ago

Current Contracts

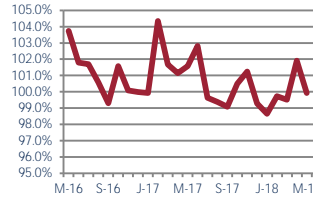
39



Up 8%
Vs. Year Ago

Sold Vs. List Price

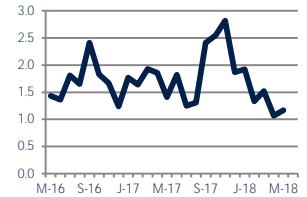
99.9%



Down -1.6%
Vs. Year Ago

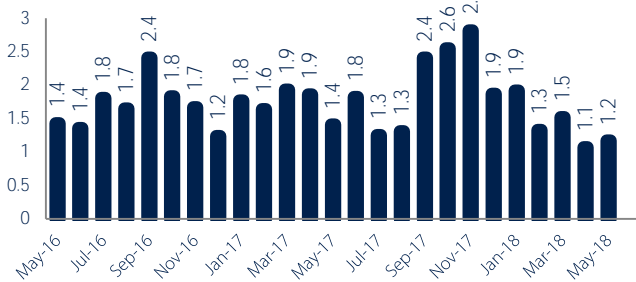
Months of Supply

1.2



Down -17%
Vs. Year Ago

Months Of Supply



Months of Supply

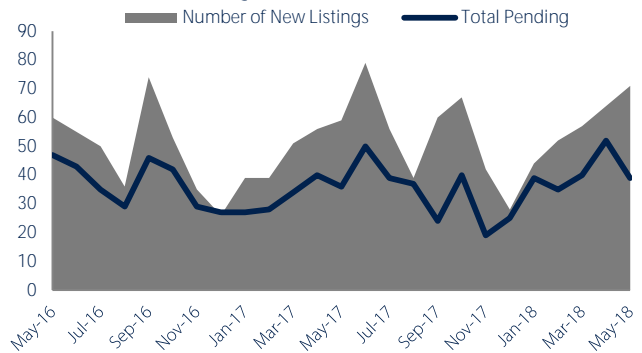
In May, there was 1.2 months of supply available in Columbia Heights and Mt. Pleasant, compared to 1.4 in May 2017. That is a decrease of 17% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

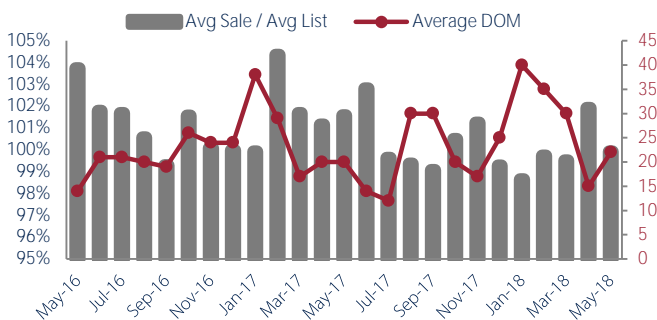
New Listings & Current Contracts

This month there were 71 homes newly listed for sale in Columbia Heights and Mt. Pleasant compared to 59 in May 2017, an increase of 20%. There were 39 current contracts pending sale this May compared to 36 a year ago. The number of current contracts is 8% higher than last May.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In May, the average sale price in Columbia Heights and Mt. Pleasant was 99.9% of the average list price, which is 1.7% lower than at this time last year.

Days On Market

This month, the average number of days on market was 22, higher than the average last year, which was 20, an increase of 10%.



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