THE LONG & FOSTER MARKET MINUTE™

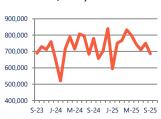
FOCUS ON: ARLINGTON COUNTY HOUSING MARKET SEPTEMBER 2025



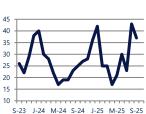
Active Inventory 489



Median Sale Price \$686,388



Days On Market 37

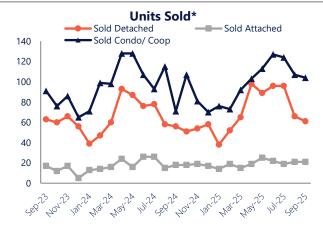


Up 28% Vs. Year Ago

Up 46% Vs. Year Ago

Down -12% Vs. Year Ago

Up 48% Vs. Year Ago

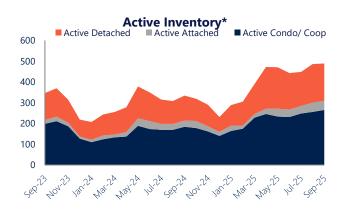


Units Sold

There was a decrease in total units sold in September, with 186 sold this month in Arlington County versus 194 last month, a decrease of 4%. This month's total units sold was higher than at this time last year, an increase of 28% versus September 2024.



Versus last year, the total number of homes available this month is higher by 155 units or 46%. The total number of active inventory this September was 489 compared to 334 in September 2024. This month's total of 489 is higher than the previous month's total supply of available inventory of 486, an increase of 1%.





Median Sale Price

Last September, the median sale price for Arlington County Homes was \$780,000. This September, the median sale price was \$686,388, a decrease of 12% or \$93,612 compared to last year. The current median sold price is 8% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates



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Up 20% Vs. Year Ago

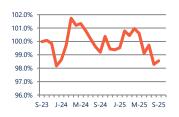
Current Contracts

300 250 200 150 50 S-23 J-24 M- S-24 J-25 M- S-25 24 25

Up 7% Vs. Year Ago

Sold Vs. List Price

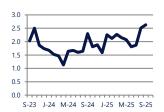
98.6%



Down -0.7% Vs. Year Ago

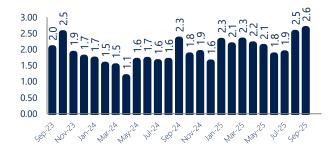
Months of Supply

2.6



Up 14% Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

This month there were 262 homes newly listed for sale in Arlington County compared to 218 in September 2024, an increase of 20%. There were 190 current contracts pending sale this September compared to 178 a year ago. The number of current contracts is 7% higher than last September.

Months of Supply

In September, there was 2.6 months of supply available in Arlington County, compared to 2.3 in September 2024. That is an increase of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.





Sale Price to List Price Ratio

In September, the average sale price in Arlington County was 98.6% of the average list price, which is 0.6% lower than at this time last year.

Days On Market

This month, the average number of days on market was 37, higher than the average last year, which was 25, an increase of 48%.



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