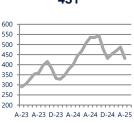
THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: HARFORD COUNTY HOUSING MARKET

APRIL 2025



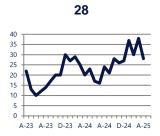
Active Inventory 431



\$400,000 550,000 500,000 450,000 400 000 350,000 300,000 250,000

A-23 A-23 D-23 A-24 A-24 D-24 A-25

Median Sale Price



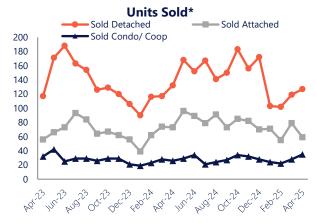
Days On Market

Down -4% Vs. Year Ago

Up 8% Vs. Year Ago

Up 4% Vs. Year Ago

Up 40% Vs. Year Ago



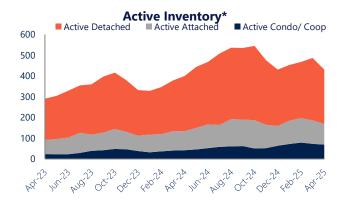
Units Sold

200,000

There was a decrease in total units sold in April, with 221 sold this month in Harford County versus 226 last month, a decrease of 2%. This month's total units sold was lower than at this time last year, a decrease of 4% versus April 2024.



Versus last year, the total number of homes available this month is higher by 31 units or 8%. The total number of active inventory this April was 431 compared to 400 in April 2024. This month's total of 431 is lower than the previous month's total supply of available inventory of 487, a decrease of 11%.





Median Sale Price

Last April, the median sale price for Harford County Homes was \$385,000. This April, the median sale price was \$400,000, an increase of 4% or \$15,000 compared to last year. The current median sold price is 4% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates



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MARKET MINUTE

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New Listings

283

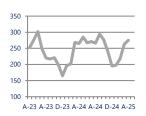


Down -15% Vs. Year Ago

0.50

Current Contracts

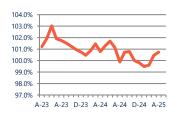
275



Up 4% Vs. Year Ago

Sold Vs. List Price

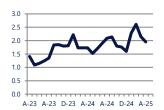
100.7%



No Change Vs. Year Ago

Months of Supply

2.0



Up 13% Vs. Year Ago

Total Pending

Months Of Supply



690'S

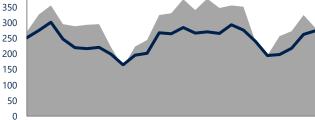
New Listings & Current Contracts

This month there were 283 homes newly listed for sale in Harford County compared to 331 in April 2024, a decrease of 15%. There were 275 current contracts pending sale this April compared to 265 a year ago. The number of current contracts is 4% higher than last April.

Months of Supply

In April, there was 2.0 months of supply available in Harford County, compared to 1.7 in April 2024. That is an increase of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.



New Listings & Current Contracts

■ Number of New Listings

Sale Price / List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in Harford County was 100.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 28, higher than the average last year, which was 20, an increase of 40%.

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400



