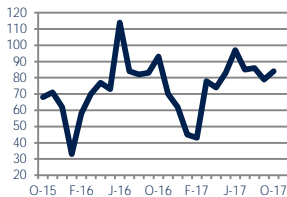




Units Sold

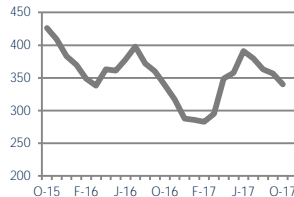
84



Down -10%
Vs. Year Ago

Active Inventory

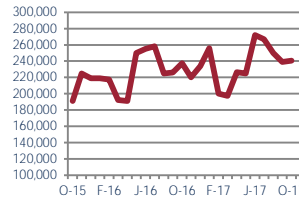
340



No Change
Vs. Year Ago

Median Sale Price

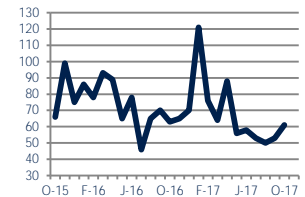
\$240,500



Up 1%
Vs. Year Ago

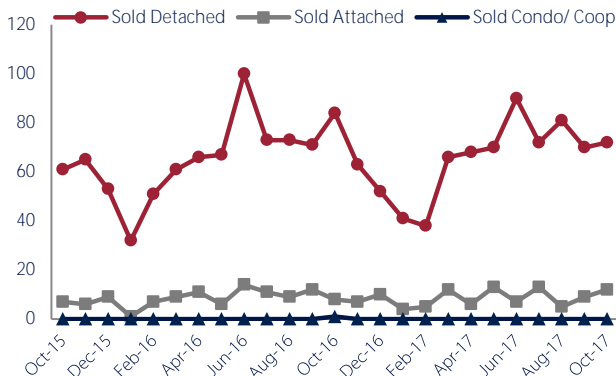
Days On Market

61



Down -3%
Vs. Year Ago

Units Sold*



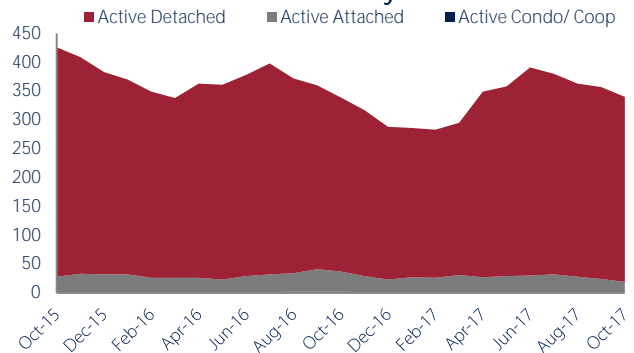
Units Sold

There was an increase in total units sold in October, with 84 sold this month in Jefferson County versus 79 last month, an increase of 6%. This month's total units sold was lower than at this time last year, a decrease of 10% versus October 2016.

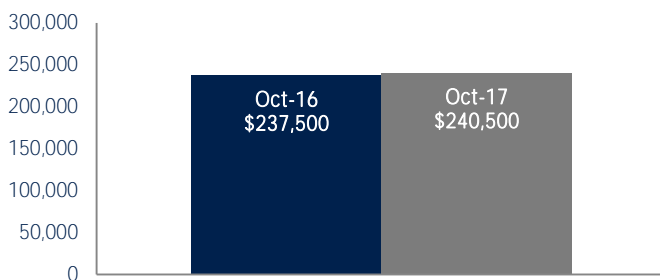
Active Inventory

The total number of homes available this month is 340 units, which is similar compared to a year ago. This month's total of 340 is lower than the previous month's total supply of available inventory of 357, a decrease of 5%.

Active Inventory*



Median Sale Price



Median Sale Price

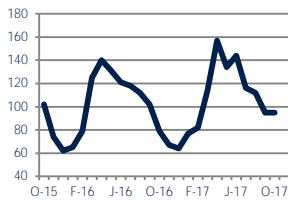
Last October, the median sale price for Jefferson County Homes was \$237,500. This October, the median sale price was \$240,500, an increase of 1% or \$3,000 compared to last year. The current median sold price is 1% higher than in September.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



New Listings

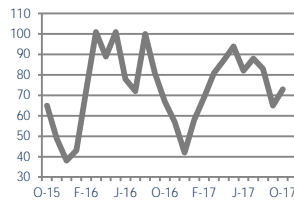
95



Up 20%
Vs. Year Ago

Current Contracts

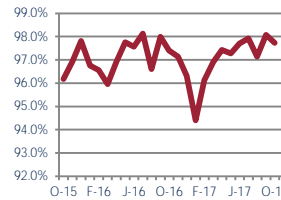
73



Up 9%
Vs. Year Ago

Sold Vs. List Price

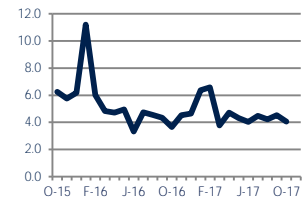
97.7%



No Change
Vs. Year Ago

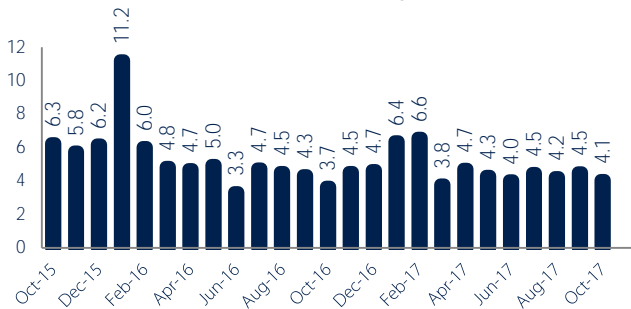
Months of Supply

4.1



Up 11%
Vs. Year Ago

Months Of Supply



Months of Supply

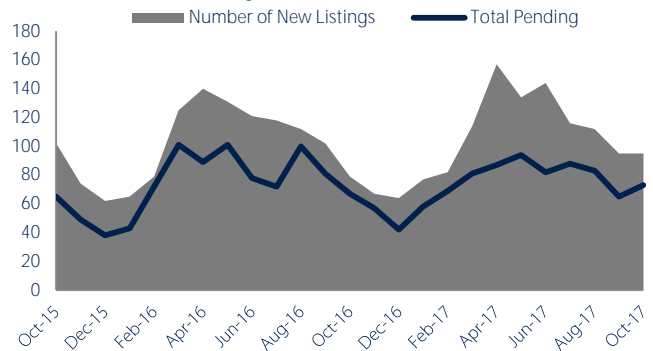
In October, there was 4.0 months of supply available in Jefferson County, compared to 3.6 in October 2016. That is an increase of 11% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

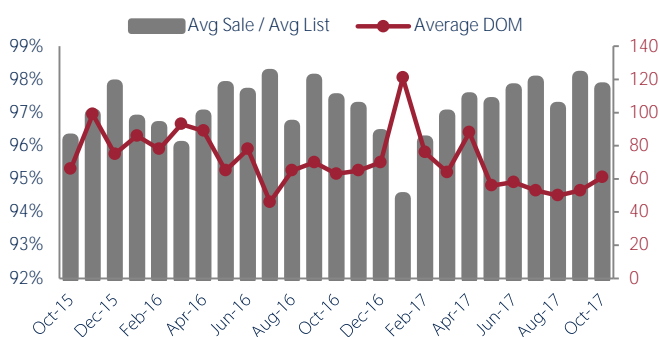
New Listings & Current Contracts

This month there were 95 homes newly listed for sale in Jefferson County compared to 79 in October 2016, an increase of 20%. There were 73 current contracts pending sale this October compared to 67 a year ago. The number of current contracts is 9% higher than last October.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In October, the average sale price in Jefferson County was 97.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 61, lower than the average last year, which was 63, a decrease of 3%.