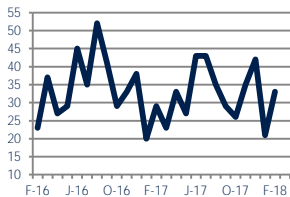




Zip Code(s): 25428 and 25413

Units Sold

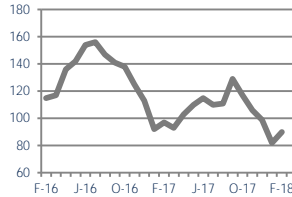
33



Up
Vs. Year Ago

Active Inventory

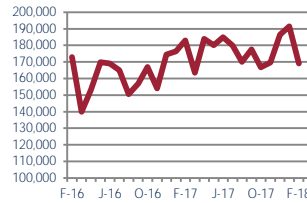
90



Down -7%
Vs. Year Ago

Median Sale Price

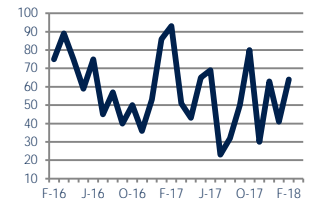
\$169,000



Down -8%
Vs. Year Ago

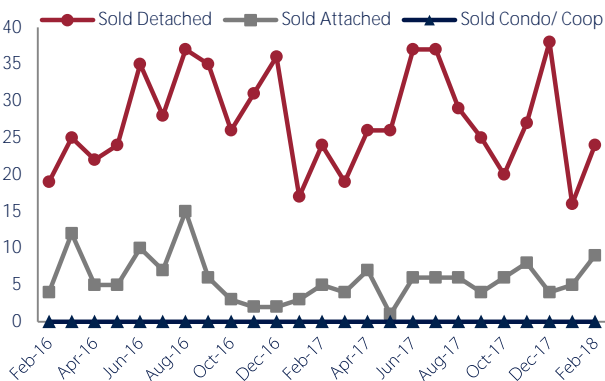
Days On Market

64



Down -31%
Vs. Year Ago

Units Sold*



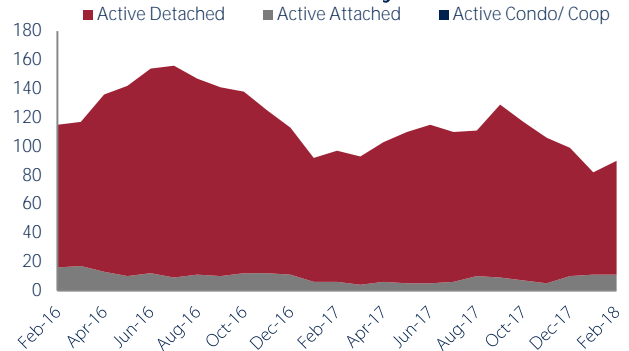
Units Sold

With relatively few transactions, there was an increase in total units sold in February, with 33 sold this month in Inwood and Bunker Hill. This month's total units sold was higher than at this time last year, an increase from February 2017.

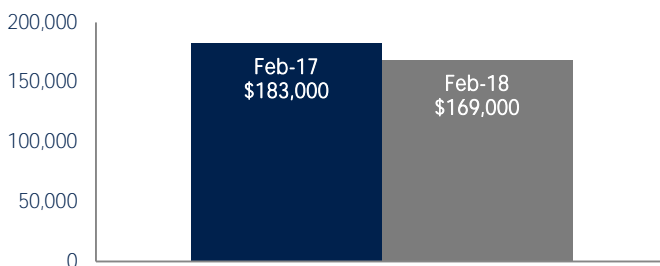
Active Inventory

Versus last year, the total number of homes available this month is lower by 7 units or 7%. The total number of active inventory this February was 90 compared to 97 in February 2017. This month's total of 90 is higher than the previous month's total supply of available inventory of 82, an increase of 10%.

Active Inventory*



Median Sale Price



Median Sale Price

Last February, the median sale price for Inwood and Bunker Hill Homes was \$183,000. This February, the median sale price was \$169,000, a decrease of 8% or \$14,000 compared to last year. The current median sold price is 12% lower than in January.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Inwood and Bunker Hill are defined as properties listed in zip code/s 25428 and 25413.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



CHRISTIE'S
INTERNATIONAL REAL ESTATE





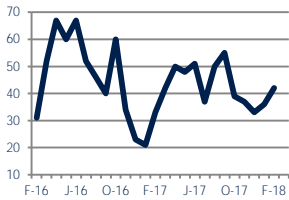
Focus On: Inwood and Bunker Hill Housing Market

February 2018

Zip Code(s): 25428 and 25413

New Listings

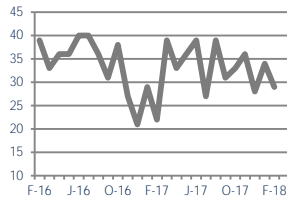
42



Up 27%
Vs. Year Ago

Current Contracts

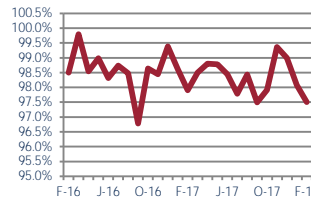
29



Up 32%
Vs. Year Ago

Sold Vs. List Price

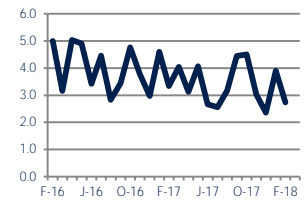
97.5%



No Change
Vs. Year Ago

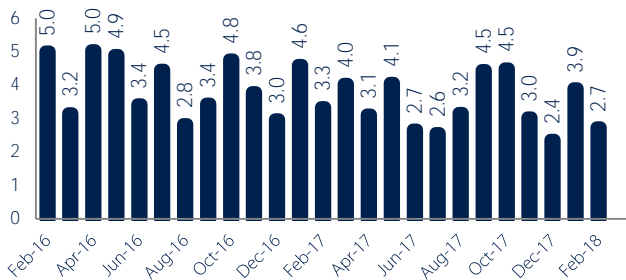
Months of Supply

2.7



Down -18%
Vs. Year Ago

Months Of Supply



Months of Supply

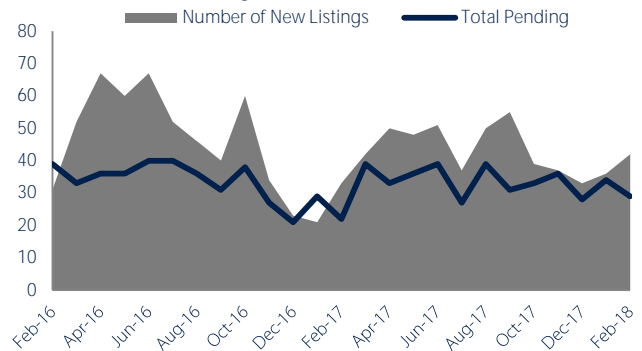
In February, there was 2.7 months of supply available in Inwood and Bunker Hill, compared to 3.3 in February 2017. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

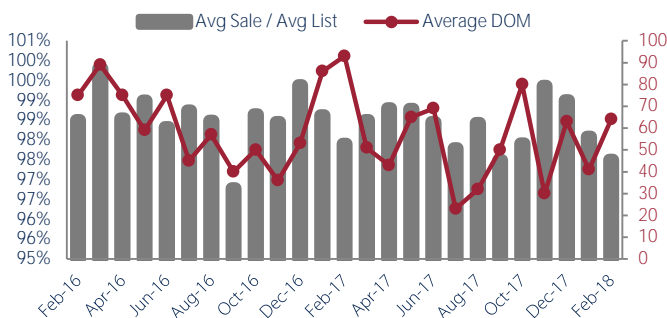
New Listings & Current Contracts

This month there were 42 homes newly listed for sale in Inwood and Bunker Hill compared to 33 in February 2017, an increase of 27%. There were 29 current contracts pending sale this February compared to 22 a year ago. The number of current contracts is 32% higher than last February.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In February, the average sale price in Inwood and Bunker Hill was 97.5% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 64, lower than the average last year, which was 93, a decrease of 31%.



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