



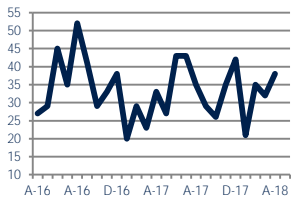
## Focus On: Inwood and Bunker Hill Housing Market

April 2018

Zip Code(s): 25428 and 25413

### Units Sold

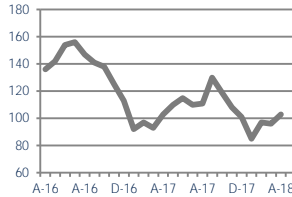
38



Up 15%  
Vs. Year Ago

### Active Inventory

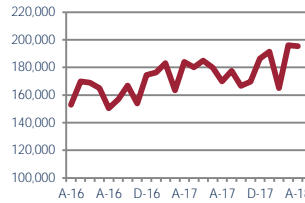
103



No Change  
Vs. Year Ago

### Median Sale Price

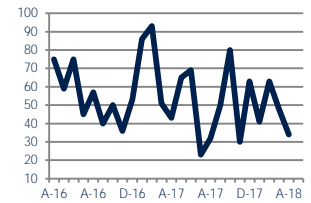
\$195,500



Up 6%  
Vs. Year Ago

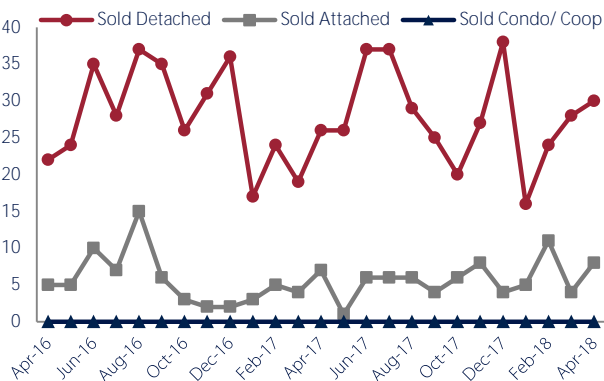
### Days On Market

34



Down -21%  
Vs. Year Ago

### Units Sold\*



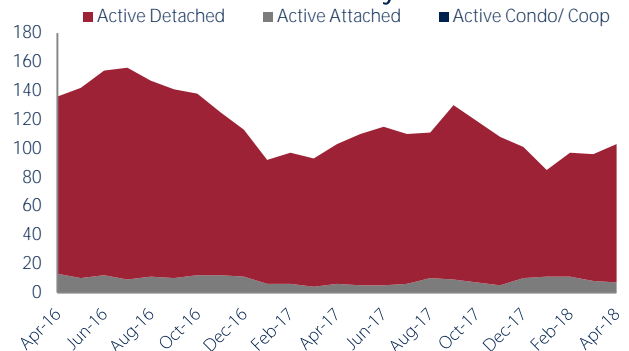
### Units Sold

There was an increase in total units sold in April, with 38 sold this month in Inwood and Bunker Hill versus 32 last month, an increase of 19%. This month's total units sold was higher than at this time last year, an increase of 15% versus April 2017.

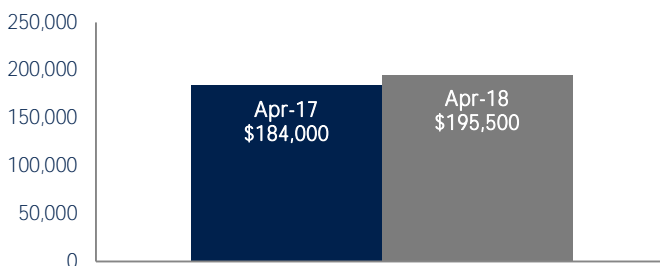
### Active Inventory

The total number of homes available this month is 103 units, which is similar compared to a year ago. This month's total of 103 is higher than the previous month's total supply of available inventory of 96, an increase of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Inwood and Bunker Hill Homes was \$184,000. This April, the median sale price was \$195,500, an increase of 6% or \$11,500 compared to last year. The current median sold price is approximately the same as the median price in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Inwood and Bunker Hill are defined as properties listed in zip code/s 25428 and 25413.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



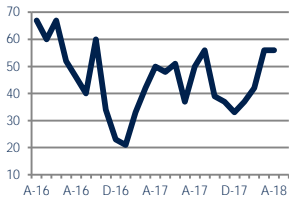
## Focus On: Inwood and Bunker Hill Housing Market

April 2018

Zip Code(s): 25428 and 25413

### New Listings

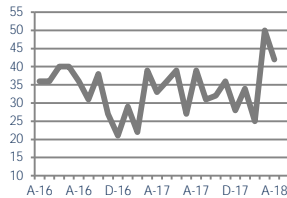
56



Up 12%  
Vs. Year Ago

### Current Contracts

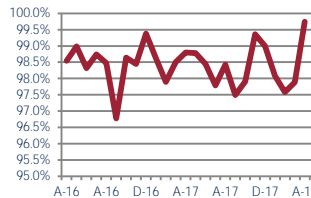
42



Up 27%  
Vs. Year Ago

### Sold Vs. List Price

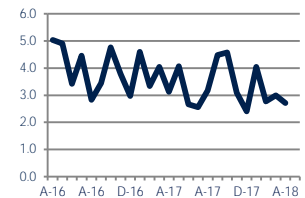
99.7%



Up 1%  
Vs. Year Ago

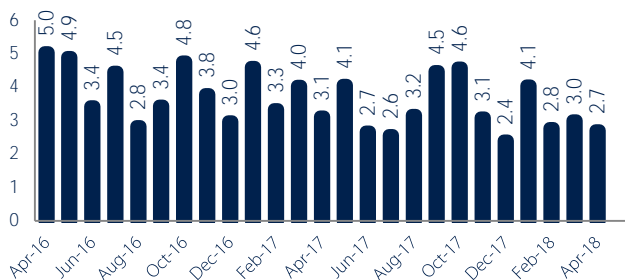
### Months of Supply

2.7



Down -13%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

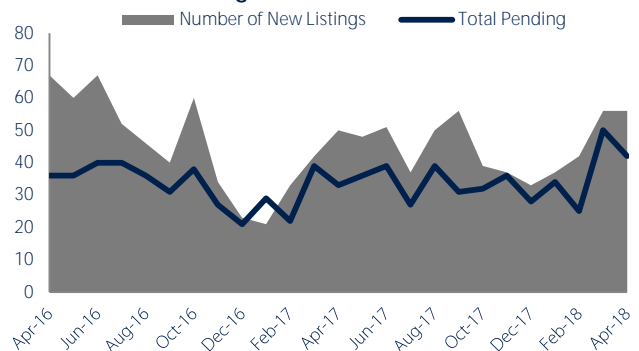
In April, there was 2.7 months of supply available in Inwood and Bunker Hill, compared to 3.1 in April 2017. That is a decrease of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

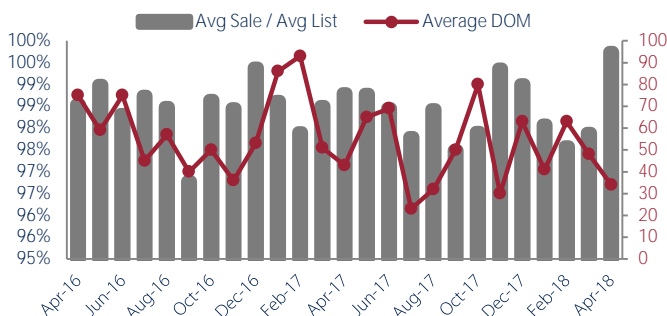
### New Listings & Current Contracts

This month there were 56 homes newly listed for sale in Inwood and Bunker Hill compared to 50 in April 2017, an increase of 12%. There were 42 current contracts pending sale this April compared to 33 a year ago. The number of current contracts is 27% higher than last April.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Inwood and Bunker Hill was 99.7% of the average list price, which is 0.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 43, a decrease of 21%.



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