

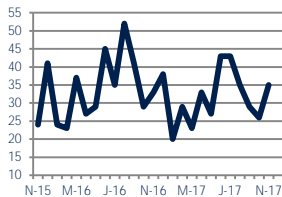
Focus On: Inwood and Bunker Hill Housing Market

November 2017

Zip Code(s): 25428 and 25413

Units Sold

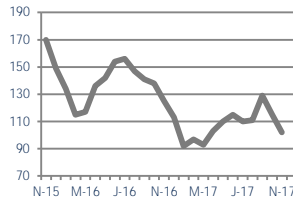
35



Up 6%
Vs. Year Ago

Active Inventory

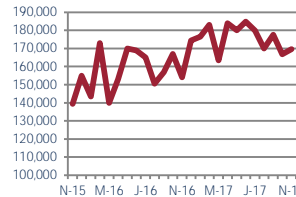
102



Down -18%
Vs. Year Ago

Median Sale Price

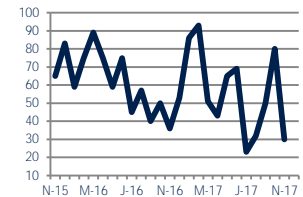
\$169,600



Up 10%
Vs. Year Ago

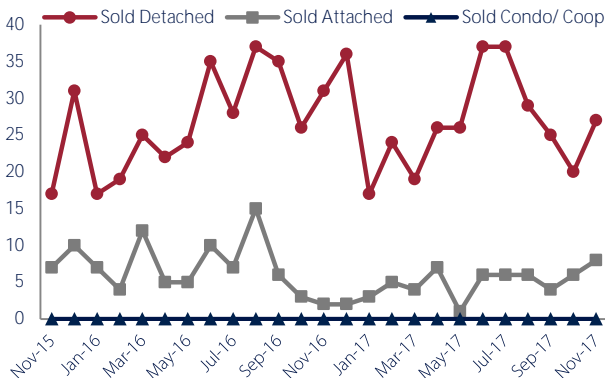
Days On Market

30



Down -17%
Vs. Year Ago

Units Sold*



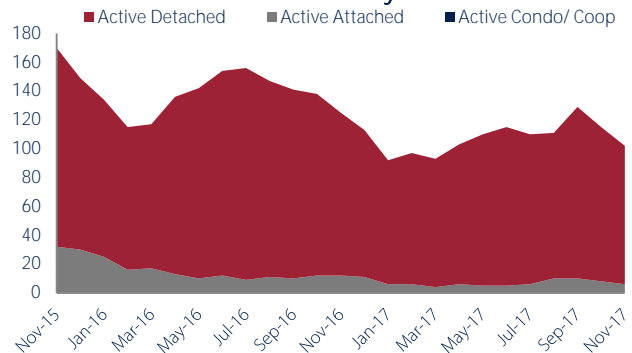
Units Sold

There was an increase in total units sold in November, with 35 sold this month in Inwood and Bunker Hill versus 26 last month, an increase of 35%. This month's total units sold was higher than at this time last year, an increase of 6% versus November 2016.

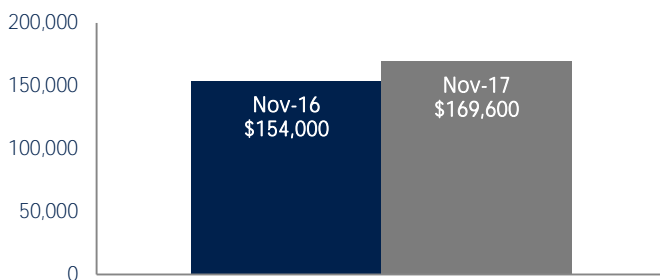
Active Inventory

Versus last year, the total number of homes available this month is lower by 23 units or 18%. The total number of active inventory this November was 102 compared to 125 in November 2016. This month's total of 102 is lower than the previous month's total supply of available inventory of 115, a decrease of 11%.

Active Inventory*



Median Sale Price



Median Sale Price

Last November, the median sale price for Inwood and Bunker Hill Homes was \$154,000. This November, the median sale price was \$169,600, an increase of 10% or \$15,600 compared to last year. The current median sold price is 2% higher than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

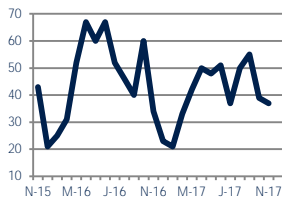
Focus On: Inwood and Bunker Hill Housing Market

November 2017

Zip Code(s): 25428 and 25413

New Listings

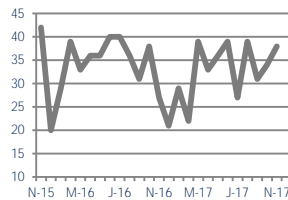
37



Up 9%
Vs. Year Ago

Current Contracts

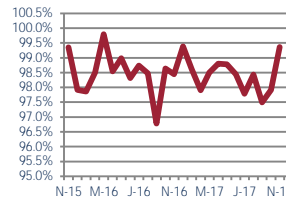
38



Up 41%
Vs. Year Ago

Sold Vs. List Price

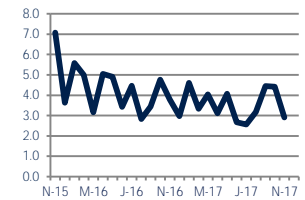
99.4%



Up 0.9%
Vs. Year Ago

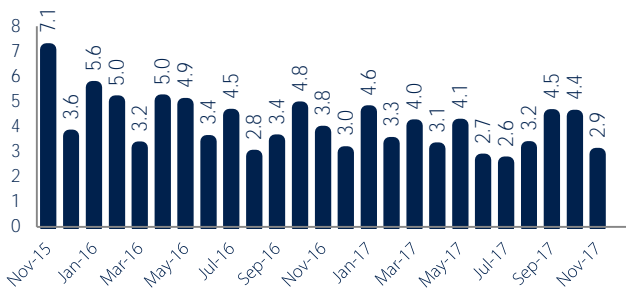
Months of Supply

2.9



Down -23%
Vs. Year Ago

Months Of Supply



Months of Supply

In November, there was 2.9 months of supply available in Inwood and Bunker Hill, compared to 3.8 in November 2016. That is a decrease of 23% versus a year ago.

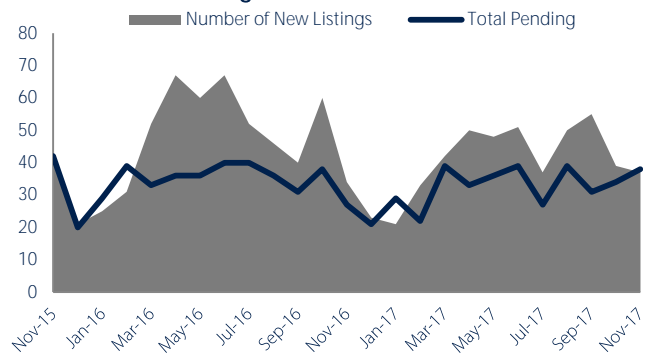
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts

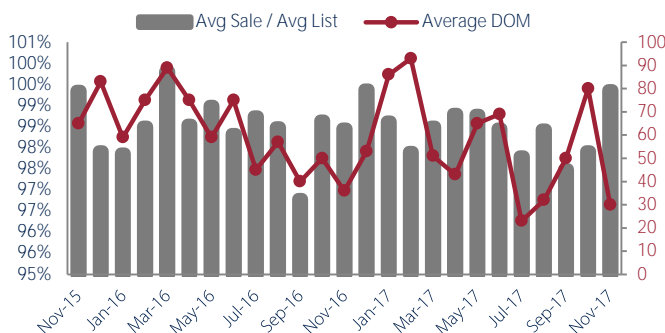
This month there were 37 homes newly listed for sale in Inwood and Bunker Hill compared to 34 in November 2016, an increase of 9%.

There were 38 current contracts pending sale this November compared to 27 a year ago. The number of current contracts is 41% higher than last November.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In November, the average sale price in Inwood and Bunker Hill was 99.4% of the average list price, which is 0.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 30, lower than the average last year, which was 36, a decrease of 17%.