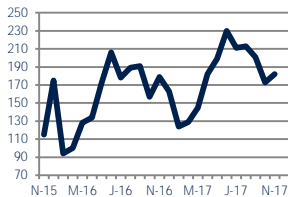




Units Sold

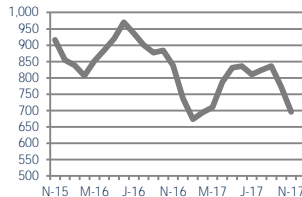
182



Up 2%  
Vs. Year Ago

Active Inventory

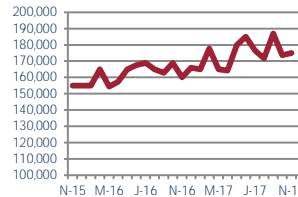
696



Down -17%  
Vs. Year Ago

Median Sale Price

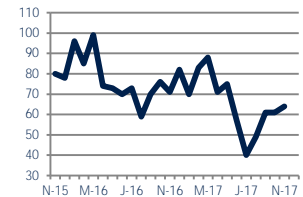
\$175,000



Up 9%  
Vs. Year Ago

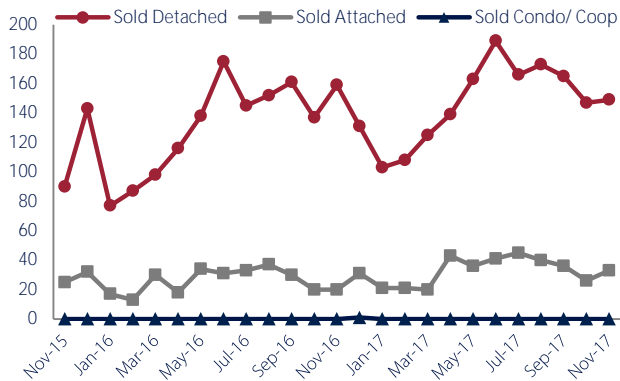
Days On Market

64



Down -10%  
Vs. Year Ago

Units Sold\*



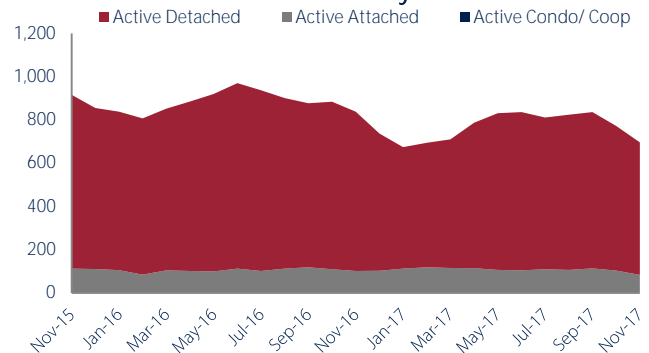
Units Sold

There was an increase in total units sold in November, with 182 sold this month in Berkeley County versus 173 last month, an increase of 5%. This month's total units sold was higher than at this time last year, an increase of 2% versus November 2016.

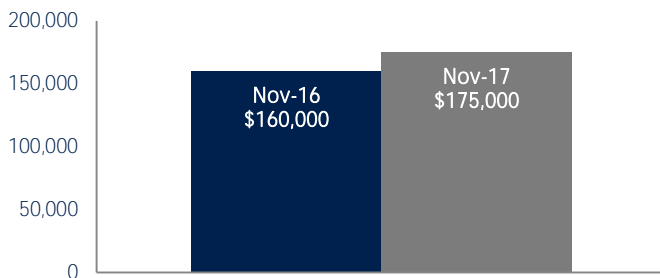
Active Inventory

Versus last year, the total number of homes available this month is lower by 142 units or 17%. The total number of active inventory this November was 696 compared to 838 in November 2016. This month's total of 696 is lower than the previous month's total supply of available inventory of 772, a decrease of 10%.

Active Inventory\*



Median Sale Price



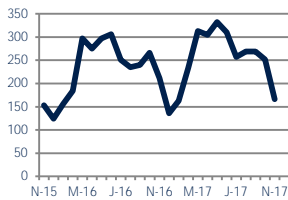
Median Sale Price

Last November, the median sale price for Berkeley County Homes was \$160,000. This November, the median sale price was \$175,000, an increase of 9% or \$15,000 compared to last year. The current median sold price is 1% higher than in October.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

**New Listings**

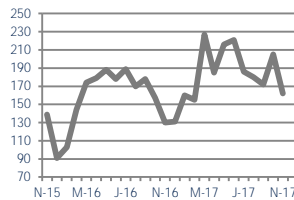
166



Down -22%  
Vs. Year Ago

**Current Contracts**

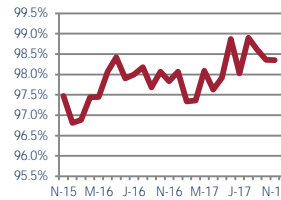
162



Up 25%  
Vs. Year Ago

**Sold Vs. List Price**

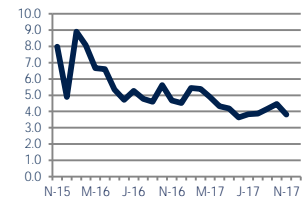
98.4%



Up 0.5%  
Vs. Year Ago

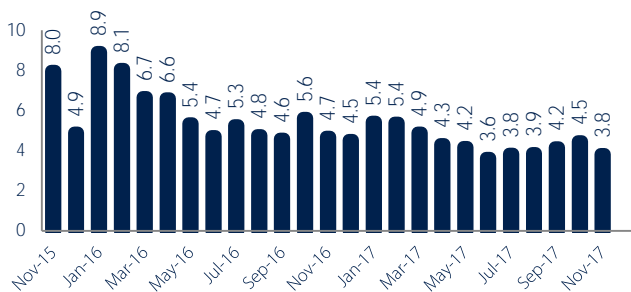
**Months of Supply**

3.8



Down -18%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

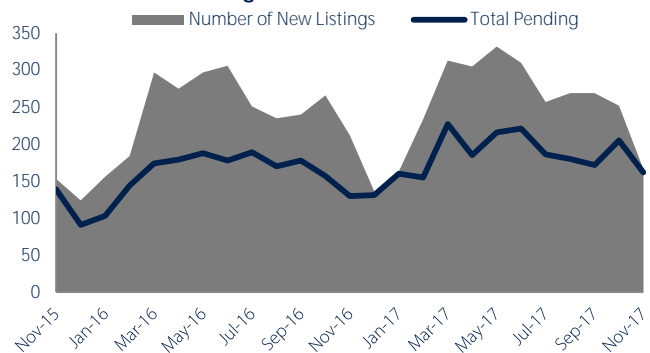
In November, there was 3.8 months of supply available in Berkeley County, compared to 4.7 in November 2016. That is a decrease of 18% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

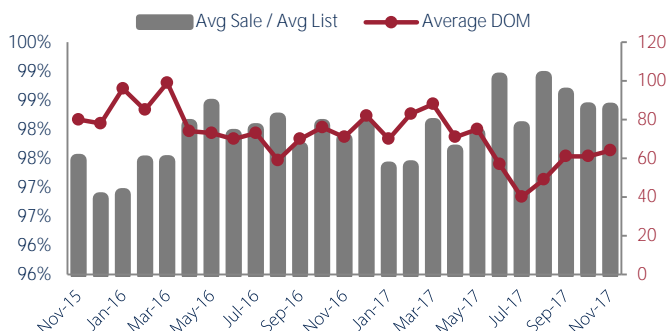
**New Listings & Current Contracts**

This month there were 166 homes newly listed for sale in Berkeley County compared to 212 in November 2016, a decrease of 22%. There were 162 current contracts pending sale this November compared to 130 a year ago. The number of current contracts is 25% higher than last November.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In November, the average sale price in Berkeley County was 98.4% of the average list price, which is 0.5% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 64, lower than the average last year, which was 71, a decrease of 10%.