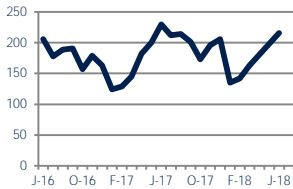


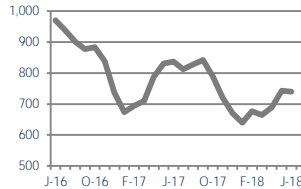


**Units Sold**  
216



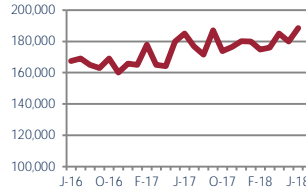
Down -6%  
Vs. Year Ago

**Active Inventory**  
740



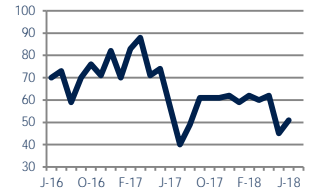
Down -12%  
Vs. Year Ago

**Median Sale Price**  
\$188,500



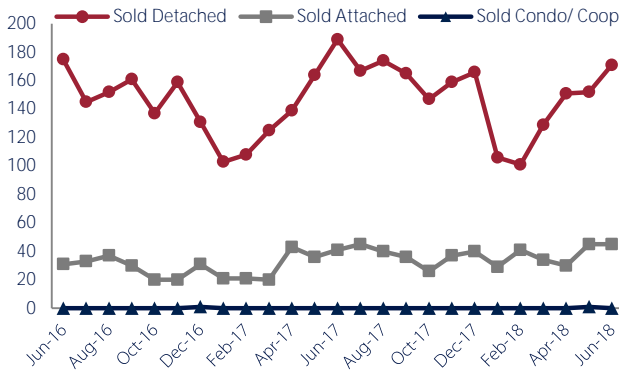
Up 2%  
Vs. Year Ago

**Days On Market**  
51



Down -11%  
Vs. Year Ago

### Units Sold\*



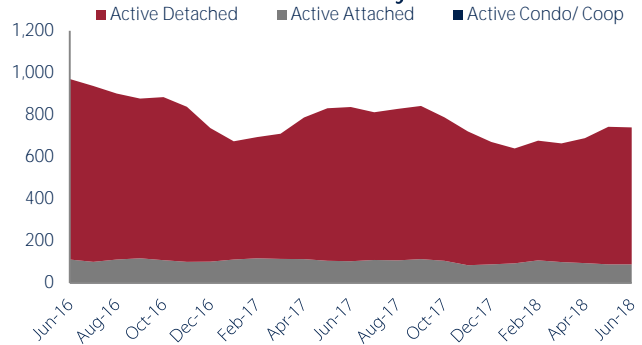
### Units Sold

There was an increase in total units sold in June, with 216 sold this month in Berkeley County versus 198 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 6% versus June 2017.

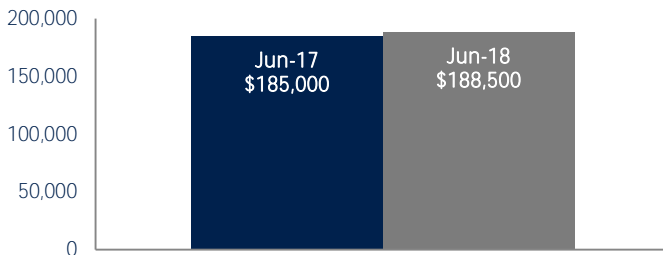
### Active Inventory

Versus last year, the total number of homes available this month is lower by 97 units or 12%. The total number of active inventory this June was 740 compared to 837 in June 2017. This month's supply remained stable as compared to last month.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Berkeley County Homes was \$185,000. This June, the median sale price was \$188,500, an increase of 2% or \$3,500 compared to last year. The current median sold price is 5% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



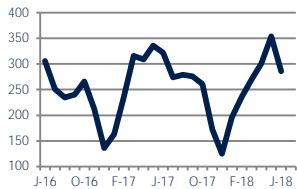
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

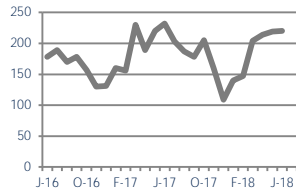
286



Down -11%  
Vs. Year Ago

### Current Contracts

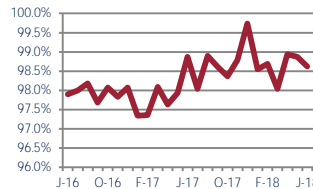
220



Down -5%  
Vs. Year Ago

### Sold Vs. List Price

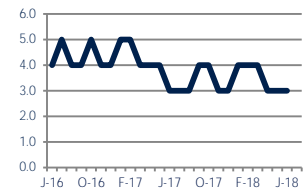
98.6%



No Change  
Vs. Year Ago

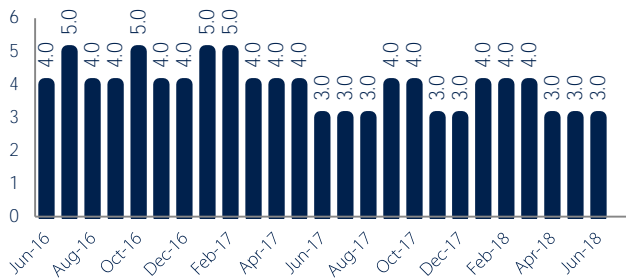
### Months of Supply

3.0



No Change  
Vs. Year Ago

### Months Of Supply



### Months of Supply

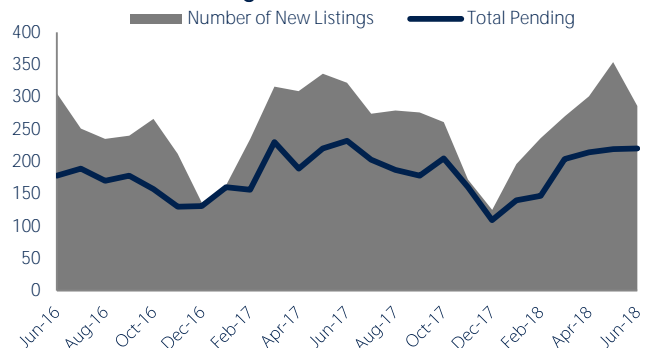
In June, there was 3.4 months of supply available in Berkeley County, compared to 3.6 in June 2017. That is a decrease of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

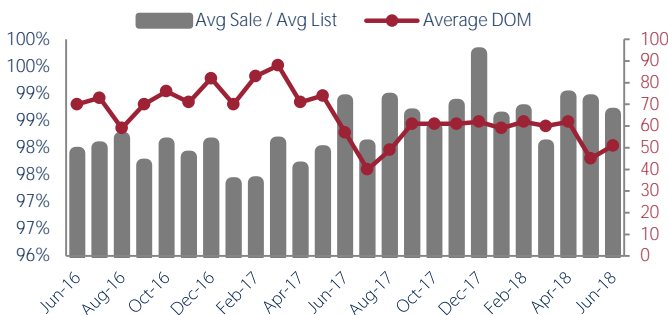
### New Listings & Current Contracts

This month there were 286 homes newly listed for sale in Berkeley County compared to 322 in June 2017, a decrease of 11%. There were 220 current contracts pending sale this June compared to 232 a year ago. The number of current contracts remained stable as compared to last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Berkeley County was 98.6% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 51, lower than the average last year, which was 57, a decrease of 11%.



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