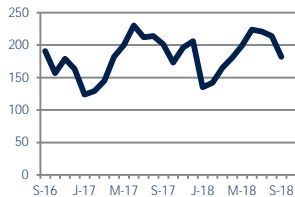




### Units Sold

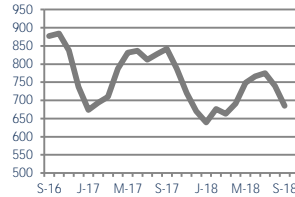
182



Down -9%  
Vs. Year Ago

### Active Inventory

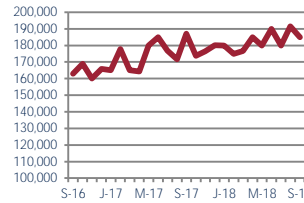
685



Down -19%  
Vs. Year Ago

### Median Sale Price

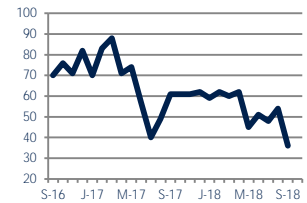
\$184,900



Down -1%  
Vs. Year Ago

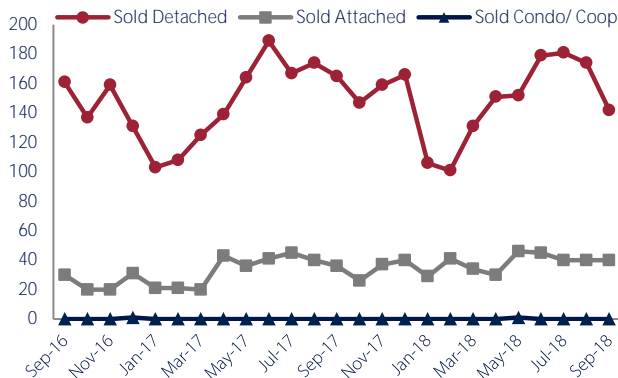
### Days On Market

36



Down -41%  
Vs. Year Ago

### Units Sold\*



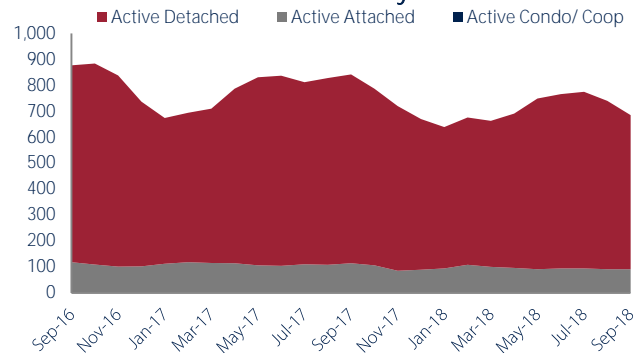
### Units Sold

There was a decrease in total units sold in September, with 182 sold this month in Berkeley County versus 214 last month, a decrease of 15%. This month's total units sold was lower than at this time last year, a decrease of 9% versus September 2017.

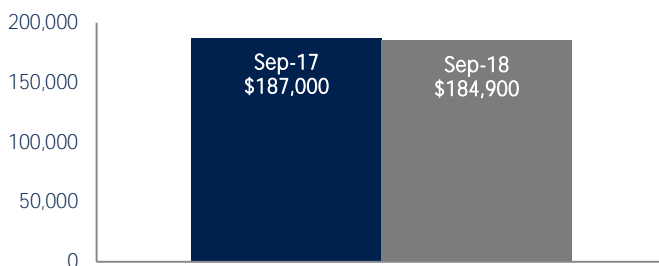
### Active Inventory

Versus last year, the total number of homes available this month is lower by 157 units or 19%. The total number of active inventory this September was 685 compared to 842 in September 2017. This month's total of 685 is lower than the previous month's total supply of available inventory of 740, a decrease of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for Berkeley County Homes was \$187,000. This September, the median sale price was \$184,900, a decrease of 1% or \$2,100 compared to last year. The current median sold price is 3% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



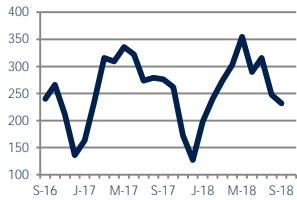
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





### New Listings

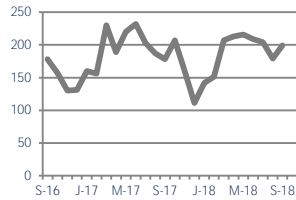
232



**Down -16%**  
Vs. Year Ago

### Current Contracts

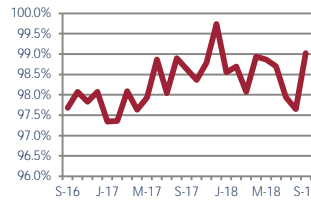
199



**Up 12%**  
Vs. Year Ago

### Sold Vs. List Price

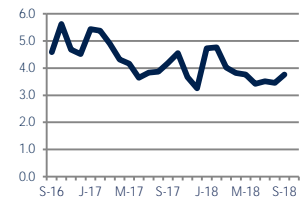
99.0%



**No Change**  
Vs. Year Ago

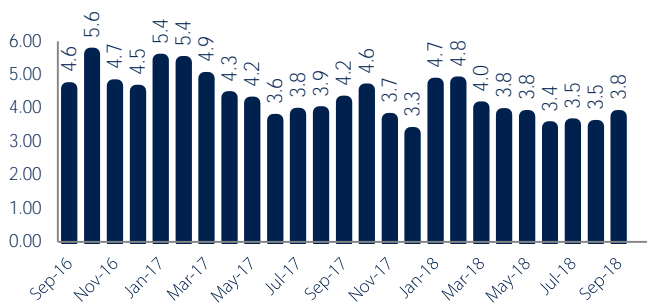
### Months of Supply

3.8



**Down -10%**  
Vs. Year Ago

### Months Of Supply



### Months of Supply

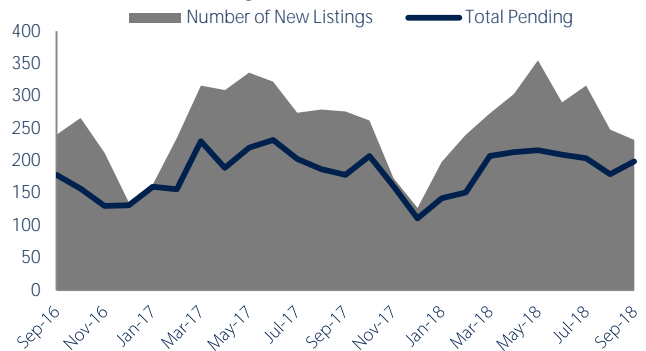
In September, there was 3.8 months of supply available in Berkeley County, compared to 4.2 in September 2017. That is a decrease of 10% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

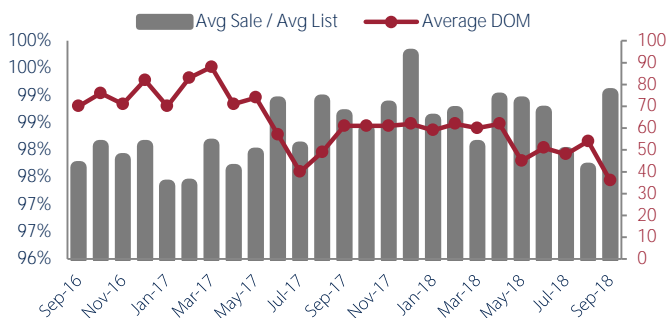
### New Listings & Current Contracts

This month there were 232 homes newly listed for sale in Berkeley County compared to 276 in September 2017, a decrease of 16%. There were 199 current contracts pending sale this September compared to 178 a year ago. The number of current contracts is 12% higher than last September.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Berkeley County was 99.0% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 36, lower than the average last year, which was 61, a decrease of 41%.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.  
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