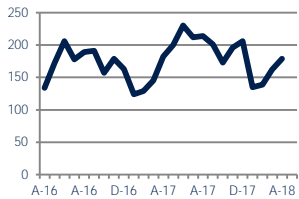




### Units Sold

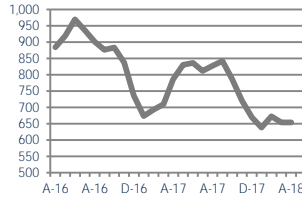
179



Down -2%  
Vs. Year Ago

### Active Inventory

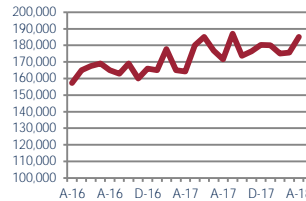
654



Down -17%  
Vs. Year Ago

### Median Sale Price

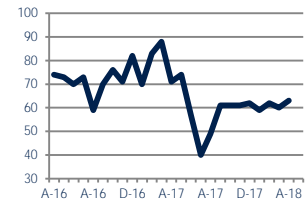
\$185,000



Up 13%  
Vs. Year Ago

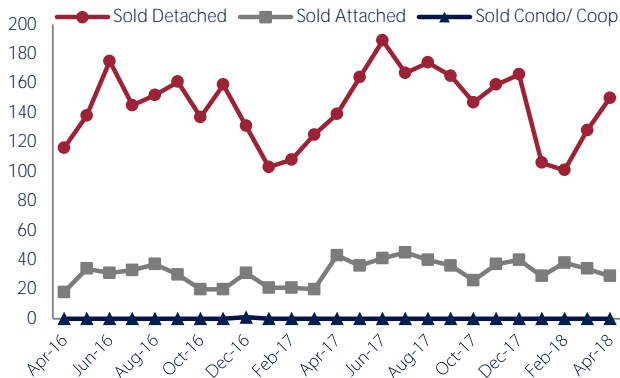
### Days On Market

63



Down -11%  
Vs. Year Ago

### Units Sold\*



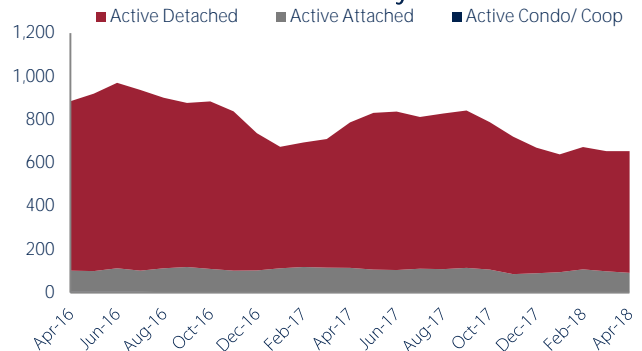
### Units Sold

There was an increase in total units sold in April, with 179 sold this month in Berkeley County versus 162 last month, an increase of 10%. This month's total units sold was lower than at this time last year, a decrease of 2% versus April 2017.

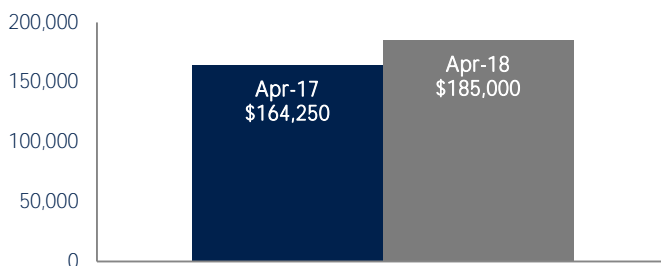
### Active Inventory

Versus last year, the total number of homes available this month is lower by 133 units or 17%. The total number of active inventory this April was 654 compared to 787 in April 2017. This month's supply remained stable as compared to last month.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last April, the median sale price for Berkeley County Homes was \$164,250. This April, the median sale price was \$185,000, an increase of 13% or \$20,750 compared to last year. The current median sold price is 5% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

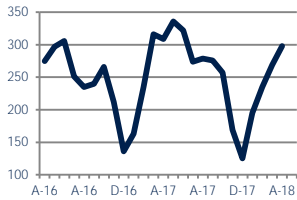


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

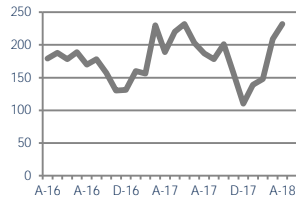
298



Down -4%  
Vs. Year Ago

### Current Contracts

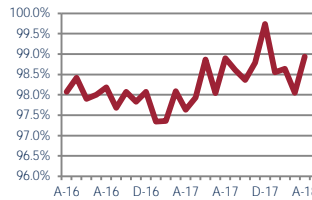
232



Up 23%  
Vs. Year Ago

### Sold Vs. List Price

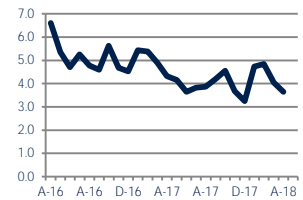
98.9%



Up 1.3%  
Vs. Year Ago

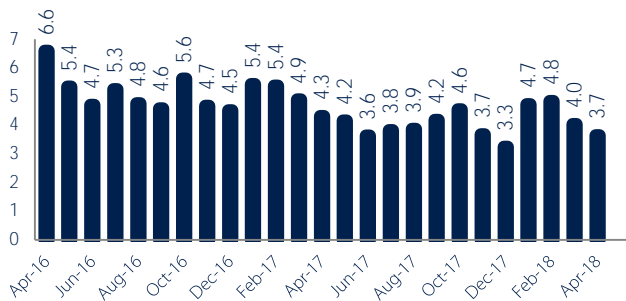
### Months of Supply

3.7



Down -16%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

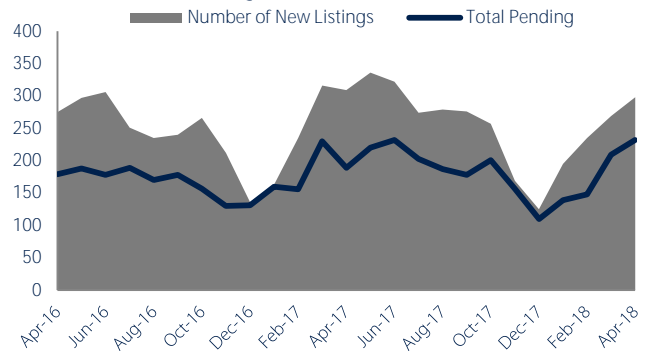
In April, there was 3.7 months of supply available in Berkeley County, compared to 4.3 in April 2017. That is a decrease of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

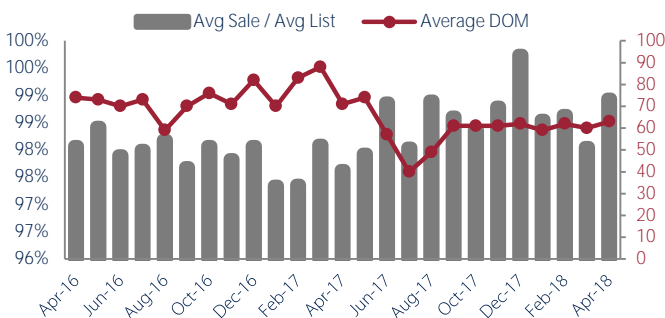
### New Listings & Current Contracts

This month there were 298 homes newly listed for sale in Berkeley County compared to 309 in April 2017, a decrease of 4%. There were 232 current contracts pending sale this April compared to 189 a year ago. The number of current contracts is 23% higher than last April.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In April, the average sale price in Berkeley County was 98.9% of the average list price, which is 1.3% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 63, lower than the average last year, which was 71, a decrease of 11%.



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