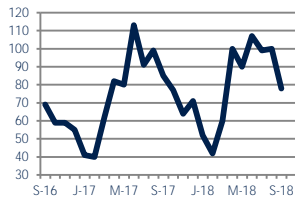


### Units Sold

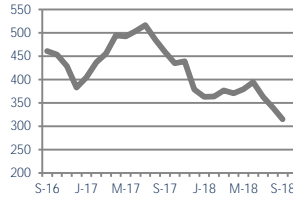
78



Down -8%  
Vs. Year Ago

### Active Inventory

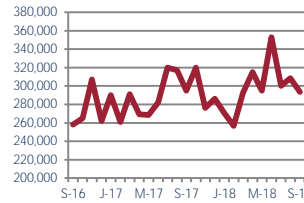
315



Down -32%  
Vs. Year Ago

### Median Sale Price

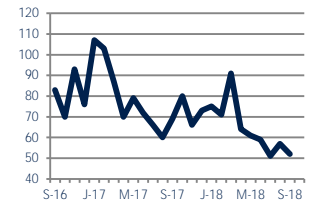
\$293,500



Down -1%  
Vs. Year Ago

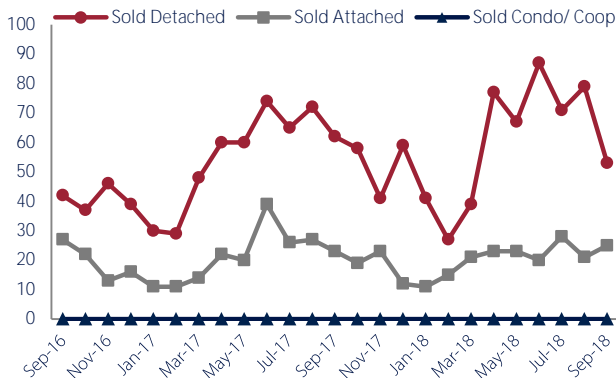
### Days On Market

52



Down -25%  
Vs. Year Ago

### Units Sold\*



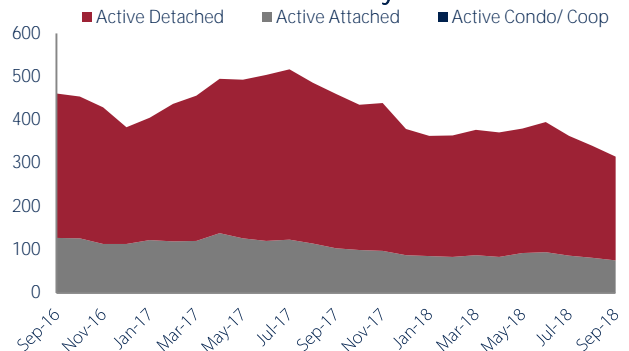
### Units Sold

There was a decrease in total units sold in September, with 78 sold this month in York County versus 100 last month, a decrease of 22%. This month's total units sold was lower than at this time last year, a decrease of 8% versus September 2017.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 145 units or 32%. The total number of active inventory this September was 315 compared to 460 in September 2017. This month's total of 315 is lower than the previous month's total supply of available inventory of 340, a decrease of 7%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last September, the median sale price for York County Homes was \$295,000. This September, the median sale price was \$293,500, a decrease of 1% or \$1,500 compared to last year. The current median sold price is 5% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

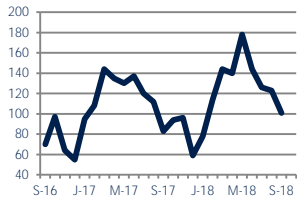


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.



### New Listings

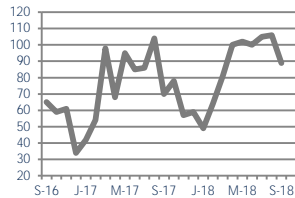
101



Up 22%  
Vs. Year Ago

### Current Contracts

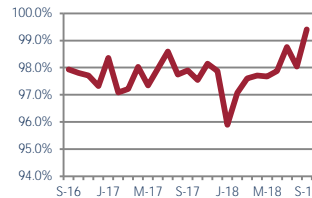
89



Up 27%  
Vs. Year Ago

### Sold Vs. List Price

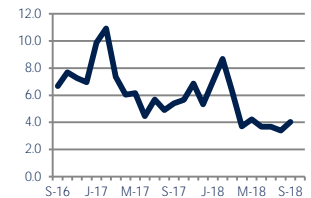
99.4%



Up 1.5%  
Vs. Year Ago

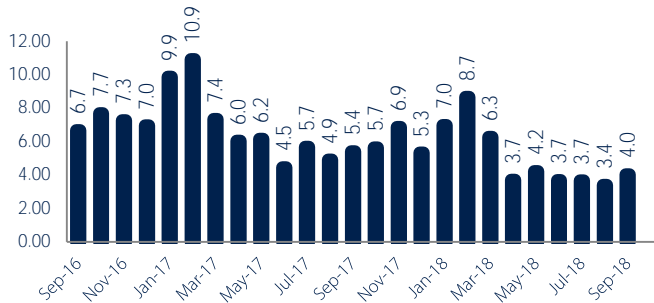
### Months of Supply

4.0



Down -25%  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

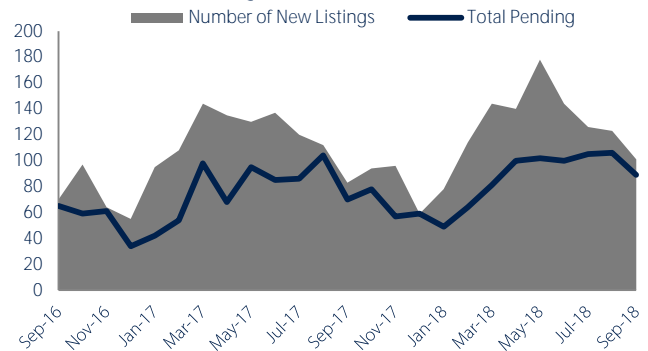
This month there were 101 homes newly listed for sale in York County compared to 83 in September 2017, an increase of 22%. There were 89 current contracts pending sale this September compared to 70 a year ago. The number of current contracts is 27% higher than last September.

### Months of Supply

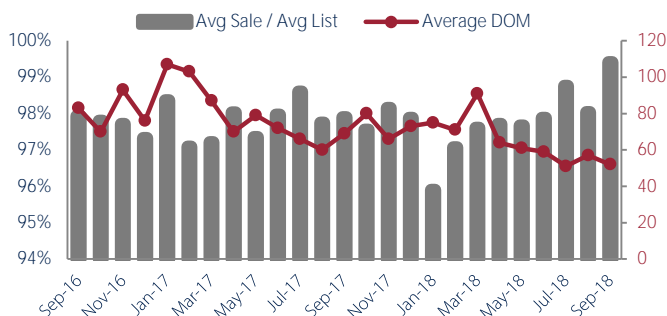
In September, there was 4.0 months of supply available in York County, compared to 5.4 in September 2017. That is a decrease of 25% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in York County was 99.4% of the average list price, which is 1.5% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 69, a decrease of 25%.



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