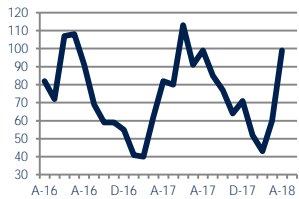




Units Sold

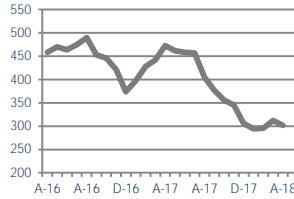
99



Up 21%
Vs. Year Ago

Active Inventory

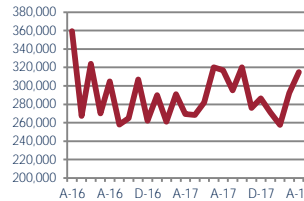
302



Down -36%
Vs. Year Ago

Median Sale Price

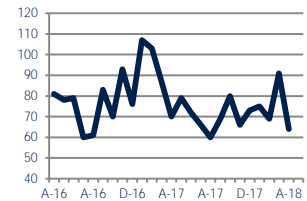
\$315,000



Up 17%
Vs. Year Ago

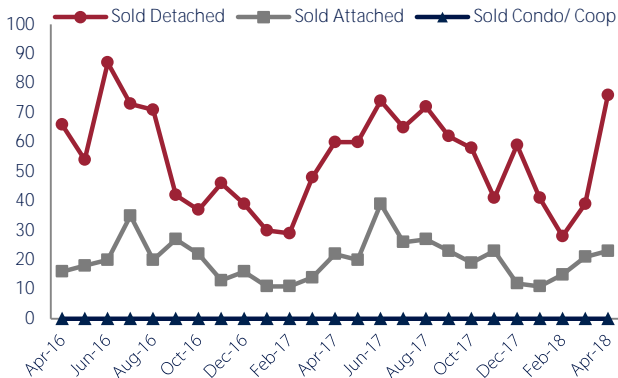
Days On Market

64



Down -9%
Vs. Year Ago

Units Sold*



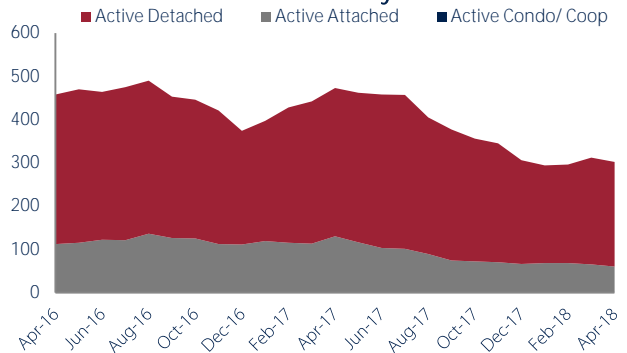
Units Sold

There was an increase in total units sold in April, with 99 sold this month in York County. This month's total units sold was higher than at this time last year.

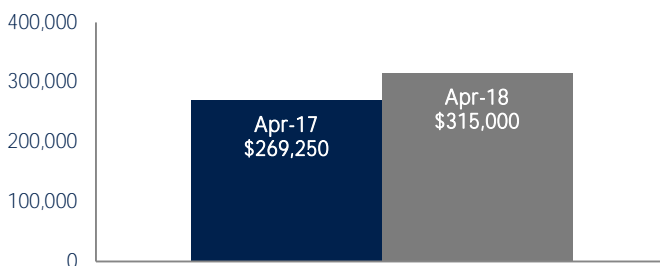
Active Inventory

Versus last year, the total number of homes available this month is lower by 171 units or 36%. The total number of active inventory this April was 302 compared to 473 in April 2017. This month's total of 302 is lower than the previous month's total supply of available inventory of 312, a decrease of 3%.

Active Inventory*



Median Sale Price



Median Sale Price

Last April, the median sale price for York County Homes was \$269,250. This April, the median sale price was \$315,000, an increase of 17% or \$45,750 compared to last year. The current median sold price is 8% higher than in March.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



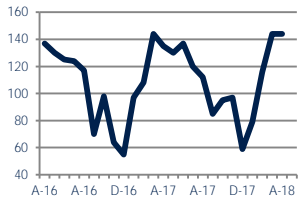
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.





New Listings

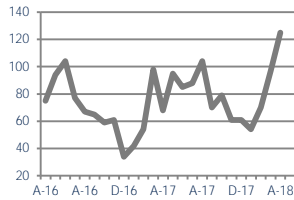
144



Up 7%
Vs. Year Ago

Current Contracts

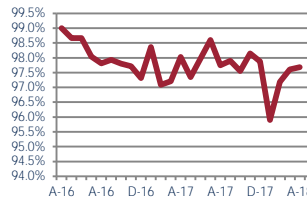
125



Up 84%
Vs. Year Ago

Sold Vs. List Price

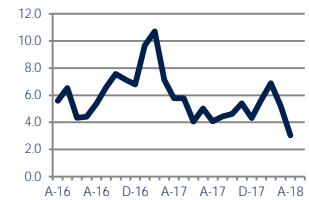
97.7%



No Change
Vs. Year Ago

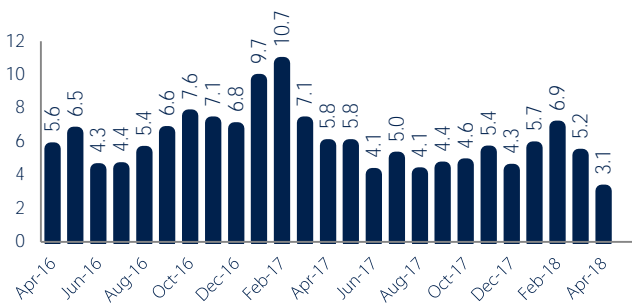
Months of Supply

3.1



Down -47%
Vs. Year Ago

Months Of Supply



Months of Supply

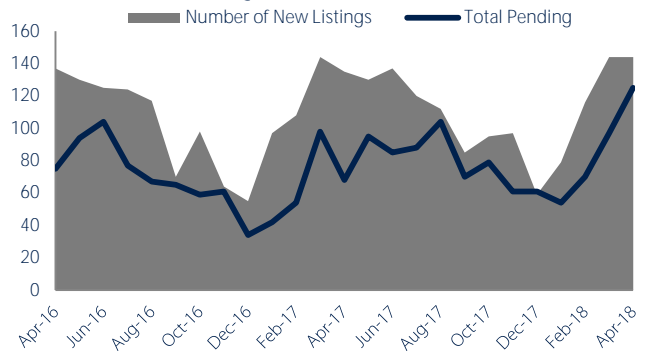
In April, there was 3.1 months of supply available in York County, compared to 5.8 in April 2017. That is a decrease of 47% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

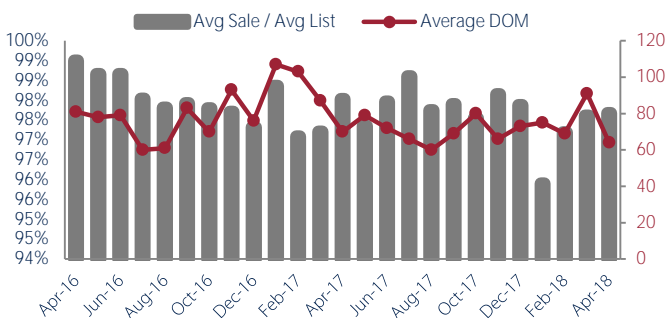
New Listings & Current Contracts

This month there were 144 homes newly listed for sale in York County compared to 135 in April 2017, an increase of 7%. There were 125 current contracts pending sale this April compared to 68 a year ago. The number of current contracts is 84% higher than last April.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In April, the average sale price in York County was 97.7% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 64, lower than the average last year, which was 70, a decrease of 9%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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