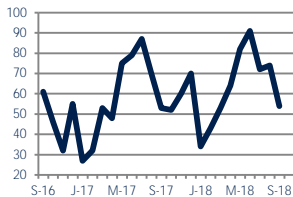


Zip Code(s): 23059

Units Sold

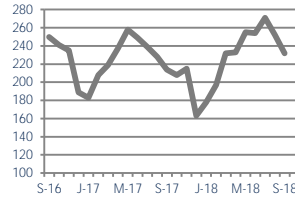
54



Up 2%
Vs. Year Ago

Active Inventory

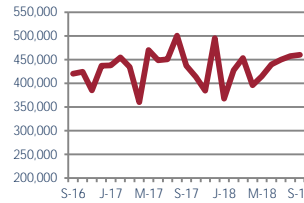
232



Up 8%
Vs. Year Ago

Median Sale Price

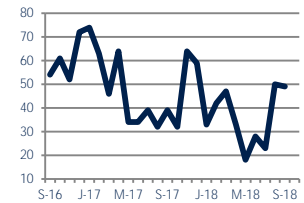
\$459,950



Up 5%
Vs. Year Ago

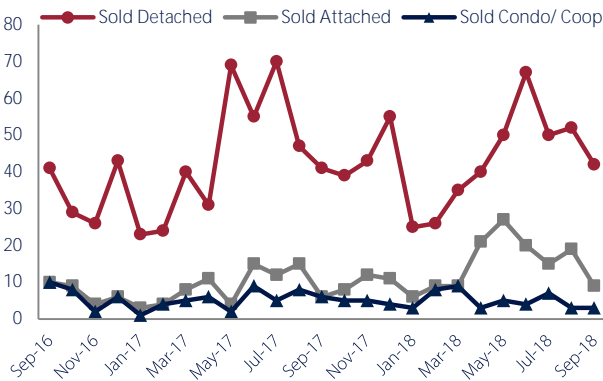
Days On Market

49



Up 26%
Vs. Year Ago

Units Sold*



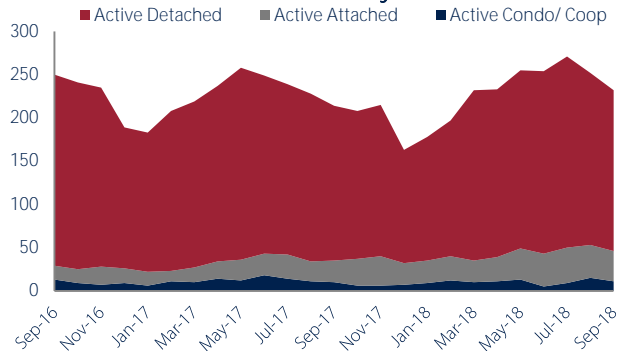
Units Sold

There was a decrease in total units sold in September, with 54 sold this month in Wyndham versus 74 last month, a decrease of 27%. This month's total units sold was higher than at this time last year, an increase of 2% versus September 2017.

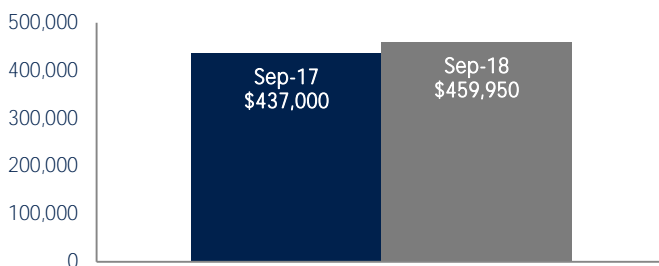
Active Inventory

Versus last year, the total number of homes available this month is higher by 18 units or 8%. The total number of active inventory this September was 232 compared to 214 in September 2017. This month's total of 232 is lower than the previous month's total supply of available inventory of 252, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Wyndham Homes was \$437,000. This September, the median sale price was \$459,950, an increase of 5% or \$22,950 compared to last year. The current median sold price is 1% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Wyndham are defined as properties listed in zip code/s 23059.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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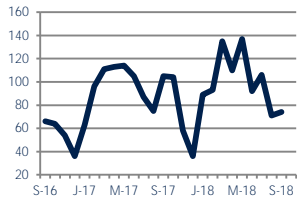
Focus On: Wyndham Housing Market

September 2018

Zip Code(s): 23059

New Listings

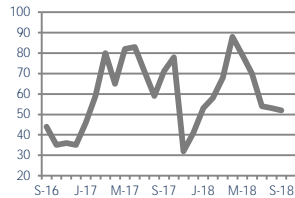
74



Down -30%
Vs. Year Ago

Current Contracts

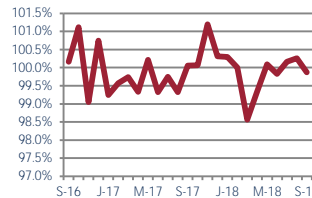
52



Down -27%
Vs. Year Ago

Sold Vs. List Price

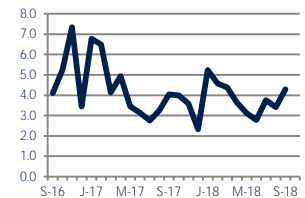
99.9%



No Change
Vs. Year Ago

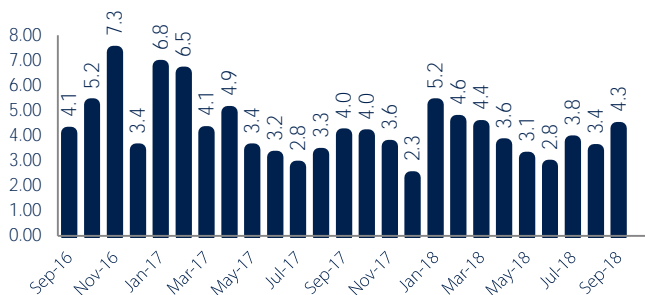
Months of Supply

4.3



Up 6%
Vs. Year Ago

Months Of Supply



Months of Supply

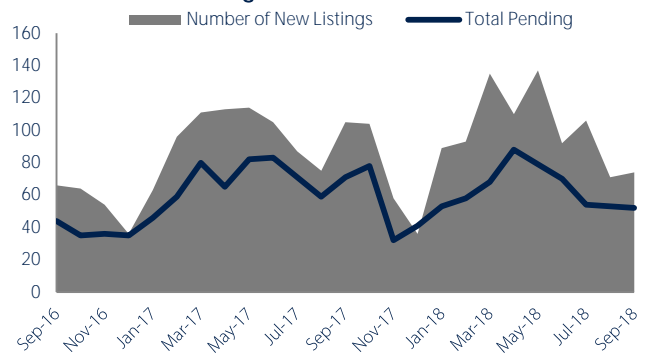
In September, there was 4.3 months of supply available in Wyndham, compared to 4.0 in September 2017. That is an increase of 6% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

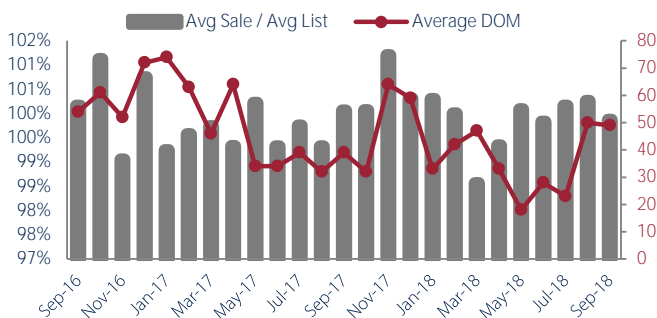
New Listings & Current Contracts

This month there were 74 homes newly listed for sale in Wyndham compared to 105 in September 2017, a decrease of 30%. There were 52 current contracts pending sale this September compared to 71 a year ago. The number of current contracts is 27% lower than last September.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Wyndham was 99.9% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 49, higher than the average last year, which was 39, an increase of 26%.



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