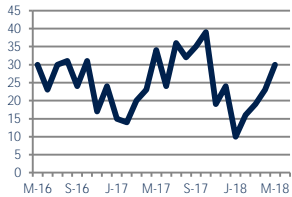




Units Sold

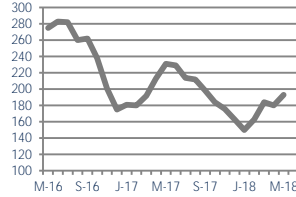
30



Down -12%  
Vs. Year Ago

Active Inventory

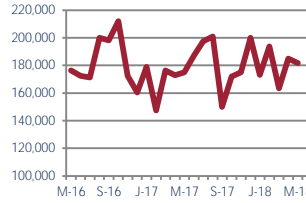
193



Down -16%  
Vs. Year Ago

Median Sale Price

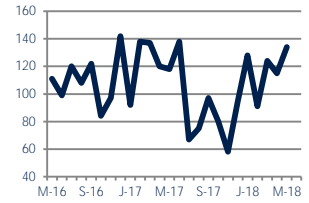
\$181,700



Up 4%  
Vs. Year Ago

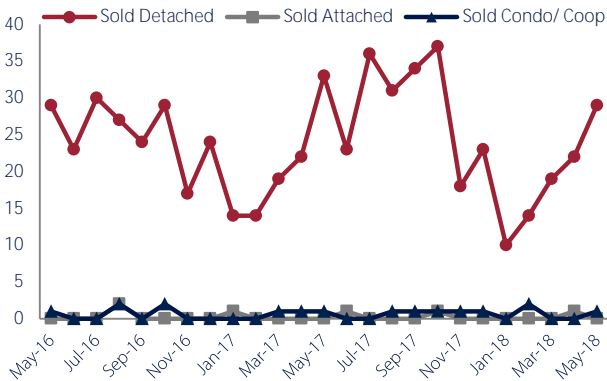
Days On Market

134



Up 14%  
Vs. Year Ago

Units Sold\*



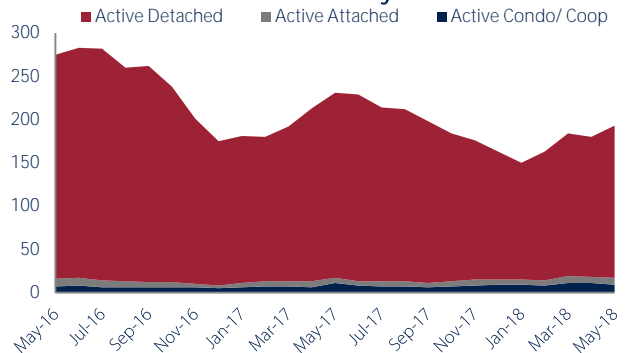
Units Sold

There was an increase in total units sold in May, with 30 sold this month in Westmoreland County versus 23 last month, an increase of 30%. This month's total units sold was lower than at this time last year, a decrease of 12% versus May 2017.

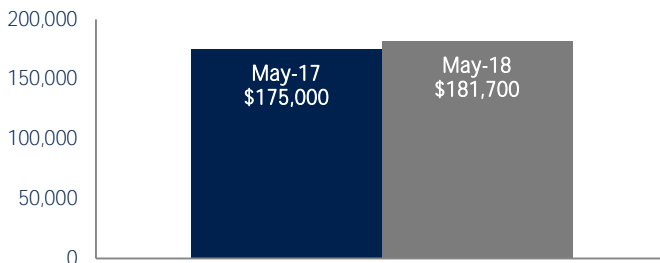
Active Inventory

Versus last year, the total number of homes available this month is lower by 38 units or 16%. The total number of active inventory this May was 193 compared to 231 in May 2017. This month's total of 193 is higher than the previous month's total supply of available inventory of 180, an increase of 7%.

Active Inventory\*



Median Sale Price



Median Sale Price

Last May, the median sale price for Westmoreland County Homes was \$175,000. This May, the median sale price was \$181,700, an increase of 4% or \$6,700 compared to last year. The current median sold price is 2% lower than in April.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

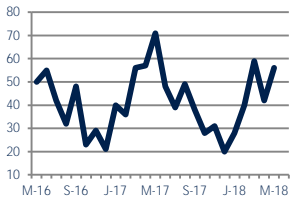


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



**New Listings**

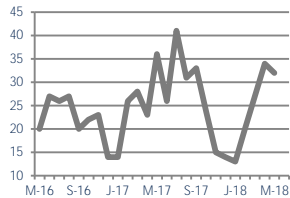
56



Down -21%  
Vs. Year Ago

**Current Contracts**

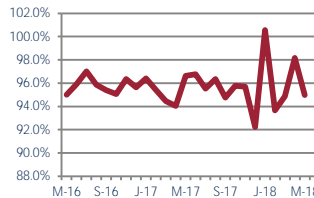
32



Down -11%  
Vs. Year Ago

**Sold Vs. List Price**

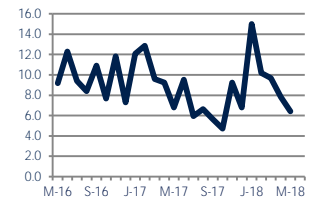
95.0%



Down -1.7%  
Vs. Year Ago

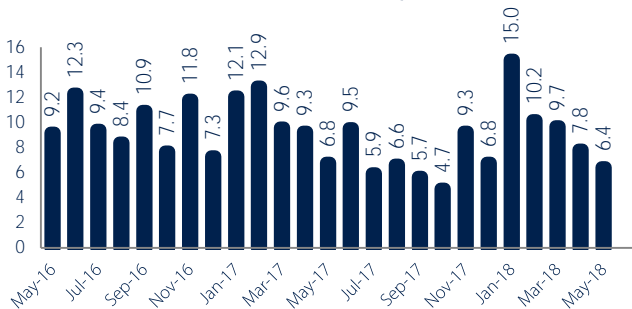
**Months of Supply**

6.4



Down -5%  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

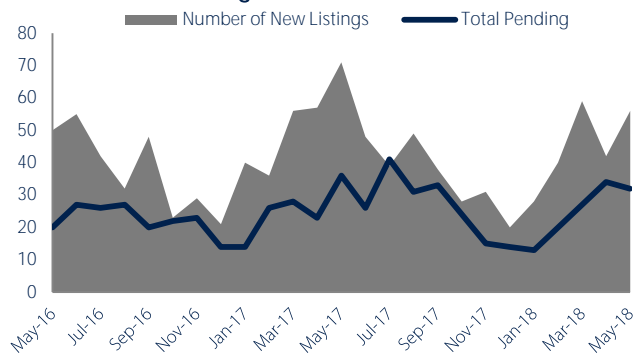
In May, there was 6.4 months of supply available in Westmoreland County, compared to 6.8 in May 2017. That is a decrease of 5% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

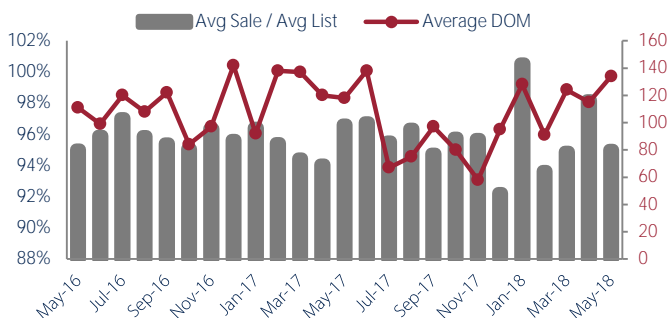
**New Listings & Current Contracts**

This month there were 56 homes newly listed for sale in Westmoreland County compared to 71 in May 2017, a decrease of 21%. There were 32 current contracts pending sale this May compared to 36 a year ago. The number of current contracts is 11% lower than last May.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In May, the average sale price in Westmoreland County was 95.0% of the average list price, which is 1.6% lower than at this time last year.

**Days On Market**

This month, the average number of days on market was 134, higher than the average last year, which was 118, an increase of 14%.



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