

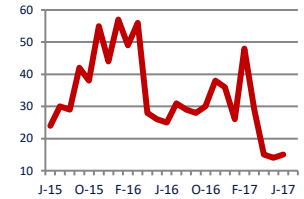
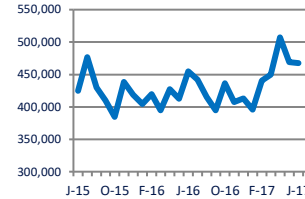
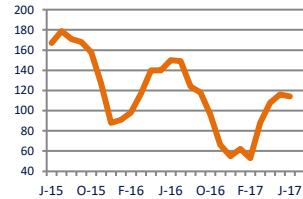
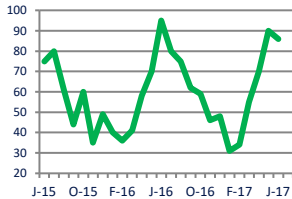


## Focus On: West Fairfax Housing Market

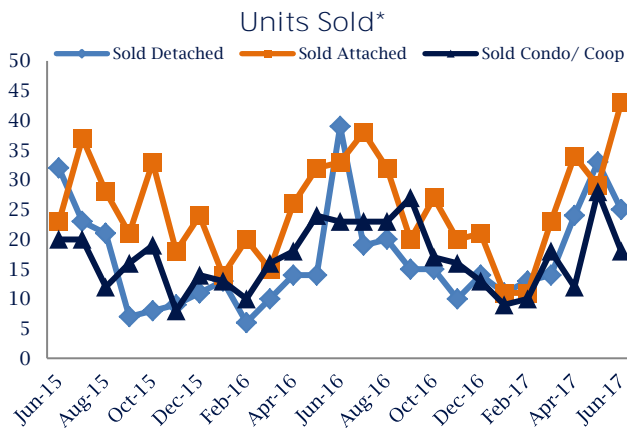
June 2017

Zip Code(s): 22033

<b>Units Sold</b> 86	<b>Active Inventory</b> 114	<b>Median Sale Price</b> \$467,500	<b>Days On Market</b> 15
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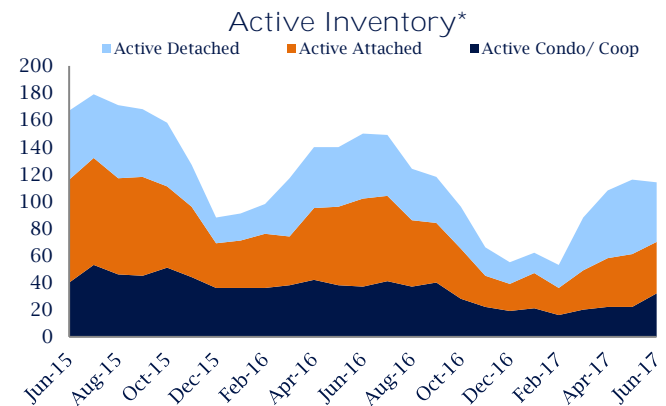


Down -9% Vs. Year Ago	Down -24% Vs. Year Ago	Up 3% Vs. Year Ago	Down -40% Vs. Year Ago
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### Units Sold

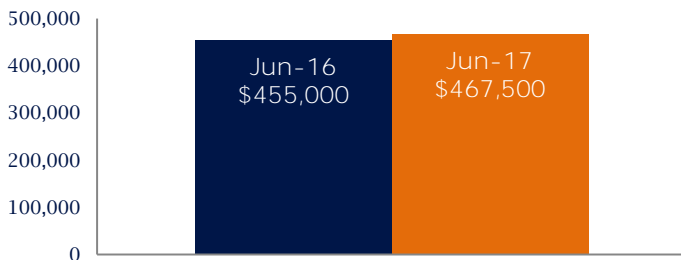
There was a decrease in total units sold in June, with 86 sold this month in West Fairfax versus 90 last month, a decrease of 4%. This month's total units sold was lower than at this time last year, a decrease of 9% versus June 2016.



### Active Inventory

Versus last year, the total number of homes available this month is lower by 36 units or 24%. The total number of active inventory this June was 114 compared to 150 in June 2016. This month's total of 114 is lower than the previous month's total supply of available inventory of 116, a decrease of 2%.

### Median Sale Price



### Median Sale Price

Last June, the median sale price for West Fairfax Homes was \$455,000. This June, the median sale price was \$467,500, an increase of 3% or \$12,500 compared to last year. The current median sold price is approximately the same as the median price in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

West Fairfax are defined as properties listed in zip code/s 22033.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



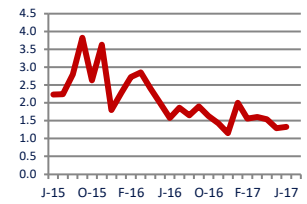
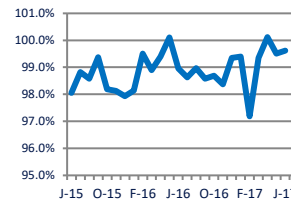
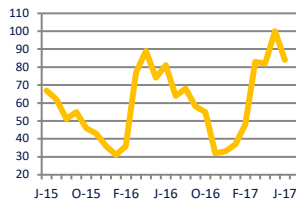
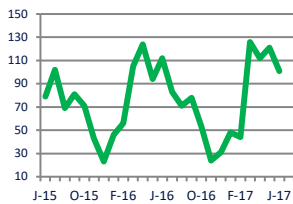


## Focus On: West Fairfax Housing Market

June 2017

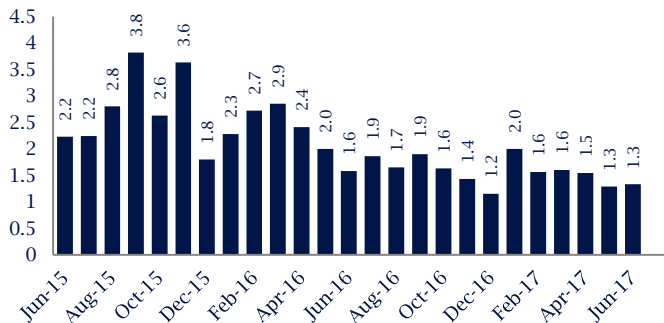
Zip Code(s): 22033

<b>New Listings</b> 101	<b>Current Contracts</b> 84	<b>Sold Vs. List Price</b> 99.6%	<b>Months of Supply</b> 1.3
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Down -10% Vs. Year Ago	Up 4% Vs. Year Ago	Up 0.7% Vs. Year Ago	Down -16% Vs. Year Ago
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### Months Of Supply



### Months of Supply

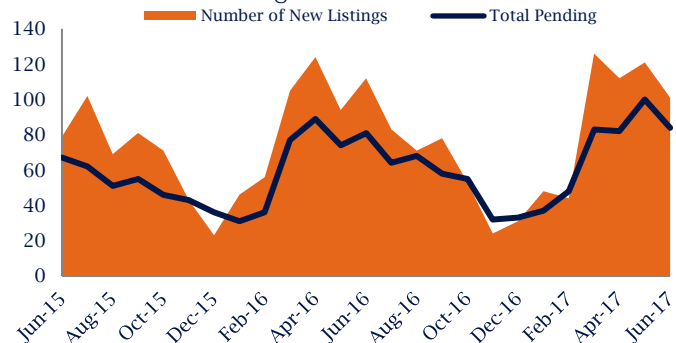
In June, there was 1.3 months of supply available in West Fairfax, compared to 1.6 in June 2016. That is a decrease of 16% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

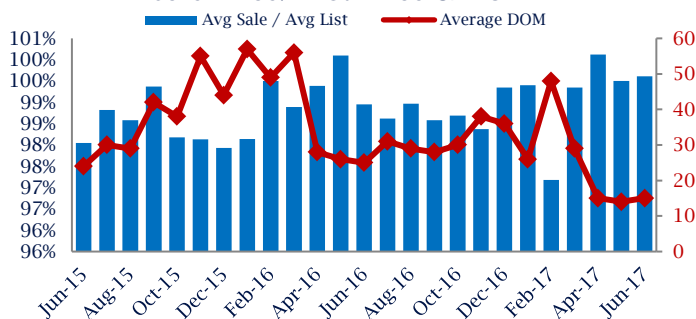
### New Listings & Current Contracts

This month there were 101 homes newly listed for sale in West Fairfax compared to 112 in June 2016, a decrease of 10%. There were 84 current contracts pending sale this June compared to 81 a year ago. The number of current contracts is 4% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in West Fairfax was 99.6% of the average list price, which is 0.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 15, lower than the average last year, which was 25, a decrease of 40%.

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