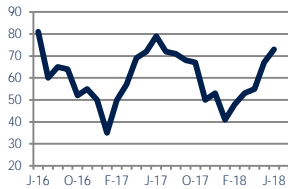


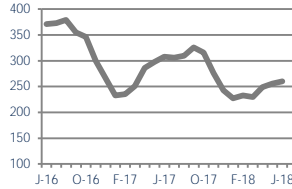


Units Sold 73



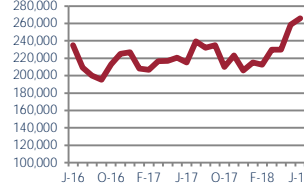
Down -8%
Vs. Year Ago

Active Inventory 260



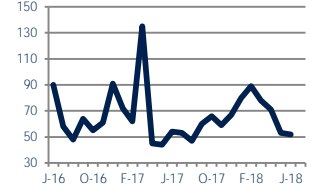
Down -16%
Vs. Year Ago

Median Sale Price \$265,900



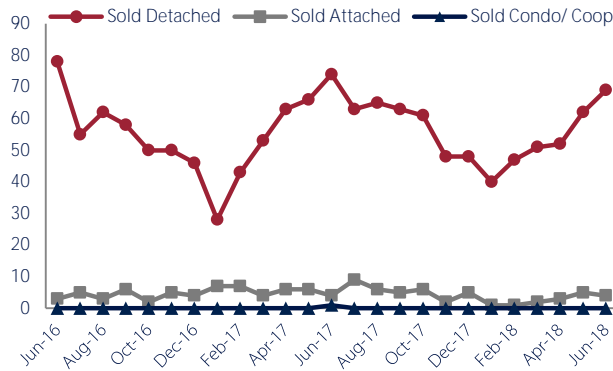
Up 24%
Vs. Year Ago

Days On Market 52



Down -4%
Vs. Year Ago

Units Sold*



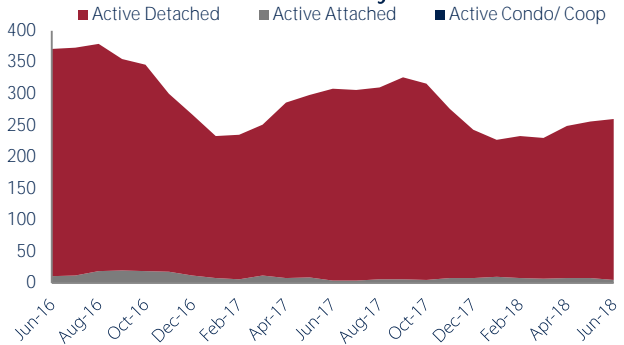
Units Sold

There was an increase in total units sold in June, with 73 sold this month in Warren County versus 67 last month, an increase of 9%. This month's total units sold was lower than at this time last year, a decrease of 8% versus June 2017.

Active Inventory

Versus last year, the total number of homes available this month is lower by 48 units or 16%. The total number of active inventory this June was 260 compared to 308 in June 2017. This month's total of 260 is higher than the previous month's total supply of available inventory of 256, an increase of 2%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Warren County Homes was \$215,000. This June, the median sale price was \$265,900, an increase of 24% or \$50,900 compared to last year. The current median sold price is 3% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



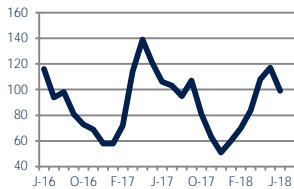
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.





New Listings

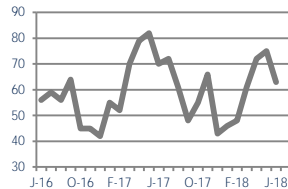
99



Down -7%
Vs. Year Ago

Current Contracts

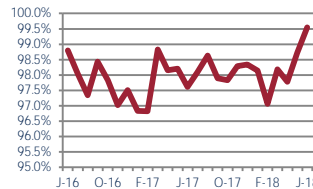
63



Down -10%
Vs. Year Ago

Sold Vs. List Price

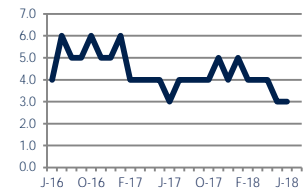
99.6%



Up 2%
Vs. Year Ago

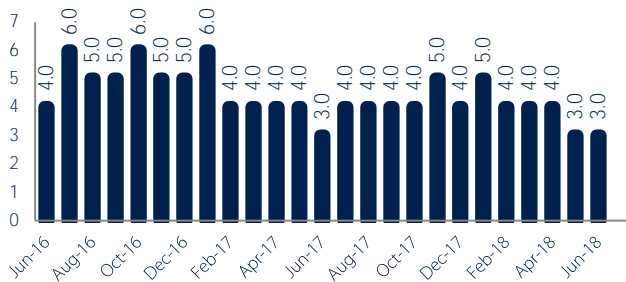
Months of Supply

3.0



No Change
Vs. Year Ago

Months Of Supply



Months of Supply

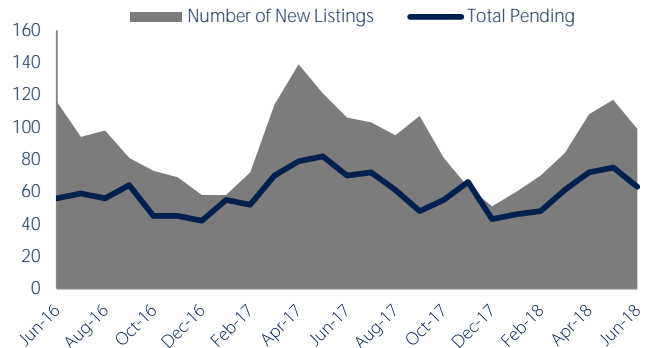
In June, there was 3.6 months of supply available in Warren County, compared to 3.9 in June 2017. That is a decrease of 9% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

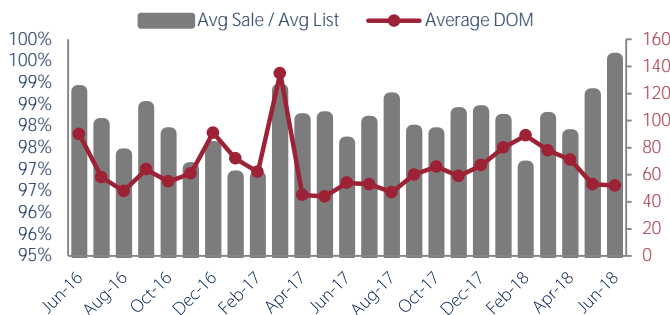
New Listings & Current Contracts

This month there were 99 homes newly listed for sale in Warren County compared to 106 in June 2017, a decrease of 7%. There were 63 current contracts pending sale this June compared to 70 a year ago. The number of current contracts is 10% lower than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Warren County was 99.6% of the average list price, which is 1.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 52, lower than the average last year, which was 54, a decrease of 4%.



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