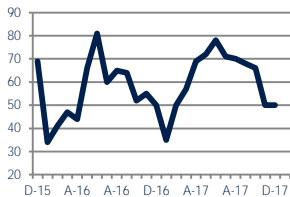




Units Sold

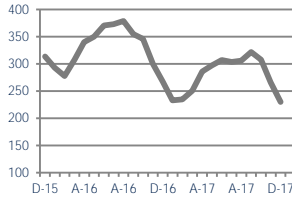
50



No Change
Vs. Year Ago

Active Inventory

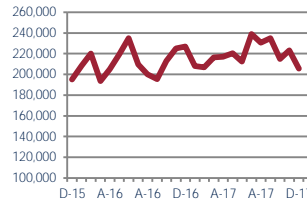
230



Down -14%
Vs. Year Ago

Median Sale Price

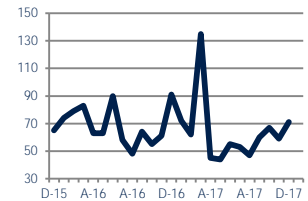
\$205,450



Down -9%
Vs. Year Ago

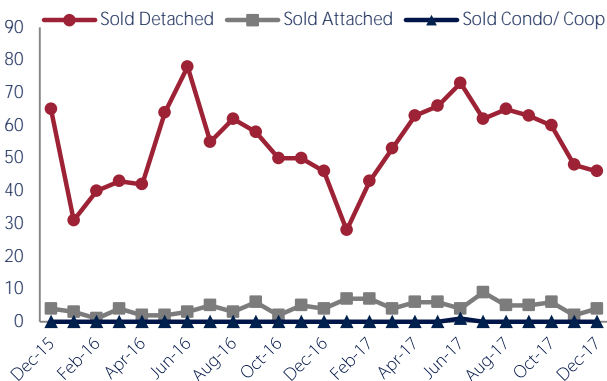
Days On Market

71



Down -22%
Vs. Year Ago

Units Sold*



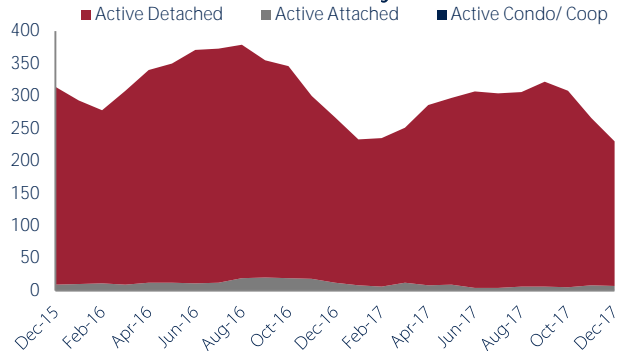
Units Sold

The number of units sold remained stable in December, with 50 sold this month in Warren County. This month's total units sold is similar compared to a year ago.

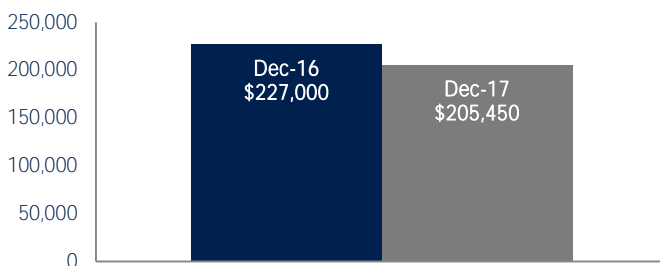
Active Inventory

Versus last year, the total number of homes available this month is lower by 37 units or 14%. The total number of active inventory this December was 230 compared to 267 in December 2016. This month's total of 230 is lower than the previous month's total supply of available inventory of 266, a decrease of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Warren County Homes was \$227,000. This December, the median sale price was \$205,450, a decrease of 9% or \$21,550 compared to last year. The current median sold price is 8% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

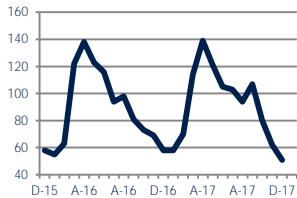


*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



New Listings

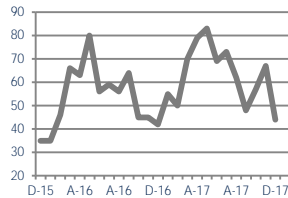
51



Down -12%
Vs. Year Ago

Current Contracts

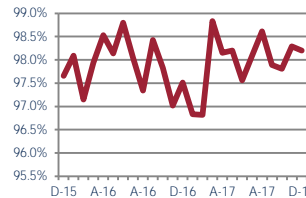
44



Up 5%
Vs. Year Ago

Sold Vs. List Price

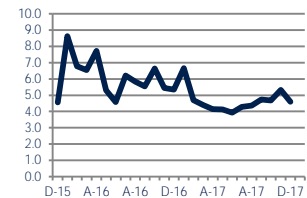
98.2%



Up 0.7%
Vs. Year Ago

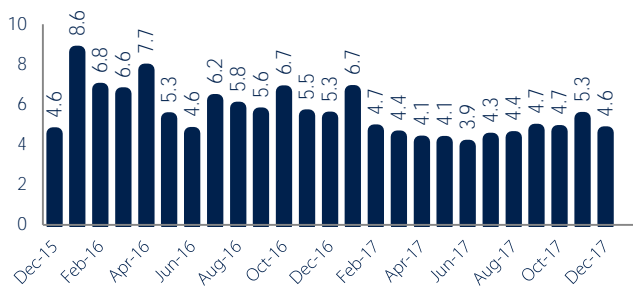
Months of Supply

4.6



Down -14%
Vs. Year Ago

Months Of Supply



Months of Supply

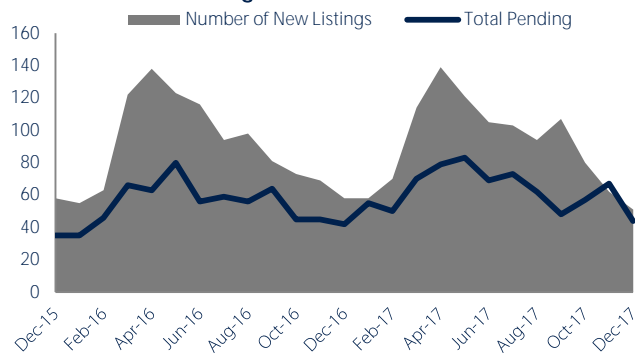
In December, there was 4.6 months of supply available in Warren County, compared to 5.3 in December 2016. That is a decrease of 14% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

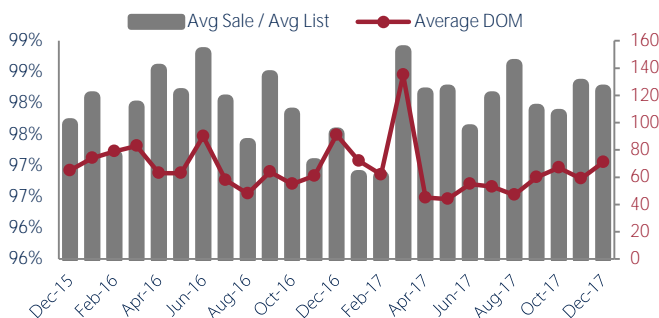
New Listings & Current Contracts

This month there were 51 homes newly listed for sale in Warren County compared to 58 in December 2016, a decrease of 12%. There were 44 current contracts pending sale this December compared to 42 a year ago. The number of current contracts is 5% higher than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Warren County was 98.2% of the average list price, which is 0.7% higher than at this time last year.

Days On Market

This month, the average number of days on market was 71, lower than the average last year, which was 91, a decrease of 22%.



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