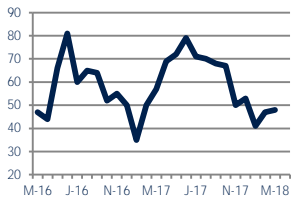




### Units Sold

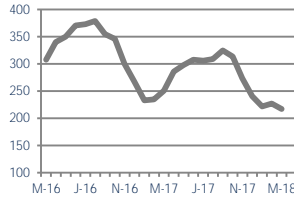
48



Down -16%  
Vs. Year Ago

### Active Inventory

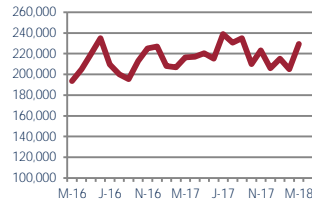
217



Down -14%  
Vs. Year Ago

### Median Sale Price

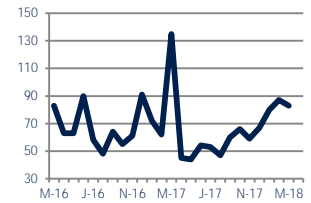
\$229,500



Up 6%  
Vs. Year Ago

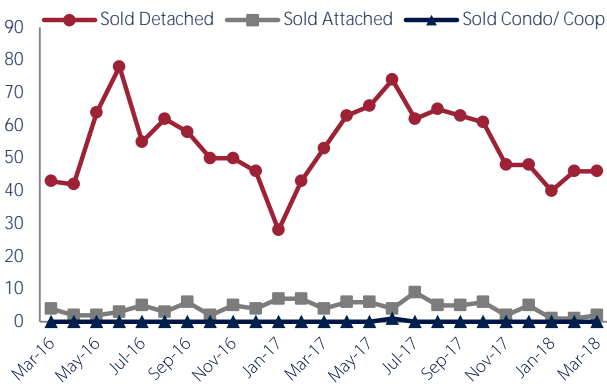
### Days On Market

83



Down -39%  
Vs. Year Ago

### Units Sold\*



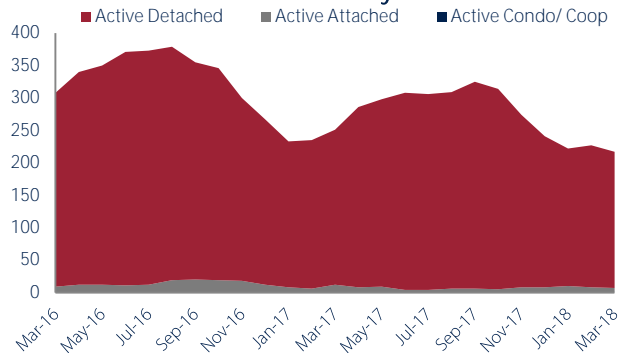
### Units Sold

There was an increase in total units sold in March, with 48 sold this month in Warren County versus 47 last month, an increase of 2%. This month's total units sold was lower than at this time last year, a decrease of 16% versus March 2017.

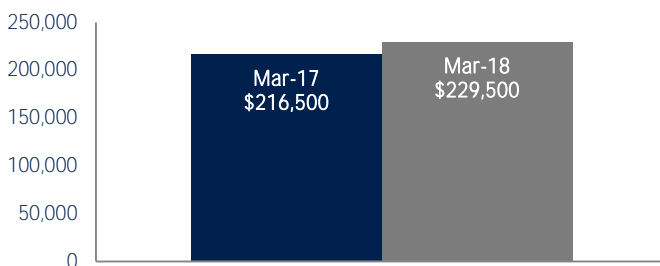
### Active Inventory

Versus last year, the total number of homes available this month is lower by 34 units or 14%. The total number of active inventory this March was 217 compared to 251 in March 2017. This month's total of 217 is lower than the previous month's total supply of available inventory of 227, a decrease of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last March, the median sale price for Warren County Homes was \$216,500. This March, the median sale price was \$229,500, an increase of 6% or \$13,000 compared to last year. The current median sold price is 12% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

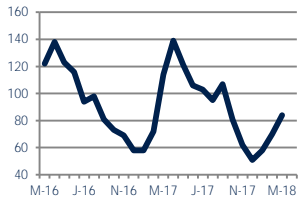


\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



### New Listings

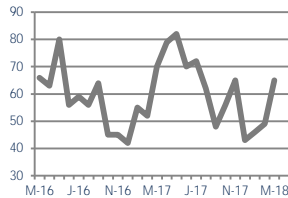
84



Down -26%  
Vs. Year Ago

### Current Contracts

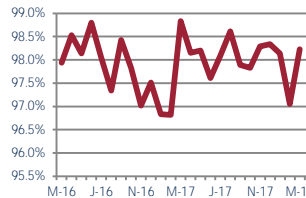
65



Down -7%  
Vs. Year Ago

### Sold Vs. List Price

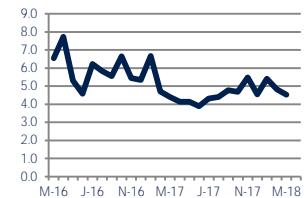
98.2%



Down -0.6%  
Vs. Year Ago

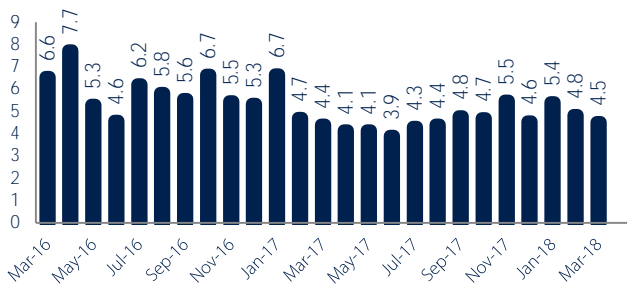
### Months of Supply

4.5



Up 3%  
Vs. Year Ago

### Months Of Supply



### Months of Supply

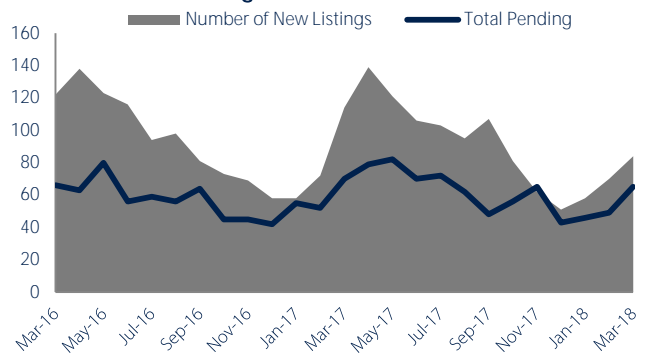
In March, there was 4.5 months of supply available in Warren County, compared to 4.4 in March 2017. That is an increase of 3% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

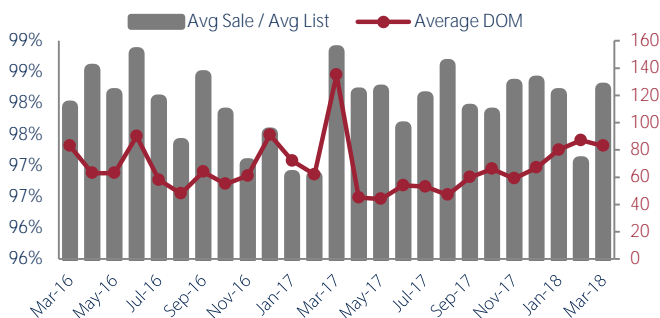
### New Listings & Current Contracts

This month there were 84 homes newly listed for sale in Warren County compared to 114 in March 2017, a decrease of 26%. There were 65 current contracts pending sale this March compared to 70 a year ago. The number of current contracts is 7% lower than last March.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In March, the average sale price in Warren County was 98.2% of the average list price, which is 0.6% lower than at this time last year.

### Days On Market

This month, the average number of days on market was 83, lower than the average last year, which was 135, a decrease of 39%.



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