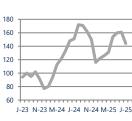
# THE LONG & FOSTER MARKET MINUTE™

FOCUS ON: WARREN COUNTY HOUSING MARKET

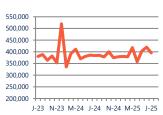
JULY 2025



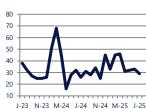
Active Inventory 144



Median Sale Price Da \$395,000







Down -15% Vs. Year Ago

**Down -5%** Vs. Year Ago

**Up 3%** Vs. Year Ago

**Up 12%** Vs. Year Ago

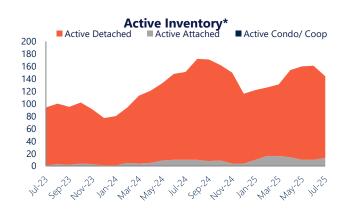


#### **Units Sold**

There was a decrease in total units sold in July, with 61 sold this month in Warren County versus 67 last month, a decrease of 9%. This month's total units sold was lower than at this time last year, a decrease of 15% versus July 2024.



Versus last year, the total number of homes available this month is lower by 7 units or 5%. The total number of active inventory this July was 144 compared to 151 in July 2024. This month's total of 144 is lower than the previous month's total supply of available inventory of 161, a decrease of 11%.





#### **Median Sale Price**

Last July, the median sale price for Warren County Homes was \$384,250. This July, the median sale price was \$395,000, an increase of 3% or \$10,750 compared to last year. The current median sold price is 6% lower than in June.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.



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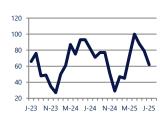
### MARKET MINUTE™

#### FOCUS ON: WARREN COUNTY HOUSING MARKET

JULY 2025

#### New Listings

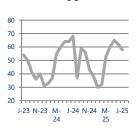
62



Down -24% Vs. Year Ago

#### **Current Contracts**

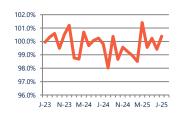
58



Down -15% Vs. Year Ago

#### Sold Vs. List Price

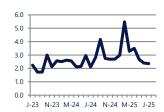
100.4%



Up 0.6% Vs. Year Ago

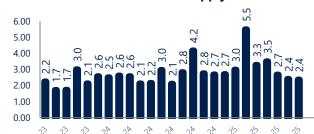
#### **Months of Supply**

2.4



**Up 12%** Vs. Year Ago

#### **Months Of Supply**



#### **New Listings & Current Contracts**

This month there were 62 homes newly listed for sale in Warren County compared to 82 in July 2024, a decrease of 24%. There were 58 current contracts pending sale this July compared to 68 a year ago. The number of current contracts is 15% lower than last July.

Sale Price/List Price & DOM

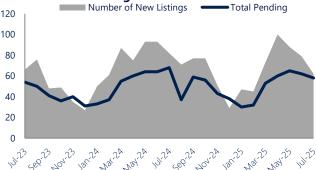
🛮 Avg Sale / Avg List 🛚 💳

#### **Months of Supply**

In July, there was 2.4 months of supply available in Warren County, compared to 2.1 in July 2024. That is an increase of 13% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

#### New Listings & Current Contracts



## 70 Sal

- Average DOM

#### 100% 99% 98% 97% 96%

#### Sale Price to List Price Ratio

In July, the average sale price in Warren County was 100.4% of the average list price, which is 0.6% higher than at this time last year.

#### **Days On Market**

This month, the average number of days on market was 29, higher than the average last year, which was 26, an increase of 12%.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

30





102%

101%