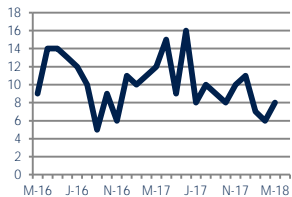




Zip Code(s): 22172

### Units Sold

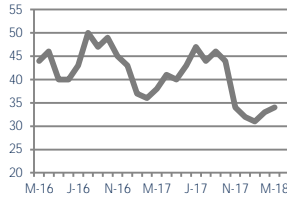
8



Down -33%  
Vs. Year Ago

### Active Inventory

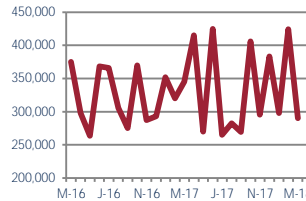
34



Down -11%  
Vs. Year Ago

### Median Sale Price

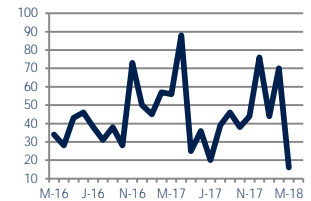
\$289,950



Down  
Vs. Year Ago

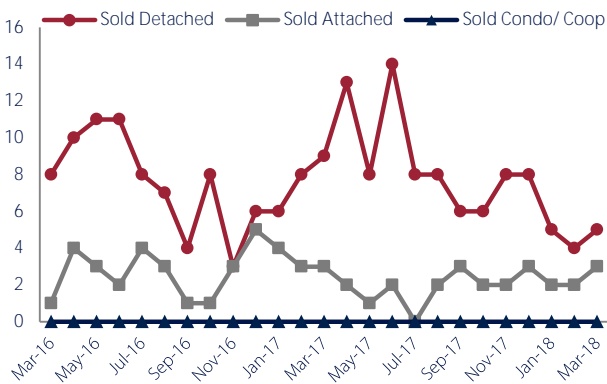
### Days On Market

16



Down  
Vs. Year Ago

### Units Sold\*



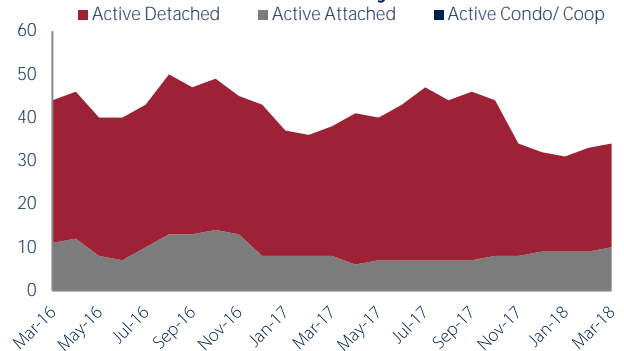
### Units Sold

There was an increase in total units sold in March, with 8 sold this month in Triangle versus 6 last month, an increase of 33%. This month's total units sold was lower than at this time last year, a decrease of 33% versus March 2017.

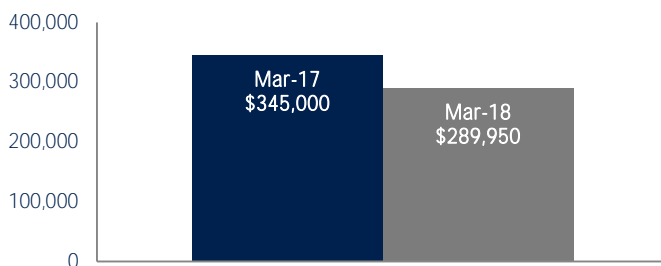
### Active Inventory

Versus last year, the total number of homes available this month is lower by 4 units or 11%. The total number of active inventory this March was 34 compared to 38 in March 2017. This month's total of 34 is higher than the previous month's total supply of available inventory of 33, an increase of 3%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last March, the median sale price for Triangle Homes was \$345,000. This March, the median sale price was \$289,950, a decrease of \$55,050 compared to last year. The current median sold price is lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Triangle are defined as properties listed in zip code/s 22172.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



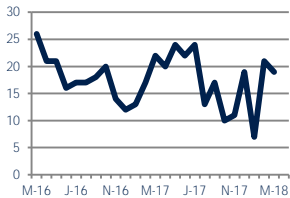
CHRISTIE'S  
INTERNATIONAL REAL ESTATE



Zip Code(s): 22172

**New Listings**

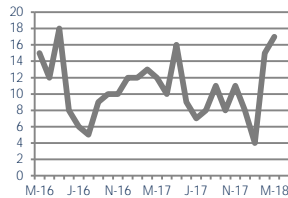
19



**Down -14%**  
Vs. Year Ago

**Current Contracts**

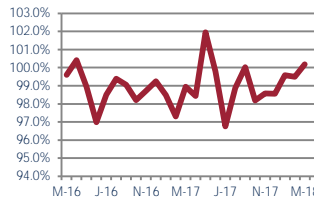
17



**Up 42%**  
Vs. Year Ago

**Sold Vs. List Price**

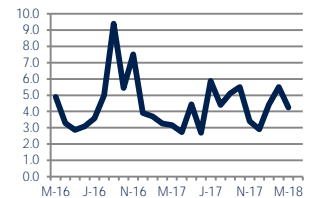
100.2%



**Up 1.2%**  
Vs. Year Ago

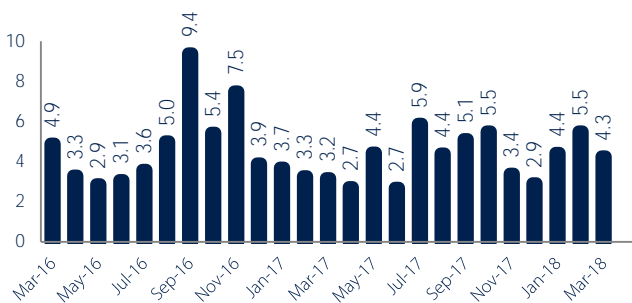
**Months of Supply**

4.3



**Up 34%**  
Vs. Year Ago

**Months Of Supply**



**Months of Supply**

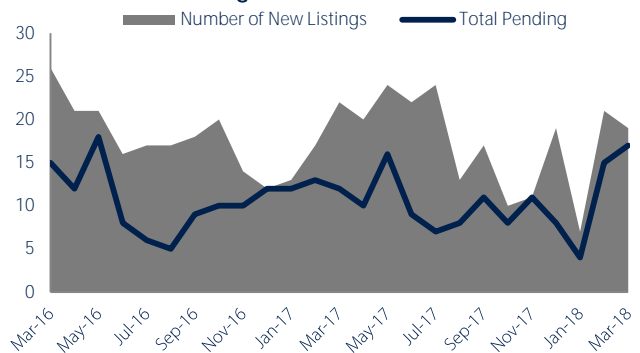
In March, there was 4.3 months of supply available in Triangle, compared to 3.2 in March 2017. That is an increase of 34% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

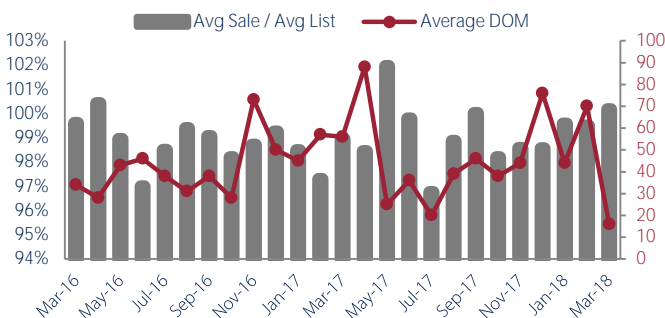
**New Listings & Current Contracts**

This month there were 19 homes newly listed for sale in Triangle compared to 22 in March 2017, a decrease of 14%. There were 17 current contracts pending sale this March compared to 12 a year ago. The number of current contracts is 42% higher than last March.

**New Listings & Current Contracts**



**Sale Price/ List Price & DOM**



**Sale Price to List Price Ratio**

In March, the average sale price in Triangle was 100.2% of the average list price, which is 1.2% higher than at this time last year.

**Days On Market**

This month, the average number of days on market was 16, lower than the average last year, which was 56. This decrease was impacted by the limited number of sales.



Triangle are defined as properties listed in zip code/s 22172.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.

