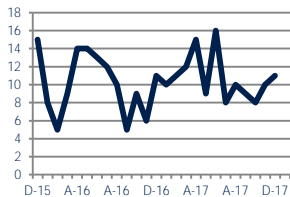




Zip Code(s): 22172

Units Sold

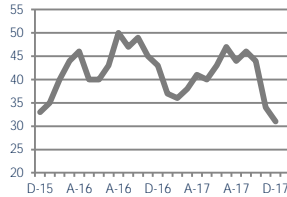
11



No Change
Vs. Year Ago

Active Inventory

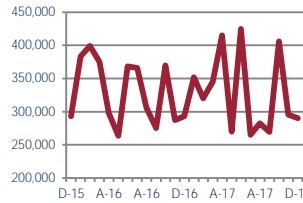
31



Down -28%
Vs. Year Ago

Median Sale Price

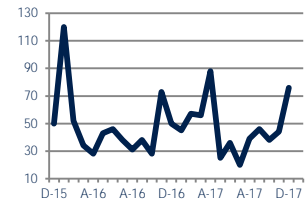
\$290,000



Down -1%
Vs. Year Ago

Days On Market

76



Up
Vs. Year Ago

Units Sold*



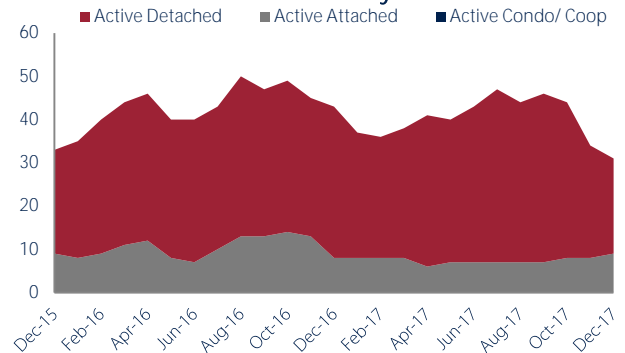
Units Sold

There was an increase in total units sold in December, with 11 sold this month in Triangle, an increase of 10%. This month's total units sold is similar compared to a year ago.

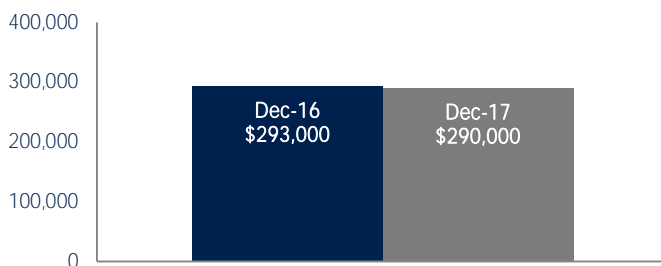
Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 28%. The total number of active inventory this December was 31 compared to 43 in December 2016. This month's total of 31 is lower than the previous month's total supply of available inventory of 34, a decrease of 9%.

Active Inventory*



Median Sale Price



Median Sale Price

Last December, the median sale price for Triangle Homes was \$293,000. This December, the median sale price was \$290,000, a decrease of 1% or \$3,000 compared to last year. The current median sold price is 2% lower than in November.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



Triangle are defined as properties listed in zip code/s 22172.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

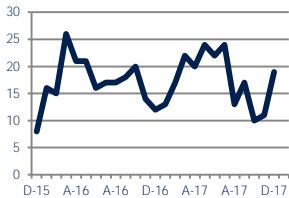
Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc.



Zip Code(s): 22172

New Listings

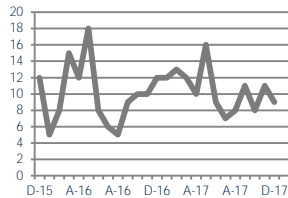
19



Up 58%
Vs. Year Ago

Current Contracts

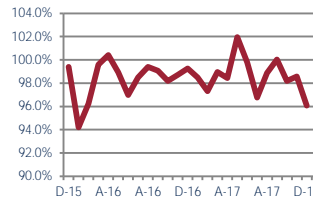
9



Down -25%
Vs. Year Ago

Sold Vs. List Price

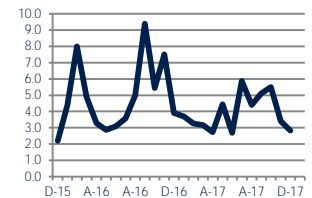
96.1%



Down -3.2%
Vs. Year Ago

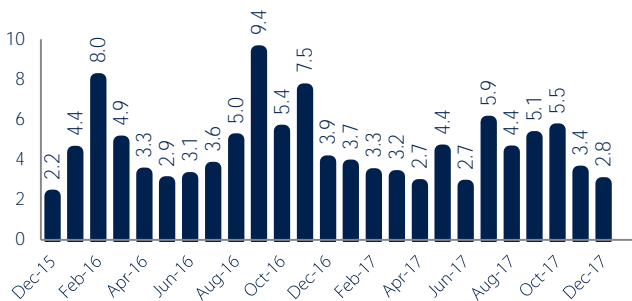
Months of Supply

2.8



Down -28%
Vs. Year Ago

Months Of Supply



Months of Supply

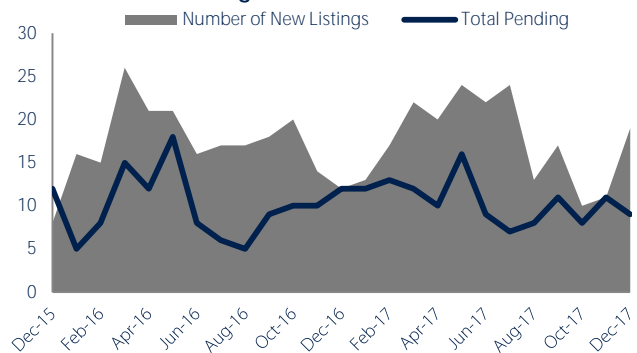
In December, there was 2.8 months of supply available in Triangle, compared to 3.9 in December 2016. That is a decrease of 28% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

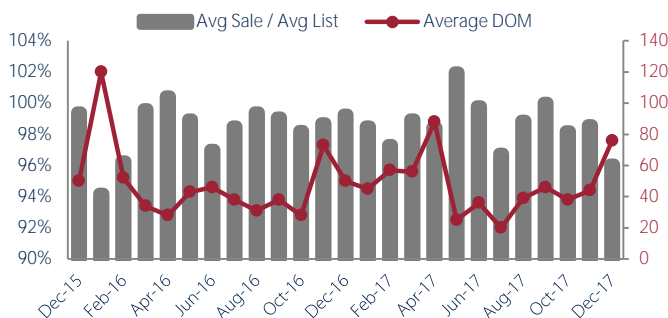
New Listings & Current Contracts

This month there were 19 homes newly listed for sale in Triangle compared to 12 in December 2016, an increase of 58%. There were 9 current contracts pending sale this December compared to 12 a year ago. The number of current contracts is 25% lower than last December.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In December, the average sale price in Triangle was 96.1% of the average list price, which is 3.2% lower than at this time last year.

Days On Market

This month, the average number of days on market was 76, higher than the average last year, which was 50. This increase was impacted by the limited number of sales.



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